

CEO Presentation June 2026
Powering Agentic AI

The team driving the **Agentic AI** infrastructure shift



Alon Rashelbach

Co-Founder & CTO

PhD in Computer Systems and Electrical Engineering. Expert in accelerated computing, networking and hardware design. Former Mellanox (now NVIDIA) engineer, 11 academic publications. Former team leader in the IDF's Unit 8200.



Kelly Herrell

CEO

3x Silicon Valley CEO. Three decades pioneering and scaling foundational infrastructure for high-volume data, from software-defined networking at Vyatta to real-time data processing at Hazelcast.



Jamie Pope

Chief Solutions Officer

Built high-performing PreSales organizations at Elastic, Okta, MongoDB and Delphix. Previously an engineering executive at Bank of America covering budgets, vendor selection and long-term architecture.

Agentic AI: Demand **Explosion** Begins



'Agents are the **biggest unlock** we've seen.'

2022

2023 — 2024

2025 +



ChatGPT

ChatGPT changed the interface



nVIDIA

Investment cycle begins



Claude

Agentic Big Bang

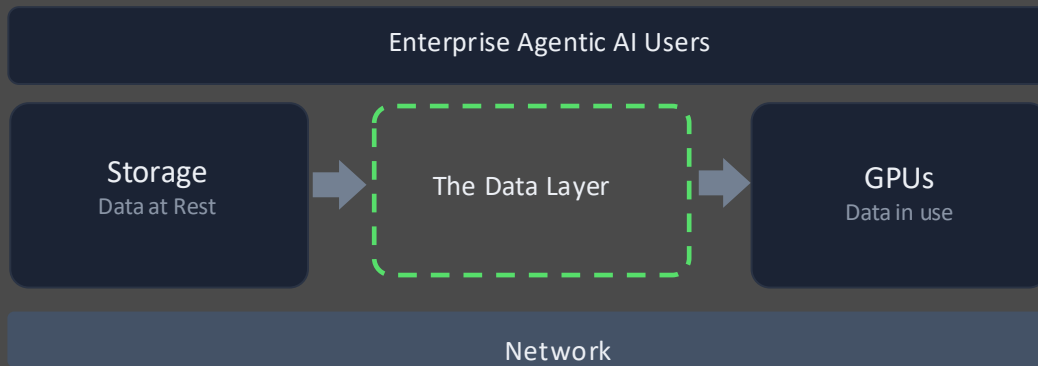
Goldman
Sachs

'We are entering a phase of 'always-on' background agents that perform tasks when they are needed. It's like taking a simple chatbot request and **blowing it up 10-fold, 20-fold, 50-fold.**'

(5-year CAGR for agentic token growth: 96%)

A Multi-Faceted Problem: Getting Data to the Agents

Facet 1: The Data Path



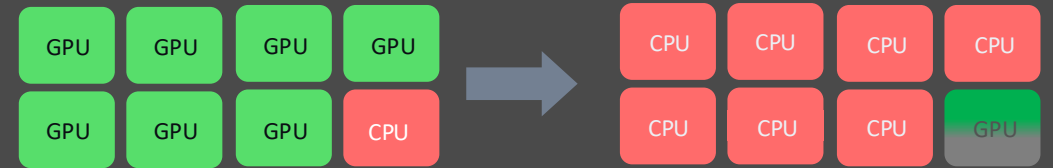
'The Data Layer represents both the most decisive constraint and the monetization unlock within the Enterprise AI buildout.'

