



(ASX:ICR)  
INTELCARE HOLDINGS LIMITED

# Digital intelligence transforming Aged Care delivery

Investor Presentation, June 2026

**Tim Chapman,**  
Executive Director

**Angus Cameron,**  
Chief Executive Officer



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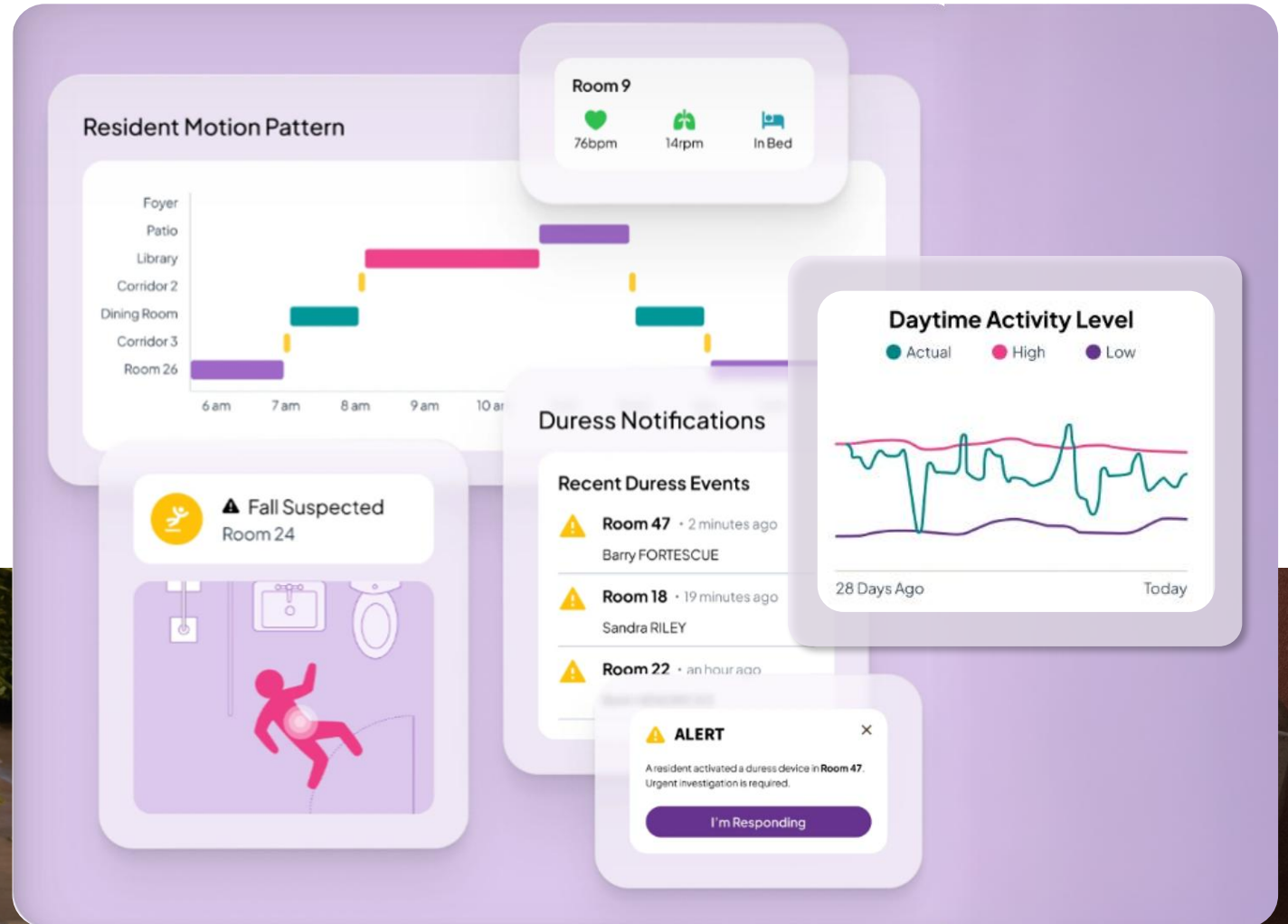
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# Who is IntelliCare?



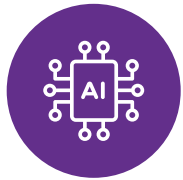
**Innovative, market leading AI-powered care solution for today & the future — delivering smarter, safer, more proactive care.**

IntelliCare uses smart sensors, IoT and AI to improve care outcomes for residents while empowering providers to deliver more efficient, high-quality services. It has a proven ability to enhance clinical visibility, improve operational efficiency & supports better resident care & social outcomes.



