



Westpac Banking Corporation  
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# ASX RELEASE

10 August 2026

## Westpac Third Quarter 2026 Investor Discussion Pack

Westpac Banking Corporation ("Westpac") today provides the attached Third Quarter 2026 Investor Discussion Pack.

### For further information:

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This document has been authorised for release by Tim Hartin, Company Secretary.

# 3Q26 INVESTOR DISCUSSION PACK

IT TAKES  
A LITTLE 

WESTPAC

FOR THE 3 MONTHS ENDED  
30 JUNE 2026

This document should be read in conjunction  
with Westpac's June 2026 Pillar 3 Report. All  
amounts are in Australian dollars.

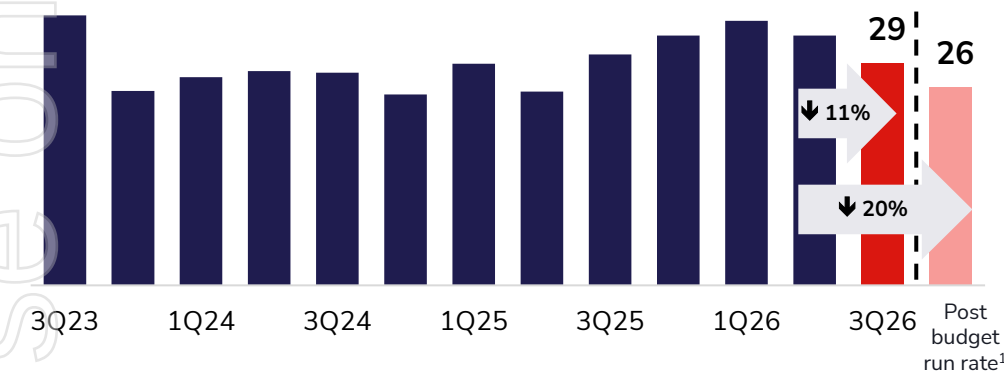
Charts may not add due to rounding.

# CURRENT OPERATING ENVIRONMENT

OPERATING ENVIRONMENT

## Applications have moderated

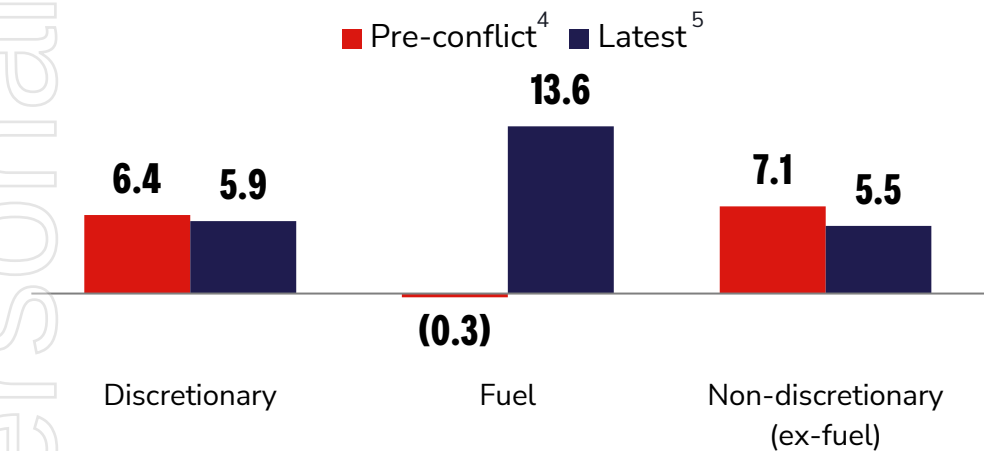
Average monthly mortgage application volumes (,000s)



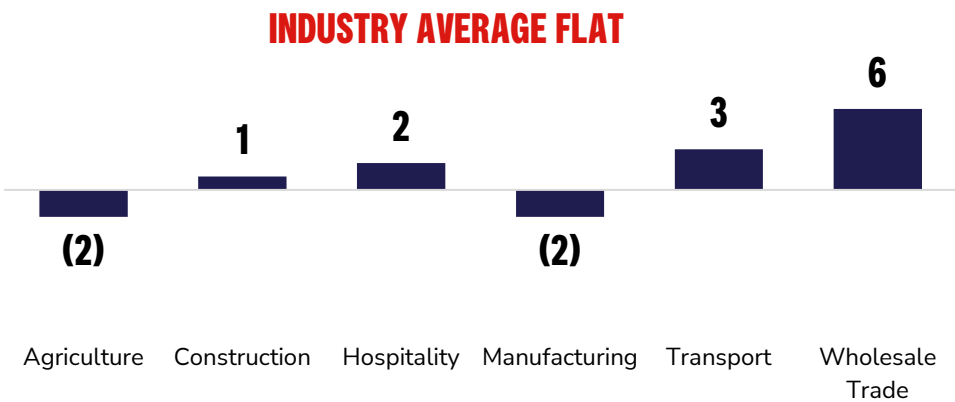
## Housing credit growth forecasts (%)<sup>2</sup>

|                | FY26 | FY27 | FY28 |
|----------------|------|------|------|
| Total          | 6.8% | 4.7% | 5.2% |
| Owner occupier | 5.7% | 4.8% | 5.6% |
| Investor       | 9.1% | 4.5% | 4.4% |

## Consumer spend has slowed marginally (%)<sup>3</sup>



## Industry income to expense ratios (% change)<sup>6</sup>



1 Average from the 15<sup>th</sup> of May to 31<sup>st</sup> of July. 2 Source: Westpac Economics, Australian housing forecasts. 3 Source: Westpac Card Tracker. 4 Growth in spend 20 weeks to 28-Feb-26 compared to 20 weeks to 1-Mar-25. 5 20 weeks to 18-Jul-26 compared to 20 weeks to 19-Jul-25. 6 Source: Westpac DataX, calendar year 2Q26 compared to 2Q25.



# FINANCIAL PERFORMANCE

FINANCIAL PERFORMANCE

**\$1.8bn**

Unaudited statutory net profit

**\$1.8bn**

Net profit excluding  
Notable Items<sup>1</sup>

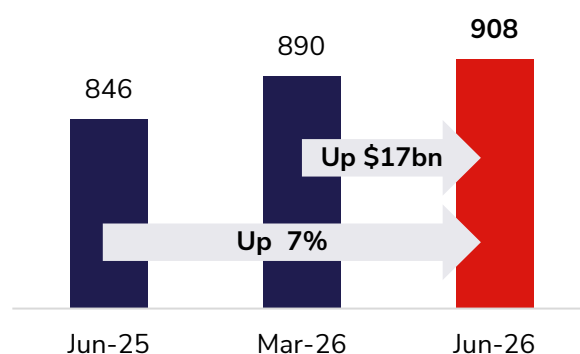
## Net profit excluding Notable Items<sup>1</sup>

| \$bn                                           | 3Q26   | % movement<br>3Q26 - 1H26 qtr<br>average |
|------------------------------------------------|--------|------------------------------------------|
| Net profit excluding Notable Items             | 1.8    | 2%                                       |
| Net operating income                           | 5.7    | 1%                                       |
| Operating expenses                             | (2.9)  | 1%                                       |
| Pre-provision profit                           | 2.8    | 1%                                       |
| Impairment charges/(benefits) to average loans | 10 bps | -                                        |

