

29 July 2026

Q4 FY26 quarterly activities report

Highlights

- Total FY26 net sales of ~\$6.1m, up ~49% on FY25 (~\$4.1m)
- Q4 FY26 net sales totalled ~\$1.54m, up ~18% on the PCP (Q4 FY25: ~\$1.31m)
- Quarterly customer receipts of ~\$2.2m, a ~33% increase on the PCP and ~24% uplift on Q3 FY26 – Total FY26 receipts of ~\$7.1m
- Ecommerce net sales of ~\$650k for the quarter, up ~31% on Q3 FY26
- Three new Oat Milk Goodness PrOATein scheduled to rollout across 943 Woolworths stores in the coming months – takes ranging to five products nationally
- First shipment of ceremonial-grade Japanese matcha under the SANDAI Group supply agreement landed in Australia – transitioning matcha brands from launch to commercial fulfilment stage
- First international retail ranging of Blue Dinosaur with Chemist Warehouse New Zealand
- First Southeast Asia distribution agreement signed with Asean International Pty Ltd for the distribution of Oat Milk Goodness and Blue Dinosaur into Vietnam
- Cash and cash equivalents of ~\$1.46m at quarter end

OMG Group Ltd (ASX: OMG) (“OMG Group” or “the Company”) is pleased to provide the following overview of activities undertaken during the three-month period ended 30 June 2026 (the “quarter”).

Management commentary:

OMG Group Chief Executive Officer, Alex Aleksic said: “FY26 has been another period of demonstrated growth for the Company. During the period, we delivered a net sales increase of ~49% YoY, and with a broader commercial platform: five PrOATein products nationally ranged in Woolworths, a matcha platform moving into commercial fulfilment and our first international distribution channels established in New Zealand and Vietnam.

The June quarter included a strategic investment in matcha inventory to support the distribution and ingredient-supply channels established during the year. That inventory has now landed in Australia and is available to support commercial fulfilment from August. Together with the national Woolworths rollout and refreshed Blue Dinosaur stock arriving in August, this provides the business with a stronger inventory and distribution position entering FY27.

In FY27, the focus will be on maintaining product availability, supporting sell-through across the expanded Woolworths range, commencing fulfilment from the landed matcha inventory and progressing distribution in New Zealand and Vietnam. These priorities will be pursued alongside continued discipline in working capital and operating expenditure.”

Financial overview:

Revenue

The Company generated FY26 net sales of ~\$6.1m, representing ~49% growth on FY25 (~\$4.1m). Q4 FY26 net sales were ~\$1.54m, up ~18% on the PCP (Q4 FY25: ~\$1.31m). Growth was recorded across grocery, petrol and convenience, food service and ecommerce channels. The Q4 growth rate moderated relative to Q3 as the comparative base strengthened and Blue Dinosaur ecommerce availability was temporarily reduced during the planned transition from legacy-branded inventory to the refreshed range.