Daniel Ives, Wedbush Securities, Dec 2025 AI Research Note



Facet 2: GPU Starvation

Agentic AI flips the workload onto CPUs – the orchestration of multi-step, multi-function workflows, tool calling & governance. **The GPU you paid for idles near 50%.**

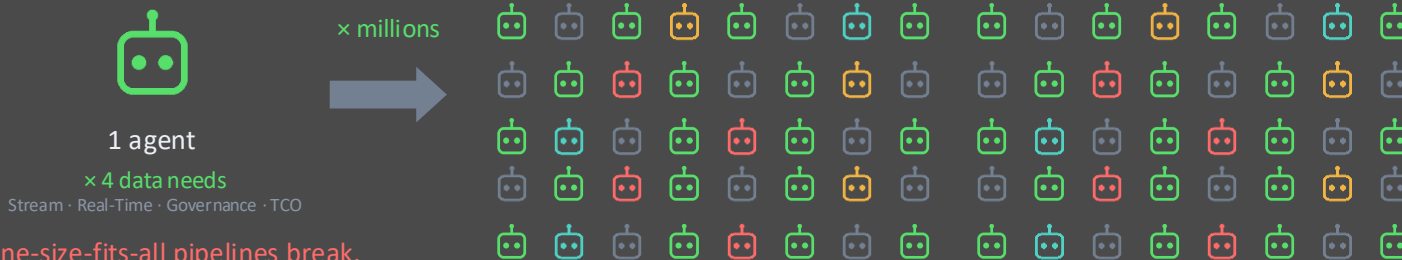


'CPUs account for up to 90% of total workload latency...'

Morgan Stanley, The Rise of AI Agents, April 2026

Morgan Stanley

Facet 3: Agent Requirements at Scale



One-size-fits-all pipelines break.

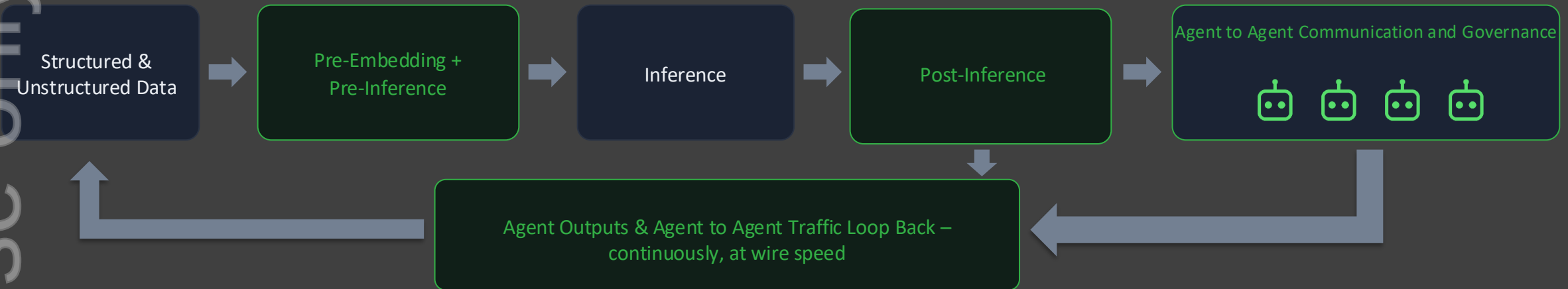
7.5M Agents at NVIDIA alone...



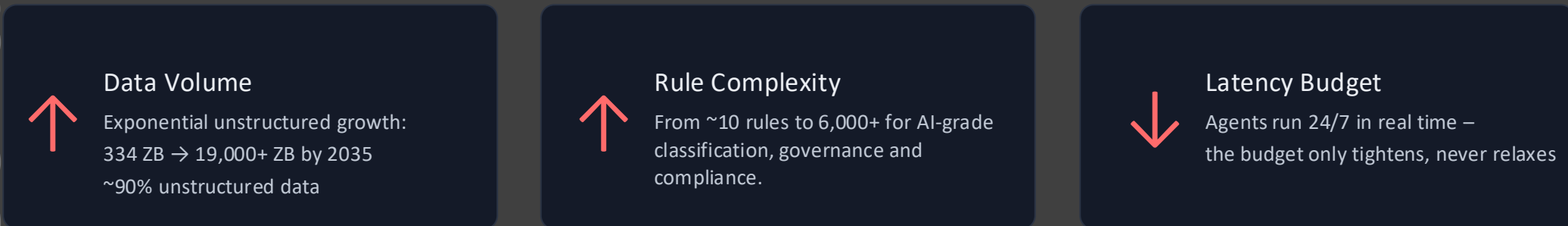
"Employees will be supercharged by teams of frontier, specialized, and custom-built agents they deploy and manage."

