

Investor presentation

19 August 2026



STEALTHGROUP
HOLDINGS LTD

STEALTH GROUP HOLDINGS LTD

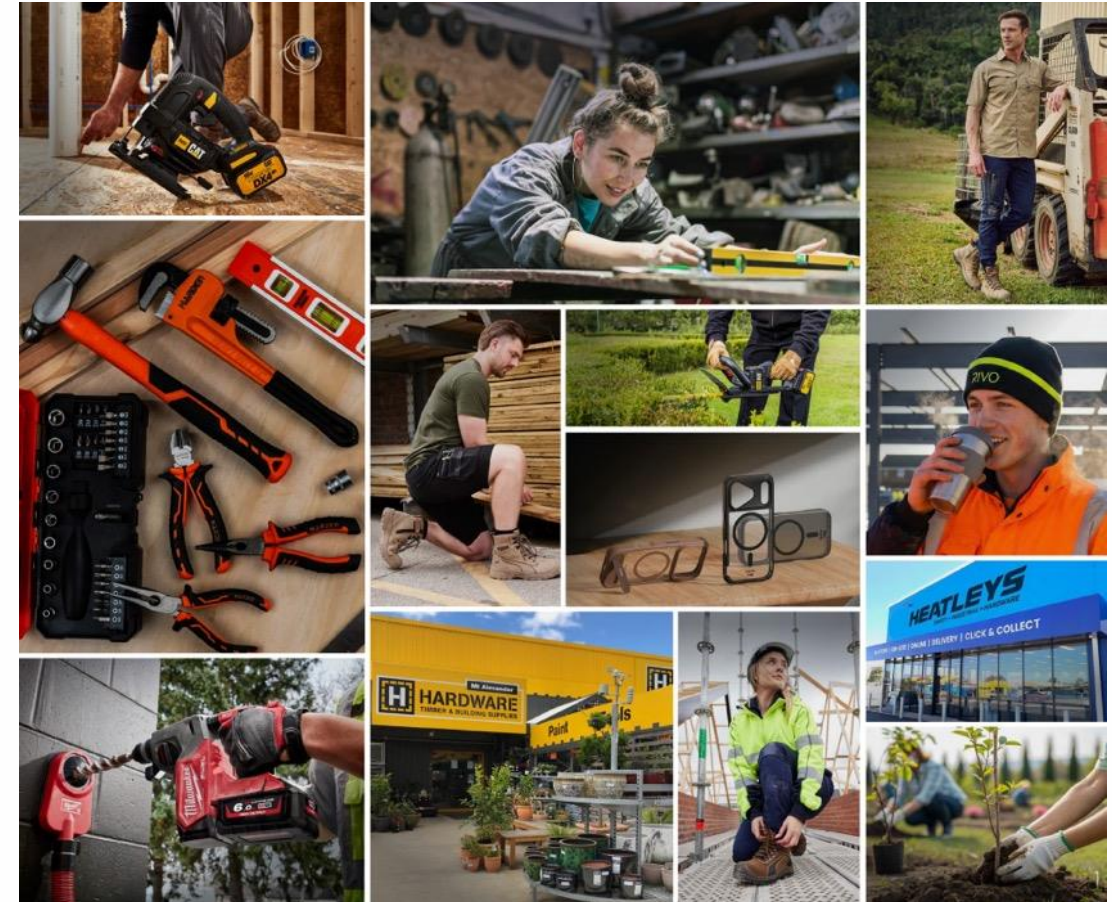
Australia's leading independent distributor and retailer supplying products and solutions for the workplace and home.

2026 Full-year results briefing presentation

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More detailed information regarding Stealth’s 2026 full-year results can be found in the Stealth 2026 Annual Report incorporating Appendix 4E for the 12 months ended 30 June 2026.



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FY26 Performance highlights



Opening key messages

A Transformational Year

- Delivered record financial results, with sales reaching \$165m.
- Acquired HBT for \$22m, adding Australia's largest independent buying group across Hardware, Industrial & Safety.
- Created a market-leading independent distribution ecosystem across Hardware, Home Improvement, Building, Industrial & Safety — a third force in our markets.
- Materially expanded group scale, network footprint, product range and growth opportunity.
- Identified \$400m+ of new annual sales opportunity within the existing ecosystem.
- Raised \$19.5m, strengthening the balance sheet and institutional investor base.
- Market capitalisation doubled to \$192m — TSR +77%.

FY27 started strongly

- >\$100m New annualised sales secured, commencing progressively in 1H27.
- FY27 sales expected to exceed >\$265m on a run-rate basis, representing a +56% uplift on FY26 sales if fully commenced.
- Further \$130m annual sales opportunity in planning and negotiation — targeted to commence CY27.



FY26 full-year financial highlights

Total sales

increased 13.8% to

\$165.1m

Revenue \$146.0m¹

NPAT

increased 86.3% to

\$5.8m

Net Debt to EBITDA

reduced by 21.9% to

0.5x

Leverage ratio reduced from 31.1% to 12.6%

EBITDA

increased 46.2% to

\$14.4m

EBITDA margin 8.7% of Sales

EPS

increased 56.7% to

4.12¢

Cash balance

increased 122.5% to

\$32.1m

Strong results driven by organic and inorganic growth, resilient markets and strong execution.

- Industrial & Safety performed strongly, supported by broad and resilient demand.
- Continued investment in HBT integration, transformation and growth initiatives positions the Group for its next phase of growth.
- Consumer Retail sales declined 8.5% (\$3.5m) following a major customer range review; new ranging and brand wins across the broader market expected to deliver +20% growth (\$8m) in FY27.
- Productivity and digitisation initiatives improved efficiency, scalability, margin and execution.

1. The difference between sales and revenue reflects customer rebates, which are deducted from sales in determining recognised revenue.

Hardware & Building Traders (HBT) — Acquisition Recap

Transaction summary

- Aggregates independent trade and retail businesses with suppliers, creating purchasing scale and distribution reach (HBT membership).
- Completed 10 Nov 2025 — \$22m purchase price + up to \$5m earnout
- Australia's largest buying group across Hardware & Industrial
- 1,165+ independent member stores, including 51x branded H Hardware stores that operate under license.
- ~490 suppliers across an expanded product and category range
- ~\$645m annual purchasing ecosystem
- FY25 revenue ~\$6.9m — legacy model monetised ~1.1% of purchases



Strategic Rationale:

- Transformed group scale and market position in a \$120bn addressable market
- Added national network scale difficult to replicate
- Significantly expanded product and category range
- Added ~\$645m of embedded purchasing volume to monetise
- Created a significant growth runway supporting FY28 targets
- Immediately earnings accretive



A step-change in scale and capability

Industry-defining expansion

increased 27Bn to

\$120Bn market

High-barrier distribution platform in a large fragmented market.

Group Purchasing volume

increased ~\$645M to

\$770m +

Group purchasing ecosystem with suppliers.

Network locations

increased 1165 to

~1,200

National company-owned and independent network across Hardware, Industrial & Safety markets.

Expanded supplier network

increased ~490 to

1,300+ suppliers

Scale and reach to grow supplier partnerships

Expanded product range

increased 16 categories to

29 categories

Broad offer across workplace, trade, industry and home

Team members

decreased -6 to

236

National team supporting growth and operations

Increases relate to the movement in the 12-month period from 1 July 2025 to 30 June 2026

Strong strategic execution has transformed the Group

STEALTH AT A GLANCE TODAY

Description	Definition
Who we are	Australia's leading independent distributor and retailer serving every workplace, industry, trade and home
What we supply	Hardware, home improvement, building supplies, industrial MRO, safety, and consumer retail products and related services
Operating businesses	Hardware & Building Traders (HBT) • Heatleys Safety, Industrial & Hardware • C&L Tool Centre • Force Technology • H Hardware
Customers	Independent Retailers (HBT Members), Businesses & Organisations, Trade Professionals, Retail Resellers, DIY Consumers
Business model	Multi-channel, wide-range supplier of products and solutions across 3 pillars; B2B Distribution Retail & Trade Sourcing & Supply Solutions
Markets	Large, Fragmented ~\$120bn Market
How we grow	Product distribution · Supply chain services · Supplier partnerships · Customers · Distribution network · Strategic acquisitions

Our Business model

A multi-channel distributor and retailer providing a wide range of products and solutions across the entire value chain



Australia's largest independent distribution network combining Company-owned operations, independent retailers and retail resellers in our markets, built to serve every workplace, industry, trade and home.