# Investment Highlights

AI-powered care platform — improving outcomes, compliance and efficiency for providers



## Platform technology

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Sector-leading,  
100% proprietary  
AI platform



## Lucrative, scalable business model

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Enterprise SaaS +  
hardware,  
implementation and  
support revenue



## Commercial inflection point

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Growing pipeline of  
opportunities – recent  
\$8.8M mecwacare  
contract win



## Major industry tailwinds

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Numerous challenges  
in aged care that can  
be solved with  
technology



## Compelling value proposition

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Demonstrated  
improvements to care  
quality, compliance,  
reducing workforce  
pressures

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# Corporate Overview

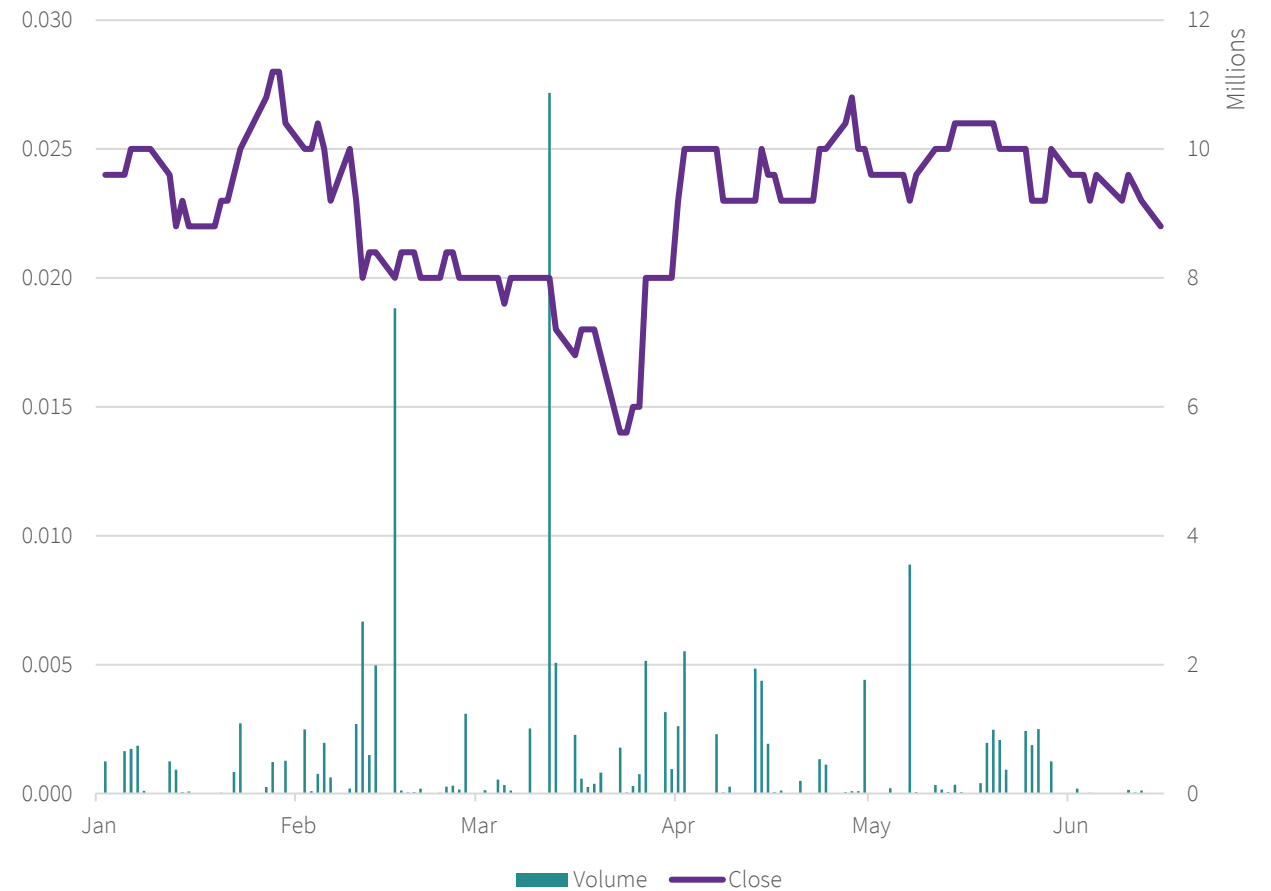
## Capital Structure

ASX Code	ICR
Listing Date	25 May 2020
Shares on Issue	715,306,376
Options/Perf Rights on issue	245,616,666
Current share price (15/06/26)	\$0.022
Market-capitalisation (@ \$0.022)	\$15,736,740

