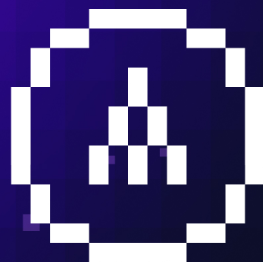


mail us only

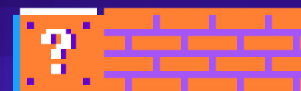


# MEGAPORT

COMPUTE

NETWORK

STORAGE



# Slide Key

Indicated Top Right of Each Slide

---



Megaport Group



Compute



Network<sup>1</sup>

1. Network is inclusive of India

# Company Highlights

Financial Results

Strategic Update

Guidance Update



## FY26 &amp; Beyond

26 NOV  
Acquisition  
latitude.sh

27 APR  
\$35.4M  
CPU Contract

3 JUN  
\$458.9M  
GPU/CPU, Network & Storage Contracts  
On demand GPU Pool  
Capital Raise via Entitlement Offer

12 DEC  
Acquisition  
EXTRME IX

14 MAY  
\$254.0M  
GPU/CPU,  
Network &  
Storage  
Contracts

4 JUN  
Storage  
Launch

20 AUG  
\$506.2M  
TCV of New  
Strategic Deals<sup>1,2</sup>  
Announced

\$825.0M  
New Debt Facility<sup>3</sup>  
Announced

\$1.3B  
TCV

STRATEGIC  
CONTRACTS<sup>2</sup>

1. Includes variations for some previously announced contracts which increase term and TCV.

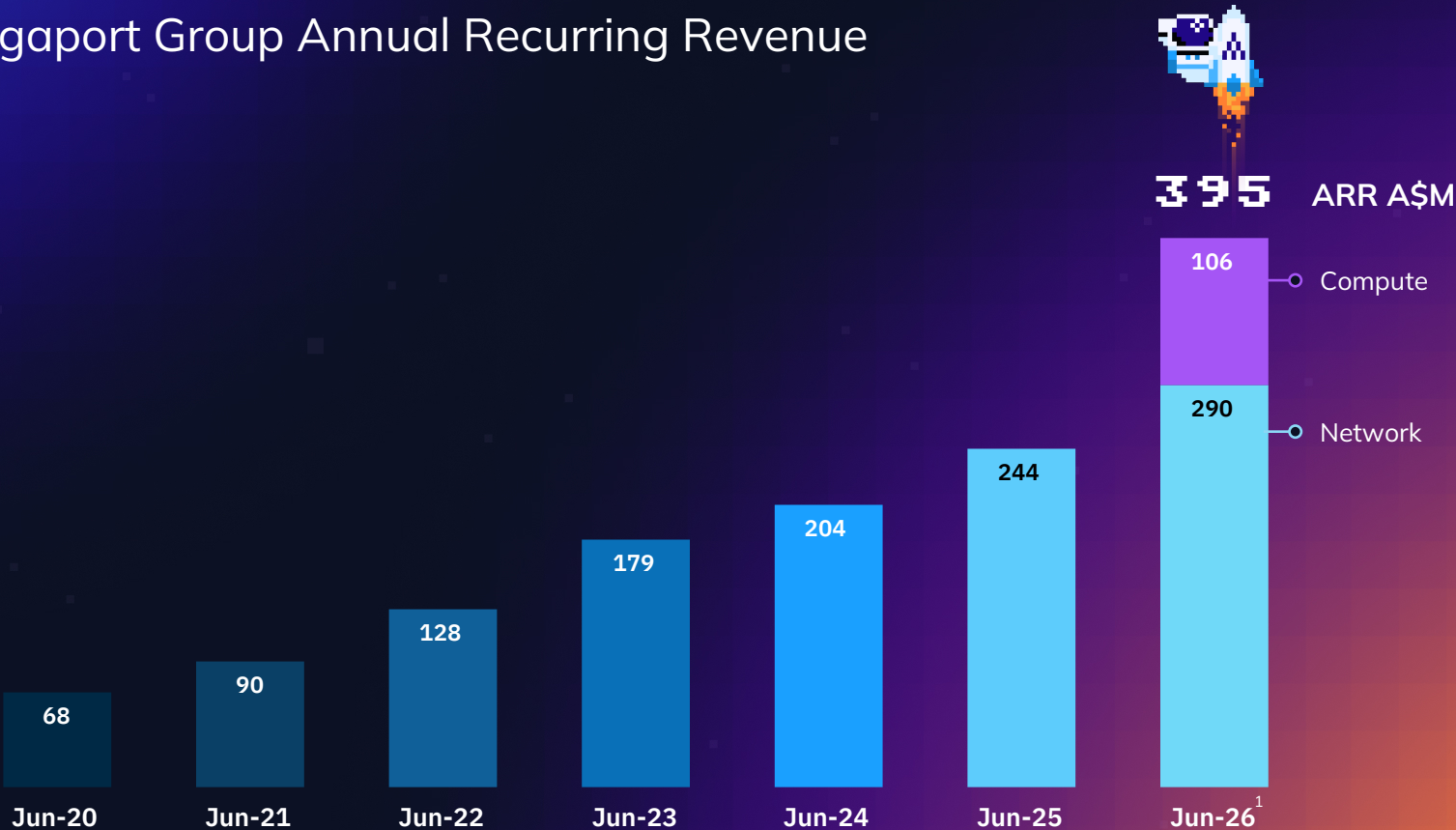
2. \$0.71 AUD:USD (current rate as at 19 August 2026). The contracts are expressed in USD.