Our multi-channel platform serving the workplace, trade, industry and home



HBT



Australia's #1 member-based supply group for sourcing & procurement, managed services, product development, and distributor of exclusive / own brands

~490 preferred suppliers
1,243 independently owned member stores nationally

HEATLEYS
SAFETY • INDUSTRIAL • HARDWARE



One of WA's leading B2B distributors providing supplies and solutions for every industry across commercial and trade

Sales force, 8 Company branches in WA and SA, customer centres, online

C&L
TOOL CENTRE
EST 1969



B2B and B2C distributor and retailer for commercial, trade and DIY available instore, online and through field sales team.

1 Company-owned store in Brisbane, sales force, customer centre and Online

FORCE
TECHNOLOGY



Australia's #1 supplier of mobile tech accessories. Brand sales, product design, manufacturing solutions, and distribution to Retail resellers.

+3,500 retail reseller stores Aust-wide, DC Perth, national sales team, customer centre

H HARDWARE



Fast emerging independently owned-operated large supplier of Hardware, Home Improvement & Building supplies to trade and DIY, available instore and online

51 stores Australia wide (Independently owned under brand license)

Established and built capability expanding our offer to capture a greater share of a \$120bn market

A track record of continually expanding our addressable market, now at \$120bn



EXPANSION

- Hardware
- Building supplies
- Home Improvement



Hardware & Building Traders

- Hardware
- Timber
- Building supplies
- Fibre cement
- Cladding
- Plasterboard
- Insulation
- Polypipe
- Sealants and adhesives
- Garden & Landscape
- Doors
- Bathroom
- Plumbing
- Electrical
- Kitchen
- Paint
- Fasteners
- Outdoor
- Rural

- Essential consumer retail tech accessories

- Screen case protection
- Power
- Audio



BUILT CAPABILITY

- Industrial MRO
- Safety

Examples:

- Power Tools
- Hand Tools
- Air tools
- Automotive & Truck
- Lubrication & Chemicals
- Spare Parts
- Workshop
- Materials Handling
- Storage and accessories
- Safety PPE
- Workwear
- Corporate wear
- Office supplies
- Electrical
- Glazing
- Adhesives, Sealants
- Hoses & fittings
- Welding
- Pumps & valves
- Compressors & Generators
- Hardware (min)
- Office supplies
- Janitorial, cleaning



For illustration purposes

Execution across the group

Summary of strategic and operational performance highlights.

1 Acquired HBT

\$22m purchase price, added ~1,165 member stores and ~\$700m purchasing scale,

2 Expanded network scale

National store footprint from 32 to ~1,200 locations in Hardware & Industrial market.

3 Expanded supplier network

Increased number of suppliers from ~800 to ~1,300.

4 Consolidated supplier terms

Unified 167 group buying arrangements under HBT

5 Expanded product range

New categories include hardware, timber, building supplies, paint, rural, plumbing, garden, landscape.

6 Delivered integration synergies

Buying, fees and productivity delivering \$2.4m FY27 benefit.

7 Consolidated HBT operations

Integrated (4) similar operations into HBT, \$8m sales, 32 member stores, 126 suppliers, exclusive products.

8 Centralised HR platform

Consolidated Group HR onto one platform (from 7)

9 Brand/own-label expansion

CAT, Harden, RIVO rolled into 42 hardware stores, rollout continuing.

10 Secured exclusive brands

Casetify, Belkin, Ember, PanzerGlass and Tech21 and expanded D30.

11 Expanded online channels

Woolworths, Amazon, JB Hi-Fi online marketplaces.

12 Built central invoicing technology

Technology completed for supplier-member rollout from 1 July 2026

Outlook — now we accelerate growth and convert scale into earnings

01 **\$500m+ FY28 sales target**

Upgraded from \$300m following the HBT acquisition.

04 **\$400m+ annual sales opportunity**

Identified \$400m+ annual sales opportunity by converting more of the Group's existing \$770m purchasing ecosystem into recognised sales.

02 **Strong growth runway**

Supported by expanded Group scale and proven execution.

05 **\$100m new sales secured**

Annualised sales commencing progressively during 1H27

- HBT, Heatleys and C&L businesses.
- Consumer retail sales +20% (\$8m sales) from new brand distribution secured in Q4/26 and winning new customer contracts.

03 **Expanded product opportunity**

Broader offer driving growth across Commercial, Trade and DIY.

06 **\$130m next-wave sales opportunities progressing**

In planning and negotiation, with potential commencement during 2H27.



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2026 Financial performance



FY2026 Group performance financial summary

(\$m unless otherwise stated)

	FY 2026	FY 2025	Change
Sales ¹	165.1	145.1	+13.8%
Statutory Revenue ^{1/2}	146.0	141.7	+3.0%
EBITDA	14.4	9.9	+46.2%
EBITDA margin	8.7%	6.8%	+28.5%
NPAT	5.8	3.1	+86.3%
EPS	4.1	2.6	+56.7%
Net debt / EBITDA	0.5x	0.7x	-0.2x
Cash balance	32.1	14.4	+122.5%
Ordinary dividend per share (fully-franked) ³	1.5c	1.0c	+50.0%

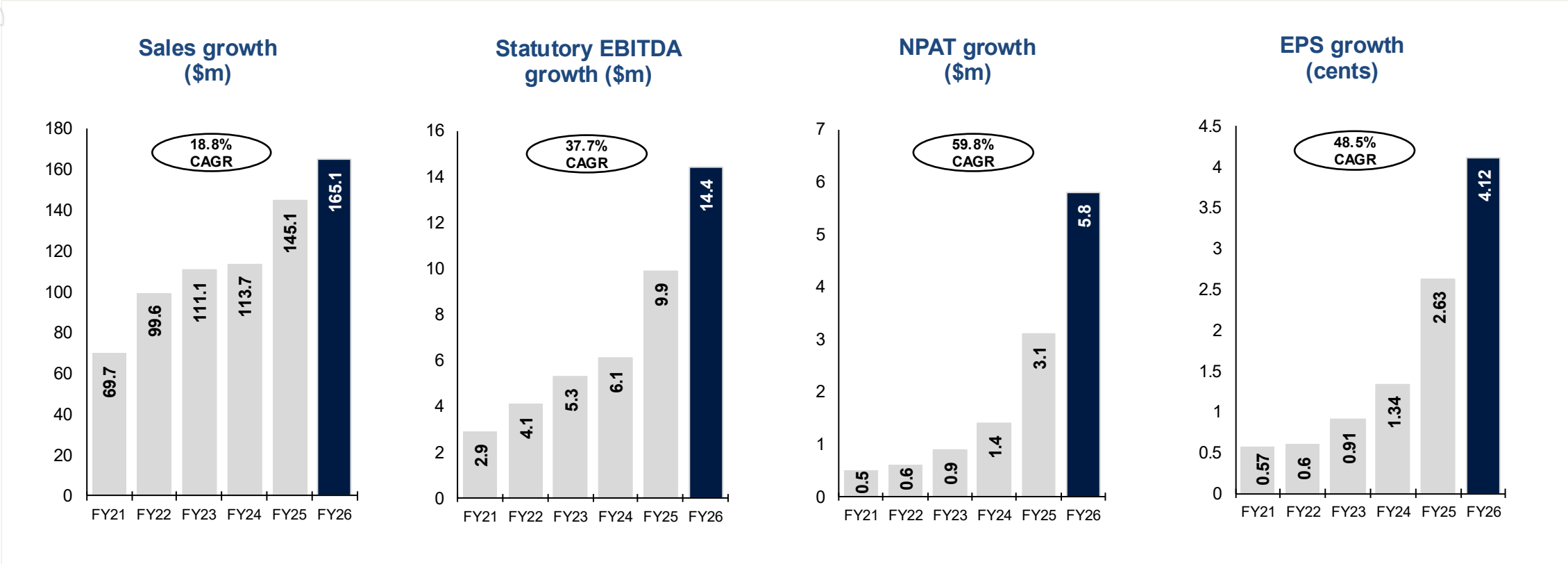
→ 6.7% growth on a like-for like basis

1. The difference between sales and revenue reflects customer rebates, which are deducted from sales in determining recognised revenue.

2. FY25 revenue excluding buying group activity not recognised as revenue following the merger into HBT and associated change in revenue recognition represents a 5.8% uplift.