## Top 5 shareholders (as at 15/06/26)

<b>Foreshore Capital</b>	<b>8.08%</b>
<b>Ratdog Pty Ltd</b>	<b>3.65%</b>
<b>Charlton WA Pty Ltd &lt;Tinamara Superfund A/C&gt;</b>	<b>3.50%</b>
<b>Frontline Services Pty Ltd</b>	<b>3.11%</b>
<b>Aliwa Funds</b>	<b>2.94%</b>

## Share Price And Trade Volume: 01/01/2026 – 15/06/2026



# Board & Executive Team



**Dr Neale Fong**  
Chairman and  
Non-Executive Director

- Over 35 years' experience in the health services and strategic planning
- CEO of Bethesda Hospital
- Former Chair, WA Country Health Service
- Chair, Australian College of Health Service Management
- Chair of ASX listed Little Green Pharma (ASX:LGP)
- Chair, WA Institute of Sport



**Greg Leach**  
Co-Founder and  
Non-Executive Director

- Co-Founder and CTO of Empired Ltd (EPD. ASX) for 16 years leading to \$140m+ market cap company on ASX
- 30 years technology industry experience



**Tim Chapman**  
Executive  
Director

- 25+ years in financial services
- Advised on IPOs, capital raisings and corporate transactions
- Advises public and private companies across healthcare and health tech



**Angus Cameron**  
CEO

- Highly credentialed global aged and health care executive with 30+ years international experience across Australia, APAC and the US
- Recent senior leadership roles at Philips Healthcare partnering directly with major health systems delivering digital transformation solutions
- Led large-scale digital integration, smart hospital strategy and long-term strategic partnership models



**Mike Tappenden**  
CTO and Co-Founder

- Managed programs of work valued up to A\$200 million, project teams of up to 50 people and worked with board-level stakeholders of tier-1 corporates.
- 25 years' technology industry experience
- BDM and Lead Consultant, Empired Ltd (EPD:ASX):
- Director, Frontline Services Ltd

# Problems the aged care industry is facing



**4.2M** Australians aged 65+ today

Projected to double by 2050<sup>1</sup>



**410k** Residential beds needed by 2044

Up from ~200,000 today- a 2x surge in 20 years<sup>2</sup>



**96.7k** People on home care waitlists

Waiting for a package at their approved level-a 41% increase in one year<sup>3</sup>



**110k** Worker shortage by 2035

Ballooning to 400,000+ by 2050 without urgent action<sup>4</sup>



**59%** of RAC homes operating at a loss

Average deficit of \$7.14 per bed per day (Sep2025)<sup>5</sup>



**80%** of hospitalisations due to falls

Falls account for 77-80% of all injury-related hospitalisations among Australians 65 & over<sup>6</sup>

**Intelligently designed technology is the only viable solution - InteliCare addresses every one of these pressures**

# Challenges aged care homes face



## Workforce shortages

Managing workforce shortages while maintaining quality care and resident outcomes.



## Poor operating margins

Controlling rising operating costs and delivering more predictable expenditure.



## Compliance & requirements

Meeting increasingly stringent quality, safety, compliance and reporting requirements.



## Increased care complexity

Responding to growing resident care complexity with limited clinical resources.



## Lack of access to real time data

Analytics, insights and virtual care to enable proactive decision-making.



## Improving experiences

for residents, families and staff while modernising care delivery.

