ASX CODE
AXI

CONTACT

Suite 2007, Level 20
Australia Square
264-278 George Street
Sydney NSW 2000

GPO Box 1153
Sydney NSW 2001

Phone: (02) 8318 4700
Email:
admin@axtec.com.au

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ASX ANNOUNCEMENT

Axtec signs strategic partnership with MRI Software

Three-year agreement embeds Axtec's full product suite across several solutions from one of Australia's largest real estate software providers.

Key Highlights

- **Strategic three-year partnership** signed with MRI Software, one of Australia's largest real estate software providers, effective 1 August 2026
- **Axtec's full product suite to be integrated** directly inside several of MRI's Australian solutions, bringing PaySure, Axtec IQ, Proffer and MyHomeVault into the software agencies use every day, backed by Gold-tier status in MRI's global Partner Program
- **A broader distribution opportunity** with access to established agent networks and transaction workflows, enabling Axtec's products to be made available within MRI solutions at relevant points in the property transaction process.
- **A significant new distribution channel** with reach across large agent networks and high transaction volumes nationwide, placing Axtec's products at the point where property transactions actually happen and removing the cost of winning agencies one at a time
- **Promotional** activities to support market awareness and customer engagement, as contemplated under the agreement.
- **Collaborative integration underway immediately**, starting with PaySure inside Property Tree, MRI's Australian property management solution, followed by a phased rollout of the remaining products

A contracted distribution channel across the Australian real estate industry

Axtec Limited (ASX: AXI) ("Axtec" or the "Company") is pleased to announce it has signed a Master Partnership Agreement (the "Agreement") with MRI Software Australia Pty Limited ("MRI"), a leading provider of real estate solutions and services.

The Agreement provides Axtec with a contracted pathway to embed its products directly inside the software Australian agencies already use every day. MRI holds a leading position on both sides of the industry: its property management a significant percentage of Australia's rental properties under management, and sales CRM solutions are among the most widely used solutions in Australian residential sales, supporting agencies across a significant share of transactions nationwide. The Agreement gives Axtec's full module suite access to that combined footprint through a single collaborative relationship.

In practice, the partnership enables Axtec's products to be made available at key points in real estate workflows where payments and transaction activity occur:

- **PaySure:** when a landlord needs to pay for repairs or advertising, payment and finance options appear on the invoice itself. Axtec earns on every payment and every advance.

- **Axtec IQ:** an AI assistant that does the agency's admin inside the software they already use, from trust accounting to client updates. Recurring per-seat software revenue.
- **Proffer:** finds the sellers and buyers already sitting untouched in an agency's database and turns them into listings and sales. Axtec earns as they convert.
- **MyHomeVault:** keeps the homeowner connected to their agency and Axtec, long after settlement. Referral revenue is earned across the life of home ownership.

Each of these attaches Axtec's products to activity that already happens inside MRI's solutions every day, supporting durable, recurring and higher margin revenue as adoption builds across MRI's installed base.

Key terms of the Agreement

- **Term:** three-year initial term from 1 August 2026, auto-renewing for successive three-year terms
- **Program tier:** Gold tier of MRI's global Partner Program
- **Commercials:** commercial terms that support Axtec monetising its products directly through the channel, including an annual program fee and referral fees payable by MRI to Axtec on customers Axtec introduces
- **Scope:** integration of PaySure, Axtec IQ, Proffer and MyHomeVault across Property Tree, Vault, Eagle and Box & Dice, using MRI's established integration framework
- **Intellectual property:** Axtec retains full ownership of its products, integrations and AI assets
- **Next steps:** partner onboarding and integration testing are underway, commencing with PaySure within Property Tree, with the remaining products to follow under an agreed integration plan

Management commentary

Commenting on the partnership, Rob Towey, Chief Executive Officer of Axtec, said:

"This partnership is a significant milestone for Axtec and strong validation of both our strategy and our products. Embedding our full suite inside the products Australian agencies already use every day is exactly the pathway we set out to build, and working alongside a partner of MRI's scale gives us reach we could not achieve winning agencies one at a time. We're very excited to partner with MRI to bring some genuinely unique offerings to the Australian real estate market."

Commenting on the partnership, Dr. Sarah Bell, Senior Director - Ecosystem Strategy, Data & Innovation APAC of MRI, said:

"Connected ecosystems are increasingly important to how the real estate industry delivers better outcomes. This partnership supports MRI's commitment to providing clients with broader access to complementary solutions that enhance our offering and create value across the industry."

About Axtec

Axtec Limited (ASX: AXI) is the operating layer for Australian real estate: an embeddable AI, automation and payments platform purpose-built for the Australian property lifecycle. Axtec connects the CRM, prospecting, payments and property management systems an agency already runs, adds a custom AI assistant over the top, and monetises the transactions that already happen inside the agency. Axtec's products are PaySure, Axtec IQ, Proffer and MyHomeVault.

About MRI Software

MRI Software is a leading global provider of real estate software solutions. In Australia, MRI's platforms, including Property Tree, Vault, Eagle and Box & Dice, support real estate agencies and property managers across sales, CRM and property management workflows nationwide.

Authorised for release by the Board of Axtec Limited.

Forward-Looking Information

This announcement contains forward-looking information that is based on Axtec's expectations, estimates and projections as of the date on which the statements were made. This forward-looking information includes, among other things, statements with respect to Axtec's business strategy, plans, development, objectives, performance, outlook, growth, cash flow, projections, targets and expectations, negotiations, and product/service development. Generally, this forward-looking information can be identified by the use of terminology such as 'outlook', 'anticipate', 'project', 'target', 'potential', 'likely', 'believe', 'estimate', 'expect', 'intend', 'may', 'would', 'could', 'should', 'scheduled', 'will', 'plan', 'forecast', 'evolve' and similar expressions. Persons reading this announcement are cautioned that such statements are only predictions, and that Axtec's actual future results or performance may be materially different. Forward-looking information is subject to known and unknown risks, uncertainties and other factors that may cause Axtec's actual results, level of activity, performance or achievements to be materially different from those expressed or implied by such forward-looking information.

For more information please contact:

Ben Laurance
Managing Director
admin@axtec.com.au