

9 July 2026

Updated FY26 Outlook

Jumbo Interactive Limited (**ASX:JIN**) (**Jumbo**) today provides an update to its FY26 Outlook ahead of the scheduled release of its FY26 results on 27 August 2026.

Jumbo is updating its FY26 Outlook to reflect trading performance across the Group over recent months, in particular the recently acquired Dream Car Giveaways (**Dream UK**) and Dream Giveaway (**Dream US**) businesses that completed in October 2025. The table below sets out Jumbo's previous FY26 Outlook (as provided at the 1H26 results in February 2026) and its revised unaudited FY26 Outlook.

	Underlying Measure ¹	Previous FY26 Outlook	Revised FY26 Outlook ²	Commentary
Australia	EBITDA margin	46% - 50%	46% - 50%	No change
Dream UK	EBITDA (8½ months)	£8.0m - £8.3m	£7.0m - £7.3m	See commentary below
Dream US	EBITDA (8 months)	US\$2.7m - US\$3.0m	US\$5.2m - US\$5.5m	See commentary below
Managed Service - UK	EBITDA growth vs pcg	10% - 15%	~10%	Impacted by higher than expected jackpots, offset by cost discipline
Managed Service - Canada	EBITDA growth vs pcg	20% - 25%	35% - 45%	New business wins, product investment, favourable campaign timing

Dream UK

The revised underlying EBITDA range for the 8½ month period of FY26 is expected to be £7.0m – £7.3m. The business remains on a strong growth trajectory, with the annualised result representing expected growth of 20-25% on the £8.3m reported for the 12 months to 30 April 2025 (as disclosed at the time of the acquisition on 15 October 2025).

The revision to the guidance range is due to increased investment in the business as Dream UK transitions from the founders to Jumbo, the impact of new market testing initiatives and seasonality.

As part of the Group's ongoing integration of Dream UK, Jumbo is pleased to announce the appointment of a new Dream UK business head who joins this month. This appointment will ensure an orderly transition of leadership while the Dream UK founders transition out of the business by December 2026, in line with the earn-out period.

¹ Underlying metrics exclude one-off and non-recurring items.

² The revised FY26 Outlook ranges reflect Jumbo's current management forecast for FY26 performance. They are unaudited and remain subject to Board and external audit review and may be impacted by final acquisition accounting adjustments for the Dream UK and Dream US acquisitions.

9 July 2026

Dream US

The revised underlying EBITDA range for the 8 month period of US\$5.2m – US\$5.5m is materially higher than the previous guidance range of US\$2.7m – US\$3.0m and represents strong growth compared to the preceding reporting periods. The strong performance is a function of changes to both the number of draws (29 draws in FY26 vs 16 draws in the pcp) and timing of draws since Jumbo acquired the business. Jumbo will continue to invest in the business including migrating Dream US onto the Jumbo Lottery Platform and new app which is scheduled for 1QFY27.

Group underlying earnings expectations

Taking into account the revised FY26 Outlook above, the table below sets out the Group's unaudited key underlying earnings expectations with Group underlying EBITDA and NPATA expected to be up 20 - 24% and 13 - 18% respectively on FY25.

Group Metric (A\$M)	FY25	FY26 Outlook ¹	Growth
Underlying EBITDA ²	68.3	82 – 85	20% - 24%
Underlying NPAT ³	39.9	39 – 41	(2%) - 3%
Underlying NPATA ⁴	42.3	48 – 50	13% - 18%

Notes:

1. The revised FY26 Outlook ranges reflect Jumbo's current management forecast for FY26 performance. They are unaudited and remain subject to Board and external audit review and may be impacted by final acquisition accounting adjustments for the Dream UK and Dream US acquisitions.
2. Underlying EBITDA excludes FY26 one-off and non-recurring items of approximately A\$8m - A\$9m pre-tax (1H26: A\$5.3m) including transaction and integration costs associated with the Dream UK and Dream US acquisitions, acquisition accounting adjustments under AASB 3 – *Business Combinations*, and unrealised foreign exchange impacts on intercompany loans as a result of fluctuations in foreign exchange rates.
3. Underlying NPAT includes approximately A\$9m of incremental non-cash items relating to the amortisation of acquired intangibles arising from the acquisitions of Dream UK and Dream US. These reflect Business Combinations accounting adjustments associated with the software, customer relationships and trademarks acquired.
4. Underlying NPATA reflects underlying NPAT excluding the tax-effect amortisation of acquired intangibles.

Further details on the FY26 results and FY27 Outlook will be provided at the FY26 results announcement scheduled for 27 August 2026.

This announcement was authorised for release by the Board of Directors.



ASX Announcement

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About Jumbo Interactive

Jumbo Interactive Ltd (ASX:JIN) brings together technology, creativity, and purpose to deliver winning experiences through digital lotteries and prize draws. Our B2B SaaS platforms and Managed Services power both government and charity fundraising programs, while our B2C brands - including Oz Lotteries, Dream Car Giveaways, and Dream Giveaway - connect millions of customers to life-changing prizes and meaningful causes.

Since 1995, Jumbo has grown from a single-computer start-up into an ASX-listed global group operating across Australia, the United Kingdom, and North America. Today, we're reimagining how people engage with lotteries and prize draws online - making it simpler, more engaging, and more impactful for everyone involved.