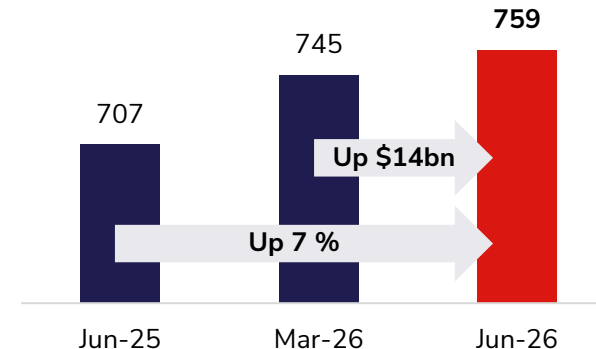
## Net interest margin<sup>2</sup>

| Composition of NIM (%) | 1Q26  | 2Q26  | 3Q26  |
|------------------------|-------|-------|-------|
| Core NIM               | 1.79  | 1.77  | 1.78  |
| Treasury & Markets     | 0.15  | 0.07  | 0.11  |
| NIM                    | 1.94  | 1.84  | 1.89  |
| AIEA (\$bn)            | 1,029 | 1,042 | 1,056 |

## Gross loans



## Deposits



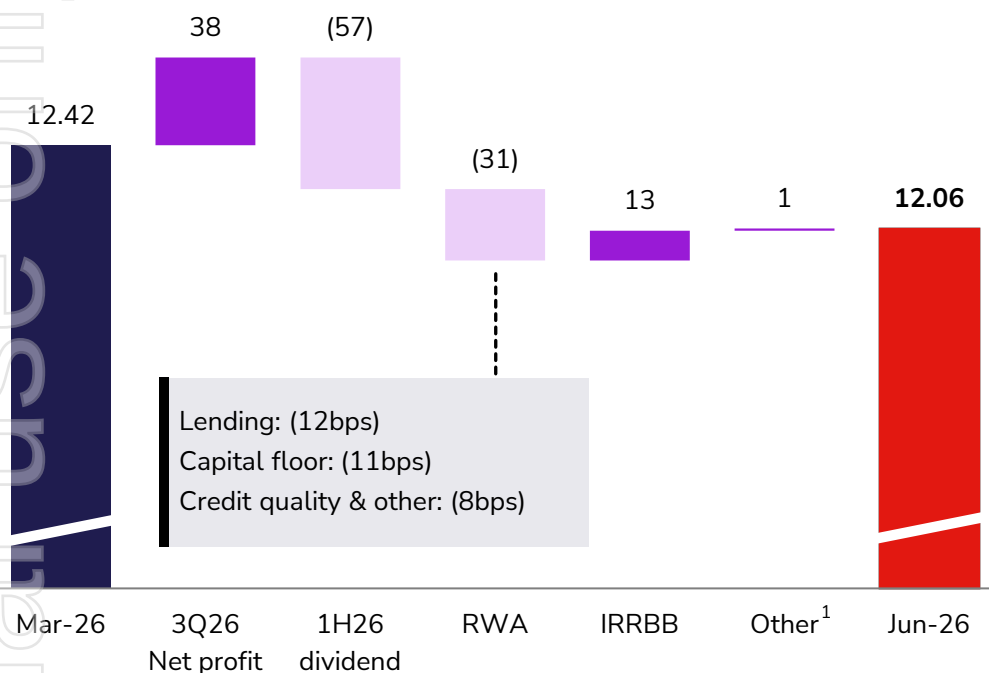
<sup>1</sup> Net profit ex Notable Items is used for internal management reporting as it better reflects underlying performance and is not defined by nor audited or reviewed in accordance with Australian Accounting Standards (AAS). Statutory equivalent measures are provided on page 14 and for definitions refer to page 92-93 of the 2026 Interim Financial Results Announcement. <sup>2</sup> Excluding Notable Items.



# CET1 CAPITAL RATIO 12.1%

CAPITAL

## Level 2 CET1 capital ratio movements (% , bps)



## Considerations post 30 Jun 26

- RAMS sale 23bps
- Share buyback<sup>2</sup> (22bps)
- Announced RBNZ and proposed APRA changes will reduce standardised RWA

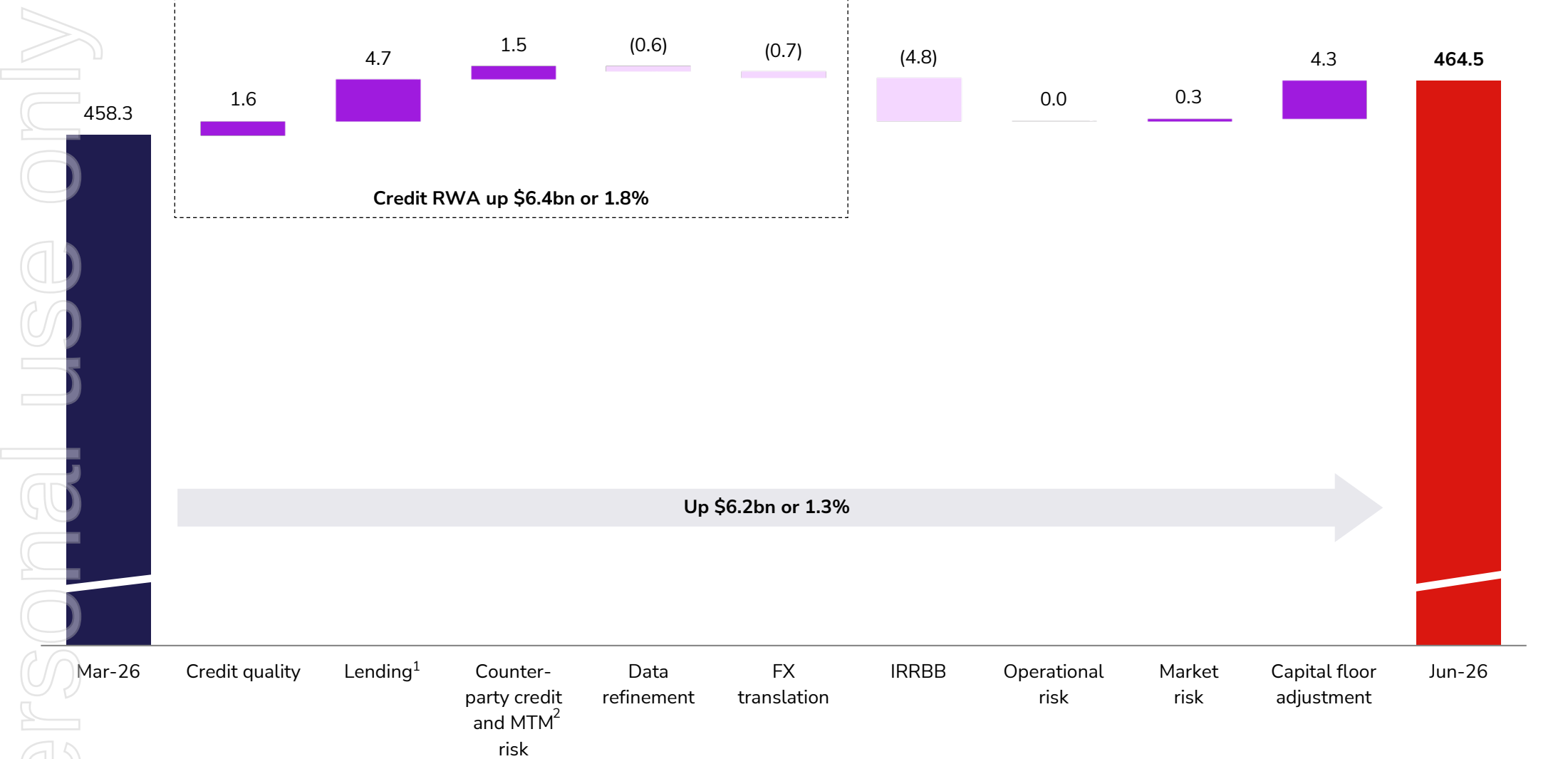
<sup>1</sup> Capital deductions and other items including FX translation impacts. <sup>2</sup> Includes remaining on market share buyback previously announced in Nov-23, May-24 and Nov-24.