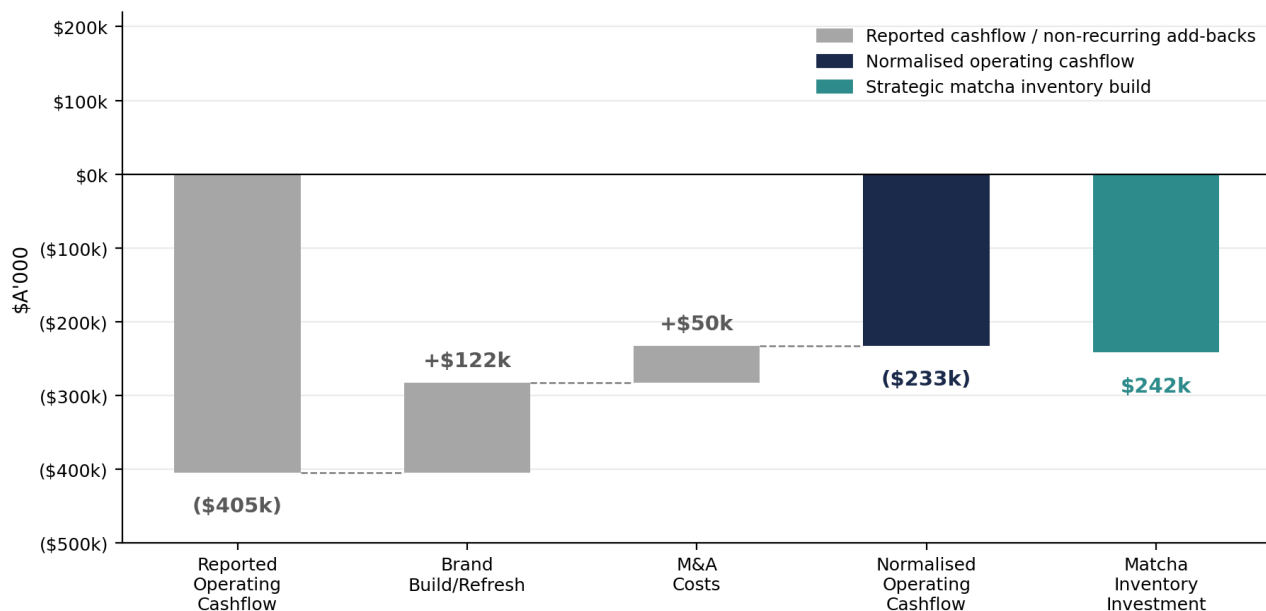
Operating cash flow

Customer receipts for the quarter were ~\$2.2m, a ~33% increase on the PCP and ~24% on Q3 FY26. FY26 receipts totalled ~\$7.1m, up ~51% on FY25.

Reported net operating cashflow for the quarter was ~(\$405k), and included two non-recurring items, which was a brand build and refresh investment of ~\$122k and legal costs associated with potential M&A of ~\$50k. Adjusting for these items, normalised net operating outflow was ~(\$163k), a ~33% improvement on the ~(\$244k) normalised outflow reported in Q3 FY26.

The Company also made a strategic inventory investment of ~\$242k under the SANDAI Group matcha supply agreement. This is a deliberate working capital build rather than an operating cost. The product is landed, held on the balance sheet and available for sale from August 2026, and is expected to convert to revenue through FY27. It is shown separately in the waterfall below and is not treated as a non-recurring add-back.

Q4 FY26 Operating Cashflow — Reported vs Normalised (\$A'000)



Matcha inventory is a strategic working capital build and is shown separately from non-recurring add-backs. Product is landed and available for sale from August 2026.

Cash and inventory position

The Company's cash balance at 30 June 2026 was ~\$1.16m, with total available funding of ~\$1.46m, which includes ~\$298k in undrawn facilities under its OptiPay debtor finance and NAB letter of credit arrangements.

Inventory excluding matcha was broadly flat year on year at ~\$506k (FY25: ~\$488k). During the year, the Company progressively sold through legacy-branded Blue Dinosaur inventory ahead of the transition to refreshed packaging. Total inventory of ~\$949k reflects the addition of ~\$443k of matcha stock, which is landed and available for sale from August 2026. The Company's inventory position supports full range availability across its brands entering FY27.

Operational overview:

Oat Milk Goodness national Woolworths rollout

The three new Oat Milk Goodness PrOATein RTD flavours (Matcha & Strawberry, Banana & Peanut Butter and Salted Caramel) are being rolled out across all 943 Woolworths stores over the coming months, bringing the total PrOATein range to five products stocked nationally. The Matcha & Strawberry SKU is the first product to utilise ceremonial-grade matcha sourced under the SANDAI supply agreement, integrating the matcha platform into the Company's flagship retail brand.

The new flavours are not exclusive to Woolworths and are being distributed across grocery, petrol and convenience channels as part of OMG's multi-channel strategy.



Matcha platform moves into commercial fulfilment

During the quarter, OMG Group entered into a collaboration agreement with The Little Marionette for the supply of premium ceremonial-grade Japanese matcha as a raw ingredient. The agreement provided the first commercial validation of the Company's ingredient-supply channel and complemented the earlier appointment of Food & Dairy Co as its first official matcha distributor.

OMG Group's first shipment of ceremonial-grade Japanese matcha under its exclusive five-year SANDAI Group supply agreement also arrived in Australia during the quarter. The landed inventory will support commercial fulfilment across the Company's distribution, food service and ingredient-supply channels from August 2026.

Initial airfreight supply had already been used by customers including The Little Marionette and House of Matcha, providing early commercial validation ahead of the larger shipment's arrival.

Omura Matcha also exhibited at the inaugural Cafe & Coffee Show in Sydney from 25 to 27 May 2026, generating direct engagement with café owners, baristas, hospitality buyers and food service operators.



Blue Dinosaur enters New Zealand

Blue Dinosaur secured a national ranging agreement with Chemist Warehouse New Zealand via ANZ Pharma, a leading pharmaceutical and FMCG brands wholesaler operating across New Zealand. Chemist Warehouse operates 88 stores across New Zealand. The agreement is the brand's first international retail channel and is complementary to the Company's existing grocery, petrol and convenience and ecommerce distribution.



First Southeast Asia distribution agreement

OMG Group entered a strategic distribution agreement with Asean International Pty Ltd for the importation and distribution of Oat Milk Goodness and Blue Dinosaur products into Vietnam. Asean International manages importation, regulatory compliance and in-market distribution through its registered Vietnamese import entity, DP Medic Co., Ltd. The agreement establishes OMG Group's first commercial presence in Southeast Asia.

Ecommerce

Ecommerce net sales were ~\$650k for the quarter, up ~31% on Q3 FY26. June ecommerce sales were below the prior corresponding period as the Company sold through legacy-branded Blue Dinosaur inventory ahead of the transition to refreshed packaging, temporarily reducing availability across several key SKUs. Refreshed Blue Dinosaur inventory is expected to arrive from early August 2026, restoring full range availability.