Jensen Huang, CEO NVIDIA
Onstage Keynote NVIDIA GTC, March 2026

Agentic AI **at Scale** Demands a Fundamentally New Data Plane



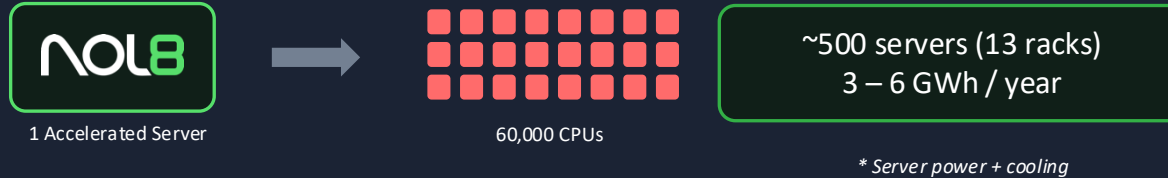
Three Forces, all Moving the **Wrong Way** for Legacy Software Solutions



Legacy software runs on CPUs, which scale linearly – **the only way to scale is by adding thousands of CPUs**

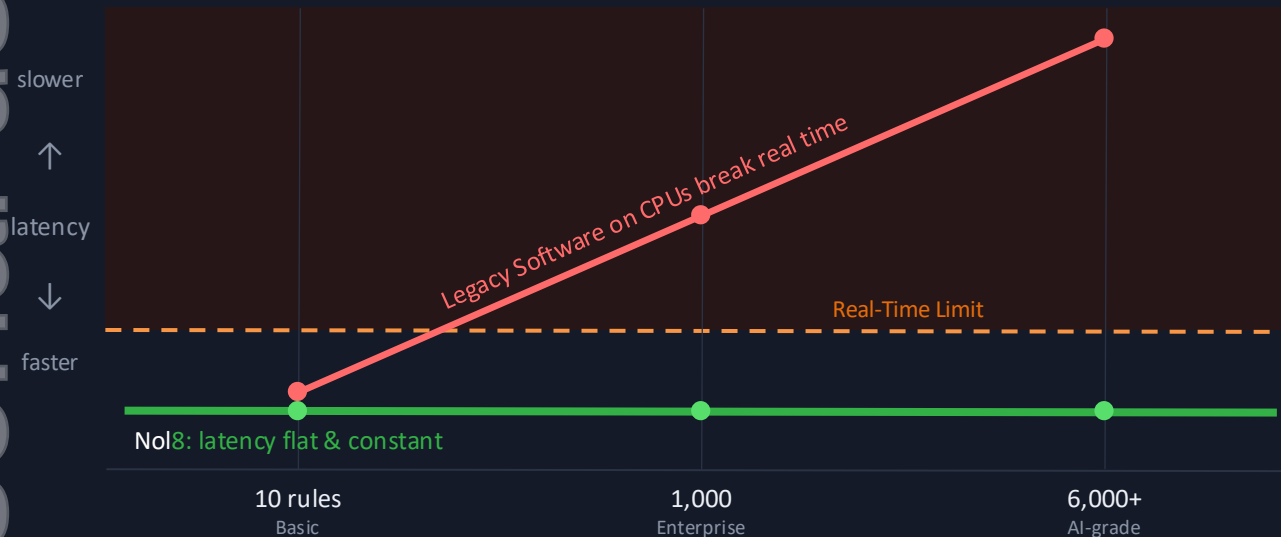
Nol8: The AI Data Plane Efficient and Fast at Scale

Nol8's April 2026 Benchmarking Proved at All Workloads, Nol8 Can Realize Exponential CPU Savings



Legacy systems latency explodes with rule complexity

Processing latency vs number of classification rules



At All Complexities

- ✓ Throughput holds at any volume
Constant 1.5 GB/s at wire speed
Independent of how much data flows
- ✓ Flat against rising complexity
Parallel processing at the hardware level
No degradation as rules scale into the thousands
- ✓ Latency stays low
Millisecond, wire-speed
No buffering or batching, even at P99 extreme load

