ASX ANNOUNCEMENT
22 June 2026

INVESTOR PRESENTATION AND RELAIT PARTNERSHIP

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Excite Technology Services Limited (Excite or the Company) (ASX: EXT) is pleased to enclose the June 2026 investor update presentation in respect of the Company.

The Company is also pleased to announce that it has partnered with Relait to launch its new online Investor Centre, providing a centralised destination for current and prospective investors to access Company information and engage directly with management.

The Investor Centre builds on the Company's strategy to broaden its investor reach and enhance its market profile across Australia and South-East Asia, the primary markets in which the Group operates. It follows the recent appointment of Spark Plus Pte Ltd as investor relations advisor (*"Excite appoints Spark Plus as Investor Relations Advisor to broaden market reach: 17th June, 2026*) and the commencement of a non-deal roadshow across Singapore and Hong Kong, giving a growing investor base a single, direct channel to the Company's information.

As Excite continues to build its cyber security and technology services business, the Investor Centre brings together key investor materials in a single location. This includes ASX announcements, financial and corporate reports, presentations, videos, links to the Company's social media channels, and other relevant Company updates.

Powered by the Relait investor relations platform, the Investor Centre is accessible via the Investor Centre tab under Investors on the Company's website.

To join Excite's Investor Centre, click here: https://investors.excitecyber.com/create-account

For your convenience, we have also added an Investor menu item to the home page of the company website – https://www.excitecyber.com

The Company will share new content through the platform aimed at giving shareholders a deeper insight into Excite's growth strategy and value creation initiatives.

Bryan Saba, Managing Director & CEO, commented: "We are very pleased to be joining the Relait platform as a key element of our communication strategy. The Investor Centre complements our recent appointment of Spark Plus and our roadshow programme, giving us a direct channel to keep shareholders well informed and actively engaged as we broaden our investor reach across Australia and South-East Asia.

We encourage all shareholders and stakeholders to join Excite's Investor Centre and share their feedback as we continue to grow our cyber security and technology services business.

We are also pleased to release the June 2026 Excite Technology Services Investor Update pack, providing a snapshot of key accomplishments and a high level view of future plans and

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opportunities for the business, I look forward to providing further updates on our plans for the next year, I view the coming 12 months as having the potential to materially expand Excite. I thank all shareholders for their patience and am humbled by you joining me and the Excite team on this exciting journey ahead.”

This announcement has been authorised by the Board.

-ENDS-

For further information, please contact: Steven Bliim Non-Executive Director Excite Technology Services Limited E: Steven.Bliim@excitecyber.com

About Excite Technology Services

Excite offers comprehensive cybersecurity services, including threat prevention, managed cloud and IT services, specialist digital forensics, incident response, forensic investigations, and accredited training to ensure a safe Australia.

About Relait

Relait is an Australian investor relations platform built for ASX-listed companies. The platform brings together shareholder data, communications and workflow tools in one place, helping IR teams manage their investor relationships more effectively.

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EXT FY27 Investor Update

Excite Technology Services

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TECHNOLOGY SERVICES

June 2026 | **ASX: EXT**

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While every attempt has been made to ensure the accuracy of this Presentation, to the extent permitted by law, no representation or warranty, expressed or implied, is or will be made by the Company and its professional advisors and their related bodies corporate, affiliates and each of their respective directors, officers, partners, employees, advisers and agents and any other person involved in the preparation of this Presentation (collectively “Disclosers”) as to or in relation to the accuracy, reasonableness, completeness or reliability of this Presentation. In particular, no representation or warranty is given as to the achievability or reasonableness of any future projections, management estimates or plans, prospects or returns.

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This presentation is prepared at the date noted on the cover page. Neither the Company nor its representatives or agents undertake any obligation to update this Presentation in respect of the future matters or events, except where required by law.

