



Advanced Innergy Holdings Ltd ASX:AIH

ASX ANNOUNCEMENT

3 August 2026

Investor Presentation

Sydney, Australia | **Advanced Innergy Holdings Ltd** (ASX:AIH) ('AIH' or the 'Company'), a global leader in advanced materials science servicing the energy, transition and industrial sectors, is pleased to provide the attached investor presentation to be delivered at an investor update, to be held today (Monday, 3 August 2026) at 9:00 am (AEST).

The presentation provides further information on the performance of AIH.

The webinar and Q&A session details are as follows:

Date: Monday, 3 August 2026

Time: 9:00am AEST

Presenters: Russell Ward, Non-Executive Chairman;
Simon Shepherd, Chief Technology Officer/ Executive Director; and
Andy King, Chief Financial Officer.

Webinar Link: https://us02web.zoom.us/webinar/register/WN_0Px_XnSoToWLfx-2SawG_g

--- ENDS ---

Authorised for ASX release by the Board of Directors of Advanced Innergy Holdings Ltd.

For further information, please contact:

Advanced Innergy Holdings Ltd

Andy King (CFO)

investors@aisltd.com

NWR Communications

Simon Hinsley (Executive Director)

simon@nwrcommunications.com.au

About Advanced Innergy Holdings Ltd

Advanced Innergy Holdings Ltd (ASX:AIH, 'AIH' or the 'Company'), trading as AIS, is a global leader in materials science technology for the protection of critical infrastructure. It develops, manufactures and installs high performance solutions used in hazardous and highly regulated environments. Its products are trusted across mission critical energy, emerging technology, transport, marine, defence and industrial applications. AIH holds over 200 granted and pending patents and over 90 active type approvals globally. The Group operates across 15 countries and employs approximately 1000 staff.

www.aisltd.com

Advanced Innergy Holdings Ltd

Registered in Australia ACN: 687 262 479

Registered Office: Level 8, 210 George Street, Sydney, NSW 2000, Australia

AIH

ASX:AIH

Advanced Innergy Holdings Ltd (ASX:AIH)

Investor webinar

3 August 2026

AIS | Important notice and disclaimer

The information contained in this document ("Document") has been prepared by Advanced Innergy Holdings Limited ACN 687 262 479 ("AIS", "AIH" or "Company"). This Document is current as at the date of this Document and should be read in conjunction with other AIH periodic and continuous disclosure announcements filed with the Australian Securities Exchange (ASX), available at www.asx.com.au.

The information in this Document is not intended to form the basis of any investment decision in relation to the Company or its assets and should not be considered as a recommendation to the Recipient to acquire securities in the Company. This Document is not a prospectus, profile statement or disclosure document and does not constitute an offer or invitation to acquire securities or otherwise invest in the Company, and no agreement to subscribe for securities will be entered into on the basis of this Document. No representation or warranty, expressed or implied, is or will be made, and no responsibility or liability is or will be accepted by the Company, any of their respective officers, servants, agents or advisers (collectively "Limited Parties") as to or in relation to the accuracy, reasonableness, completeness or reliability of the information in this Document or any other written or oral information made available to any Recipients or their advisers. Any liability therefore is hereby expressly disclaimed. In particular, no representation or warranty is given as to the achievability or reasonableness of any future projections, management estimates or plans, prospects, returns or forecasts.

To the fullest extent permitted by law, the Limited Parties will not have any responsibility or liability for any loss or damage (whether foreseeable or not), however arising (including as a result of negligence), in relation to or in connection with the provision of this Document, the Recipient's or any other person's purported reliance on this Document, the failure to provide information of which any of the Limited Parties becomes aware or any errors in or omissions from this Document.