Providing Economic Outcomes for the Agentic Economy

NeoCloud Economics

GPU Infrastructure Owners

Without Nol8



With Nol8



0% 50% 100%
GPU UTILIZATION

- Higher GPU utilization — more revenue per GPU
- Shorter GPU payback, higher ROIC
- Headroom to win more customers & workloads

Enterprise Economics

Deploying Agentic AI at Scale

FROM

\$\$\$
cost per workload

High Latency
Slow Agentic Speeds

Power-Hungry
CPU arrays

TO

\$
Affordable Scale Out

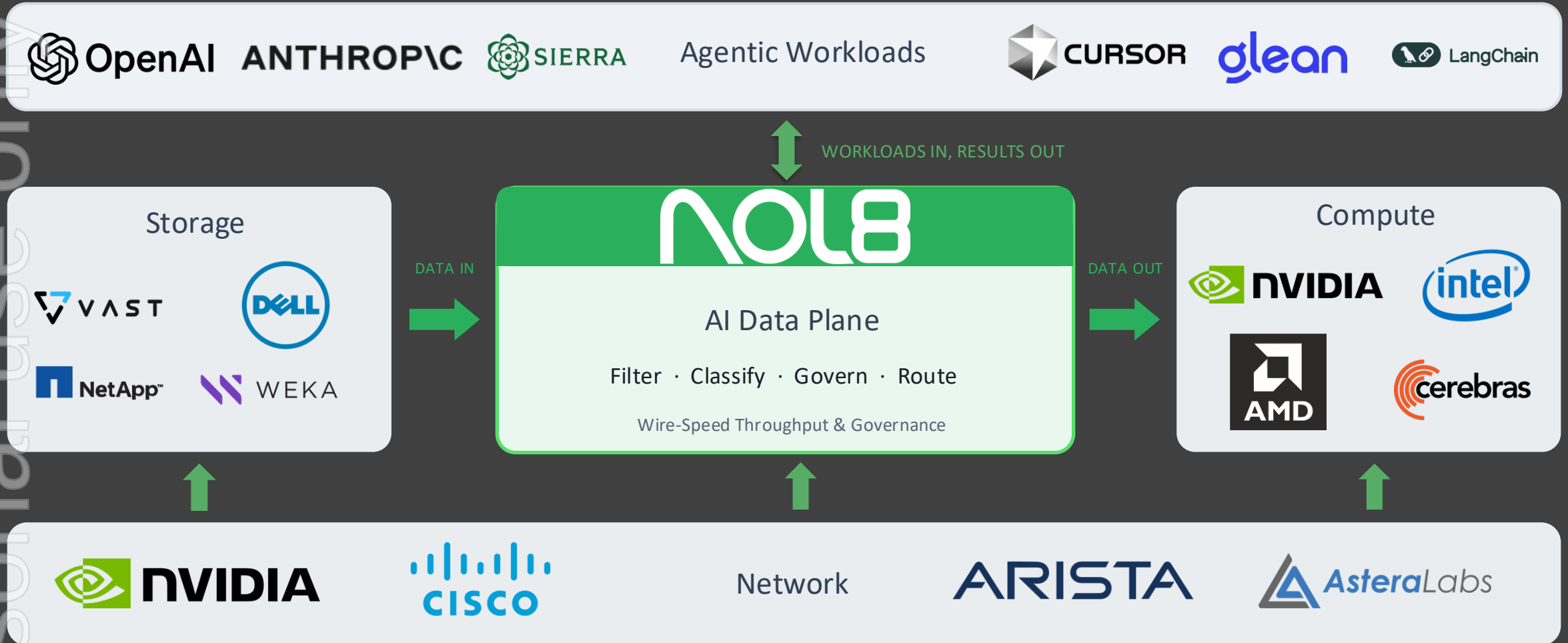
Wire Speed
Millisecond, Continuous

Lower Power
Fraction of Required Silicon

- Affordable agentic scale-out
- Savings on compute, latency & power
- Achievable ROI on agentic AI programs

