

Talius Group June 2026 Quarterly Report

28 July 2026

HIGHLIGHTS

- Operating revenue of \$1.828 million for the quarter¹, broadly consistent with the March quarter
- Active subscriptions increased by 1,234 during the quarter to 53,204, representing growth of approximately 10% YoY
- Annualised recurring revenue (ARR) increased by \$40k during the quarter to \$3.26 million
- Approximately \$2.0M of new contracted revenue secured during and subsequent to the quarter, including \$1.7M across two Adventist agreements and \$0.32M with Longridge Aged Care
- Cash and cash equivalents of \$4.521 million at 30 June 2026, with a further \$507k of expected receipts received during July 2026

Talius Group Limited ("Talius" or "the Company") (ASX: TAL) is pleased to provide the following activities and business update alongside its Appendix 4C – Quarterly Cash Flow Report for the quarter ended 30 June 2026.

The June quarter delivered further commercial progress across the Company's retirement living and aged care markets. Talius secured approximately \$1.7 million of contracted revenue through Master Services Agreements (MSAs) and initial Statements of Work with two Adventist regional entities, covering four residential aged care villages in Queensland and northern New South Wales.

Subsequent to quarter end, the Company secured a further \$319k contract with Longridge Aged Care in South Australia. Together, the Adventist and Longridge engagements include approximately \$162k of annual software revenue that is expected to be added to active ARR as the associated deployments are completed and subscriptions are activated.

Active subscriptions increased by 1,234 during the quarter to 53,204, while annualised recurring revenue increased by \$40k to \$3.26 million.

The Company recorded a net cash outflow of \$478k during the quarter, including operating cash outflows of \$420k. The reported quarter-end cash balance was affected by the timing of three receipts totalling approximately \$507k that were expected before 30 June 2026 but were received during July.

These receipts comprised:

- Approximately \$321k from the Company's approved Research and Development (R&D) tax incentive refund;

¹ Unaudited, based on management accounts

- An \$80k customer deposit from Adventist Senior Living; and
- Approximately \$106k following completion of the Hyegrove project.

These amounts are not included in the reported 30 June 2026 cash balance. On a simple timing-adjusted basis, their receipt before quarter end would have resulted in cash of approximately \$5.028 million, representing a net increase of approximately \$29,000 over the quarter.

Management remains focused on completing contracted deployments progress, activating the associated subscriptions and improving the conversion of contracted revenue into customer receipts and recurring revenue.

Sales and Commercial Activity

Adventist aged care and retirement network

During the quarter, Talius expanded its relationship with the Seventh-day Adventist aged care and retirement network through Master Services Agreements and initial Statements of Work with:

- Adventist Retirement Plus in Queensland; and
- Seventh-day Adventist Aged Care in northern New South Wales.

The initial Statements of Work cover four aged care villages and represent approximately \$1.7 million of total contracted revenue, including approximately \$144k of annual software revenue across the initial three-year contract terms.

The Queensland installations progressed during the quarter, with the Victoria Park project having now completed and the Melody Park project scheduled for cutover in early August

The northern New South Wales deployment at Alstonville is targeted for completion by September 2026, with Avondale slated for Q1 FY27. Once completed and activated, the two northern New South Wales sites are expected to contribute approximately \$103k of annual software revenue.

The execution of successive Adventist agreements within approximately ten weeks provides early evidence that the MSA structure can reduce the need to renegotiate the full commercial framework for each new engagement. It also provides a basis for additional sites to be added through future Statements of Work, subject to customer approval and site-specific deployment agreements.

Talius continues to focus on converting these signed engagements into completed installations, active subscriptions and customer receipts.

Hato Hone St John and Metlifecare

During the quarter, Hato Hone St John engaged Talius to extend the Talius One platform into Metlifecare's retirement village portfolio in New Zealand.

Talius will use its Stratix Integration Module to connect existing Miracle and Austco nurse call systems at three newly constructed villages to the Talius One Platform, enabling centralised monitoring and emergency response without requiring the existing infrastructure to be replaced.

The strategic significance of the engagement lies in demonstrating Talius' ability to integrate different third-party systems into a common operating environment. This capability can reduce implementation disruption and improve the commercial viability of deploying the platform across larger, established portfolios.

Subsequent to quarter end – Longridge Aged Care

On 20 July 2026, Talius announced a Master Services Agreement and associated Statement of Work with Longridge Aged Care for the deployment of nurse call and sleep systems at its South Australian facility.