3. Dividend payable 30 September 2026.

Five years of growth performance



CAGR figures reflect a five-year CAGR position.

Income

Record year of Sales and Revenue growth

Year ended 30 June 2026 (\$m) unless otherwise stated	FY26	FY25	Variance (%)
Key financials			
Sales	165.1	145.1	13.8%
Statutory Revenue	146.0	141.7	3.0%
Revenue (like-4-like basis) ¹	146.0	136.8	6.7%
Other Income	2.6	0.02	n.m
Statutory EBITDA	14.4	9.9	46.2%
Statutory EBITDA as a % of sales	8.7%	6.8%	190bps
Statutory NPAT	5.8	3.1	86.3%
Statutory NPAT as a % of sales	3.5%	2.2%	130bps

Note: Refer to the Company financial statements for more information

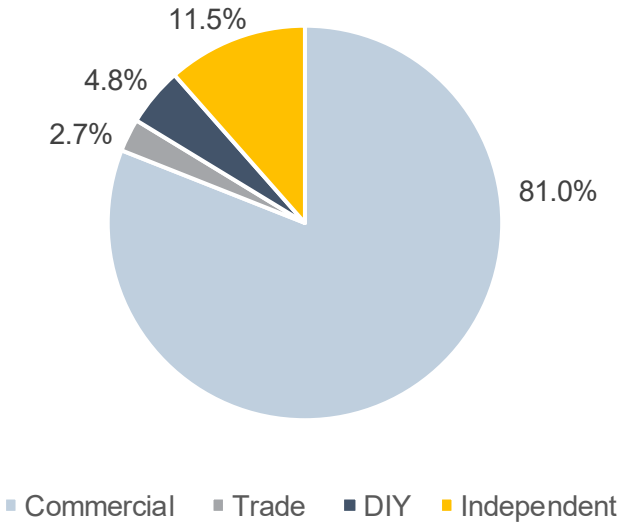
¹ Like-for-like revenue excludes FY25 revenue impacted by the HBT acquisition and integration, where certain buying group revenue transitioned from principal to agency recognition under accounting standards.

- Strong growth punctuated by the **HBT acquisition** that contributed \$19m in sales and \$8.9m in revenue for FY26.
- **Base business** (pre HBT) had a 1% increase in sales with the Industrial businesses +9.6% - driven by growth across industrial, PPE/Safety and workwear product categories into the mining sector
- Consumer Products sales declined 8.4%, largely due to Officeworks re-ranging, now complete. Enhanced ranging and new PanzerGlass and Tech21 distribution agreements expected to deliver +20% growth (\$8m) in FY27.
- **Other Income** includes \$700k of interest (v. \$28k PY) and \$1.9m of fair value gain on Force acquisition contingent consideration being lower on lower sales
- Other Income **offset by Cost Impacts** of non-recurring transaction costs of HBT (\$900k) along with other integration costs and incremental interest costs of HBT acquisition finance facility.
- **EBITDA improved to** \$14.4m, up 46.2% **and NPAT** (\$5.8m, up 86.3%), demonstrating inflection points in profitability as the business scales

FY26 sales mix on \$165m in sales

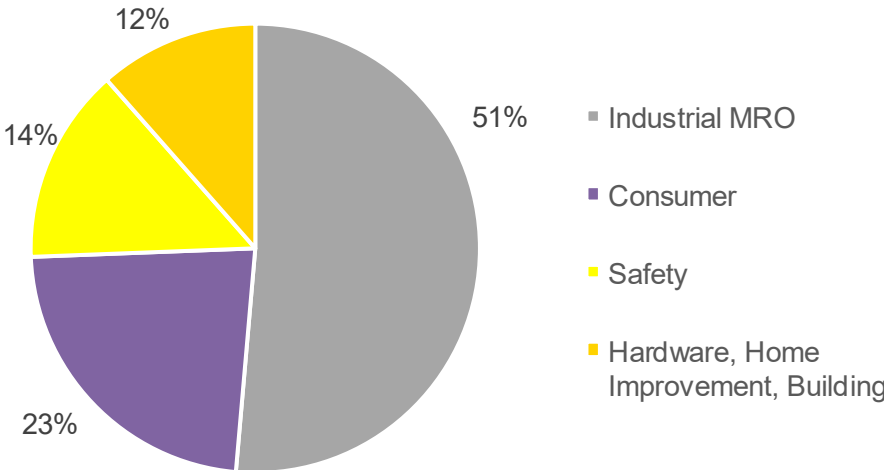
Customer segment

Heatleys, C&L Tool Centre, Force Technology and Hardware & Building Traders.



Product segment

Heatleys, C&L Tool Centre, Force Technology and Hardware & Building Traders.



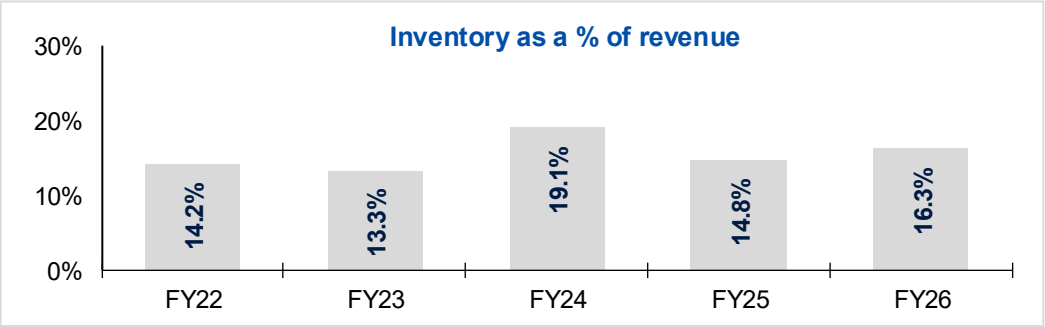
Note: Commercial include sales to Consumer retail resellers

Balance sheet

Robust balance sheet to support growth

Year ended 30 June (\$m)	FY26	FY25
Working capital		
Cash	32.1	14.4
Trade and other receivables	22.9	21.0
Inventories	23.8	20.9
Total current assets	78.8	56.3
Trade payables	(24.9)	(25.6)
Current borrowings	(35.2)	(21.2)
Net working capital investment	18.7	9.5
Property, plant and equipment	2.6	2.8
Intangible assets	51.4	22.7
Financial liabilities	(14.9)	(2.0)
Provisions and other liabilities	(3.8)	(2.5)
Net strategic capital investment	54.0	30.5
Right of use assets	13.7	9.2
Lease liabilities	(14.1)	(9.5)
Net assets	53.6	30.2
Return on Capital Employed (%)	14.2%	16.7%

- **Strong capital management** provides flexibility to pursue growth while managing downside risk.
- **Intangible assets** increased as a result of goodwill on acquisition of HBT.
- **Other intangibles** remained consistent, reflecting ongoing investment in technology, digitisation and growth initiatives.
- **Financials Liabilities** reflect the \$10m deferred consideration and earnout for HBT
- **Trade & Other receivables** increased, reflecting HBT’s quarterly-in-arrears revenue cycle.
- **Inventories** increased to support RIVO, CAT and Harden go-to-market and new PanzerGlass and Tech21 distribution agreements.



Note: Refer to the Company financial statements for more information

Investment capital expenditure

We remain an asset-light business model

Year end 30 June (\$m)	FY26	FY25	Variance
Private Label and Exclusive Distribution	1.0	1.6	(0.6)
New Digital Commerce Channels	0.4	1.2	(0.8)
Technology Systems	1.0	0.9	0.1
IT Hub And Central Billing Enhancement	1.4	0.0	1.4
Store and Branch Refurbishments	0.3	1.1	(0.8)
Gross Capital Expenditure	4.1	4.8	(0.7)
Net CAPEX As % of Sales	2.5%	3.3%	

- **Gross capital expenditure:**

- \$4.1m - 2.5% of sales
- Continued **capital light business model**.
- Mix between PP&E and Other Intangibles

- **Expenditure included investment in:**

- Private label product development with Rivo
- Implementation of exclusive distribution agreements including PanzerGlass and Tech21
- New digital commerce channels
- Technology systems
- HBT expansion; progress commercial services and central invoicing

Expected to return to FY28 target and expected ongoing run rate of <1.5% of total sales, reflecting the capital light nature of our business.