3. Includes the refinancing of the existing \$150M debt facility.



# FY26 Megaport Group Annual Recurring Revenue

Internal use only



1. Translated at average exchange rates for June 2026  
NB: Due to rounding, numbers presented in this section may not calculate precisely to the totals or year on year movements provided.



# FY26 Megaport Group Highlights



Group Revenue

\$312.2M

 37% YoY



Network ARR<sup>1</sup>

\$289.6M

 27% c.c. YoY



Network NRR  
(by logo)<sup>2,3</sup>

114%

 5pp YoY



Compute ARR<sup>4</sup>

\$105.6M

 72%  
(since acquisition)<sup>5,6</sup>

1. Excluding India, Network ARR increased 24% YoY on a Constant Currency basis.

2. On a Constant Currency basis.

3. Excludes India.

4. Translated at the average AUD:USD rate for June 2026.

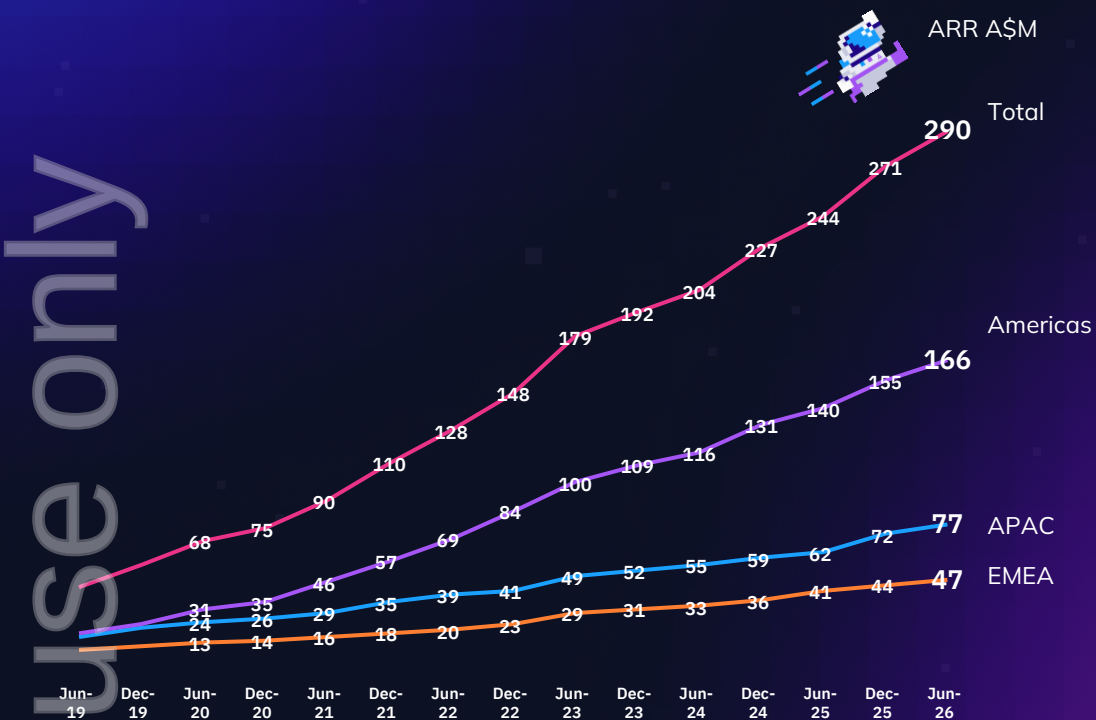
5. The increase has been calculated based on the Latitude.sh ARR as at 30 Sep 25 of US\$43.1M as announced in the "Equity Raising Presentation" released to the ASX market announcements platform on 11 November 2025.

6. Excluding the contribution from strategic customer contracts, Compute ARR has increased 48% since acquisition.

NB: Due to rounding, numbers presented in this section may not calculate precisely to the totals or year on year movements provided.



# Annual Recurring Revenue - Network

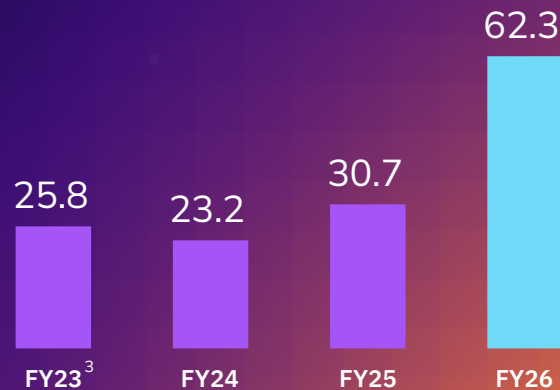


Incremental ARR up

103%<sup>1,2</sup>

Largest ever increase YoY

ARR Incremental Additions (A\$M)<sup>1,2</sup>



1. On a Constant Currency basis.

2. Includes incremental ARR contribution from India in FY26.

3. Excluding H2 FY23 VXC price increase.

NB: Due to rounding, numbers presented in this section may not calculate precisely to the totals or year on year movements provided.



## Annual Recurring Revenue - Compute

\$105.6M<sup>3</sup>  
(30 June 2026)

Up 72% since  
Acquisition<sup>1,2</sup>



Acquisition  
26 Nov



1. The increase has been calculated based on the Latitude.sh ARR as at Sep-25 of US\$43.1M as announced in the "Equity Raising Presentation" released to the ASX market announcements platform on 11 November 2025.

2. Inclusive of the contribution from strategic customer contracts. Excluding the strategic customer contracts, Compute ARR has increased 48% since acquisition.