# Market Opportunity

Targeting leading B2B operators across three sectors

Market Sizing	Providers	Places/Packages/ Participants	Industry Investment
Residential	>800	~220k	\$14.6b (Fed Govt funding)
Home care	~2,500	~1.1m	\$10.2b (Fed Govt funding)
Retirement living	~450	>260k	\$5.1b

Source: [https://www.gen-agedcaredata.gov.au/www\\_cihwgen/media/ROACA/22506-Health-and-Aged-Care-ROACA-2021-22-Web.pdf](https://www.gen-agedcaredata.gov.au/www_cihwgen/media/ROACA/22506-Health-and-Aged-Care-ROACA-2021-22-Web.pdf)  
<https://www.propertycouncil.com.au/advocacy/our-divisions/retirement-living-council#>; <https://www.theweeklysource.com.au/>



# InteliCare Solution



Data Inputs

Care Outcomes

## 1 Monitor

Real-time activity, health and wellbeing data via smart sensors and wearables

SENSORS



ALERTS



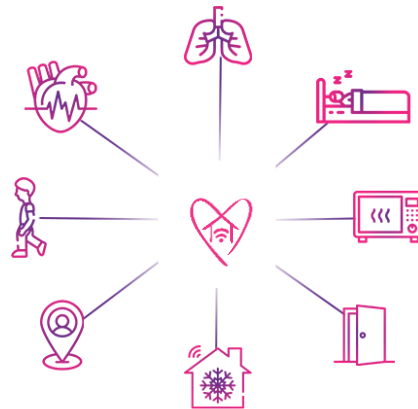
WEARABLES



Vitals monitoring, emergency alerting and falls detection

## 2 Learn

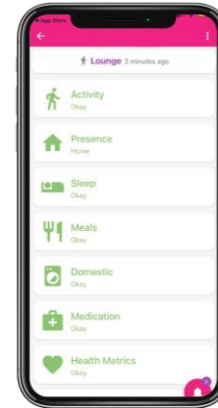
InteliCare tracks and understands activity, behaviours and health metrics



Behaviour, social activity and health metrics

## 3 Inform

Actionable insights via the InteliCare app or dashboard



“All okay” daily messages. Alerts when there is a change in normal behaviour or threshold reached on a health metric

## 4 Action

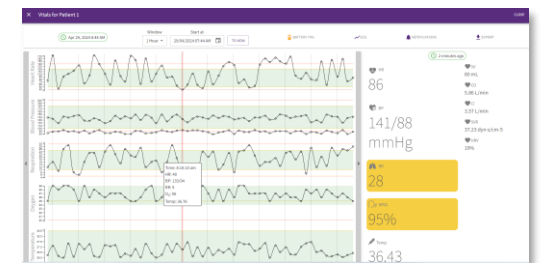
Live and historical data empowers staff to:

Proactively prevent deterioration and optimise care outcomes

Prioritise tasks

Remotely monitor and triage patients

Identify operational efficiencies



# Multiple Layers of Detection and Prevention for Care Providers

## Vitals and health metrics

Manual and automated feeds to a range of IoT devices to track Health Metrics.

- Respiration
- Blood glucose
- Blood oxygen
- Blood pressure
- Heart rate
- Temperature
- Activity
- Weight

## Core client intelligence

Establish a behaviour baseline highlight changes.

- Sleep quality
- Meal preparation
- Social isolation
- Night wandering
- Bathroom visits
- Movement
- Door alert
- Mobility



## Dashboard & app

24/7 data, trend analysis & reports.

Assess, customise and escalate care plans and make proactive care decisions through access to real-time and historical data and evidence. Create audit trails and support compliance reporting.

## Emergency alerts

Integrate a range of emergency and incident (including falls) detection options.

## Nurse Call System

Integrate with existing / replace nurse call system

A modern, cost-effective solution that integrates and can bring all alarms and event notifications to one location/ platform

# Elevating the Standard of Care for Aged Care



Providing improved outcomes & compliance adherence

	Standard Industry Care Model		InteliCare Care Model
Resident monitoring	Periodic Checks (incl nighttime)	>	<b>24/7 continuous monitoring</b>
Falls Management	Reactive, post incident	>	<b>Real-time detection &amp; predictive indicators</b>
Documentation	Manual & retrospective	>	<b>Automated, time stamped and integrated into care management records in real time</b>
Incident Investigation	Often un-witnessed	>	<b>Data-backed reconstruction</b>
Care Planning	Episodic updates	>	<b>Data-driven continuous updates</b>
Workforce deployment	Fixed, geographic or task based	>	<b>Dynamic, risk-based</b>
Governance Reporting	Lagging indicators	>	<b>Real-time dashboards</b>
Restrictive Practices	Higher reliance	>	<b>Reduced via passive monitoring</b>
AN-ACC Evidence	Subjective assessments	>	<b>Objective mobility, physiological &amp; behavioural data</b>