None of the Limited Parties makes or gives any representation, warranty or guarantee, express or implied, that the information in this Document is accurate, current, reliable or complete, has been or will be audited or independently verified, or that reasonable care has been taken in compiling, preparing or furnishing it. Various statements in this Document constitute statements relating to intentions, future acts and events including forecast financial information ("Forward Looking Statements"). Forward Looking Statements involve subjective judgment and analysis, known and unknown risks, uncertainties and other important factors that may cause those future acts, events and circumstances to differ from the way or manner in which they are expressly or impliedly portrayed herein. The Limited Parties do not make or give any representation, warranty or guarantee, express or implied, that any Forward-Looking Statements will be achieved or proven correct, or that any assumptions or projections on which the Forward-Looking Statements are based are reasonable. No historical financial information, forecast financial information, estimates or projections contained in this Document or any other financial information derived from that information, can be relied upon as a promise or representation, as to the past, present or the future. Past performance is not necessarily a guide to future likelihood of achievement or reasonableness of any Forward-Looking Statement, forecast financial information or other forecast.

The Limited Parties do not undertake any obligation to (and expressly disclaim any obligation to) provide the Recipients with access to any additional information or to correct any inaccuracies herein which may become apparent or to disseminate any updates or revisions to any Forward Looking Statements in this Document to reflect any change in expectations in relation to any such statements or any change in events, conditions or circumstances on which any such statement is based.

This document also contains statistics, data and other information relating to markets, market sizes, market shares, market positions and other industry data pertaining to the AIH business and markets. Such information is generally based on independent market and industry data or research. AIH has not independently verified, and cannot give any assurances as to the accuracy and completeness of the information sourced from market and industry data or research contained herein. Accordingly, the accuracy and completeness of such information is not guaranteed. There is no assurance that any of the forecasts or projections contained in the independent market and industry data or research will be achieved. Forecasts and projections involve risks and uncertainties and are subject to change based on various factors. You should note that market data and statistics are inherently predictive and subject to uncertainty and not necessarily reflective of actual market conditions. Neither the receipt of this Document by any person nor any information contained in it or supplied with it or subsequently communicated to any person in connection with a proposed investment in the Company constitutes, or is to be taken as constituting, the giving of investment or financial product advice (or any other advice) to any such person. Each such person should make their own independent assessment of the merits or otherwise of investing in the Company and should seek their own professional advice in respect of any future investment opportunity and not act on the basis of any matter contained in this Document. In providing this Document, the Company has not considered the objectives, financial position, taxation situation or other needs of any particular Recipient. The distribution of this document in jurisdictions outside Australia may be restricted by law. Persons who come into possession of this document who are not in Australia, should seek advice on and observe any such restrictions. Any failure to comply with such restrictions may constitute a violation of applicable securities laws. In particular, this document does not constitute an offer to sell, or a solicitation of an offer to buy, any securities in the United States.

Financial data

All financial amounts contained in this presentation are expressed in Australian dollars (unless otherwise stated). Any discrepancies between totals and sums of components in tables, figures and body content contained in this presentation are due to rounding. Tables, figures and body content contained in this presentation have not been amended by AIH to correct immaterial summation differences that may arise from this rounding convention. Investors should also be aware that certain financial data included in this presentation including underlying EBITDA and measures described as "underlying or pro-forma", are "non-IFRS financial information" under ASIC regulatory Guide 230 (disclosing non-IFRS financial information). The non-IFRS financial information financial measures do not have a standardised meaning prescribed by Australian International Reporting Standards (AIFRS) and, therefore, may not be comparable to similarly titled measures presented by other companies, nor should they be construed as an alternative to other measures determined in accordance with AIFRS. Investors are cautioned, therefore, not to place undue reliance on any non-IFRS financial measures included in this presentation.

Our fundamentals and strategy has not changed. This is a revenue timing issue, and we are within our borrowing covenants

1

Drivers of earnings impact

- FY26 guidance (excl. M&A) revised:
 - Revenue of circa £162m (↓£26m from £188m)
 - Underlying EBITDA of circa £20m (↓£10.2m from £30.2m)
- Transient impact of delayed project awards will see slippage into FY27
- Supply chain disruptions impacting the timing of completion of existing projects
- Input cost increases putting some pressure on current gross profit margins

2

Actions

- **Contract bids** – updated for higher input costs
- **Cash discipline** – tightened discretionary spend in OPEX and CAPEX (savings already being achieved)
- **Inventory** – stockpiling to manage supply chain shocks
- **All covenants tested and passed** – gearing post Matrix at ~2.5x
- **Matrix** – accelerating integration to enable procurement upside and cost savings

3

Future outlook

- Order book¹ of £133m
 - up ~£17m (vs 31 March 2026)
 - up ~£26m vs Prospectus
- Strong visibility of future revenue
- Matrix & Imenco orderbook adds further £29m
- Total orderbook of £162m

1. Order book defined as total value of contracted work or confirmed customer orders that have not yet been delivered or recognised as revenue.