TARGET PROFITABLE GROWTH ON BOTH SIDES OF THE AGENTIC AI ECONOMY

The Agentic AI Stack



A \$120B TAM by 2030

A · VALUE POOL

~\$1.1T AI-infra spend × ~11% data-movement layer ≈ \$120B

B · ACCOUNT-BASED

~25,000 orgs with production AI × ~\$4.5M ACV ≈ \$113B

TWO METHODS CONVERGE

\$120B

2026 – 2030 AGENTIC TOKEN GROWTH: 96% CAGR

¹ IDC Worldwide Quarterly AI Infrastructure Tracker, 2026

² Funnel: GPU Share (Goldman ~40%, McKinsey ~60%) × idle × I/O-bound share Cornell University / arXiv 2604.04745, 2503.08311 2026,

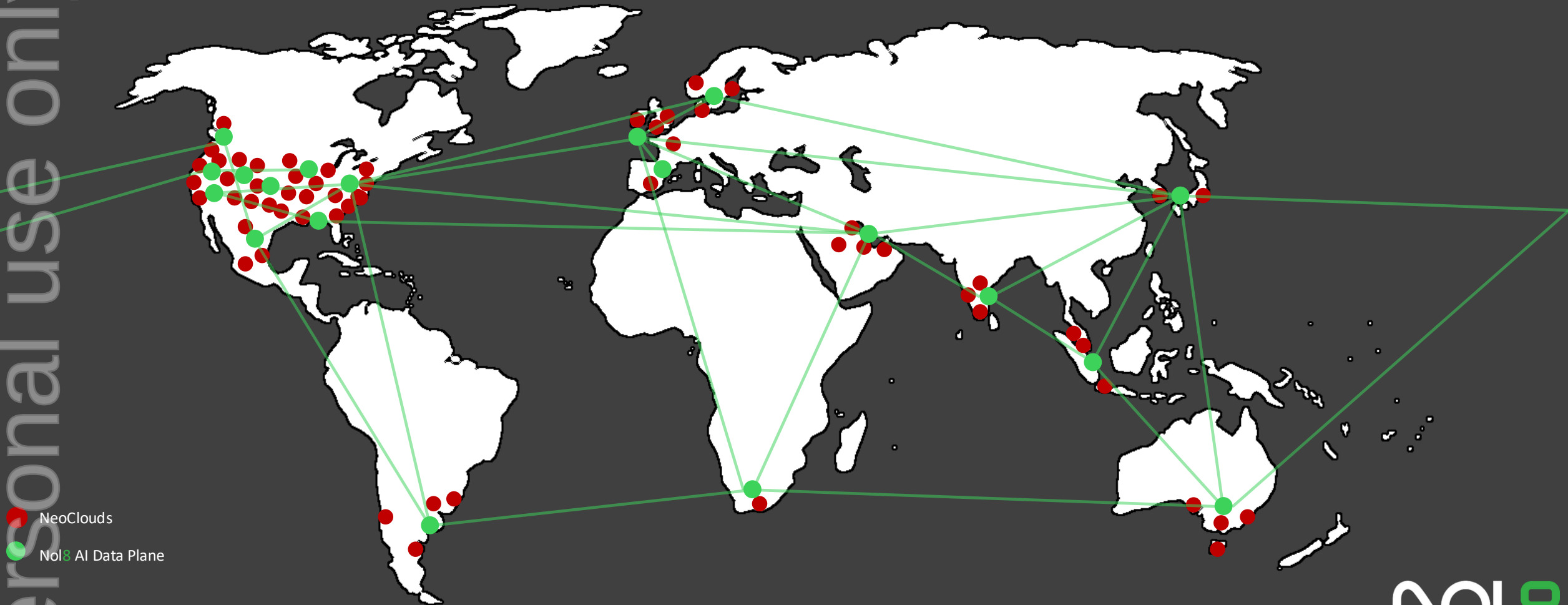
³ Gartner Market Databook 4Q25, ⁴ Goldman Sachs Research, 2026