3. Translated at the average AUD:USD rate for June 2026.



# DC Cohorts - ARR Contribution Over Time



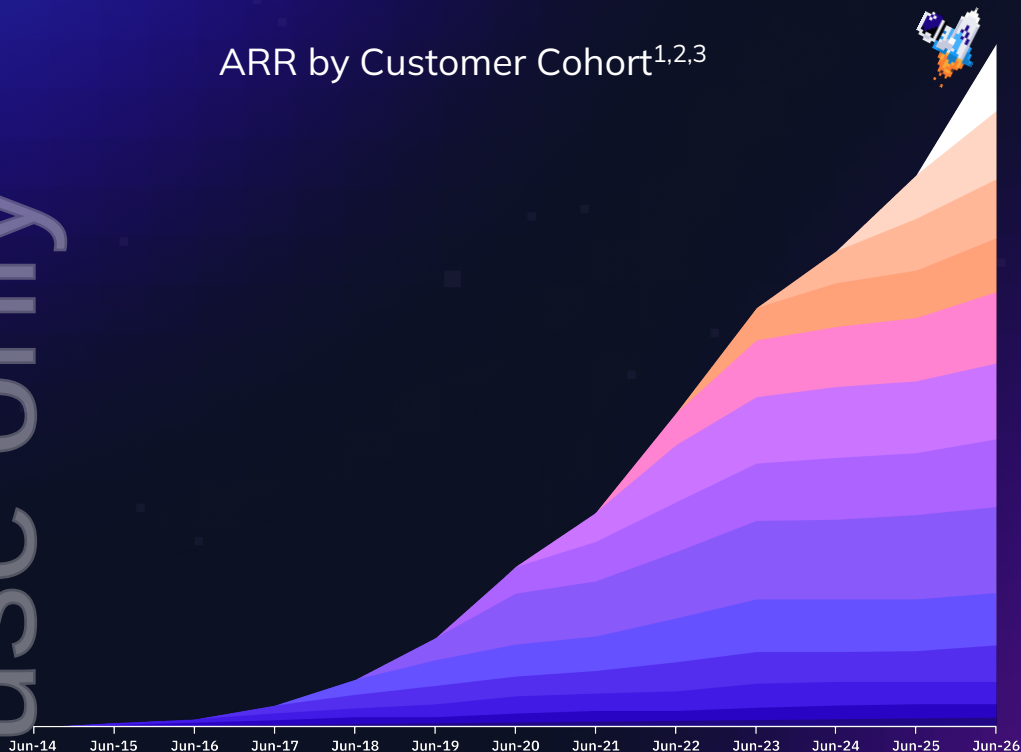
1. Exit ARR from customers in newly added DCs within the financial year.

2. Excludes ARR contribution from India.



# GTM Solutions and Innovations Drives Record ARR Growth

ARR by Customer Cohort<sup>1,2,3</sup>



**FY26 Cohort ARR  
55% higher than our  
previous record.**

GTM solution selling and product innovation result in larger logos, landing with more revenue.

Each colour represents the FY a Customer Cohort landed and that revenue over time.

1. On a constant currency basis.

2. Customer cohorts remain based on accounts, and are not normalised for logo consolidation.

3. Excludes India.



# Execution Against Strategy



## Build

- +155 net new Network DCs in FY26, reaching **1,138 total**.
- Megaport infrastructure deployed across 40 existing sites in India.
- Build out of Megaport Storage hardware in 15 metros.
- Built direct connectivity to 14 Latitude.sh compute locations.
- 5x increase of IP transit port capacity, from 3 Tbps to 15 Tbps.
- +72 locations now 400G enabled.
- 3x expansion in 100G Internet locations > +200% increase in market-coverage.
- +67% increase in 100G enabled locations.
- +58% increase in bare metal servers.



## Innovate

- Launched global cloud storage platform, completing our full-stack infrastructure offering.
- Launched DDoS Protection for Internet.
- Launched MCP Server - self-manage your network via AI tools, in natural language.
- Launched enterprise-grade Virtual Machines and on-demand Kubernetes for compute workloads.
- Created Agent Hub - internal AI platform to accelerate customer operations and issue resolution.
- Launched enterprise-grade security and diagnostic features for Cloud Router: IPSec, Packet Filtering, Ping, and Traceroute.



## Invest

- Undertook a A\$218.2M capital raise to:
  - Acquire Compute business (Latitude.sh)
  - Acquire India's leading Internet Exchange operator (Extreme IX)
- Undertook an A\$827.3M<sup>1</sup> capital raise to fund:
  - Large long-term strategic customer contracts, and
  - Establish an on-demand GPU Pool
- Diversification of the Capital base is underway to underpin future growth.
- Continued investment in GTM and product teams, including +68% growth YoY in engineering.
- Investment in AI tools driving 2-4x the output (YoY) per engineering contributor.

Company Highlights

# Financial Results

Strategic Update

Guidance Update



# FY26 Performance vs Guidance<sup>1,2</sup>



Group Revenue

**\$312.2M**

Reported

*FY26 Guidance \$307M - \$315M*

Network Revenue

**\$268.3M<sup>3</sup>**  
Reported

Compute Revenue

**\$43.9M**  
Reported



EBITDA  
(% of Revenue)

**25%**

*FY26 Guidance 21% - 24%*



CAPEX

**\$98.3M**

Excluding Strategic Contracts

**\$152.6M Reported**

*FY26 Guidance \$90M - \$100M  
excluding Strategic Initiatives*

1. Guidance utilises actual foreign exchange rates for H1 FY26, and assumes AUD:USD = 0.70, AUD:EUR = 0.60, and AUD:GBP = 0.50 for H2 FY26.  
2. Excludes strategic contracts. In FY26, contribution from strategic contracts was: Revenue \$1.0M, EBITDA \$0.6M, and Capital Expenditure \$54.3M  
3. Inclusive of India  
NB: Due to rounding, numbers presented in this section may not calculate precisely to the totals or year on year movements provided.