Working capital, cash flow

Continued focused and disciplined approach to capital management

Year ended 30 June (\$m)	FY26	FY25
Statutory EBITDA	14.4	9.9
Cash from operations	7.9	6.6
Interest and tax	(2.9)	(1.6)
Operating cash flow after interest and tax	5.0	5.0
Capital expenditure and intangibles	(4.1)	(4.9)
Free cash flow	0.9	0.1
Gross acquisition expenditure	(17.0)	0.0
Net repayment of borrowings repayments (acquisitions, working capital, lease repayments)	16.4	(2.3)
Proceeds from share issuance (net of share issue costs)	18.7	7.1
Dividend paid	(1.3)	(0.6)
Net cash movement	17.7	4.3
Opening cash on hand	14.4	.1
Closing cash on hand	32.1	14.4

- **Cash in bank**

- \$32.1m solid cash in bank, (2025: \$14.4m).

- **Positive operating cash flows**

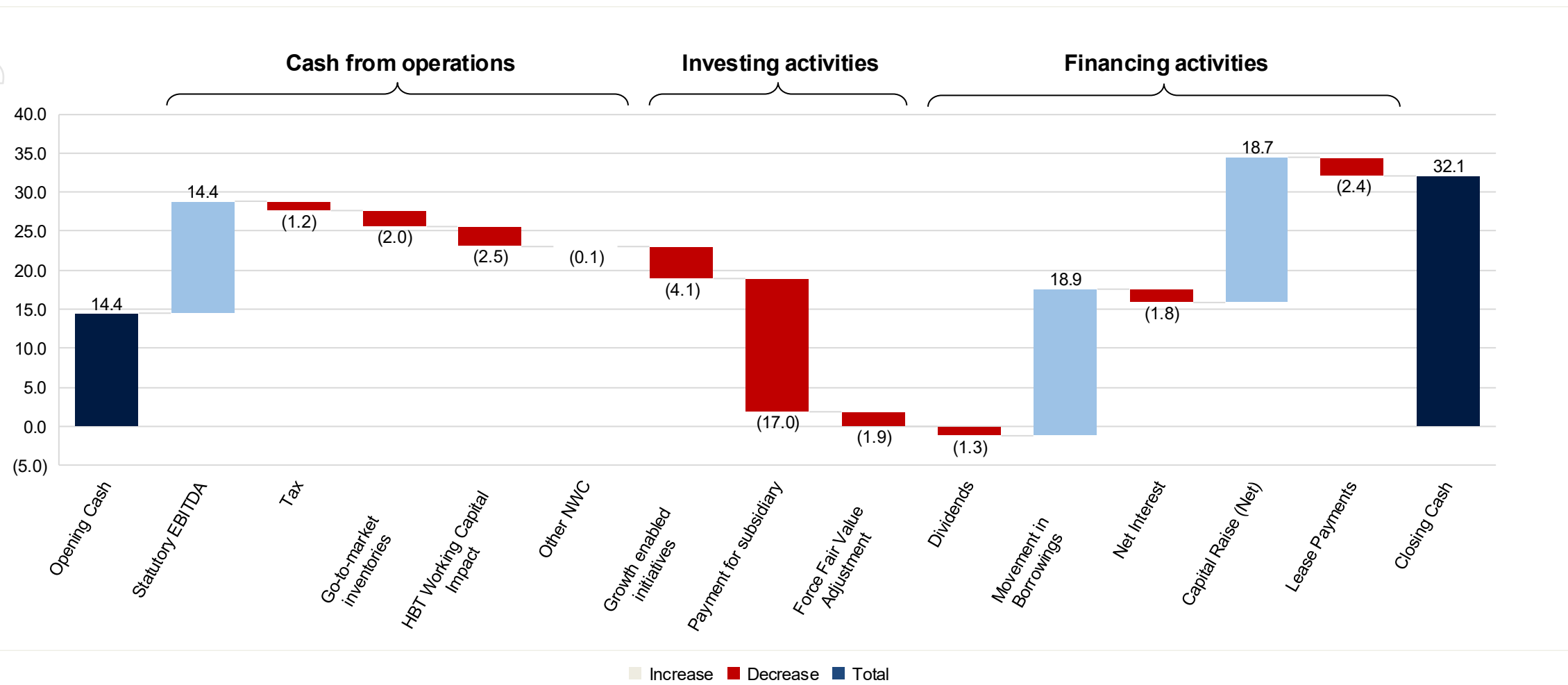
- \$7.9m solid cash from operations (2025: \$6.6m).
- \$6.4m anticipated one-off impacts include:
 - \$2.5m HBT invoicing being quarterly in arrears and as such, cash collection for FY26Q4 took place in July 2026
 - \$2m Investment in stocking inventories for rollout of CAT, Harden and Rivo along with PanzerGlass and Tech21
 - \$1.9m non-Cash impact of the Force fair value gain in Other Income
- Expect cash conversion to normalise +90% pending any additional one-off impacts of growth projects

- **Over-subscribed capital raise delivered \$18.7m net cash**

- strengthening the balance sheet and supporting execution of Stealth's business model following the HBT acquisition.

Capital management

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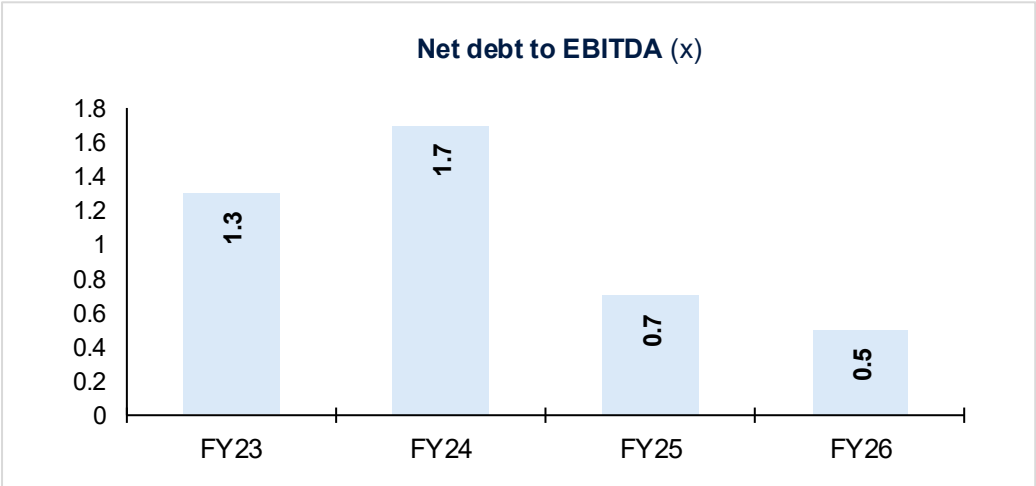
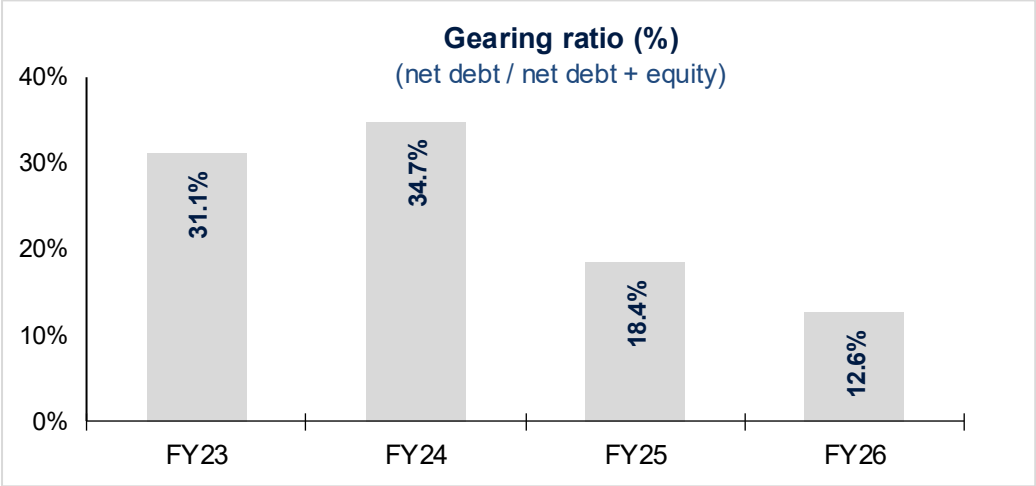
Debt management

Low leverage provides flexibility to execute on opportunities

Financial summary (\$m)	FY26	FY25	FY24	FY23
Statutory EBITDA	14.4	9.9	6.1	5.3
Cash and equivalents	32.1	14.4	10.1	7.7
Net debt	7.7	6.8	10.8	7.2

Financial metrics	FY26	FY25	FY24	FY23
Gearing ratio (net debt/net debt + equity)	12.6%	18.3%	34.7%	31.1%
Net debt to EBITDA	0.5x	0.7x	1.8x	1.4x

- **Net debt** \$7.7m (FY25: \$6.8m).
- **Net debt** maintained following the November 2025 capital raise.
- **Gross debt** increased with acquisition facility on HBT.
- **Gearing ratio** of 12.6% and EBITDA coverage 0.5x represent the lowest leverage levels in five years and provides significant headroom for future growth.