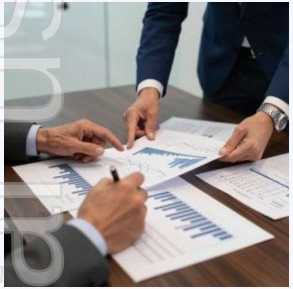
Who We Are

Integrated **cyber security & digital services** provider

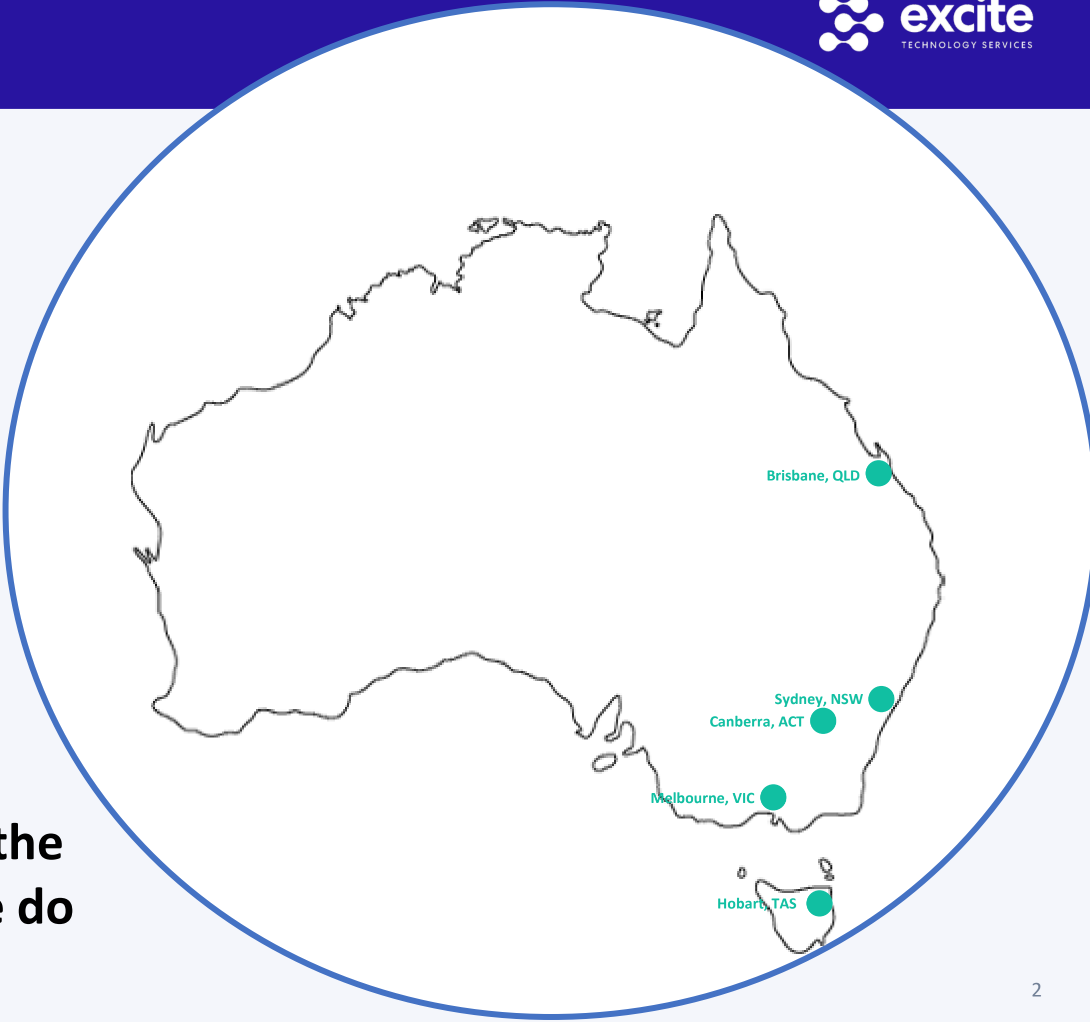
Enabling businesses through the delivery of **professional and managed services**

Supporting customers with a highly focused and agile approach

Leveraging comprehensive industry experience in a tailored, pragmatic way



Our customers are the centre of all that we do



How we operate

Advise

Implement

Operate

Professional Services

Managed Services

Strategy & Governance
We support our customers in developing their vision of success to drive their business forward.

Architecture
Creating architectures which enable customers to leverage innovative technologies specific to their business needs.

Systems & Services Integration
Leveraging our extensive vendor network, we enable customers to pick from a wide range of competitive market-leading solutions.

Technology Deployment & Configuration
Deploy technologies that enable your business with speed and precision.