The contract has a total value of approximately \$319k, comprising:

- Approximately \$264k of hardware revenue; and
- Approximately \$56k of contracted software revenue over three years, equivalent to annual software revenue of approximately \$19k.

Deployment is targeted for completion during the fourth quarter of calendar 2026.

The agreement introduces a new South Australian aged care operator to the Talius customer base and establishes a three-year software subscription relationship alongside the initial hardware deployment.

Regulatory and market context

The Aged Care Act 2024 and associated digital compliance, care quality and accountability requirements are increasing the need for aged care operators to improve the visibility, auditability and consistency of care delivery.

Talius's proposition is to bring real-time data from sensors, CSIRO-validated analytics, nurse call systems and other care technologies into a single governed platform that supports automated alerts, operational workflows and compliance reporting.

The Company's priority is to convert this supportive industry environment into signed deployments, active subscriptions and sustainable recurring revenue.

Subscriptions and recurring revenue

At 30 June 2026, active subscriptions were 53,204, representing an increase of 1,234 during the quarter and growth of approximately 10% year-on-year.

Active annualised recurring subscription revenue (ARR) was \$3.26 million, an increase of \$40k from \$3.22 million at 31 March 2026.

In addition to active ARR at quarter end, the announced Adventist and Longridge engagements include approximately \$162k of annual software revenue that is not yet reflected in active ARR.

This comprises:

- Approximately \$144k per annum from the initial Adventist Statements of Work; and
- Approximately \$19k per annum from the Longridge agreement signed subsequent to quarter end.

This annual software revenue is expected to be progressively add to active ARR as installations are completed and the associated services are activated.

Financial Position

Talius recognised unaudited operating revenue of \$1.828 million for the quarter, broadly consistent with operating revenue of \$1.81 million in the March 2026 quarter.

Cash receipts from customers totalled \$1.257 million during the quarter, while net cash used in operating activities was \$420k.

At 30 June 2026, the Company held cash and cash equivalents of \$4.521 million, compared with \$4.999 million at 31 March 2026.

As detailed above, the quarter-end cash balance was affected by the timing of three receipts totalling approximately \$507k that were expected before 30 June but were received in July 2026. On a simple timing-adjusted basis, receipt of these amounts before quarter end would have resulted in cash of approximately \$5.028 million and a net increase in cash of approximately \$29k during the quarter.

The Company remains focused on improving cash conversion through the completion of contracted deployments, collection of customer payments and activation of the associated recurring software revenue.

Related party payments during the quarter totalled \$188,413, as detailed in Section 6 of the accompanying Appendix 4C, and represented director fees.

Outlook

Talius' priorities for the September 2026 quarter are to:

- Complete the Adventist Retirement Plus Queensland installations
- Progress the northern New South Wales Adventist deployment in Alstonville toward targeted completion by September 2026
- Commence mobilisation and planning for the Longridge Aged Care deployment
- Continue simplifying and standardising the deployment model across residential aged care, retirement living and home care
- Maintain disciplined working capital management and improve the conversion of contracted revenue into cash receipts

The Company will continue to report against these priorities as deployments progress and recurring revenue is activated.

Commenting on the quarter, Talius Managing Director and CEO, Pat Howard, said:

"The June quarter was commercially productive, with approximately \$2.0 million of contracted revenue secured during and subsequent to the quarter across three Master Services Agreements.

"Importantly, the Adventist and Longridge contracts include approximately \$162k of annual software revenue that is expected to be added to active ARR as installations are completed and services are activated. The second Adventist agreement, signed within approximately ten weeks of the Queensland engagement, provides early evidence of the potential repeatability of our MSA-led sales model.

"The reported cash result was affected by approximately \$507k of receipts that arrived in July rather than before quarter end. While the timing provides important context, we remain focused on improving the underlying conversion of contracted work into completed deployments, customer receipts and recurring revenue.

"Our near-term focus remains on converting contracted backlog into active subscriptions across Residential Aged Care, Retirement Living and Home Care, growing recurring revenue and supporting further platform adoption. Specifically, our priorities are to complete and progress the announced Adventist installations, activate the associated software revenue, advance the Metlifecare and Longridge deployments, continue simplifying our deployment model and maintain disciplined cash management."