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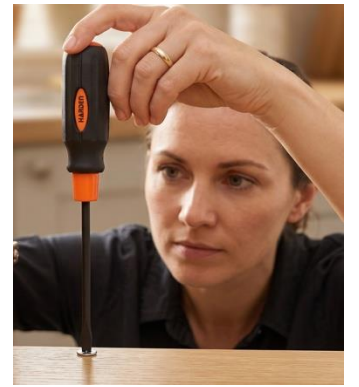
Strategy & Path to FY28 targets



Strategy and path to FY28 targets

Summary

- Our Strategy / architecture
- Growth levers + opportunities
- Outcomes + measurable targets
- Path / bridge from FY26 to FY28
- Execution example



Key message

A significantly larger growth opportunity now exists — with a clear pathway to scale sales, earnings and shareholder value

Opportunity

- A larger platform with substantial embedded growth
- \$770m existing Group purchasing ecosystem
- \$400m+ annual sales opportunity from converting more existing ecosystem purchases into recognised sales
- \$120bn+ addressable market across Workplace, Trade, Industry & Home
- Growth extends beyond conversion through customer, category, supplier, channel and network expansion.

Target outcome

Scale the Group and compound value creation

- \$500m+FY28 Sales
- 8–12%EBITDA margin
- 5–8%NPAT margin
- Stronger market position • Greater scale • Higher earnings
- Strong cash generation



Our Strategy: Building a winning value proposition

Essential products and solutions for every workplace, trade, industry and home



Value proposition	SOURCING & SUPPLY SOLUTIONS FOR EVERY PARTNER where independents and suppliers come for value, quality, certainty.	PRODUCTS & SOLUTIONS FOR EVERY INDUSTRY where commercial & trade customers come for solutions, range, and service, all in one place.	PRODUCTS & SOLUTIONS FOR EVERY HOME where DIY customers come for range, convenience, price, help and advice		
Strategic Growth Levers	01 Simplifying the Supply Chain ecosystem	02 Continually expand and innovate our offer	03 Grow in Commercial, Trade and DIY	04 Optimise and grow our network	05 Enhance productivity and Technology
Strategic Outcomes	\$500m in Sales 8-12% EBITDA Market Share Growth Shareholder Returns				

Growth levers and where the opportunity sits

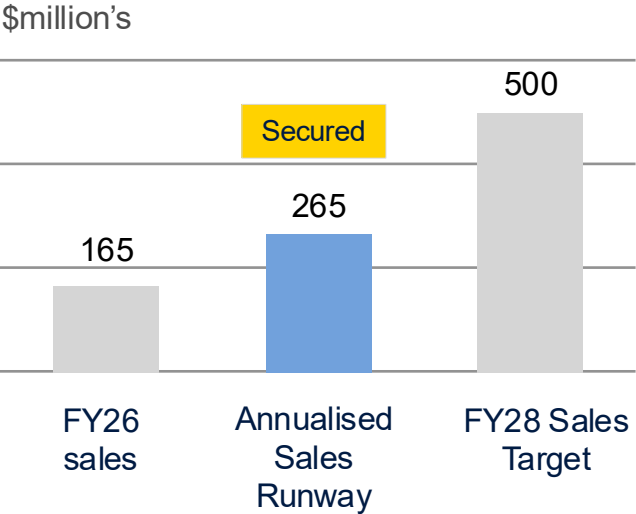
Strategic Growth Lever	Growth Priorities / Execution Engines	Opportunity
1 Simplify the Supply Chain Ecosystem	Supplier Growth Channel Growth	- Partnerships, procurement capability, exclusive distribution; - Convert more HBT purchasing through central invoicing, product distribution, commercial services and independent channels
2 Expand & Innovate Our Offer	Product & Category Growth Supplier Growth	- Expand priority categories, exclusive brands, cross-sell; - Broaden preferred/exclusive supplier participation
3 Grow Share Across Commercial, Trade & DIY	Customer Growth Channel Growth	- Customer growth — acquire customers, improve retention, increase share of spend; - Channel growth — distribution, retail, reseller, digital and exclusive/own brands; - Category growth— new range expansion to Heatleys and C&L business offer provides significant upside in Hardware, building supplies & Home Improvement.
4 Optimise & Grow Our Network	Distribution Network Growth Channel Growth	Expand independent participation, H Hardware, national capability and company-owned
5 Enhance Productivity & Technology	Supports all priorities	Scale systems, data, procurement, invoicing, automation, digital capability, and operating productivity supporting all six priorities.

We may also consider strategic acquisitions to accelerate customer reach, capability, procurement scale, network and category expansion.

Expected outcomes and how success will be measured

Strategic Growth Lever	Expected Outcome	Financial Expected Outcome	Target / Measure of Success
1 Simplify the Supply Chain Ecosystem	Greater monetisation of the HBT ecosystem	Higher recognised sales, commercial income and operating leverage	\$400m HBT-related sales target; - Conversion increasing from ~21% FY26 to 75% target
2 Expand & Innovate Our Offer	Greater category penetration and share of wallet	Higher category sales and gross profit contribution	- Grow priority-category sales; - Increase preferred supplier central invoicing participation; - Increase supplier managed services fee delivering \$6m incremental sales and margin
3 Grow Share Across Commercial, Trade & DIY	Higher customer penetration and market share	Organic sales and earnings growth	- Customer segment growth faster than the market; - Category sales growth in Hardware & Home Improvement in Heatleys and C&L businesses from small base; - Consumer retail sales growth +20% on FY26
4 Optimise & Grow Our Network	Greater national reach and purchasing scale, and routes to market	Capital-light sales growth and increased ecosystem activity	- Network fulfillment centres grow +15 locations by FY28; - H Hardware branded stores 3-year growth from ~50 → 200; - Ecosystem purchases volume grow +5% YoY
5 Enhance Productivity & Technology	Lower cost-to-serve and scalable operating model	Margin expansion and stronger cash generation	Supports 8–12% EBITDA margin by FY28

Pathway bridge from FY26 to FY28



\$100m of new sales commencing at various stages over 1H27.
Contribution will be part-year FY27, and full-year FY28

Target

- \$400m new sales opportunity from existing purchase volume

Top 3 growth engines

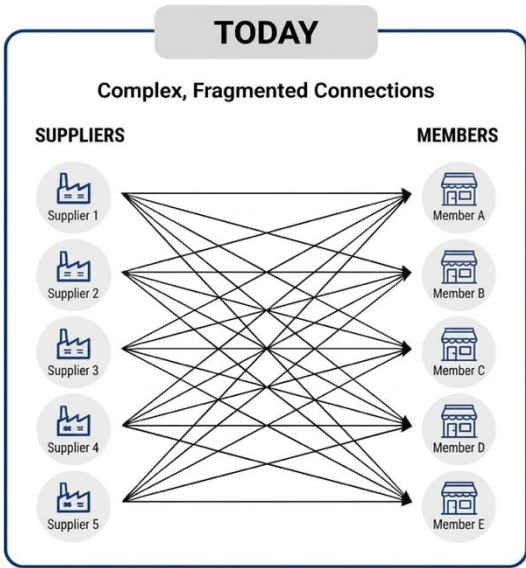
- Convert existing purchase volume to recognised sales and earnings. FY26 recognised sales at 21%, target 75%.
- Grow in Commercial - expand hardware and building supplies product range into Heatleys and C&L Tools business existing customer offer.
- Grow in Trade – H Hardware stores; tool hire; loyalty rewards; online single H store platform; launch new Trade-Pro offer

Progress on strategy - FY27 started strongly

- \$100m new sales secured — commencing during 1H27
- Further \$130m progressing negotiations — targeted from 2H27
- FY27 +20% growth (\$8m sales) expected in Consumer retail business