Optimisation
Enhance Return on Investment (ROI) in existing technologies through optimisation.

Migrations
Enabling the continued evolution of your business through strategic technology migrations.

Technology Management
Providing our customers comfort that their key technology investments are supported and maintained.

Digital Support
Delivering professional and tailored end user and workplace services.

Digital Protection
Protecting your business from cyber threats.

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What we deliver - Security & IT

	Security Services	IT Services
Strategy & Governance	• vCISO • Framework alignment • Security strategy development & roadmaps	• vCTO • Technology strategy development & roadmaps
Endpoint	• Endpoint detection & response • Endpoint hardening • Endpoint protection & policy development	• End user compute • Endpoint management • Policy development & optimisation
Data	• Data classification & labelling • Data Loss Prevention (DLP)	• Data storage • Data optimisation
Cloud & Infrastructure	• Cloud security • Business Continuity & Disaster Recovery	• Management & maintenance • Infrastructure migrations • Cloud & infrastructure optimisation • O365 & Sharepoint migrations
Secure Networks & Identity	• Secure Access Service Edge (SASE) • Software Defined Wide Area Network (SD-WAN) • Next-Gen Firewall	• Identity & access management
Applications	• Web application security • Application security testing	• Application deployment
Procurement	• Hardware & software procurement	• Hardware & software procurement • Lifecycle management

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Australia's only private Digital Forensics facility

Evidence. Integrity. Insight.

Excite Cyber delivers specialist Digital Forensics services that help organisations, legal teams, regulators and law enforcement identify, preserve, analyse and present digital evidence that stands up to legal and judicial scrutiny.

OUR DIGITAL FORENSICS SERVICES

EVIDENCE COLLECTION
Forensic collection of digital evidence by qualified professionals, including search warrant execution and device seizure, with strict chain-of-custody and integrity.

DATA EXTRACTION & PRESERVATION
Secure extraction from computers, mobiles, cloud platforms and digital media using industry-recognised imaging and validation processes to preserve evidence.

FORENSIC ANALYSIS & eDISCOVERY
Advanced examination and eDiscovery to recover data, establish timelines, uncover critical insights and support investigations, litigation and incident response.

FORENSIC REPORTING
Comprehensive, court-ready reports with detailed findings, technical analysis and evidentiary summaries prepared by qualified professionals.

EXPERT WITNESS SERVICES
Expert testimony and litigation support from seasoned professionals who present complex technical evidence in clear, concise and defensible terms.

STRATEGIC VALUE

HIGH DEMAND. HIGH VALUE.
Specialist services with strong demand across government, enterprise, legal, insurance and law enforcement sectors.

RECURRING REVENUE OPPORTUNITIES
From investigations and litigation support to regulatory matters, cyber incidents and ongoing eDiscovery engagements.

EXPERTISE THAT SETS US APART
Highly qualified Digital Forensics practitioners create barriers to entry and differentiate Excite Cyber from traditional IT service providers.

COURT-ADMISSIBLE & DEFENSIBLE
Evidence handling and reporting that meets legal standards and builds client confidence.

STRATEGIC CROSS-SELL OPPORTUNITIES
Seamless integration with our incident response, cyber security, managed services and GRC capabilities.

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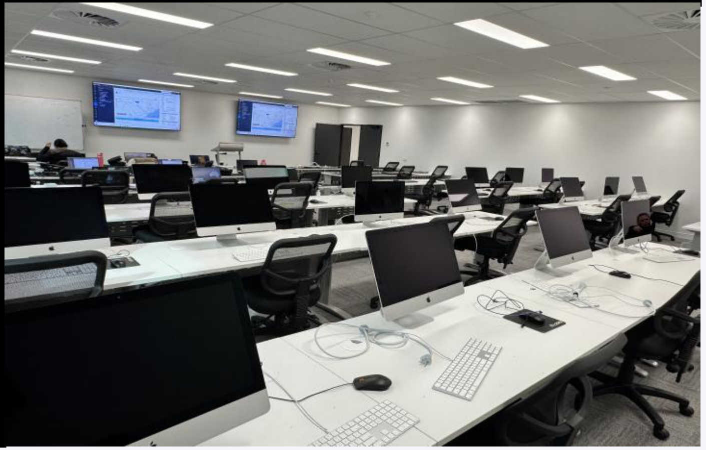
Australia’s only private Digital Forensics facility