## EBITDA

| Consolidated EBITDA         | FY26<br>\$'M AUD | FY25<br>\$'M AUD | Change<br>\$'M AUD | Change<br>% |
|-----------------------------|------------------|------------------|--------------------|-------------|
| Revenue                     | 312.2            | 227.1            | 85.1               | 37%         |
| Partner commissions         | (31.6)           | (26.5)           | 5.1                | 19%         |
| Direct network costs        | (51.5)           | (38.5)           | 13.0               | 34%         |
| Gross profit                | 229.0            | 162.0            | 67.0               | 41%         |
| Gross margin                | 73%              | 71%              | n.m.               | 2 pp        |
| Employee costs <sup>1</sup> | (110.4)          | (74.8)           | 35.6               | 48%         |
| Other operating expenses    | (41.6)           | (25.0)           | 16.6               | 67%         |
| EBITDA                      | 77.1             | 62.3             | 14.8               | 24%         |
| EBITDA margin               | 25%              | 27%              | n.m.               | (2 pp)      |

**Revenue:** Accelerating core Network revenue, driven by strong NRR growth and new logo acquisition. Increase in revenue also driven by new Compute revenue stream following the acquisition and expansion of Latitude.sh.

**Partner commissions:** 12% of standalone Network revenue, consistent with FY25.

**Direct network costs:** Reflects ongoing investment, 155 net new DCs and continued 100G/400G core backbone upgrades.

**Employee costs<sup>1</sup>:** Rolling addition in headcount, concentrated across GTM roles, together with the inclusion of headcount from integrated acquisitions drove the increase in FY26. H2 FY26 employee costs increased 34% on H1 FY26.

**Other operating expenses:** Higher non-recurring expenditure associated with the integration of two acquisitions including travel, events and marketing, alongside ongoing investment in GTM activities.

**EBITDA** increased to \$77.1M, driven by gross profit growth and operating leverage, and inclusion of acquisitions, partially offset by increased headcount and non-recurring integration costs.

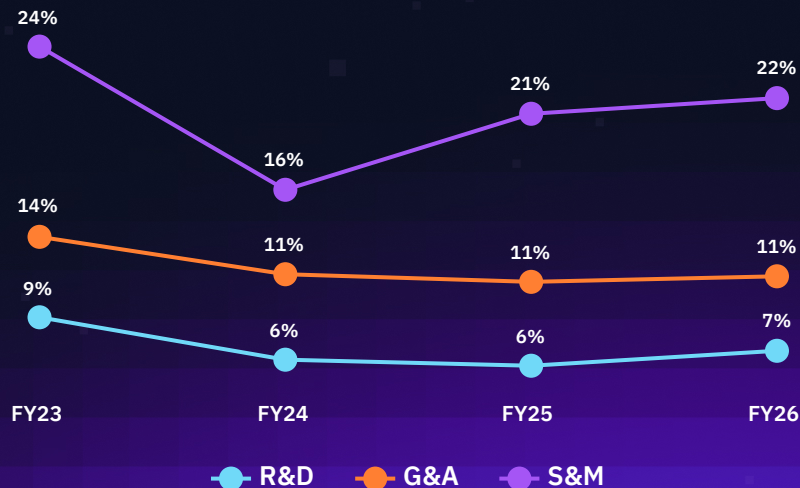
1. Excludes equity-settled employee costs and restructuring costs.

NB: Due to rounding, numbers presented in this section may not calculate precisely to the totals or year on year movements provided.



# Employee Costs<sup>1</sup>: Supporting Ongoing Investment

Employee Costs as a % of Revenue



Network LTV:CAC of 5.8x remains above investment zone target range even with continued **Go-To-Market** investment

Scaling **customer support and deployment functions** for rapid compute build out

Strong investment in **Product and Engineering** continues to be key to Megaport's strategy

1. Gross employee expenses including operating and capital expenditures, excludes share-based payment costs (refer to Appendix for detail)



# Cash Flow

| Consolidated Cash Flow            | FY26<br>\$'M AUD | FY25<br>\$'M AUD | Change<br>\$'M AUD | Change<br>% |
|-----------------------------------|------------------|------------------|--------------------|-------------|
| Cash flow - Operating Activities  | 82.1             | 68.2             | 13.8               | 20%         |
| Cash flow - Investing Activities  | (445.6)          | (34.3)           | (411.3)            | n.m.        |
| Cash flow - Financing Activities  | 692.9            | (6.0)            | 698.9              | n.m.        |
| Effect of FX movements            | 4.0              | 1.7              | 2.3                | 136%        |
| Total Cash Flow                   | 333.3            | 29.6             | 303.7              | n.m.        |
| Opening Cash Balance              | 102.1            | 72.4             | 29.6               | 41%         |
| Closing Cash Balance              | 435.4            | 102.1            | 333.3              | 327%        |
| Opening Network Financing Balance | (13.8)           | (10.8)           | 3.0                | 28%         |
| Closing Network Financing Balance | (28.5)           | (13.8)           | 14.7               | 107%        |
| Net Cash Flow                     | 318.6            | 26.6             | 292.0              | n.m.        |
| Closing Net Cash                  | 406.9            | 88.3             | 318.6              | 361%        |

**Operating cash inflows** increased, driven by the inclusion of Latitude.sh and Extreme IX revenue.

**Investing activities outflows** \$115.2M towards acquisitions of Latitude.sh and Extreme IX, \$158.3M capex investment and \$172.2M of advance payments for capex.