| Key capital ratios (%)            | Mar-25 | Jun-25 | Mar-26 | Jun-26 |
|-----------------------------------|--------|--------|--------|--------|
| Level 2 CET1 capital ratio        | 12.2   | 12.3   | 12.4   | 12.1   |
| Additional Tier 1 capital ratio   | 2.3    | 2.3    | 1.9    | 1.8    |
| Tier 1 capital ratio              | 14.5   | 14.6   | 14.3   | 13.9   |
| Tier 2 capital ratio              | 7.1    | 7.3    | 7.2    | 6.9    |
| Total regulatory capital ratio    | 21.6   | 21.9   | 21.5   | 20.8   |
| Risk weighted assets (RWA) (\$bn) | 449    | 445    | 458    | 465    |
| Leverage ratio                    | 5.2    | 5.1    | 5.0    | 4.9    |
| Level 1 CET1 capital ratio        | 12.5   | 12.3   | 12.8   | 12.3   |

# RISK WEIGHTED ASSETS

CAPITAL

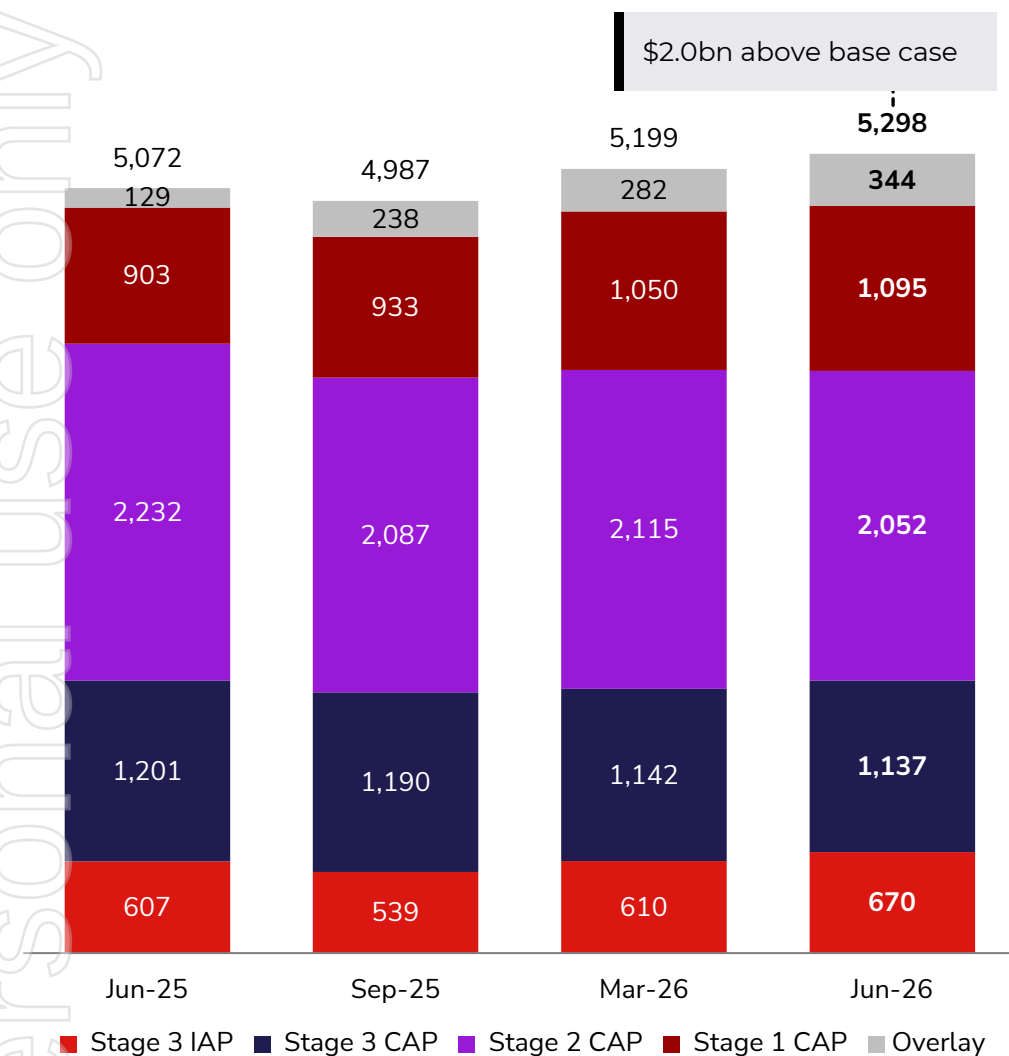
RWA (\$bn)



# PROVISIONS FOR EXPECTED CREDIT LOSS

CREDIT QUALITY

## Total provisions for expected credit losses<sup>1</sup> (\$m)



## Key ratios

|                                                      | Jun-25 | Mar-26 | Jun-26 |
|------------------------------------------------------|--------|--------|--------|
| Provisions to gross loans (bps)                      | 60     | 58     | 58     |
| Impaired asset provisions to impaired assets (%)     | 42     | 42     | 41     |
| Collectively assessed provisions to credit RWA (bps) | 125    | 129    | 127    |

## Forecasts used in economic scenarios

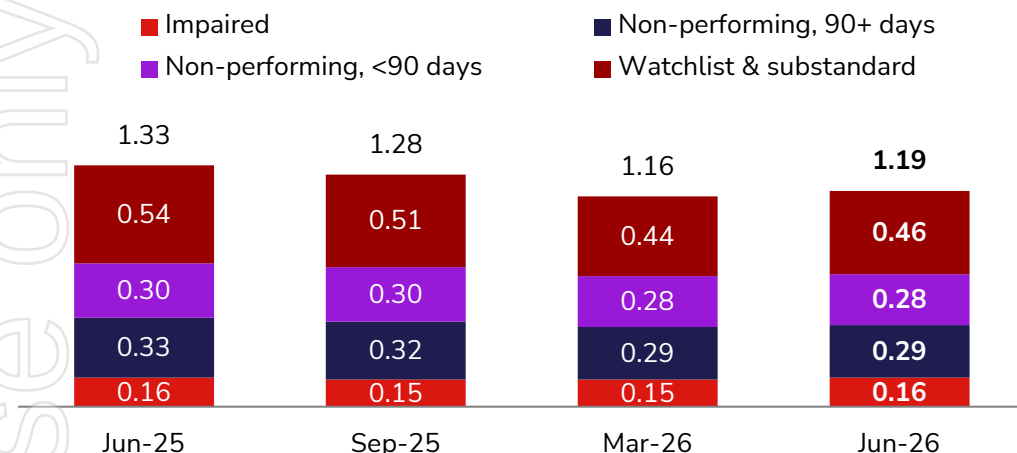
| Forecasts for base case ECL <sup>2</sup> | Base case |      | Downside                   |
|------------------------------------------|-----------|------|----------------------------|
|                                          | 2026      | 2027 | Trough / peak <sup>3</sup> |
| GDP growth                               | 0.7%      | 1.5% | (6%)                       |
| Unemployment                             | 5.0%      | 4.9% | 11%                        |
| Residential property prices              | (1.0%)    | 3.0% | (27%)                      |
| Commercial property prices               | 3.6%      | 4.6% | (32%)                      |

<sup>1</sup> Includes provisions for debt securities. <sup>2</sup> Forecast date is 25 June 2026. <sup>3</sup> These key economic indicators represent trough or peak values that characterise the scenarios considered in setting downside severity. Residential and commercial forecasts represent cumulative reduction over a two-year period.