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Traction - Tier-1 Customers & Partners sample

Managed Services

Keyton
ACEN Australia
Ingenia
NHG NEW HOPE GROUP
abal banking
SEYMOUR WHYTE
TASMANIAN HEALTH SERVICE
Tasmanian Government
RMHC
Ronald McDonald House

Technology & Cyber Consulting

acciona
BJEI Australia
京能集团
BaptistCare
lendlease
NSW GOVERNMENT

Federal Government

Law Enforcement – State and Federal.

Border Protection.

State and Federal Anti- Corruption.

Defence.

Channel Network

TREND MICRO
VOCUS
Schneider Electric
FORTINET

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Operational Maturity

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TECHNOLOGY SERVICES

Building the operating engine behind the sales engine.

Clear Lines of Business

IT Services, Cyber Security and Digital Forensics are now defined service lines — with financial P&L visibility in each.

Robust Operating Rhythms

The cadence that turns intention into execution and greater accountability for the desired outcomes.

Structure, Talent and Capability

Continuing to strengthen leadership. Sales, delivery and capability hires in place or underway. Stronger team across the board & engagement of key advisors to improve stakeholder engagement.

Improved Financial Analysis & Reporting

Greater visibility, simplified structure — detailed analysis of the business by line of service, not just in aggregate, providing deeper insights and ability to tune margins and other key metrics by offering

RACI & Accountability

Clear ownership of work. Cross-team accountability being embedded — still a work in progress but improving every week.

Vendor & Partner Strategy

Fortinet and other key partnerships in motion — building the depth behind our market offer and competitive positioning.

Financial Summary

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FY26 Headline Metrics — Rule of 40 Score: **59** (well above the 40 benchmark).

FY26 REVENUE	REVENUE GROWTH	FY26 EBITDA	RULE OF 40
$21.4M	**+75%**	**($3.5M)**	**59**
+$9.0M growth vs. PCP	YoY top-line acceleration	+23% YoY improvement	Benchmark: 40 | +19 above

Rule of 40 Calculation

Revenue Growth Rate	+75%
EBITDA Margin	–16%
Rule of 40 Score	**59**

Tech-services investor benchmark. A score ≥ 40 signals balanced growth and profitability.

Why It Matters

$5.5M annualised cost out in flight — expanding EBITDA margin.

50% of FY27 forecast already contracted — high revenue visibility.

$52M carry-forward tax losses shield future earnings post break-even.

59 Score on Rule of 40 demonstrates balance between growth and managing operating losses, with increased revenue growth to readily close gap to profitability.

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Cyber Security Market Opportunity

Australian cyber and forensics demand is accelerating — Excite is positioned to capture it.

AU Cyber Market — US$10B → US$19B

Australian cybersecurity market growing 13.5% CAGR through 2031. Services is the fastest-growing segment. (Mordor Intelligence)

Federal Cyber Spend — A$900M+ Committed

FY26-27 Budget: $654M Digital ID, $160M Services Australia uplift, $89M Commonwealth cyber. Sustained federal demand cycle.

Digital Forensics — 18.8% CAGR

AU forensics expanding from US$449M (2024) to US$1.23B by 2030. Services lead growth — direct fit for CBIT and our Cellebrite partnership. (Grand View)

Managed SOC & MDR — 12.1% CAGR

AU MSSP market scaling from US$1.1B (2025) to US$3.2B by 2034. Direct addressable market for the new Canberra SOC. (IMARC)

M&A Enhanced

Targeting acquisitions that materially expand the company’s services & solution offering, in particular for Federal Government customers.

Regulatory Tailwinds

Essential Eight uplift, SOCI Act, APRA CPS 234 and 72-hour ransomware reporting are forcing measurable controls and recurring assurance spend.