**Financing activity inflows** \$218.2M from November Institutional Placement and Share Purchase Plan, and \$507.3M from June Institutional Entitlement Offer<sup>1</sup>.

Effect of FX movements during FY26 predominantly driven by the AUD:USD exchange rate volatility throughout the year.

## \$435.4M

Closing Cash as at 30 June 2026

1. The Retail component of the June Entitlement Offer, totalling \$308.5M, completed on 2 July 2026.

NB: Due to rounding, numbers presented in this section may not calculate precisely to the totals or year on year movements provided.



# The Best use of Capital is to Reinvest in Growth



All announcements fully funded.

MegaPort has been exploring additional pathways to continue to fund further growth, with debt to become a permanent part of a more diversified capital structure.

MegaPort has secured binding commitments<sup>1</sup> for an A\$825M debt facility<sup>2</sup>, formed as a syndicate of leading domestic and international banks.

## \$825M

New Debt Facility

1. Signed 19 Aug 2026.

2. Includes the refinancing of the existing \$150M debt facility.

Company Highlights

Financial Results

➤ Strategic Update

Guidance Update



# Globally Distributed Automated Infrastructure

COMPUTE



CPU + GPU

NETWORK



Fully Automated

STORAGE

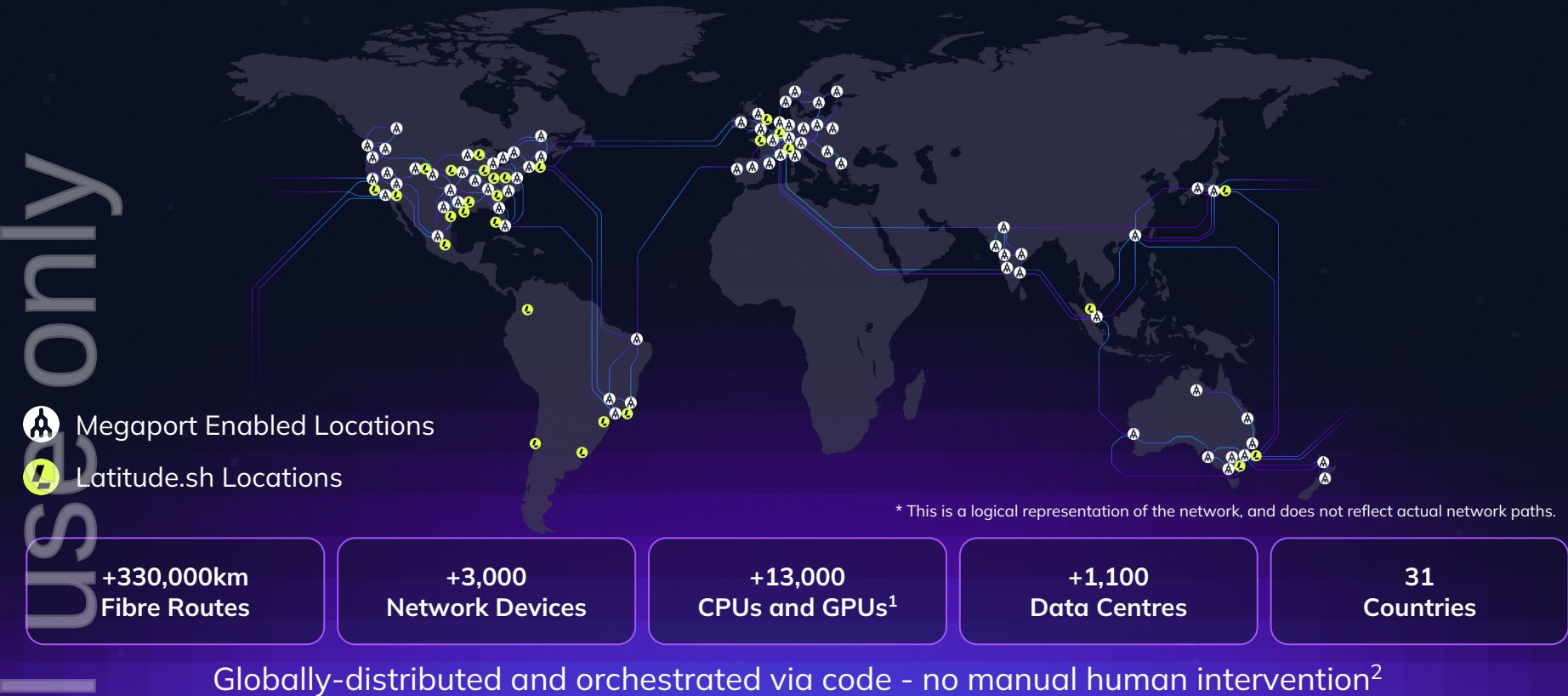


Globally Distributed

Internal use only



# Megaport's Global Automated Infrastructure



1. Includes number of CPUs and GPU chips currently deployed

2. When operational

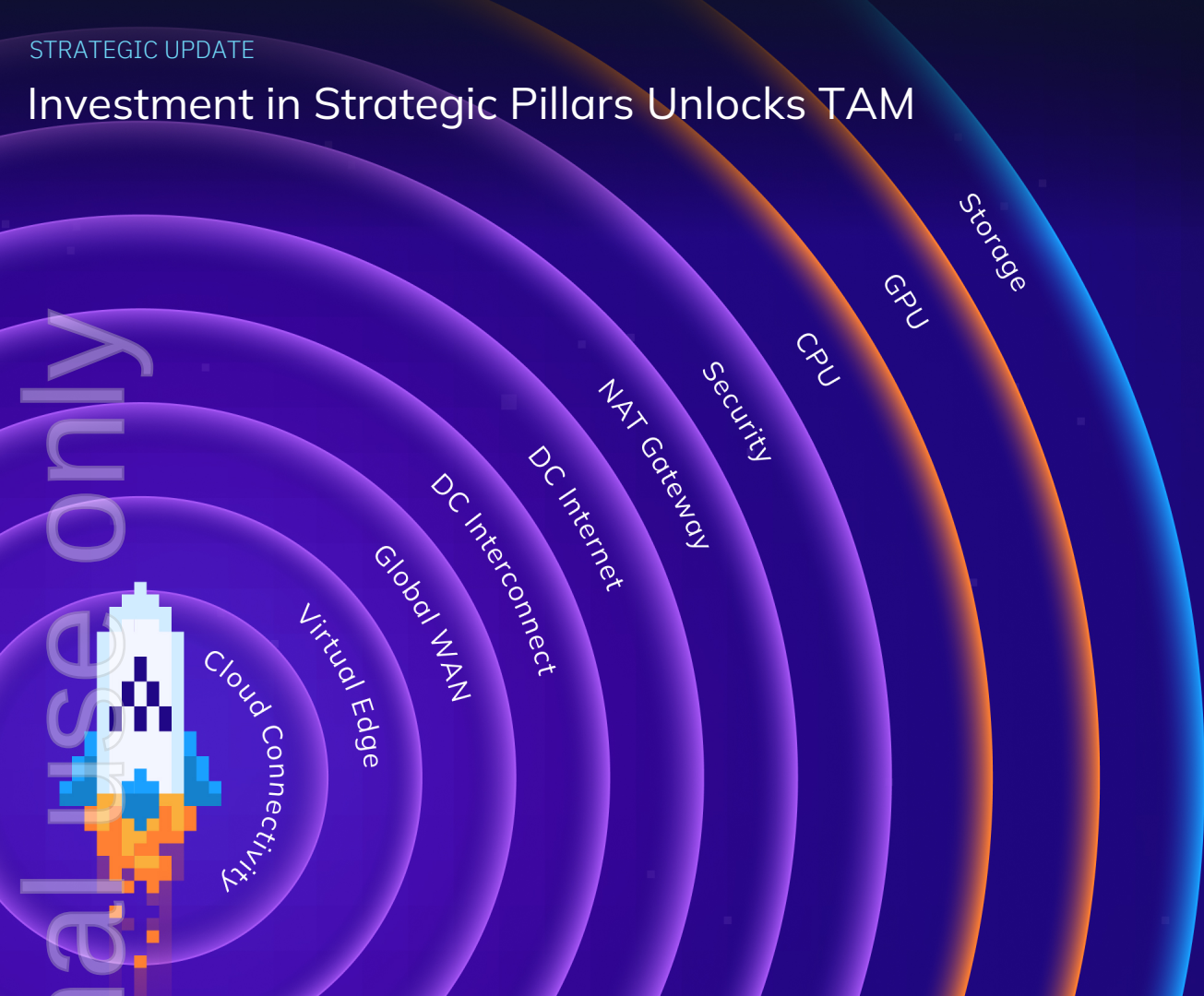
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# DEMO





# Investment in Strategic Pillars Unlocks TAM



## MULTIPLE PILLARS FOR GROWTH



### Build

New  
DCs

New  
Markets

Expand  
Capacity

Expand  
CPU/GPU



### Innovate

Compute

Network

Storage

AI

Security



### Invest

Expand Product  
and Engineering

Expand  
GTM

Strategic  
Acquisitions

COMPUTE



NETWORK



STORAGE





## Guiding Principles

Personal use only

- Automation
- Instantaneous
- Global Scale
- Most Resilient
- Flexible
- Self-service
- Easiest
- Best Support
- Disruptive Pricing
- Profitable