Execution: Simplifying HBT purchasing ecosystem to unlock value and sales

TODAY IS COMPLEX



Complex web of supply chain relationships

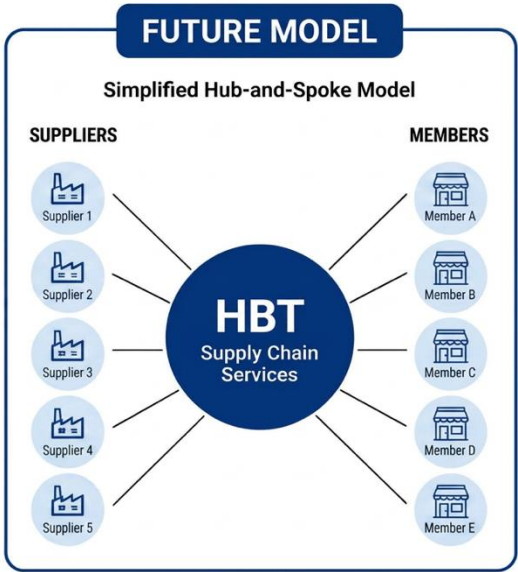
Member-Supplier relationship

- 490 suppliers transact directly with ~1,200 HBT members
- Members pay suppliers directly
- Suppliers manage payments and credit
- HBT earns administration and marketing fees on ecosystem purchases

The Big Value-Added Shift:

One commercial model simplifies how Members, Suppliers and Stealth trade — reducing friction and cost, increasing value and creating scalable efficiency.

TOMORROW IS SIMPLE



Streamlined model for simplicity

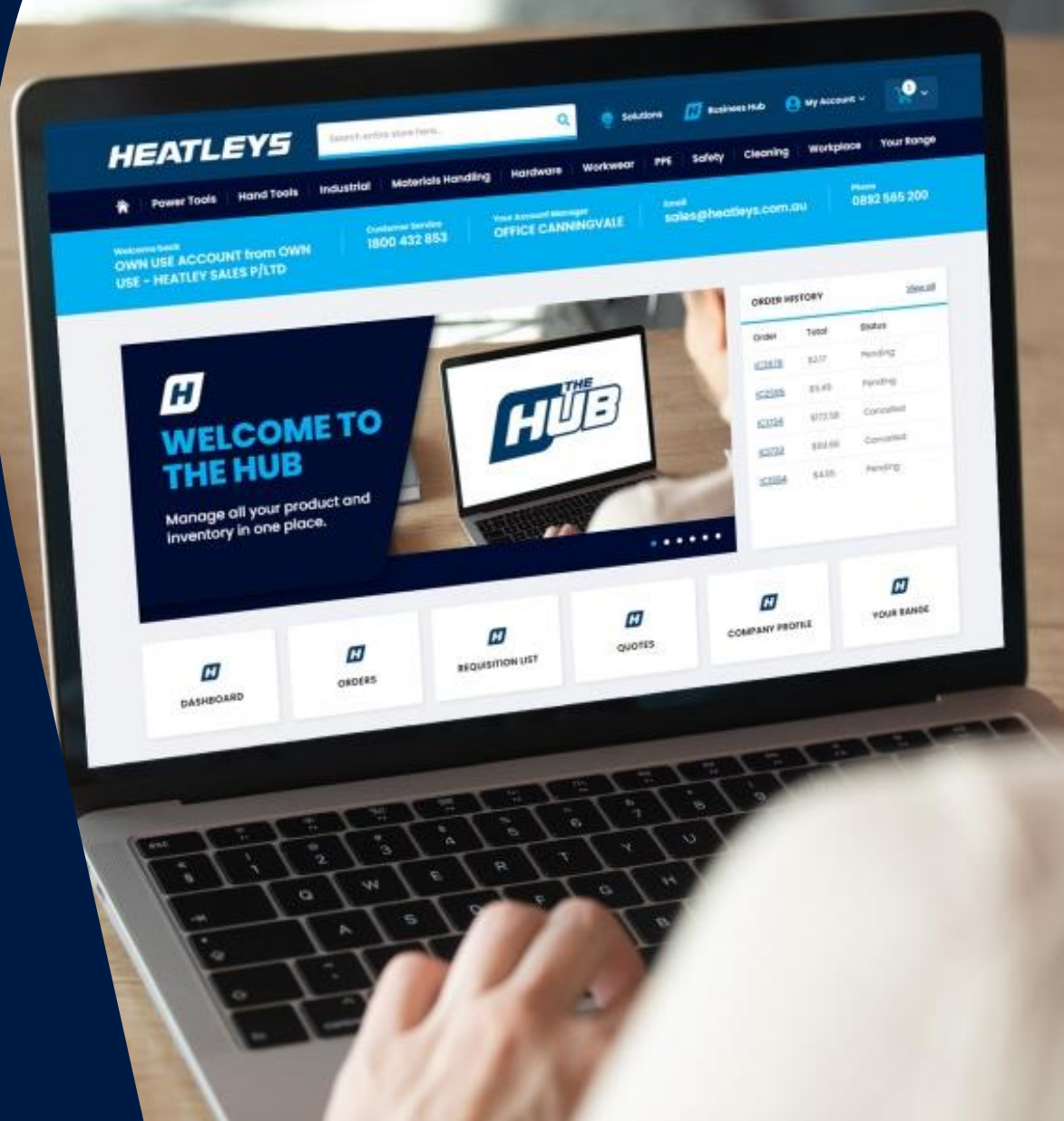
Member-Stealth-Supplier relationship

- One primary commercial source — HBT
- Suppliers → one customer: HBT
- Members → one primary source: HBT
- Simplified relationships — creating new revenue streams
- Greater value — for suppliers and members



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Outlook



Trading update & Outlook

A significantly larger growth opportunity now exists — with a clear pathway to scale sales, earnings and shareholder value

FY27 started strongly:

- Strong Growth Momentum continues
- FY27 sales expected to exceed >\$265m on a run-rate basis, representing a +56% uplift on FY26 sales if fully commenced.
- A further \$130m of new annualised sales opportunity is in planning and negotiation — targeted to commence 2H27
- Added 36 stores, expanding the national company-owned and independent network to 1,236 locations across Hardware, Industrial & Safety.

New capabilities being executed:

- HBT commercial services model including Central invoicing services
- Expanded products range in Hardware, building supplies and home improvement across Heatleys and C&L businesses.
- Category growth in Hardware, Building supplies and Home improvement
- Toolhire

New capabilities being developed:

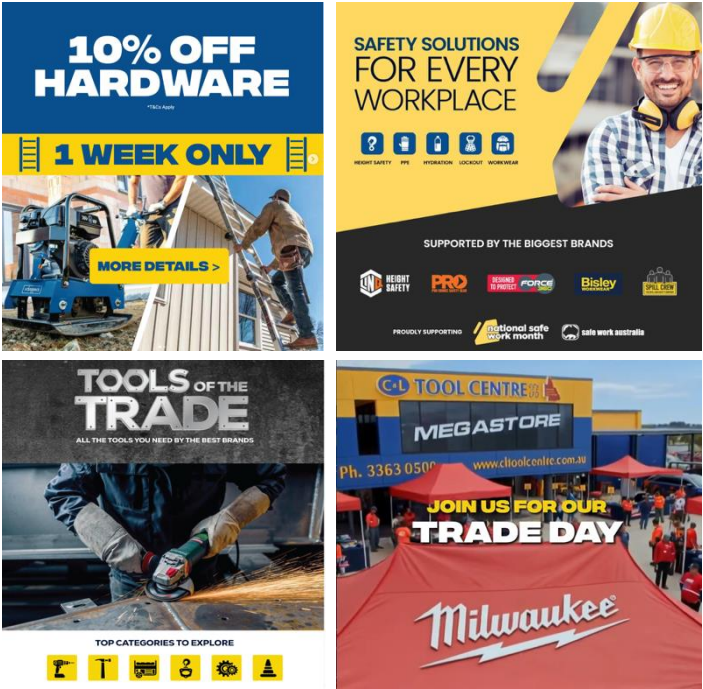
- More efficient with AI driven projects, new inventory system planning, forecasting and management
- Online single brand H Store launch



Reiterating FY28 targets

	FY28	FY26
Sales	\$500m	\$165m
EBITDA margin on sales	8-12%	8.7%
NPAT margin on sales	5-8%	3.5%
Capital Expenditure margin	1.5%	1.9%
¹ Brand distribution – preferred suppliers, exclusive and own-label products	35%+	23%

¹ Brand distribution includes preferred suppliers for HBT central distribution serving independent retailers,, consumer retail selling to retail resellers, and company-operations serving end-markets in customer segments – commercial, trade and DIY





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Questions?