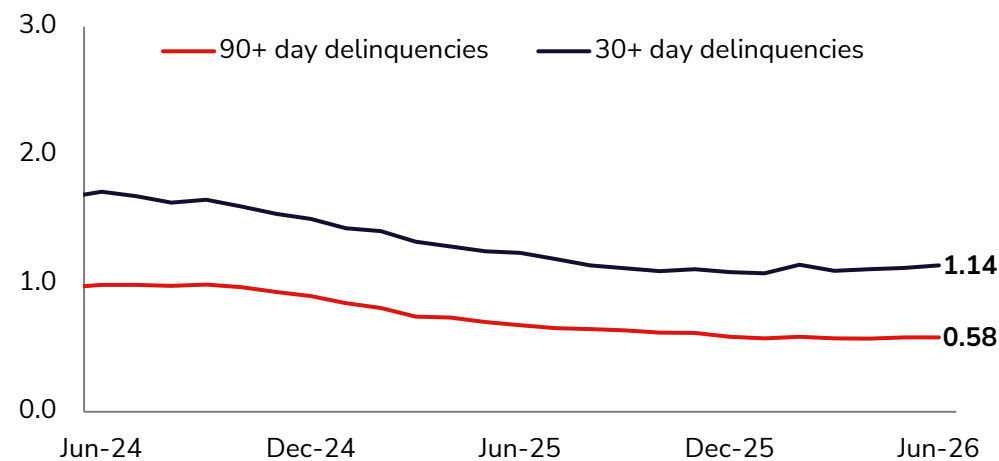
# CREDIT QUALITY METRICS

CREDIT QUALITY

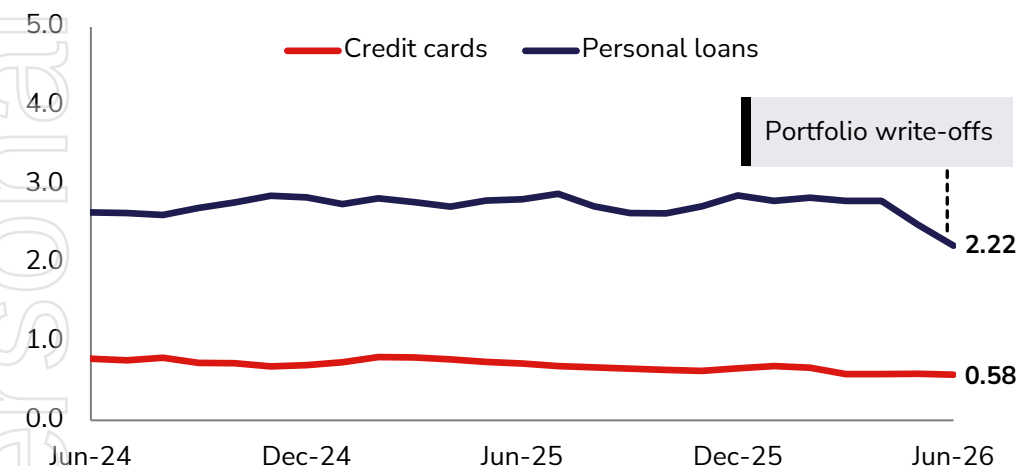
## Stressed exposures as a % of TCE



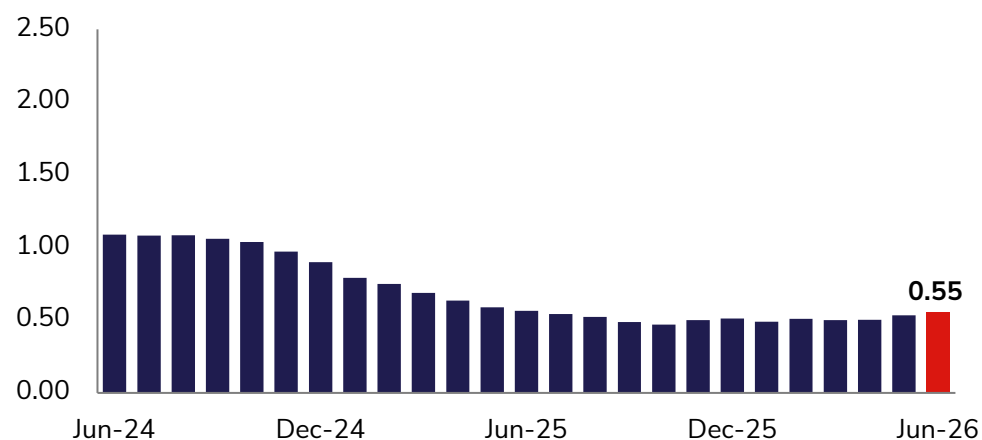
## Australian mortgage delinquencies<sup>1</sup> (%)



## Australian consumer finance 90+ delinquencies (%)



## Australian mortgage hardship<sup>1,2</sup> balances (%)

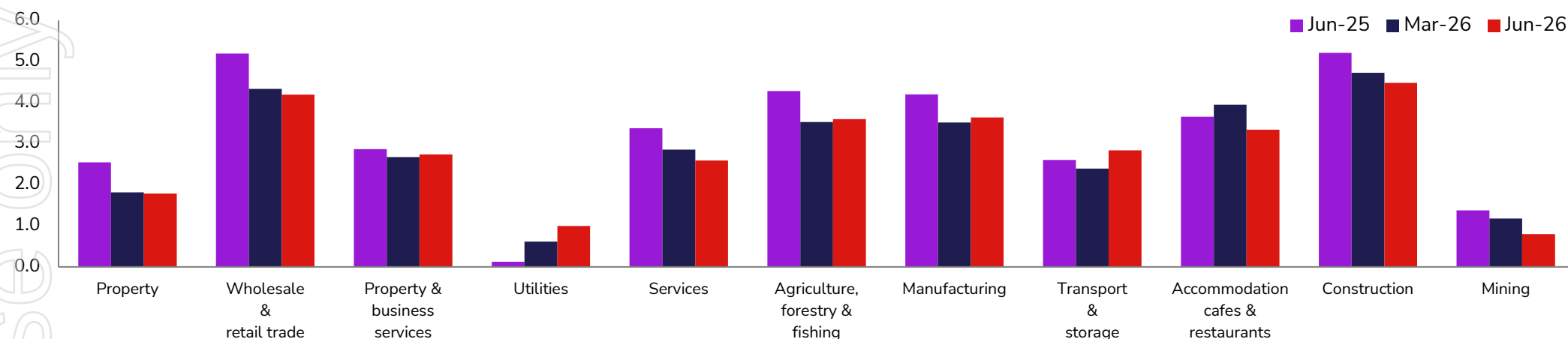


1 Excluding RAMS. 2 Financial hardship assistance is available to customers experiencing temporary financial difficulty, including changes in income due to illness, a relationship breakdown or natural disasters. Prior periods have been restated to exclude RAMS.

# CREDIT QUALITY ACROSS SECTORS

CREDIT QUALITY

## Corporate and business stressed exposures by industry sector (%)



## Exposure and credit quality by sector

| Sector                      | Finance & insurance <sup>1</sup> | Property <sup>2</sup> | Wholesale & retail trade | Property & business services | Utilities | Services <sup>3</sup> | Agriculture, forestry & fishing | Manufacturing | Transport & storage | Accomm, cafes & restaurants | Construction <sup>4</sup> | Mining |
|-----------------------------|----------------------------------|-----------------------|--------------------------|------------------------------|-----------|-----------------------|---------------------------------|---------------|---------------------|-----------------------------|---------------------------|--------|
| TCE (\$bn)                  |                                  |                       |                          |                              |           |                       |                                 |               |                     |                             |                           |        |
| Jun-26                      | 170.6                            | 101.6                 | 36.3                     | 32.9                         | 31.1      | 31.0                  | 30.5                            | 27.6          | 26.2                | 15.5                        | 15.3                      | 9.4    |
| Mar-26                      | 168.2                            | 98.1                  | 35.0                     | 32.3                         | 30.2      | 30.1                  | 29.4                            | 27.0          | 26.3                | 15.0                        | 15.3                      | 9.4    |
| Stressed (%) <sup>5,6</sup> |                                  |                       |                          |                              |           |                       |                                 |               |                     |                             |                           |        |
| Jun-26                      | 0.1                              | 1.8                   | 4.2                      | 2.7                          | 1.0       | 2.6                   | 3.6                             | 3.6           | 2.8                 | 3.3                         | 4.5                       | 0.8    |
| Mar-26                      | 0.1                              | 1.8                   | 4.3                      | 2.7                          | 0.6       | 2.9                   | 3.5                             | 3.5           | 2.4                 | 3.9                         | 4.7                       | 1.2    |
| Impaired (%) <sup>6</sup>   |                                  |                       |                          |                              |           |                       |                                 |               |                     |                             |                           |        |
| Jun-26                      | 0.0                              | 0.1                   | 0.5                      | 0.6                          | 0.2       | 0.7                   | 0.3                             | 0.5           | 0.7                 | 0.3                         | 0.8                       | 0.2    |
| Mar-26                      | 0.0                              | 0.1                   | 0.5                      | 0.5                          | 0.2       | 0.7                   | 0.2                             | 0.5           | 0.7                 | 0.2                         | 0.7                       | 0.2    |