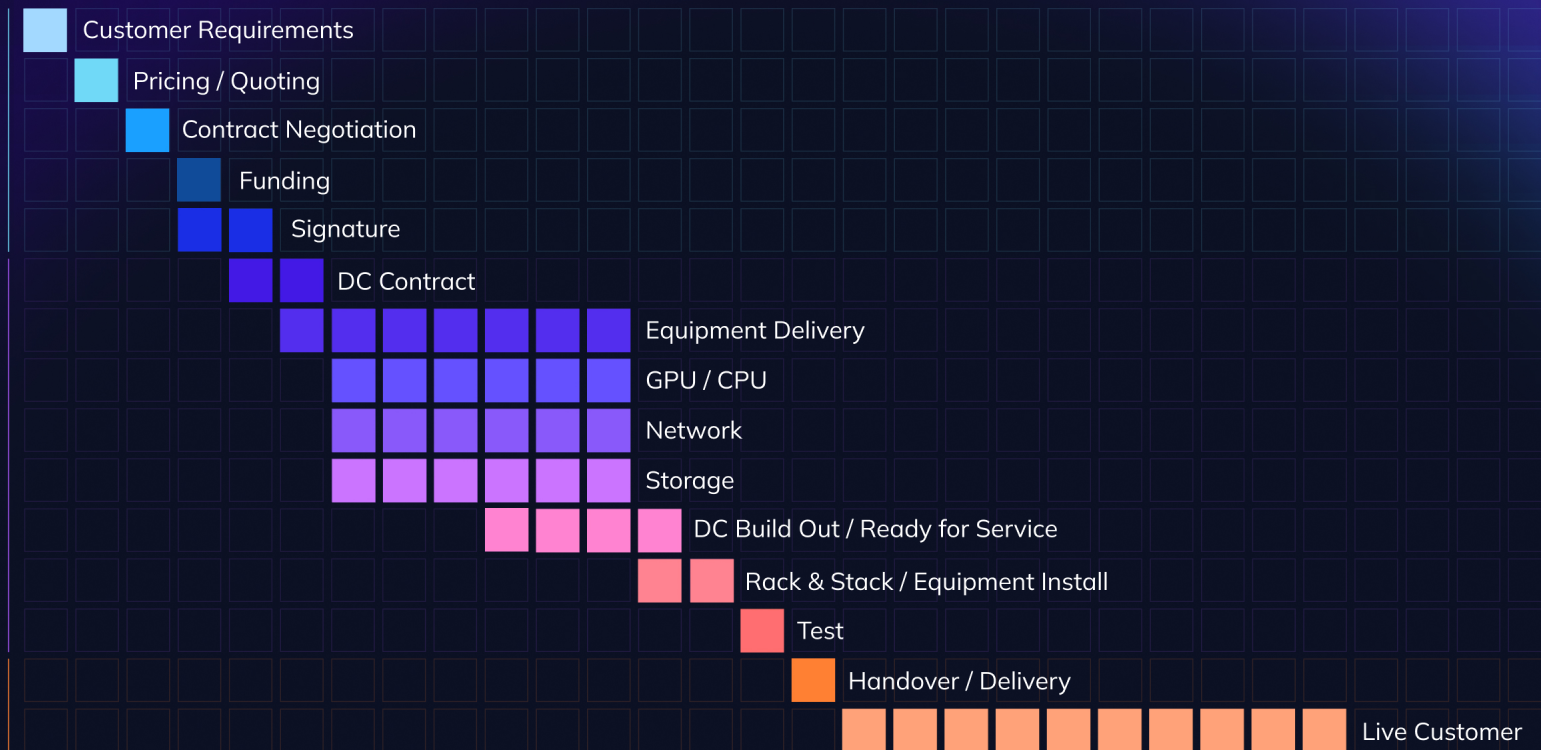


# Strategic Deal Timeline

Sales,  
Finance  
& Legal

Procurement  
& Deployment

Operations





# Update on Strategic Contracts and the GPU Pool

## Strategic Contracts



- Equipment, space, and power has been procured for all contracts prior to today's announcements. Delivery and deployment is progressing through FY27.
- The addition of new Long-Term Contracts<sup>1,2</sup> brings announced TCV to **A\$1.3B** and total ARR of these Long Term Contracts to **A\$435M**, supported by **A\$826M** in capital expenditure.

## GPU Pool

Unchanged<sup>2</sup>

Time to Procure and Deploy the GPU Pool  
**6-9 Months**

Ramp from Deployment  
**3-6 Months**

Payback Target  
**16-22 Months**

A sample size (<5%) of GPUs will be deployed for testing in Q2 FY27, with the remainder planned to be deployed in line with the above unchanged metrics.

1. Due to supply constraints, MegaPort has been unable to secure equipment for certain components of two contracts announced on 3 June 2026. MegaPort has entered into alternative arrangements and two new contracts to provide higher-grade GPUs. As a result, the contracts announced on 3 June 2026 are expected to deliver an aggregate increase of approx. USD\$87.1M in TCV, compared with the amounts previously announced, with no material change in aggregate ARR and capital expenditure requirements.

2. \$0.71 AUD:USD (current rate as at 19 August 2026). The contracts are expressed in USD.

3. Refer to the announcement "Creation of GPU Pool, New Contracts and Entitlement Offer" released to the ASX market announcements platform on 3 June 2026



# The Megaport Journey

## BUILD

Strong growth from a small base

## PRIORITISE PROFITABILITY

Growth rate in decline  
NRR declined  
Cost reductions  
Price increase

## TRANSFORM & RESET

Rebuild GTM, Product & Engineering  
NRR Stabilised  
ARR Growth Improving  
Strong leading indicators for growth