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Company Journey

Limited Scale
Excite IT Acquired
$8m Annual Revenue
Cashflow positive operating excluding public company costs

FY2024

FY2025

Organic & Inorganic Growth
Acquired CBIT – unique Digital Forensics Capability
$12.2m Annual Revenue

Scale & Refine
$23m Revenue
-$5.4 m reduction in costs
Right-sizing cost base, shifting business to growth rhythm

FY2026

FY2027

Accelerate Growth
Organic growth expansion – focus on Cyber Security & Digital Forensics
Strategic profitable Acquisitions

Foundations Set, Refinement, Profit, Large Scale

Current 31st March Financial Year, migrating to 30th June Financial Year reporting in FY27

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FY27 Strategic Growth Plan

Six pillars driving sustained, profitable growth to 30 June 2027.

Organic Growth

Tier-1 Corporate & Government wins driving organic growth. 50% of FY27 forecast already contracted.

Recurring Revenue

Grow recurring revenue from ~55% baseline via managed services, MDR/SOC retainers and forensic subscriptions.

Strategic M&A

Disciplined acquisitions adding revenue, profit and capability.

Balance Sheet & Funding

Strengthen capital position and lock in working capital facility to fund growth.

Investor Engagement & Rerating

Re-align fiscal year to 30 June, drive trading liquidity and rerate the share price to reflect underlying enterprise value. Engagement of key experts to assist with driving market engagement.

Canberra Forensic Cyber Centre

Only privately-owned forensic cyber centre in Australia, located within 15 minutes of Parliament House. Enhancing SOC to include Agentic AI driven SOC and air-gapped forensic Data Centre solutions.

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The Excite Opportunity

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Secure today.
Innovate tomorrow.
Lead the future.

Excite Cyber is building Australia's sovereign security platform company, protecting organisations, critical infrastructure and the next generation of AI and autonomous systems.

OUR JOURNEY

PHASE 1 COMPLETED ✓

BUILDING THE FOUNDATION

- Fortinet SASE & Managed Networks
- Managed Security Services (SOC, MDR)
- Incident Response
- Secure, reliable, scalable operations

PHASE 2 COMPLETED ✓

BUILDING DIFFERENTIATION

- Digital Forensics & Incident Response
- OT & Critical Infrastructure Security
- AI Security Consulting & Assessments
- Specialist expertise. Trusted outcomes.

PHASE 3 THE OPPORTUNITY

BUILDING THE FUTURE

Now, we scale into sovereign cloud, AI security and robotics security — creating the platforms of tomorrow.

PHASE 3

THE FUTURE IS SOVEREIGN + SECURE

We are entering a new era where data, intelligence and autonomy must be protected by design. Excite Cyber is building the secure foundations for Australia's digital future.

OUR PHASE 3 OFFERINGS

SECURE PRIVATE CLOUD

Sovereign, high-assurance private cloud environments hosted in Australia, built for security, compliance and performance.

SOVEREIGN AI INFRASTRUCTURE

Secure compute environments for training, hosting and operating AI workloads with data sovereignty and zero trust architecture.

AI & AUTONOMOUS SYSTEMS SECURITY

Protecting the entire AI lifecycle and autonomous systems, with a focus on humanoid robotics, autonomy, and cyber–physical security.

ROBOTICS SECURITY LAB

Research, test and validate security for humanoid robots and autonomous systems in real-world scenarios.

Zero Trust by Design	Sovereignty Assured	AI Safe by Default	Resilience Always	Innovation Relentless

SECURE THE PRESENT. SHAPE THE FUTURE.

THE EXCITE VISION

To be Australia's leading sovereign security platform company — securing organisations and critical infrastructure today, and enabling the AI-powered and autonomous world of tomorrow.

OUR SOVEREIGN SECURITY PLATFORM

Users | Devices | Apps | AI / Robots | Cloud

ZERO TRUST ACCESS & SASE (FORTINET)

SECURITY OPERATIONS & INTELLIGENCE
MDR | Threat Intel | AI-Driven Detection

DATA, WORKLOAD & AI SECURITY

SOVEREIGN PRIVATE CLOUD
(Australian Hosted)

PHYSICAL INFRASTRUCTURE
(Secure Australian Datacentres)

WHO WE SERVE

- Defence & Government
- Critical Infrastructure
- Mining & Resources
- Healthcare & Life Sciences
- Enterprise & Financial Services

Corporate Structure

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2.3Bn

Shares on issue.