Revenue delays are the primary factor adversely impacting EBITDA

~£26m revenue delays has a ~£9.0m EBITDA impact in FY26, but this is a timing issue:

- Sustained demand for new energy contracts remains strong with our customers having substantial order backlogs.
- Disruption in global energy markets has caused a lengthening of customer procurement timelines. The Company has not experienced material project cancellations; rather, customers have delayed purchase order placement on projects that remain approved and are progressing through execution. AIH predominantly supplies projects that are already live and in progress.
- Delays to a limited number of existing contracts given supply chain challenges (raw materials and finished products taking longer to reach destination, difficulties in accessing certain inputs), which have now been resolved.
- Order book at this date has increased by ~£26m since prospectus date – the growth in the orderbook reflects delayed projects and new contract wins.

~£2.4m gross margin adverse impact offset by overhead savings of ~£1.4m

- Material increase in costs across the supply chain has temporarily impacted margins.
- Due to the fixed price nature of our contracts, these cost increases are difficult to pass through on existing contracts, although new contracts are being bid based on the higher prevailing input costs, which is expected to restore margins in future periods.
- On-going cost management initiatives across the Group, both in COGS and overheads are mitigating some of the increases

Short term downgrade does not impede operational liquidity or borrowings...

Working capital

- To proactively manage the rise in some input costs and to manage potential supply chain disruptions, the Company has increased select inventory levels which has resulted in an increase in working capital of ~£9m.
- Trade Debtors and Trade Creditors remain within normal operating parameters.

Cash discipline

- Tightened discretionary spend on both OPEX and CAPEX, with fixed costs currently ~£1.4m below forecast.

Balance Sheet¹

- Within all banking covenants, including 2.75x net leverage and 1.0x debt service.
- Currently at ~2.5x net leverage², following downgrade.
- Due to forecast cash generation of the business, expect net leverage to be below 2.0x by the end of calendar year 2026.
- Operational Liquidity remains strong with ~£11m headroom.

Matrix integration

- AIH team in situ with a focus on integration to accelerate procurement upside and cost savings.
- AIH will update the market in due course following the initial review period.

1. Balance Sheet date as at September 2026

2. Net leverage = Net Debt / Adjusted Trailing Twelve Month (TTM) EBITDA. Net Debt = Bank debts + hire purchase liabilities - net cash

AIH | Middle East instability makes deepwater more relevant to energy security

A significant offshore investment cycle supports sustained subsea demand through 2030 with project mix increasingly aligned with technical buoyancy and subsea ancillary requirements

433 projects

Targeting start-up from 2027–2030

US\$719_{bn}

Total project CAPEX

115 deepwater projects

US\$342bn of project value (water depth ≥ 500m)

89 Floating production or storage units

Including 60 FPSOs across 58 developments

North America

29 Projects | US\$38bn
17 Deepwater Projects

Key Projects

- Bay du Nord (Canada)
- Kaskida (GoM)
- Ballymore (GoM)

Europe

117 Projects | US\$87bn
9 Deepwater Projects

Key Projects

- Rosebank (UK)
- Jackdaw (UK)
- Fenris (Norway)

Middle East

46 Projects | US\$188bn
5 Deepwater Projects

Key Projects

- Zafiro (Abu Dhabi)
- Dalma (Abu Dhabi)
- North Field South (Qatar)

South America

35 Projects | US\$105bn
21 Deepwater Projects

Key Projects

- Buzios (Brazil)
- Gran Morgu (Suriname)
- Sepia (Brazil)