Corporate

Effective 7 April 2026, Oat Milk Goodness founder and major OMG Group shareholder Steve Smith was appointed as a Non-Executive Director. His appointment formalised his strategic and commercial alignment with the Company and adds global networks across sport, media, retail and consumer markets.

As part of the Board changes, Tim Freeburn transitioned to Executive Chairman, while Daniel Rootes continued as a Non-Executive Director.

In accordance with Listing Rule 4.7C, payments made to related parties and their associates included in items 6.1 of the Appendix 4C were \$155,000.

-ENDS-

Join OMG Group's Interactive Investor Hub

Access the latest Company information and engage with management by asking questions about OMG Group's latest announcements and updates:

<https://omg-group.com.au/auth/signup>

This announcement has been approved for release by the Board of Directors of OMG Group Limited.

-ENDS-

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About OMG Group

OMG Group is a health & wellness food company. The Company was established with a vision to provide engaging brands that provide the very best foods to meet consumer demand for clean, sustainable and healthy products. The core brands in the portfolio are Blue Dinosaur® and Oat Milk Goodness.

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

OMG GROUP LIMITED (ASX: OMG)

ABN

82 616 507 334

Quarter ended ("current quarter")

30 June 2026

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	2,207	7,142
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	(1,880)	(5,479)
(c) advertising and marketing	(323)	(1,542)
(d) leased assets	-	-
(e) staff costs	(254)	(930)
(f) administration and corporate costs	(116)	(433)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	5	5
1.5 Interest and other costs of finance paid	(45)	(95)
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	-
1.8 Other (provide details if material)	-	-
1.9 Net cash from / (used in) operating activities	(405)	(1,332)
2. Cash flows from investing activities		
2.1 Payments to acquire or for:		
(a) entities	-	-
(b) businesses	-	-
(c) property, plant and equipment	-	-
(d) investments	-	-
(e) intellectual property	-	-
(f) other non-current assets	-	-

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	-	-

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	2,000
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	(120)
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	-	(30)
3.8	Dividends paid	-	-
3.9	Other (opening cash balance from Good Oats Pty Ltd received on completion of acquisition)	-	-
3.10	Net cash from / (used in) financing activities	-	1,850

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	1,564	641
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(405)	(1,332)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	-
4.4	Net cash from / (used in) financing activities (item 3.10 above)	-	1,850
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	1,159	1,159

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	1,159	1,564
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	1,159	1,564

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	155
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
<i>Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.</i>		

7.	Financing facilities <i>Note: the term "facility" includes all forms of financing arrangements available to the entity.</i> <i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000																														
7.1	Loan facilities	1,000	846																														
7.2	Credit standby arrangements	-	-																														
7.3	Other – NAB – Letter of Credit	377	233																														
7.4	Total financing facilities	1,377	1,079																														
7.5	Unused financing facilities available at quarter end		298																														
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.																																
	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 30%;">Facility</th> <th style="width: 15%;">Facility limit \$A'000</th> <th style="width: 15%;">Amount drawn \$A'000</th> <th style="width: 20%;">Interest rate</th> <th style="width: 20%;">Secured</th> </tr> </thead> <tbody> <tr> <td>Optipay:</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Debtor finance</td> <td style="text-align: center;">500</td> <td style="text-align: center;">376</td> <td style="text-align: center;">11.59% p.a.</td> <td style="text-align: center;">Yes</td> </tr> <tr> <td>Trade finance</td> <td style="text-align: center;">500</td> <td style="text-align: center;">470</td> <td style="text-align: center;">12.84% p.a.</td> <td style="text-align: center;">Yes</td> </tr> <tr> <td>NAB: Letter of Credit</td> <td style="text-align: center;">377</td> <td style="text-align: center;">233</td> <td style="text-align: center;">5.85% p.a.</td> <td style="text-align: center;">Yes</td> </tr> <tr> <td>Totals</td> <td style="text-align: center;">1,377</td> <td style="text-align: center;">1,079</td> <td></td> <td></td> </tr> </tbody> </table>	Facility	Facility limit \$A'000	Amount drawn \$A'000	Interest rate	Secured	Optipay:					Debtor finance	500	376	11.59% p.a.	Yes	Trade finance	500	470	12.84% p.a.	Yes	NAB: Letter of Credit	377	233	5.85% p.a.	Yes	Totals	1,377	1,079				
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8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	(405)
8.2	Cash and cash equivalents at quarter end (item 4.6)	1,159
8.3	Unused finance facilities available at quarter end (item 7.5)	298
8.4	Total available funding (item 8.2 + item 8.3)	1,457
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1) <i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>	3.60
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1	Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
	Answer:	
8.6.2	Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
	Answer:	

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer:

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 29 July 2026

Authorised by: The Board of Directors

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.