# InteliCare – the new standard of care



**25%**

reduction in hospitalisations

**Faster**

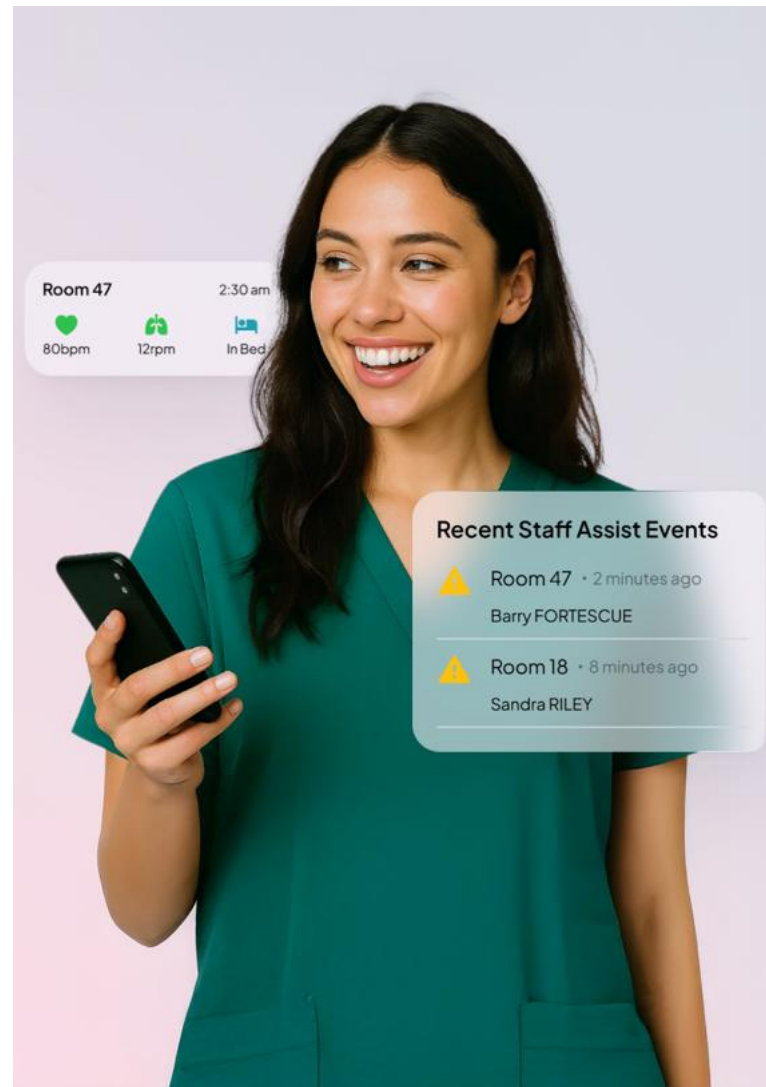
response & prioritisation of alarms due to clearer event notification

**95%**

reduction in overnight physical welfare checks – saves time, increases resident sleep & wellness

**12.5%**

improvement in staff & resident satisfaction



**240 mins**

of quality care time created (virtual fridge & welfare checks) per night

**2 hrs**

a day saved from more efficient reporting, charting & tracking

**100%**

falls detection accuracy

**7 hrs**

of staff time savings a day from equipment, residents & other staff location tracking

# Commercialisation Strategy: SaaS-based Revenue Model

## InteliCare Revenue and Sales Model

### Revenue is generated at the following stages:

- Upfront planning, implementation & hardware
- Annual InteliCare SaaS platform licence
- Additional consulting/development opportunities

Example pricing on 1 room\*

Upfront hardware/install	\$2,300 - \$4,500
SaaS fees p.a.	\$550 - \$800
Total for year 1	\$2,850 - \$5,300
Total for year 2	\$550 - \$800



### Customers are onboarded through a stepped sales and pilot process



(Retirement living, home care,  
residential care)

\* Illustrative pricing based on a Residential Aged Care example. Pricing varies by care setting and operating model.