⁴ Goldmansachs.com/insights/articles/ai-agents-forecast-to-boost-tech-cash-flow-as-usage-soars

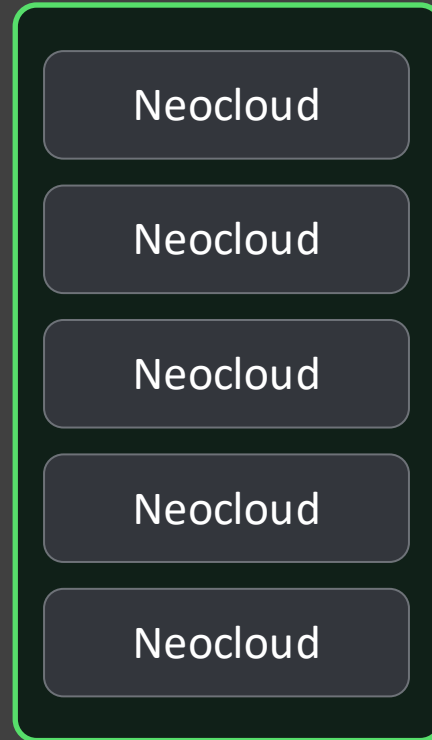
We scale through NeoCloud integration...

NeoCloud revenue ~\$20B today, heading to ~\$180B by 2030 = ~73% CAGR

personal use only



...Then **Distribute** to their Customers as a Service



 OpenAI

 together.ai

 cohere

 CURSOR

 Fireworks AI

 salesforce

ANTHROPIC

 databricks

perplexity

 Jane Street

ElevenLabs

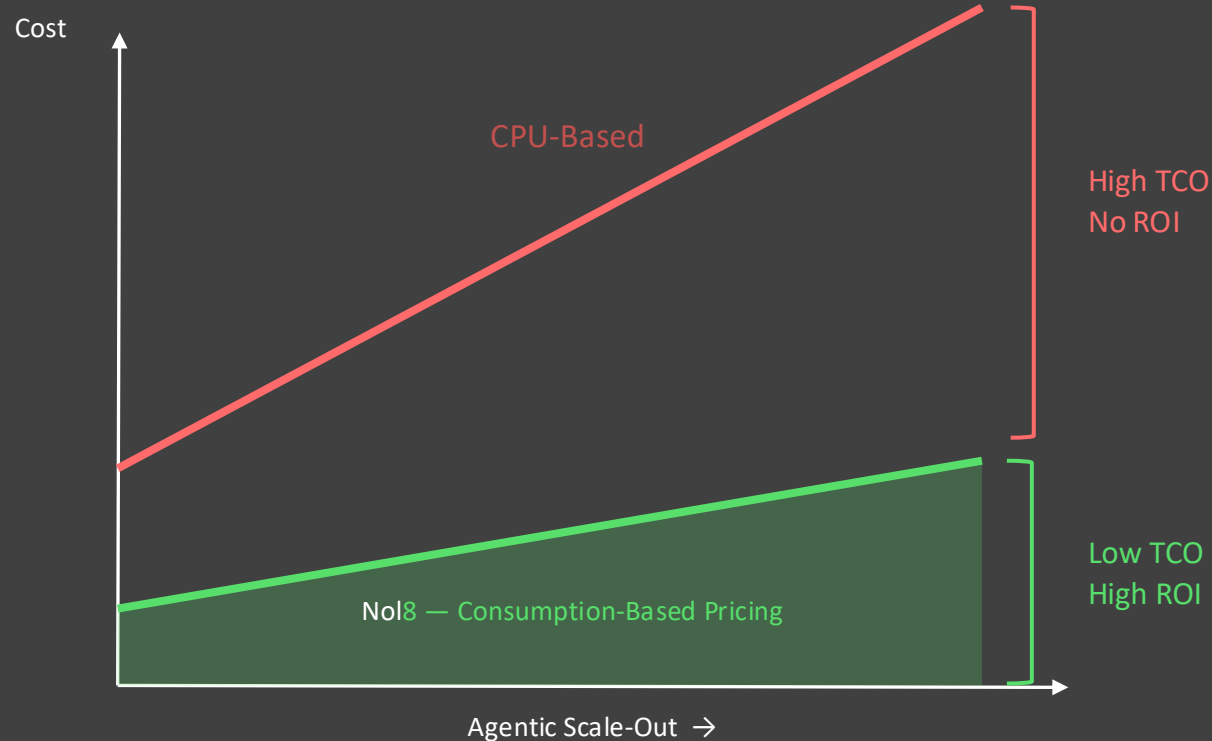
Revolut

 MISTRAL
AI

Canva

Cost-effectively reach the AI-native builders **Scaling Inference and Agents**, globally.

Pricing Model: Deliver Efficiency, Absorb the Profit Pool



PRICING

\$ per Gigabit-Second

Consumption-Based: Customers pay for Throughput as they Scale.

REVENUE

Monthly Recurring Revenue

Predictable, compounding MRR — not one-off hardware.

MARGINS

95%+ gross margins

Software-level economics on infrastructure-scale demand.

Cost Stays Linear as Agents Scale — while CPU Economics Compound out of Reach

A Wide and Deep Moat

Three Layers, Co-Designed and Integrated into One AI Data Plane