<sup>1</sup> Finance and insurance includes banks, non-banks, insurance companies and other firms providing services to the finance and insurance sectors. Includes assets held for liquidity portfolio. <sup>2</sup> Property includes both residential and non-residential property investors and developers and excludes real estate agents. <sup>3</sup> Services includes education, health & community services, cultural & recreational and personal & other services. <sup>4</sup> Construction includes building and non-building construction, and industries serving the construction sector. <sup>5</sup> Includes impaired exposures. <sup>6</sup> Percentage of portfolio TCE.



# AUSTRALIAN MORTGAGE PORTFOLIO COMPOSITION<sup>1</sup>

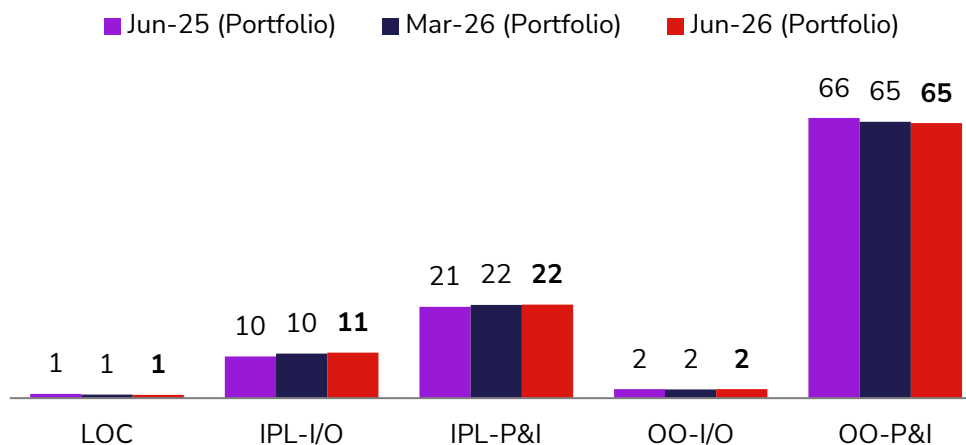
CREDIT QUALITY

| Australian mortgage portfolio           | Jun-25<br>balance | Mar-26<br>balance | Jun-26<br>balance | 3Q26<br>flow <sup>2</sup> |
|-----------------------------------------|-------------------|-------------------|-------------------|---------------------------|
| Total portfolio (\$bn) <sup>1</sup>     | 491.4             | 517.7             | 529.1             | 33.3                      |
| Owner occupied (OO) (%)                 | 67.9              | 66.9              | 66.7              | 61.0                      |
| Investment property loans (IPL) (%)     | 31.2              | 32.4              | 32.6              | 39.0                      |
| Variable rate / Fixed rate (%)          | 97/3              | 96/4              | 95/5              | 93/7                      |
| Interest only (I/O) (%)                 | 12.1              | 12.7              | 13.0              | 21.9                      |
| Proprietary channel (%)                 | 43.4              | 41.9              | 41.7              | 36.1                      |
| First home buyer (%)                    | 12.3              | 12.4              | 12.4              | 13.3                      |
| Mortgage insured (%)                    | 9.0               | 7.3               | 6.8               | 2.0                       |
| Average loan size <sup>3</sup> (\$'000) | 335               | 355               | 361               | 553                       |

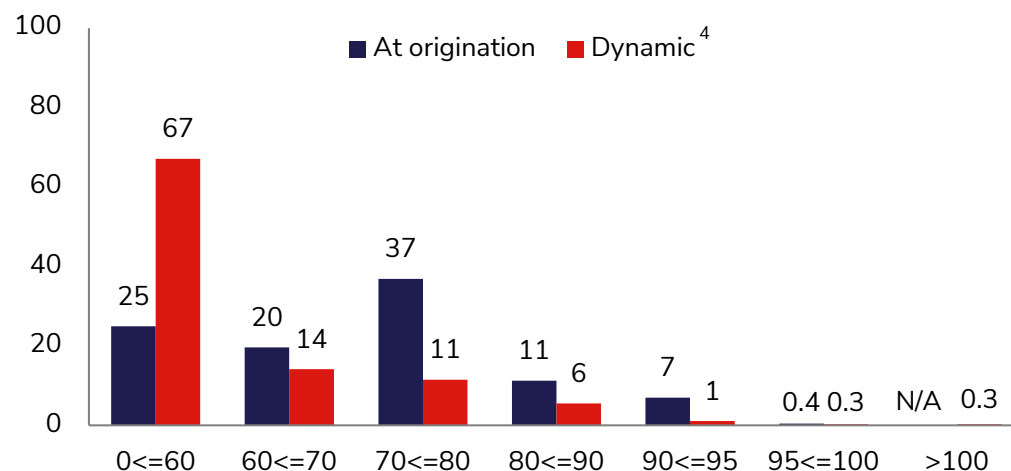
|                                                                        | Jun-25 | Mar-26 | Jun-26 |
|------------------------------------------------------------------------|--------|--------|--------|
| Customers ahead on repayments<br>including offset account balances (%) |        |        |        |
| By accounts                                                            | 85     | 86     | 86     |
| By balances                                                            | 84     | 85     | 85     |

<sup>1</sup> All data excludes RAMS (prior periods have been restated to exclude RAMS). The RAMS portfolio was \$16.3bn (3% of the total portfolio, including RAMS) at 30 June 2026. <sup>2</sup> 3Q26 flow is new mortgages settled in the 3 months end 30 June 2026. <sup>3</sup> Average loan size includes amortisation. Calculated at account level, where split loans represent more than one account. <sup>4</sup> Dynamic loan-to-value ratio is the loan-to-value ratio taking into account the current loan balance, changes in security value, offset account balances and other loan adjustments. Property valuation source Cotality.