0.66c

5 Day VWAP

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ASX:EXT

Excite Cyber Pty Ltd
ABN: 19 617 890 132

Excite IT Pty Ltd
ABN: 35 126 260 660

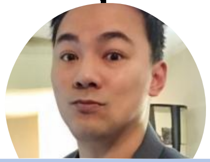
CBIT Pty Ltd
ABN: 16 107 115 846

CBIT Academy Pty Ltd
ABN: 49 604 072 433

Senior Leadership Team

Bryan Saba
Managing Director

Founder and CEO of Excite Technology Services, Bryan Saba is an accomplished technology entrepreneur with more than 20 years of industry experience. He founded Excite IT in 2008 and grew the business into a highly profitable, award-winning managed services provider, delivering sustained growth, strategic acquisitions and specialist expertise in M&A and divestment technology projects. Following the merger that created the current ASX-listed entity, Bryan has led the expansion of the Group's managed services, cybersecurity and professional services capabilities, bringing a proven track record of execution, innovation and value creation.



Jorge Leal
Finance

As a Financial Controller, Jorge provide the financial discipline, strategic insight, and governance investors rely on—driving sustainable growth, safeguarding profitability, and delivering transparent, data-driven decision-making that builds confidence in long-term business performance.

Opeyemi Ajibola
Cyber Security Leader

As the Cyber Security Leader, Ope helps executives and boards turn cybersecurity into a strategic business enabler by translating complex cyber risks into clear business outcomes, leading transformative security programs, strengthening resilience across critical infrastructure, and enabling growth, trust, and regulatory confidence through over 20 years of cybersecurity leadership.

Sean Mackenzie
IT Services Leader

Sean helps organisations drive strategic growth and operational excellence through strong IT leadership, combining deep expertise in IT service management, IT strategy, business development, and quality assurance to deliver reliable, scalable, and business-aligned technology outcomes.

Dean Sim
DF & Academy Operations Manager

Dean empowers organisations to unlock the full value of technology by bridging critical knowledge gaps through expert consulting, industry-leading training, and world-class digital forensic solutions—trusted by law enforcement, government, and enterprise clients across Australia to build capability, confidence, and operational excellence.

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Shareholder Overview

SHAREHOLDER OVERVIEW

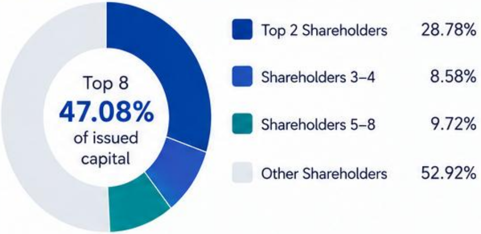
Top 8 shareholders as at 15th June 2026

~2500
TOTAL SHAREHOLDERS
(approx.)

Position	Holder Name	Holding	% IC
1	BNP PARIBAS NOMINEES PTY LTD <IB AU NOMS RETAILCLIENT>	321,426,334	15.44%
2	BRYAN & NINA SABA	277,738,096	13.34%
3	263 FINANCE PTY LIMITED	102,570,400	4.93%
4	GE EQUITY INVESTMENTS PTY LTD	75,932,019	3.65%
5	BELGRAVIA STRATEGIC EQUITIES PTY LTD	60,816,664	2.92%
6	MR ROBERT DOBSON MILLNER	55,200,001	2.65%
7	10 BOLIVIANOS PTY LTD	50,000,000	2.40%
8	WELLS ESTATES PTY LTD <KK WELLS SUPER FUND A/C>	36,525,000	1.75%
	TOP 8 TOTAL	**980,208,514**	**47.08%**

47.08%
of issued capital is held by the top 8 shareholders alone.

SHAREHOLDING BY % IC



KEY TAKEAWAYS

The top 2 shareholders control **28.78%** of the issued capital.

The top 8 shareholders collectively hold **47.08%** of issued capital, indicating a moderately concentrated register.

With **~2500** shareholders in total, the register remains diverse beyond the core top holders, supporting a balanced and sustainable ownership structure.

THE BIG PICTURE

Almost half of Excite Technology Services' issued capital is held by its top 8 shareholders, reflecting a stable core of significant investors while maintaining a broad shareholder base of approximately 2,500 investors.

PEOPLE • TECHNOLOGY • POSSIBILITIES

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Management Team & Partner Testimonials

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