Neural Network Algorithm

Deterministic transformations & policy enforcement — at line rate



Accelerated Architecture

An industry-standard accelerated hardware data plane to feed GPUs



Unmatched Economics

Recovers idle-GPU waste that software running on CPUs structurally cannot

WHY IT'S DEFENSIBLE

The moat is the
full stack — not any one layer.

■ End-to-end integration

Software & silicon designed specifically for each other

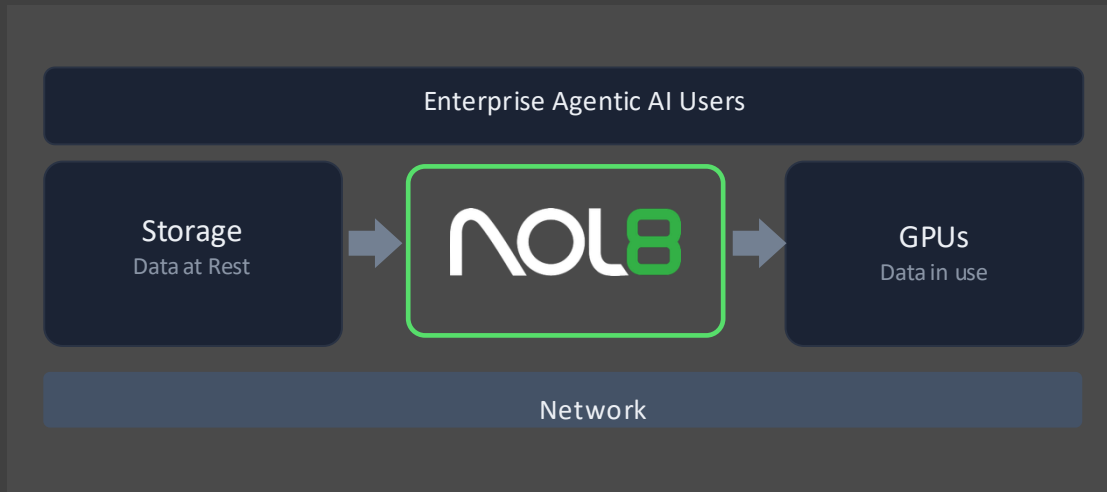
■ No single-layer substitute

Software-only can't hit line rate; hardware-only can't scale without Nol8 core IP

■ Earned, not bought

Built on five years of published research

AI Data Plane: The Missing Layer for Agentic AI



Full GPU Utilization

Monetize the most expensive component in the datacenter



Agent-Specific Data Delivery

Feed curated, governed data for millions of agents



Low Latency

Millisecond, wire speed —even at extreme load

ersonal use only

NOL8

The AI data plane isn't optional. **It's inevitable.**

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