



FirstWave Extends Agreement Servicing Federal Government Agencies with Telstra

Key highlights:

- A key agreement via Telstra (ASX:TLS) for licensing of FirstWave's Secure Internet Gateway (SIG) to Commonwealth Government agencies has been extended for a further 12 months, commencing July 2026
- ISM-compliant email security delivered to several Federal Government agencies through FirstWave's CyberCision platform
- Total annual recurring revenue (ARR) under the agreement is approximately A\$0.6 million, an increase of approximately 5%

FirstWave Cloud Technology Limited (ASX: FCT) is pleased to announce it has extended an agreement with Telstra Group Limited (ASX:TLS) for the provision of ISM-compliant CyberCision software and services to several Federal Government agencies.

The agreement has been extended for a further 12 months, commencing July 2026.

The agreement provides access to FirstWave's Information Security Manual (ISM) compliant email security platform, which meets the security standards set by the Australian Cyber Security Centre (ACSC) and is offered as part of FirstWave's CyberCision platform.

The SIG Agreement forms part of FirstWave's ongoing relationship with Telstra, under which FirstWave provides a CyberCision platform within Telstra as well as a Telstra-branded CyberCision instance running on Amazon Web Services (AWS) infrastructure that enables Telstra to resell FirstWave products under its own brand.

Under the extended agreement, the number of Federal Government users serviced by the platform grows by approximately 5%, with a corresponding increase in annual recurring revenue (ARR), taking total ARR for these government agencies to approximately A\$0.6 million.

The extension adds to strong momentum in FirstWave's AI-powered compliance strategy during Q4 FY26, following contract wins with Services Australia of A\$1.85 million and Banobras of approximately A\$350,000 (refer ASX announcements 22 April & 14 May 2026).

FirstWave CEO Danny Maher said: "This extension reflects the continued trust Federal Government agencies place in FirstWave's ISM-compliant email security, and the strength of our long-standing partnership with Telstra in bringing that platform to market. It comes during a period of strong momentum for the business with revenue growth and a materially lower cost base. We remain focused on converting further high-margin recurring revenue and we look forward to updating the market on our progress."

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Authorised for release by the Board of Directors

For media inquiries, please contact:

Angus Kennelly
Massive Intelligence
0413 541 301
angus@massiveintelligence.com.au

For investor inquiries, please contact:

Ruth Sloley
FirstWave Cloud Technology Limited
+61 2 9409 7000
ruth.sloley@firstwave.com

About FirstWave

FirstWave is a global software company formed in 2004. The Company is a leading provider of enterprise-grade, AI-powered network management, automation, audit and cybersecurity software, with over 150,000 organisations using FirstWave's software across 178 countries. Clients include Telmex, Telstra, Claro and NASA.

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