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Appendix: Supplementary information



5-year Historical Results Overview

Year ended 30 June	FY26	FY25	FY24	FY23	FY22
Sales (\$m)	165.1	145.1	113.7	111.0	99.6
Revenue (\$m)	146.0	141.7	113.7	111.0	99.6
Statutory (\$m)	14.4	9.9	6.1	5.3	4.0
Statutory NPAT (\$m)	5.8	3.1	1.4	0.9	0.6
Earnings per share (cents)	4.12	2.63	1.34	0.91	0.60
Return on capital employed (%)	14.2	16.7	9.6	9.9	5.6
Cash from Operations (\$m)	7.9	6.6	6.3	6.8	0.9
Net Debt (\$m)	7.7	6.8	.8	7.2	.2
Net Debt to (x)	0.5x	0.7x	1.8x	1.3x	2.5x
Gearing Ratio (%)	12.6	18.3	34.7	31.1	40.3

Glossary

TERM	DEFINITION	TERM	DEFINITION
ABN	Australian Business Number	HBT	Hardware and Building Traders
ANZ	Australia and New Zealand	IPO	Initial public offering
ASX	Australian Securities Exchange	JV	Joint venture
CAGR	Compound annual growth rate	Member purchases	Annual purchases made by HBT members
Capital expenditure	Cash spent on property, equipment or long-term assets	Net debt	Interest-bearing debt less cash and cash equivalents
Capital light	Business model requiring relatively low asset investment	Net debt /	Leverage ratio comparing net debt with annualised
Capital raise	Issue of new securities to raise funding	Net sales	Revenue recognised after agency-basis adjustments
Cash flow from operations	Cash generated by normal trading activities	NPAT	Net profit after tax
Central billing	HBT invoices and collects payments on behalf of members	Own brand / private label	Products sold under a retailer- or group-owned brand
CEO	Chief Executive Officer	Principal vs agent	Whether revenue is recorded gross or only the earned
CFO	Chief Financial Officer	Procurement leverage	Buying power used to improve supplier terms and rebates
DC	Distribution centre	ROCE	Return on capital employed
DIY	Do-it-yourself consumer market	SGI	ASX ticker code for Stealth Group Holdings Ltd
EBITDA	Earnings before interest, tax, depreciation and amortisation	SME	Small and medium-sized enterprise
EBITDA %	as a percentage of revenue	Supplier admin fee	Fee for managing supplier and member services
EPS	Earnings per share	Synergy	Benefit achieved by combining businesses or operations
Exclusive distribution	Sole or territory-limited rights to distribute a brand	Value-added services	Services beyond product supply that support customers
FY	Financial year	Wholesale distribution	Sale and supply of products to trade and reseller customers
Gearing ratio	Net debt divided by net debt plus equity	Working capital	Current operating assets less current operating liabilities
Gross sales	Sales before agency or presentation adjustments	Underlying	excluding specified non-recurring items

Appendix 2 – Company overview

ASX:SGL - Corporate Information

Key fundamentals

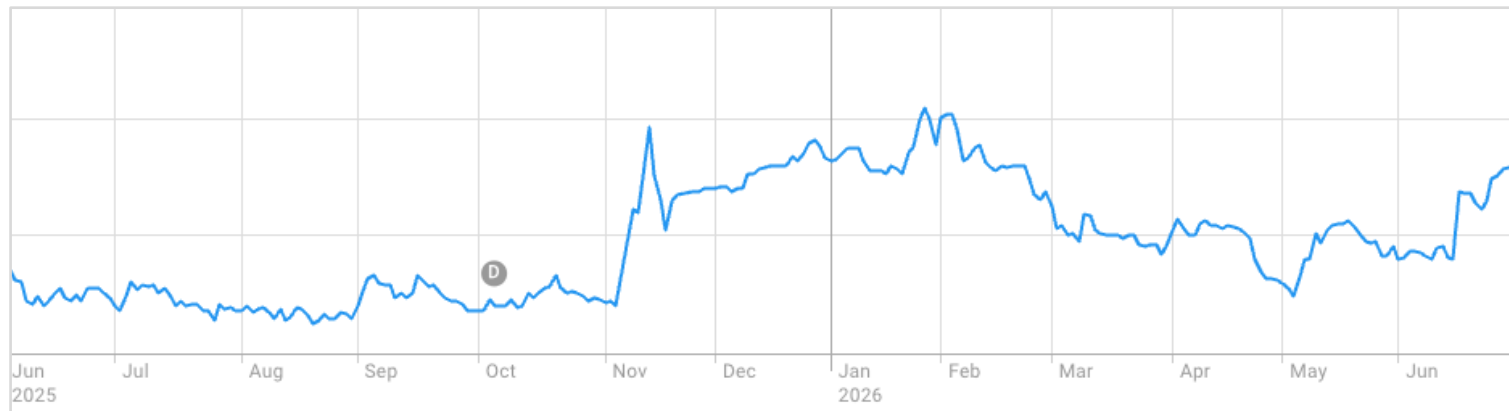
Source: Market index

30 June 2026

Market Cap (\$m)	\$192.9m
Total Shareholder Return 1-year	~77%
Total Shareholder Return 3-year CAGR	~118%
Share Price (30 June 2026)	\$1.29
Total Shares	149,557,089
Current Holders (6/08/26)	1,128
Top Holders (19/02/26)	54%
Industry Sector	Industrials
Sector Rank (06/08/26)	81 of 213
ASX Rank (06/08/26)	826 of 2,343
ASX Code	SGL
Website	stealthgi.com

Share price chart

Source: ASX



Board of directors

			
Non-Executive Chairman Chris Wharton ^{AM}	Group Managing Director & CEO Mike Arnold	Executive Director John Groppoli	Non-Executive Director Simon Poidevin

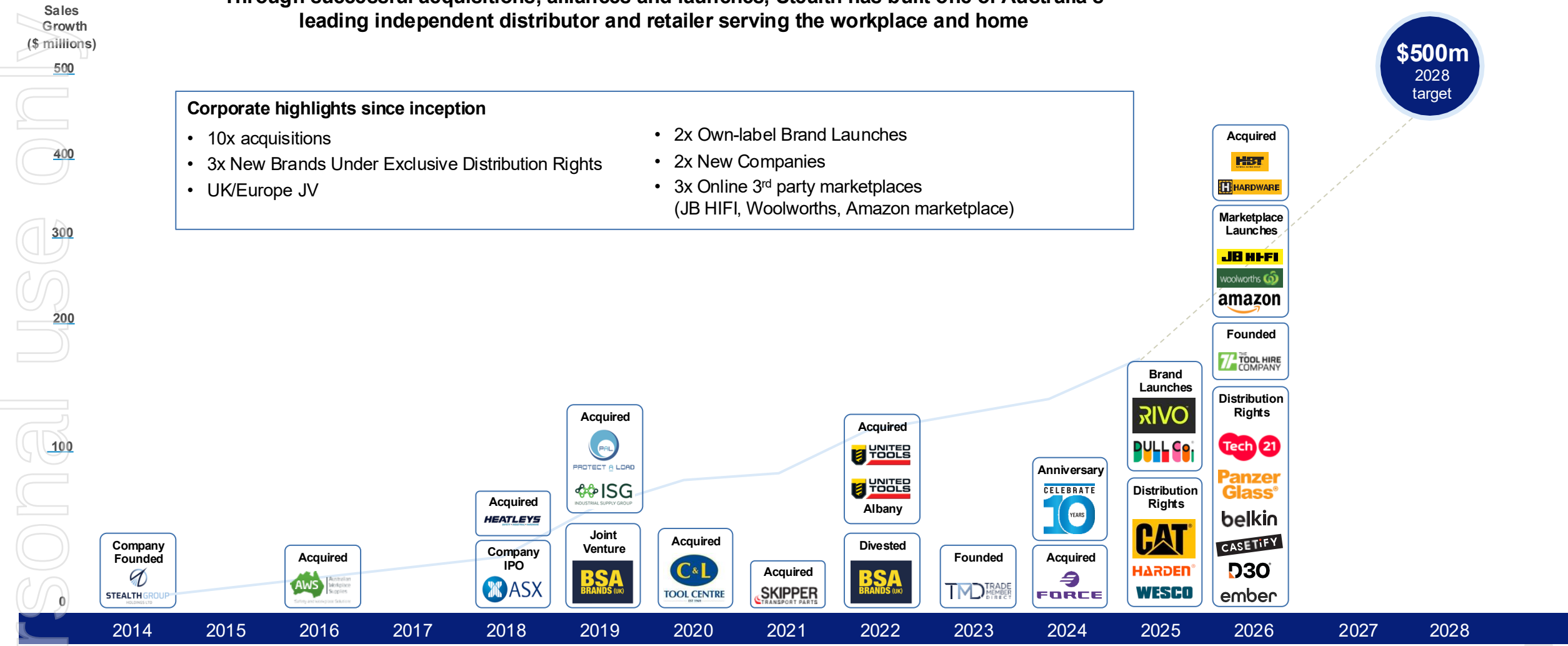
Stealth's strategic acquisition and organic growth history