## By product and repayment type (%)



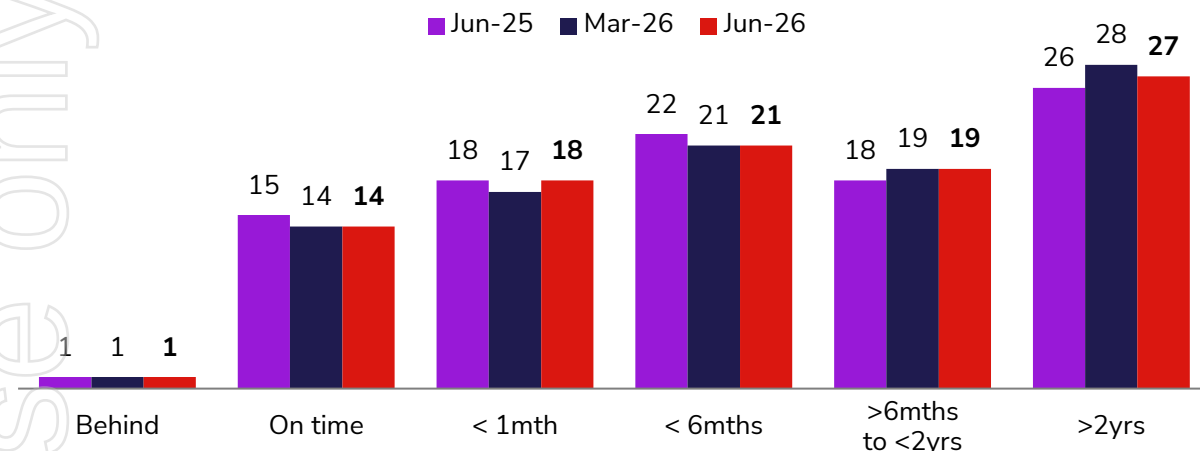
## Loan-to-value ratios (%)



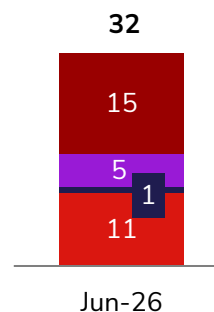
# AUSTRALIAN MORTGAGE PORTFOLIO REPAYMENT BUFFERS<sup>1</sup>

CREDIT QUALITY

## Customers ahead on repayments<sup>2</sup> (% by balances)

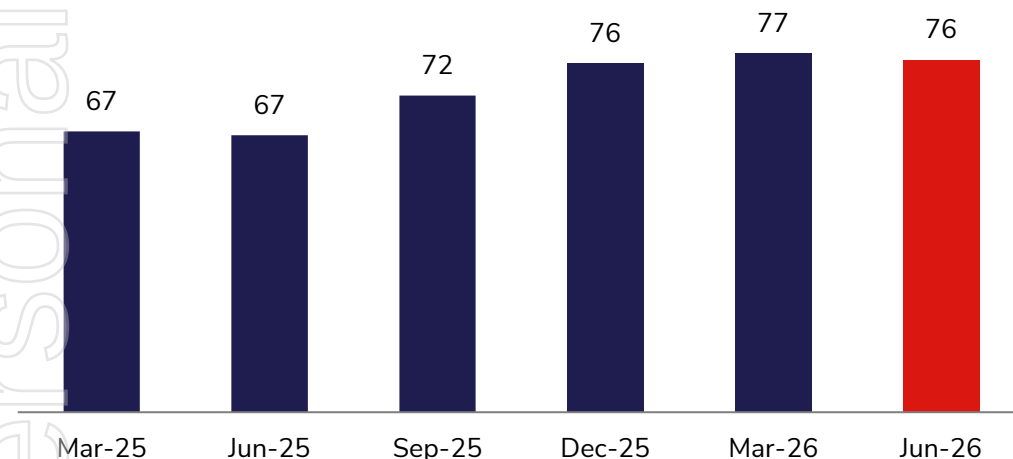


### Loans 'on time' and <1mth ahead



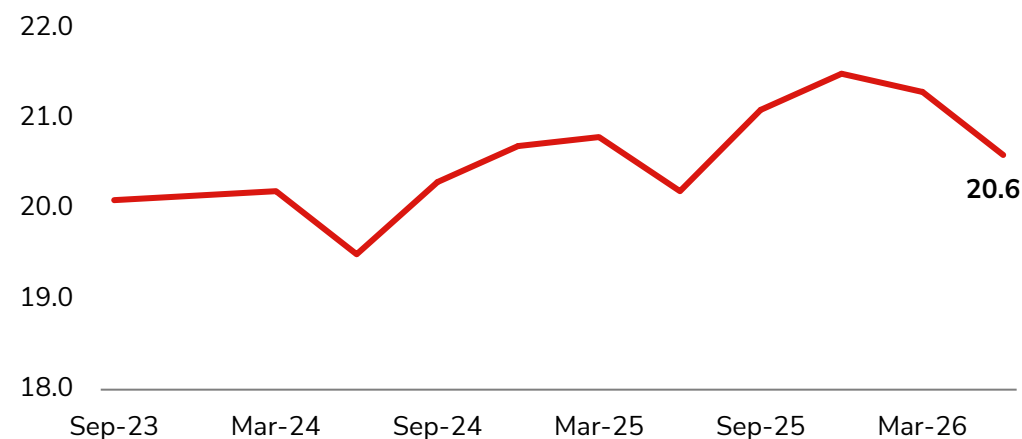
- Investment property loans – generally maintain higher balances for tax purposes
- Accounts opened in the last 12 months
- Structural restrictions on repayments e.g. fixed rate
- Residual – <1 month repayment buffer

## Offset account balances (\$bn)



## Buffer to balance ratio<sup>3</sup> (%)

Buffer = Current Limit - Outstanding Balance + Offset Balance

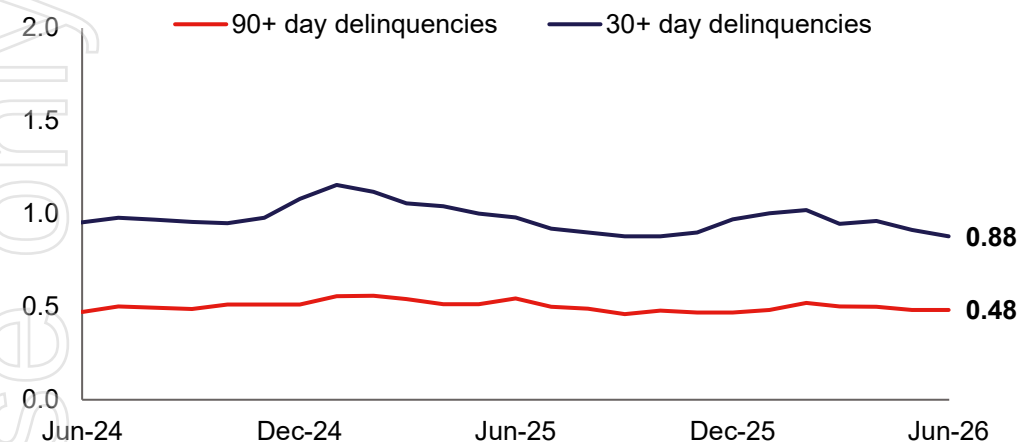


<sup>1</sup> All data excludes RAMS (prior periods have been restated to exclude RAMS). <sup>2</sup> Customer loans ahead on payments exclude equity/line of credit products as there are no scheduled principal payments. Includes mortgage offset accounts. 'Behind' is more than 30 days past due. 'On time' includes up to 30 days past due. <sup>3</sup> Excludes Line of Credit.