Africa

80 Projects | US\$138bn
39 Deepwater Projects

Key Projects

- Bonga North (Nigeria)
- Venus (Namibia)
- Kaminho (Angola)

APAC

111 Projects | US\$150bn
21 Deepwater Projects

Key Projects

- Papua LNG (PNG)
- Abadi (Indonesia)
- Browse (Australia)

Atlantic Rim
60 of 115 deepwater projects (52%)

US\$243bn of total projected CAPEX

What it means for AIH

- **One of only two global suppliers** able to cover the full buoyancy scope worldwide
- **EPC backlogs remain at record levels:**
 - Subsea7 backlog of US\$13.8bn, 1.3x book-to-bill, with US\$6.9bn scheduled for execution in 2026¹
 - Saipem backlog of €19.7bn in Asset Based Services with €6.9bn scheduled for execution in 2026²
- **AIH (including Matrix) already supply** the operators, EPCI's (Engineering, Procurement, Construction, and Installation) and OEMs (Original Equipment Manufacturers) on these projects; the combination widens capability, capacity & regional reach
- **Deepwater skew lifts content per project:** 115 deepwater developments carry more buoyancy requirements and larger order sizes

Source: EIC DataStream, July 2026; AIH analysis. Includes live offshore developments, redevelopments and enhanced recovery projects not recorded as on hold, with planned start-up from 2027 to 2030. Project CAPEX represents estimated total project value, not annual expenditure or AIH addressable revenue. Regional map shows principal regions; Indian sub-continent (15 projects, US\$13bn) is not shown, so mapped regions do not sum to the total. 1. Subsea 7 Q4 FY25 results. 2. Saipem Q1 FY26 results.

AIS | Matrix – Strategic rationale

The acquisition adds the complementary capability and capacity that strengthens AIH's position in global technical buoyancy

1

Strengthens AIH's established global position across subsea insulation, buoyancy, protection and ancillary products which are critical for deepwater production.

2

Provides manufacturing and engineering capacity in Asia-Pacific with the only purpose-built advanced composites and syntactic foam facility of scale in the region.

3

Adds complementary syntactic-foam, drill-riser buoyancy and advanced-composites technical expertise and product range to existing platform.

4

Increased exposure to the accelerating global deepwater investment, with 115 planned developments representing an estimated US\$342 billion¹ total project capex spend.¹

5

Consolidation of multiple supply chains, additional procurement scale and removal of duplicate corporate costs.

1. Source: EIC Global Upstream Insight Report, June 2026



World-leading manufacturing capacity across the combined group:

1 Enhanced global platform with wider customer access

- Sell Matrix's subsea buoyancy through AIH's established global network of operator and EPCI relationships.
- Introduce AIH's insulation and protection products to Matrix's Australian and Asia-Pacific customer base.
- Serve shared operators and EPCIs as one global account rather than two separate suppliers.

3 Optimised manufacturing and operating leverage

- Flex manufacturing between Australia and the UK to improve lead times, localisation and improved capacity management.
- Drive additional volume through existing specialist facilities and coordinate production planning across the global network.
- Consolidate purchasing across common materials and rationalise Matrix standalone public company costs on delisting.

2 Increased project scopes with broader product set

- Bid a single package offering spanning buoyancy, thermal insulation, protection and ancillary systems.
- Capture more of each subsea development's project content.
- Compete for larger, integrated scopes drawing on world-leading manufacturing capacity with shorter lead times.

4 Accelerated product development for new markets

- Specialist syntactic-foam formulation and advanced-composites manufacturing for new and emerging markets.
- Utilise the APAC manufacturing base for emerging AIH products.
- Extend the combined platform into adjacent growth markets, including offshore wind, marine, mining and defence.

AIS

ersonal use only

Q&A +
closing remarks

AI S

Personal use only

For more information please contact:

Andrew Bennion
CEO

investors@aisltd.com

AIH head office
Quedgeley West Business Park
Bristol Rd, Gloucester
GL2 4PA, UK