Through successful acquisitions, alliances and launches, Stealth has built one of Australia's leading independent distributor and retailer serving the workplace and home

Corporate highlights since inception

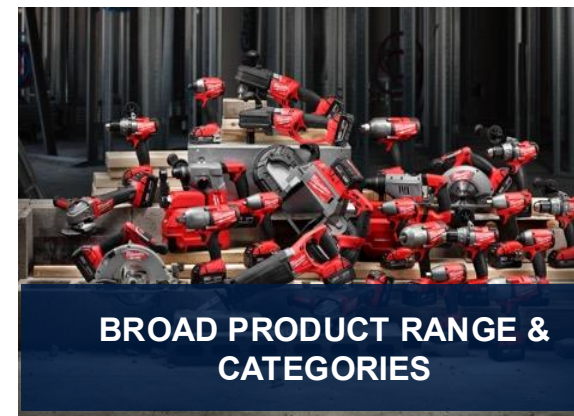
- 10x acquisitions
- 3x New Brands Under Exclusive Distribution Rights
- UK/Europe JV
- 2x Own-label Brand Launches
- 2x New Companies
- 3x Online 3rd party marketplaces (JB HIFI, Woolworths, Amazon marketplace)

\$500m
2028
target



Our large scale is our difference – distinct competitive advantages

— supplying products and solutions for every workplace, trade, industry and home



Store Network Across Australia

Stealth's physical store footprint comprises three distinct store formats

Company-Owned Branches & Stores

- Stealth-owned and operated Heatleys Safety, Industrial & Hardware and C&L Tool Centre, serving commercial, trade and DIY customers across 8 locations in WA, SA and Queensland.

Independent Retailer Stores

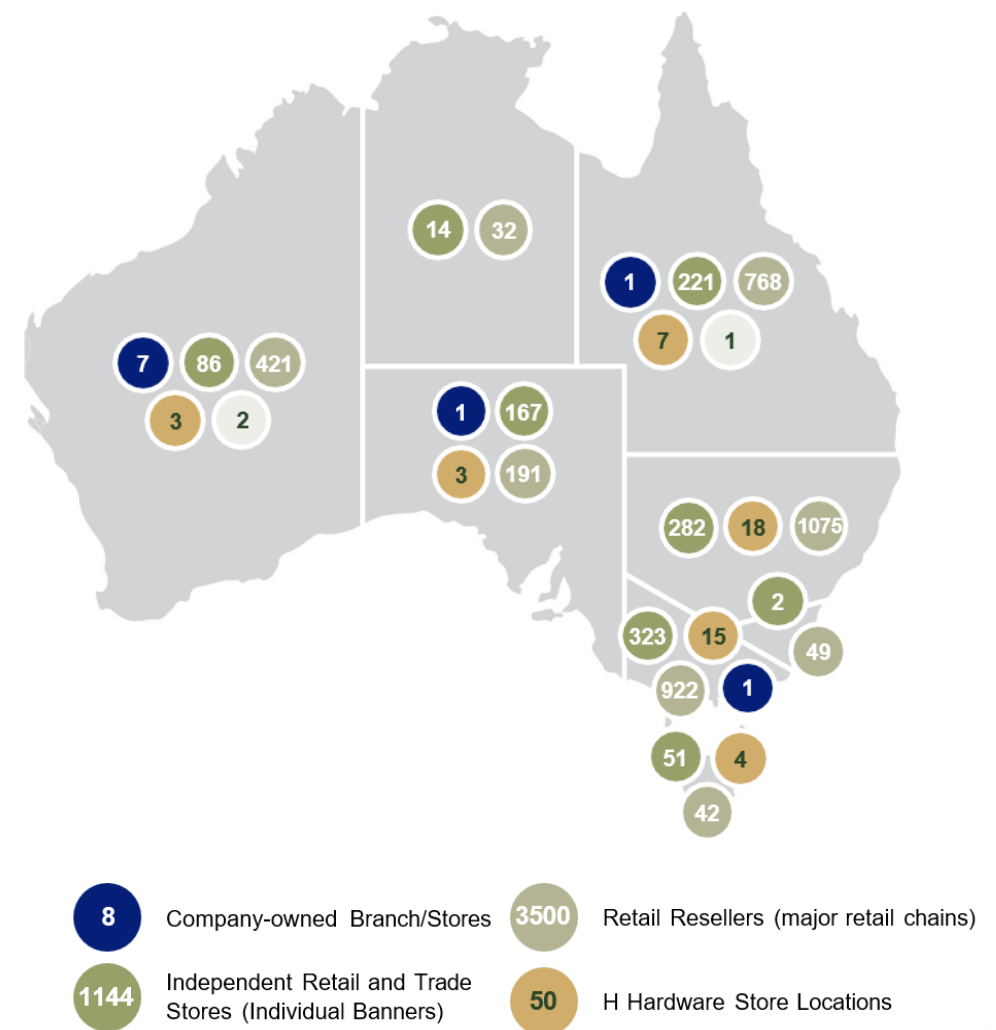
Members of the Hardware & Builders Traders (HBT) network

- Independent retailers and trade stores leveraging the HBT commercial platform to extend Stealth's national footprint and deliver national customer solutions.

Consumer Retail Reseller Stores

- Major national retailers purchasing Stealth products for resale through physical and online channels.

Together, these three store formats create one of Australia's largest physical store footprints



Broad product range

Access to 1 million+ products across multiple categories.

Broad assortment of everyday and essential products for every workplace, trade, industry and consumer.

Supported by more than **1,300+** supplier relationships.

Our brands incorporate a mix of

- market leading brands,
- Exclusive brands we represent,
- our own private label, and
- White-label brands we manufacture for select customers.



Brands we partner with

Sample

Across hardware, home improvement, building supplies, industrial MRO and Safety range



- 1,300 suppliers the group holds strong long-standing relationships representing some of Australia's, and global leading recognised brands.

Products and Brand range - Exclusive / Own-label

Represents ~22% of FY26 group sales

Consumer Retail – FY26 \$38m sales

Global brands



OTTERBOX



CASE•MATE



belkin



Own label range



White-label

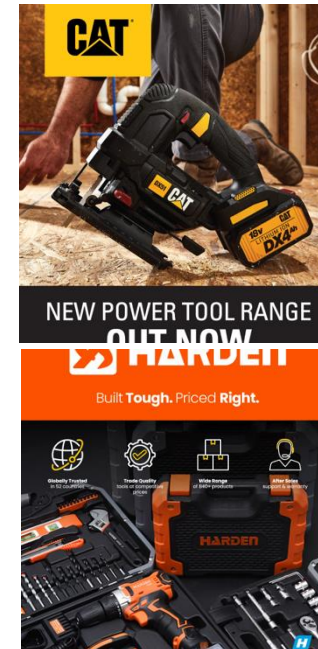


Products are ranged in +3,500 Consumer retail reseller stores across Australia

- Major retailers include JB HiFi, 7-eleven, Coles, Officeworks, Good Guys, Retravision, PTC, Aldi.
- Mobile accessories in categories; device screen protection (cases and covers), power, audio.

Hardware & Industrial & Safety – FY26 \$0.6m sales

Exclusive



Own label range



42 independent and Company-owned stores range at least one of these brands as at 30 June 2026.

Distribution model is across Company and Independent Channels. We continue to expand our instore and online merchandising Australia-wide



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