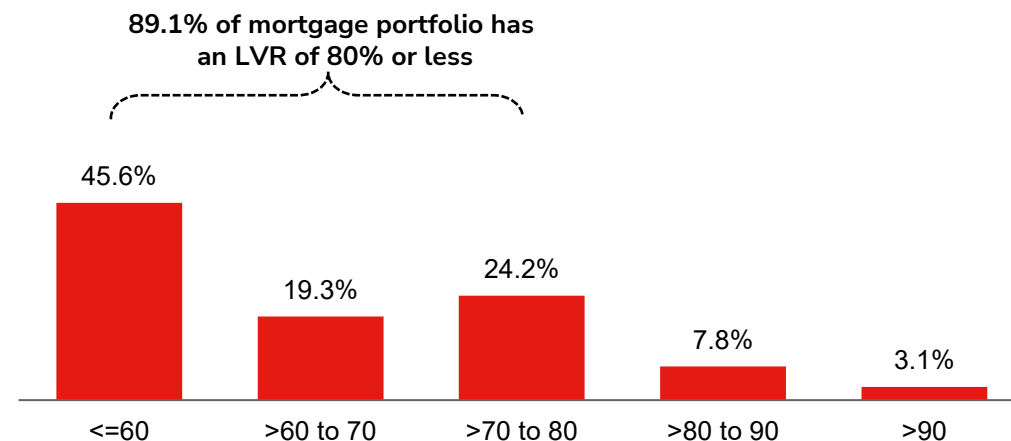
# NEW ZEALAND CREDIT QUALITY

CREDIT QUALITY

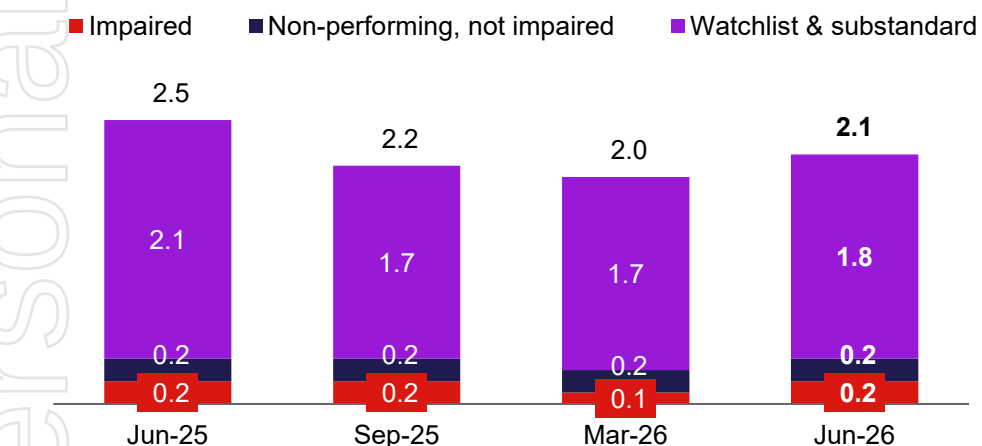
## Mortgage delinquencies (%)



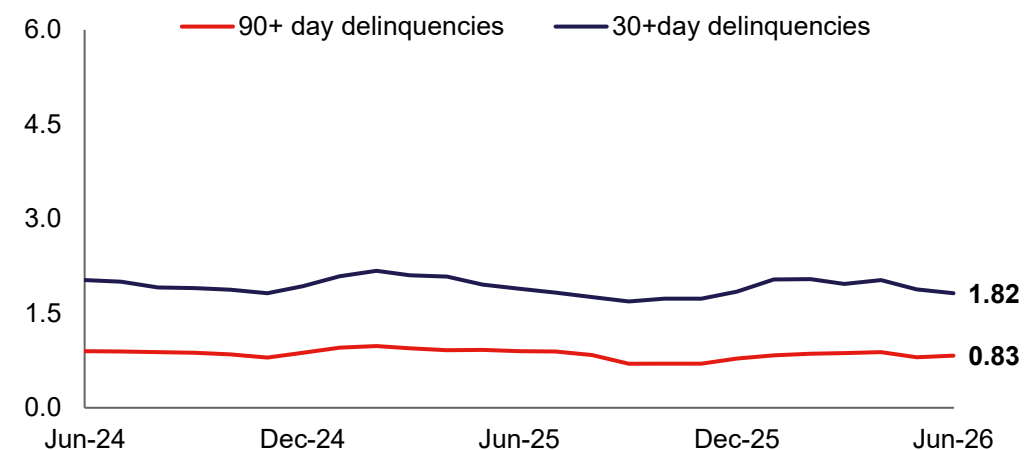
## Mortgage portfolio LVR<sup>2</sup> (% of portfolio)



## Business stressed exposures to business TCE<sup>1</sup> (%)



## Unsecured Consumer delinquencies (%)



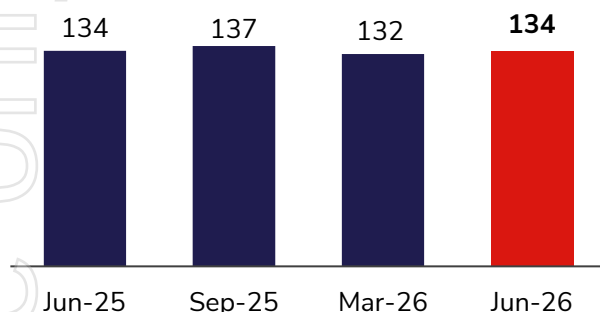
<sup>1</sup> Chart may not add due to rounding. <sup>2</sup> LVR based on current exposure and property valuation at the latest credit event.

# FUNDING AND LIQUIDITY

FUNDING AND LIQUIDITY

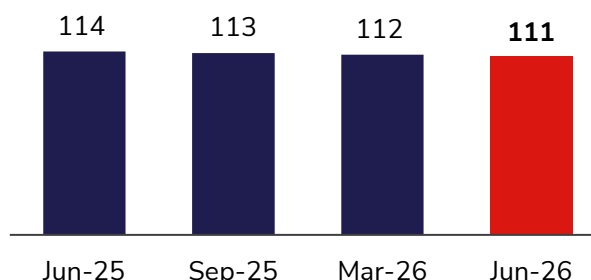
## Key funding and liquidity measures

Liquidity coverage ratio (LCR) (%)  
Quarterly average



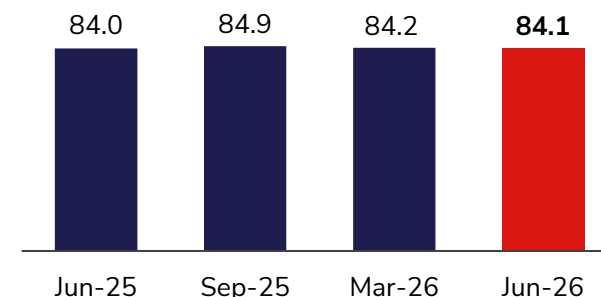
- Quarterly LCR movement reflects lower average net cash outflows

Net stable funding ratio (NSFR) (%)



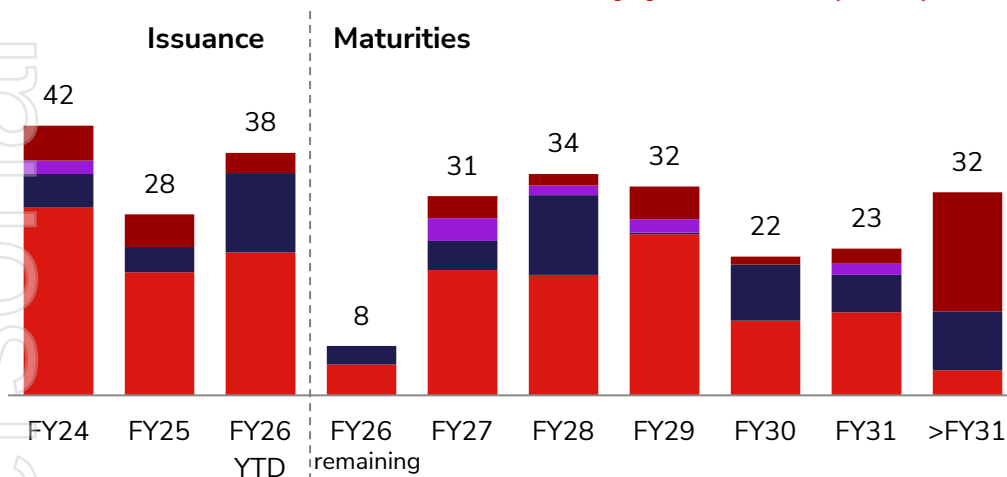
- Movement in the NSFR reflects an increase in required stable funding due to growth in lending

Customer deposits to net loans ratio (D2L) (%)