This announcement has been authorised for release by the Board of Directors of Talius Group Limited.

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About Talius Group Limited (ASX: TAL)

Talius provides a suite of technology enabled care solutions to the aged and disability sectors across multiple verticals, including retirement living, residential aged care, home, and community settings to improve the quality of life, later in life.

Talius' Software as a Service (SaaS) data analytics platform Talius Smart Care combines smart sensors with AI machine learning that delivers automated actions. Talius links awareness, analysis, and action through one platform allowing the care model to move from spot check care to sense-respond care. Nursing staff can switch their focus from data collection to building a human connection. Most importantly, residents benefit from a new era of autonomy and dignity.

Talius helps protect and connect our elderly and people with disabilities with a scalable healthcare technology platform integrated with leading third-party providers to ensure end-to-end solutions for Connected Health.

FORWARD LOOKING STATEMENTS

Certain statements contained in this ASX release, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:

- (a) are necessarily based upon several estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political, and social uncertainties and contingencies;*
- (b) involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and*
- (c) may include, among other things, statements regarding estimates and assumptions in respect of prices, costs, results, and capital expenditure, and are or may be based on assumptions and estimates related to future technical, economic, market, political, social, and other conditions. The Company disclaims any intent or obligation to publicly update any forward-looking statements, whether because of new information, future events, or results or otherwise.*

The words "believe", "expect", "contracted", "anticipate", "indicate", "contemplate", "target", "plan", "intends", "continue", "budget", "estimate", "may", "will", "schedule", "planned" and similar expressions identify forward looking statements. All forward looking statements contained in this ASX release are qualified by the foregoing cautionary statements. Recipients are cautioned that forward looking statements are not guarantees of future performance and accordingly recipients are cautioned not to put undue reliance on forward looking statements due to the inherent uncertainty therein.

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

TALIUS GROUP LIMITED

ABN

62 111 823 762

Quarter ended ("current quarter")

30 JUNE 2026

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
1. Cash flows from operating activities	1,257	3,413
1.1 Receipts from customers		
1.2 Payments for		
(a) research and development	(57)	(114)
(b) product manufacturing and operating costs	(585)	(1,443)
(c) advertising and marketing	(45)	(111)
(d) property expenses	(6)	(13)
(e) staff costs	(917)	(1,768)
(f) administration and corporate costs	(84)	(279)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	25	55
1.5 Interest and other costs of finance paid	(8)	(15)
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	-
1.8 Other income	-	-
1.9 Net cash from / (used in) operating activities	(420)	(275)
2. Cash flows from investing activities		
2.1 Payments to acquire or for:		
(a) entities	-	-
(b) businesses	-	-
(c) software, plant and equipment	(3)	(13)
(d) investments	-	-
(e) intellectual property	-	-
(f) other non-current assets	-	-

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	(3)	(13)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Share buyback	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	(2)	(2)
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	(21)	(45)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Repayment of lease liabilities	(32)	(63)
3.10	Net cash from / (used in) financing activities	(55)	(110)

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	4,999	4,919
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(420)	(275)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(3)	(13)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(55)	(110)
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	4,521	4,521

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	4,521	4,999
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	4,521	4,999

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	188
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
<i>Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.</i> Director fees and Managing Director salary & superannuation: \$188,413		

7. Financing facilities <i>Note: the term "facility" includes all forms of financing arrangements available to the entity.</i> <i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1 Loan facilities	-	-
7.2 Credit standby arrangements	-	-
7.3 Other – Insurance premium funding	21	21
7.4 Total financing facilities	21	21
7.5 Unused financing facilities available at quarter end		-
7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.		
Insurance premium funding facility provided by Hunter Premium Funding. The amount is unsecured, repayable in monthly instalments by February 2027 and bears interest at 12.4% per annum.		

8. Estimated cash available for future operating activities	\$A'000
8.1 Net cash from / (used in) operating activities (item 1.9)	(420)
8.2 Cash and cash equivalents at quarter end (item 4.6)	4,521
8.3 Unused finance facilities available at quarter end (item 7.5)	-
8.4 Total available funding (item 8.2 + item 8.3)	4,521
8.5 Estimated quarters of funding available (item 8.4 divided by item 8.1)	10.76
<i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>	
8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?	
<i>Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.</i>	

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 28 July 2026

Authorised by: The Board of Directors of Talius Group Limited
(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.