# Hardi Aged Care Partnership



Large Western Sydney Aged Care Provider

InteliCare's Largest Commercial Deployment

6 Facilities  
600+ Beds  
>\$2.9M Revenue

1

Pilot



Bypassed

2

Site rollout



Initial deployment in Hardi's Manly Vale facility (10 beds)

\$30,000 initial deployment fee

3

Full organisational deployment



Deployment into 6 Hardi facilities with over 600 beds

\$1.7m total hardware and implementation fees

4

3+ year recurring revenue model



Total contract value: ~\$2.9M with 2 x 1-year extensions

\$400k annual SaaS fees

# mecwacare pilot delivers outstanding results



Ahead of its broader rollout, mecwacare conducted a pilot at its landmark Trescowthick facility

## Pilot program

The three-month pilot deployed the full InteliCare platform, analytics, and monitoring devices, assessed against **11 predefined KPIs** across clinical, operational, and reliability dimensions.

The pilot met or exceeded all KPIs and integrated with existing systems and legacy nurse call infrastructure.



## Outcomes

- ✓ 100% fall detection accuracy
- ✓ Reduced overnight welfare checks
- ✓ Integrated nurse call & event consolidation
- ✓ Automated compliance & reporting
- ✓ Real-time location services



## Customer benefits

### Safer residents

Earlier detection of deterioration, 100% falls detection accuracy, and 25% fewer hospitalisations.

### Sustainable workforce

Fewer manual checks, automated reporting, and time redirected to high-need residents.

### Smarter operations

Real-time visibility, audit-ready data, and one consolidated platform replacing legacy systems.



"The evaluation at Trescowthick demonstrated that InteliCare's platform enhances clinical visibility, improves operational efficiency, and — most importantly — supports better resident care and social outcomes. We view InteliCare as a long-term strategic partner in shaping how we will deliver aged care into the future." **Anne McCormack** • CEO, mecwacare

# mecwacare Partnership

In March 2026, IntelliCare signed a landmark, five-year \$8.8m contract & partnership with mecwacare, the largest in Intelicare's history, to deploy its solution across 22 aged care facilities and >1600 residents

A leading Victorian **not-for-profit aged care provider**

Operating **22 Residential Aged Care facilities** & **6 Retirement Villages**

Delivering **at-home care services to more than 17,000 clients** across Victoria

1

Pilot



2

Site rollout

The five new sites represent an initial ~\$1.1m in revenue



3

Full organisational deployment



Four further mecwa facilities (in addition to pilot site) expected to be online by 30 June 2026

Deployment into 22 mecwacare facilities with over 1600 beds



# Warrigal Partnership

Agreement signed with leading retirement living and aged care provider in NSW/ACT



Expansion into Retirement Living

3-year Master Subscription Agreement secured with Warrigal Care for the deployment of IntelliCare's smart monitoring solution at new retirement living development (65 villas)

~\$200k total contract value (subscription, hardware & implementation)

Recurring revenue model with renewal potential beyond initial term

Scalable opportunity across 10 villages (~700 residents)

1

Pilot



Bypassed

2

Site rollout



Initial deployment at new development (65 villas)

Source: ICR ASX announcement 23 April 2026



# Outlook & Catalysts CY26

mecwacare  
deployment  
underway —  
generating  
revenue

Further  
deployments  
across RAC and  
retirement living

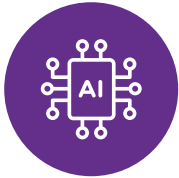
Completion  
of roll out at  
Hardi including  
expanded scope  
and nurse call

New strategic  
partnerships with  
aged care  
providers

Expansion  
and deepening  
of existing  
deployments

Advisory board  
established

# Why Invest in InteliCare?



\$8.8M mecwacare contract — largest in company history  
5-year recurring SaaS revenue



Technology de-risked: proven results, 100% falls detection, 11/11 pilot criteria met and readily scalable



Commercial inflection point

- mecwacare, Hardi, Warrigal
- Deepening pipeline



New CEO Angus Cameron: 30+ years global health & aged care — leadership for the growth phase



2,700+ RAC facilities addressable — mecwacare is the blueprint

**InteliCare is at a commercial inflection point — proven, funded and ready to scale**



## Contact

### **Angus Cameron**

Chief Executive Officer

P: +61 488 248 444

[angus.cameron@intelicare.com.au](mailto:angus.cameron@intelicare.com.au)

### **Tim Chapman**

Executive Director

P: +61 419 897 062

[tim.chapman@intelicare.com.au](mailto:tim.chapman@intelicare.com.au)

### **Media**

#### **Matt Wright**

NWR Communications

P: +61 451 896 420

[matt@nwrcommunications.com.au](mailto:matt@nwrcommunications.com.au)



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