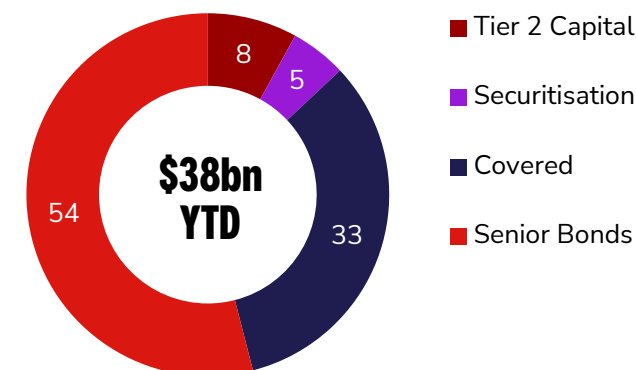
- Slightly lower D2L ratio reflects stronger loan growth compared to customer deposit growth in the quarter

## Term debt issuance and maturity profile<sup>1,2</sup> (\$bn)



- Tier 2 Capital
- Additional Tier 1 capital
- Covered
- Senior/Securitisation

## Term debt issuance by program<sup>2</sup> (%)



<sup>1</sup> Based on residual maturity and FX spot currency translation. Includes all debt issuance with contractual maturity greater than 13 months excluding US Commercial Paper and Yankee Certificates of Deposit. Additional Tier 1 and callable Tier 2 instruments are profiled to the first call date for the purposes of this disclosure. Any early redemption would be subject to prior written approval from APRA, which may or may not be provided. Maturities exclude securitisation amortisation. Data excludes Funding for Lending Programme (NZ). 2 Year to date is 1 October 2025 to 15 July 2026.

# APPENDIX 1: NET PROFIT

APPENDIX

| \$bn                                      | 1Q26         | 2Q26         | 1H26 qtr average | 3Q26         | % movement<br>3Q26 – 1H26 qtr<br>average |
|-------------------------------------------|--------------|--------------|------------------|--------------|------------------------------------------|
| Net interest income                       | 5.0          | 4.7          | 4.9              | 5.0          | 2%                                       |
| Non-interest income                       | 0.7          | 0.8          | 0.8              | 0.7          | (3%)                                     |
| <b>Net operating income</b>               | <b>5.8</b>   | <b>5.5</b>   | <b>5.6</b>       | <b>5.7</b>   | <b>1%</b>                                |
| Operating expenses                        | (3.0)        | (2.9)        | (2.9)            | (2.9)        | 1%                                       |
| <b>Pre-provision profit</b>               | <b>2.8</b>   | <b>2.6</b>   | <b>2.7</b>       | <b>2.8</b>   | <b>1%</b>                                |
| Impairment charges                        | (0.1)        | (0.3)        | (0.2)            | (0.2)        | 1%                                       |
| Tax and NCI                               | (0.8)        | (0.7)        | (0.8)            | (0.8)        | 1%                                       |
| <b>Net profit excluding Notable Items</b> | <b>1.9</b>   | <b>1.6</b>   | <b>1.7</b>       | <b>1.8</b>   | <b>2%</b>                                |
| <b>Notable Items (post tax)</b>           | <b>-</b>     | <b>(0.1)</b> | <b>-</b>         | <b>-</b>     | <b>-</b>                                 |
| <b>Statutory net profit</b>               | <b>1.9</b>   | <b>1.5</b>   | <b>1.7</b>       | <b>1.8</b>   | <b>3%</b>                                |
| <b>ROE<sup>1</sup></b>                    | <b>10.3%</b> | <b>9.3%</b>  | <b>9.8%</b>      | <b>10.1%</b> | <b>33 bps</b>                            |
| <b>ROTE<sup>1</sup></b>                   | <b>11.6%</b> | <b>10.4%</b> | <b>11.0%</b>     | <b>11.4%</b> | <b>40 bps</b>                            |
| <b>NIM<sup>1</sup></b>                    | <b>1.94%</b> | <b>1.84%</b> | <b>1.89%</b>     | <b>1.89%</b> | <b>-</b>                                 |

<sup>1</sup> Excludes Notable Items.



## APPENDIX 2: STATUTORY NET PROFIT

APPENDIX

| \$b                         | 1Q26         | 2Q26        | 1H26 qtr average | 3Q26         | % movement<br>3Q26 – 1H26 qtr<br>average |
|-----------------------------|--------------|-------------|------------------|--------------|------------------------------------------|
| Net interest income         | 5.0          | 4.7         | 4.9              | 5.0          | 2%                                       |
| Non-interest income         | 0.8          | 0.8         | 0.8              | 0.7          | (3%)                                     |
| <b>Net operating income</b> | <b>5.8</b>   | <b>5.5</b>  | <b>5.6</b>       | <b>5.7</b>   | <b>1%</b>                                |
| Operating expenses          | (3.0)        | (3.0)       | (3.0)            | (2.9)        | (1%)                                     |
| <b>Pre-provision profit</b> | <b>2.8</b>   | <b>2.5</b>  | <b>2.7</b>       | <b>2.8</b>   | <b>3%</b>                                |
| Impairment charges          | (0.1)        | (0.3)       | (0.2)            | (0.2)        | 1%                                       |
| Tax and NCI                 | (0.8)        | (0.7)       | (0.7)            | (0.8)        | 17%                                      |
| <b>Statutory net profit</b> | <b>1.9</b>   | <b>1.5</b>  | <b>1.7</b>       | <b>1.8</b>   | <b>3%</b>                                |
| <b>ROE</b>                  | <b>10.4%</b> | <b>8.8%</b> | <b>9.6%</b>      | <b>10.0%</b> | <b>47 bps</b>                            |
| <b>ROTE</b>                 | <b>11.7%</b> | <b>9.9%</b> | <b>10.8%</b>     | <b>11.3%</b> | <b>56 bps</b>                            |

# APPENDIX 3: ABBREVIATIONS

APPENDIX

|                    |                                      |
|--------------------|--------------------------------------|
| AIEA               | Average interest earning assets      |
| CAP                | Collectively assessed provisions     |
| CET1 capital ratio | Common equity tier one capital ratio |
| LCR                | Liquidity coverage ratio             |
| NIM                | Net interest margin                  |
| NSFR               | Net stable funding ratio             |
| ROE                | Return on average equity             |
| ROTE               | Return on average tangible equity    |
| RWA                | Risk weighted assets                 |
| TCE                | Total committed exposures            |



# INVESTOR RELATIONS TEAM – CONTACT US

CONTACT US

## Justin McCarthy

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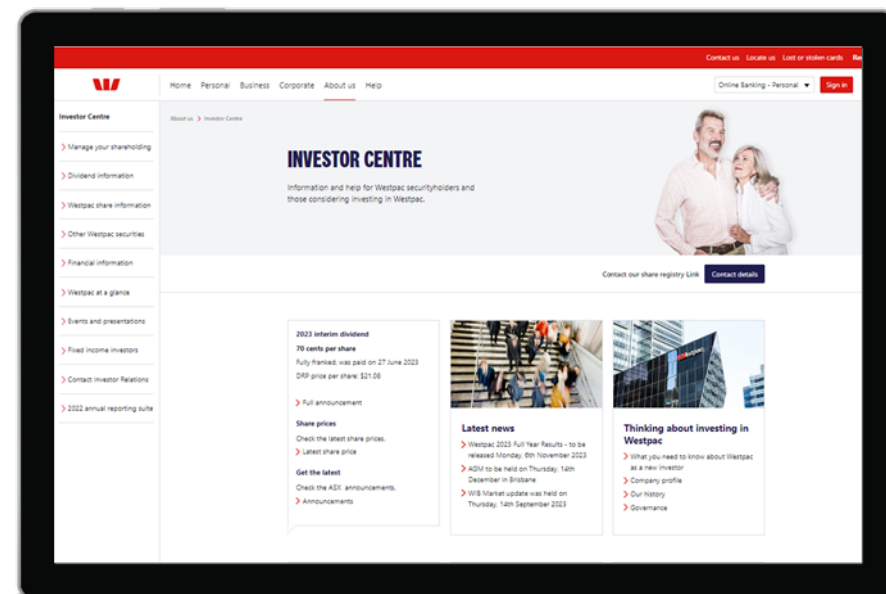
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