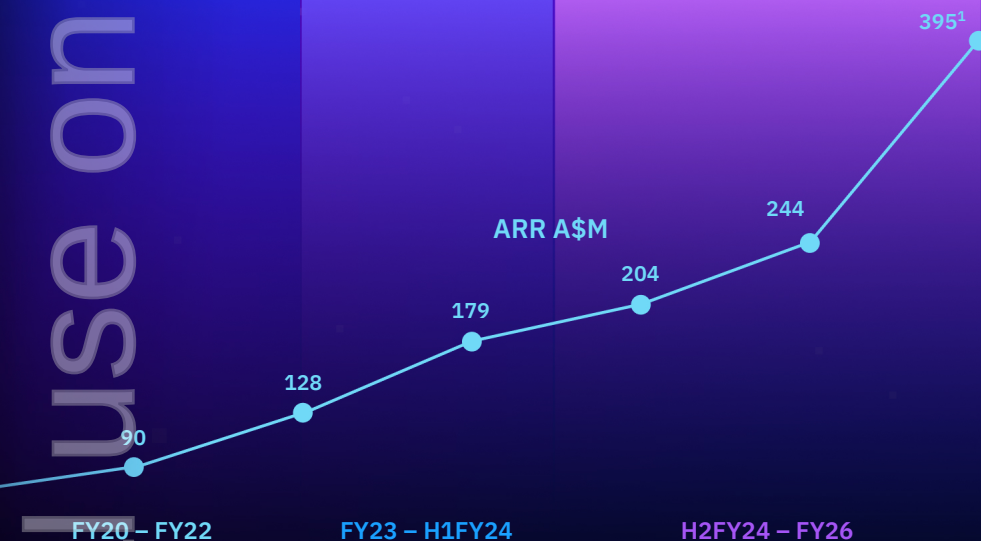
## ACCELERATE REVENUE

Continue to  
BUILD, INNOVATE, INVEST

## ASPIRATION

Megaport of the Future

Internal use only



Capitalise on prior transformation investment

Expand TAM

Aggressively grow market share

Continue investment with revenue growing faster than costs

Accelerate revenue through reinvestment

Significant Scale

Global leader in automated Infrastructure as a Service powered by software

Sustainable 20%+ growth

Highly Profitable

Converting scale into sustained profitability and sustained FCF

1. ARR for FY26 is the sum of Annual Recurring Revenue for Network and Annual Recurring Revenue for Compute

Company Highlights

Financial Results

Strategic Update

Guidance Update

FY27 Guidance<sup>1,2,3</sup>

Group Revenue

\$620M - \$730M

Network Revenue

\$315M - \$325M

Compute Revenue

\$305M - \$405M<sup>4</sup>EBITDA  
(% of Revenue)

38% - 40%

CAPEX<sup>5</sup>

\$1.28B - \$1.38B

1. Guidance includes all announced strategic customer contracts.

2. Guidance is provided after taking into account planned investments in go-to-market capabilities, product development, operating expenses and planned capital expenditure, and excludes any future strategic initiatives the Company may decide to undertake.

3. Guidance assumes the foreign exchange rates of AUD:USD = 0.70, AUD:EUR = 0.60, and AUD:GBP = 0.50. Any variation to the exchange rates will impact revenue, costs, and cash flow.

4. Reflects an expectation that CY26 and CY27 contingent consideration targets will be achieved in full.

5. Maintenance capex <2% of revenue.

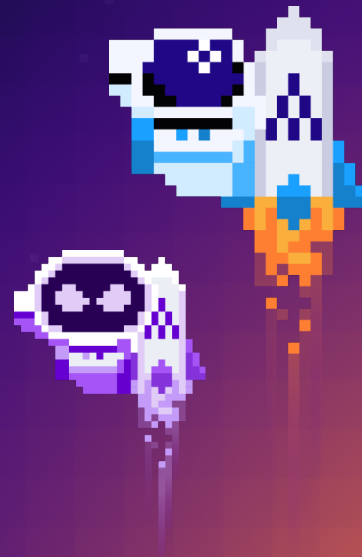
# Questions

 @megaport  
 @megaportnetwork  
 @megaportnetworks

ASX: MP1

[megaport.com/investor](https://megaport.com/investor)

[megaport.com/newsroom](https://megaport.com/newsroom)



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All references to "\$" are to Australian dollars unless otherwise noted.

Capitalised terms used in this document that are not otherwise defined in the Appendix are defined in the [Glossary for Investors](https://www.megaport.com/investor/business-overview/) on the Megaport website at <https://www.megaport.com/investor/business-overview/>.

A summary of Megaport's historical KPIs and metrics can be found on our website at <https://www.megaport.com/investor/business-overview/#kpis>.

Subscribe for ASX announcements at <https://www.megaport.com/investor/#investor-contact>.

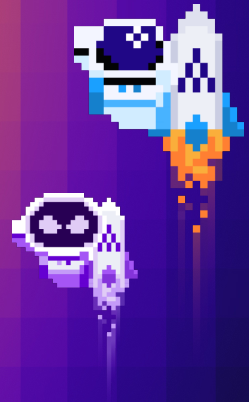
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# Appendix





# FY26 Revenue-Generating KPIs<sup>1,2</sup>

## Trailing 12 Month Performance

| 30 June<br>2026 | 30 June<br>2025 | Change |
|-----------------|-----------------|--------|
|-----------------|-----------------|--------|

### Megaport Network:

|                                              |         |         |     |
|----------------------------------------------|---------|---------|-----|
| Annual Recurring Revenue ('ARR') in millions | \$289.6 | \$243.8 | 19% |
| Net Revenue Retention - Logo                 | 114%    | 109%    | 5%  |
| Customer Logos                               | 3,206   | 2,873   | 12% |
| Large Customers                              | 725     | 629     | 15% |
| Total Services                               | 40,735  | 33,894  | 20% |

### Megaport Compute:

|                                                    |        |      |      |
|----------------------------------------------------|--------|------|------|
| Annual Recurring Revenue ('ARR') in millions (USD) | \$74.1 | n.m. | n.m. |
|----------------------------------------------------|--------|------|------|

1. Revenue-generating Key Performance Indicators (KPIs) and metrics are those with billed revenue in the period, and active at the end of period. Megaport's Revenue-generating KPIs can be found on our website at <https://www.megaport.com/investor/business-overview/#kpis>.  
2. NRR, Customer Logos, Large Customers and Total Services excludes India.



# Financial Position

| Consolidated statement of financial position | 30 June 2026<br>\$'M AUD | 30 June 2025<br>\$'M AUD |
|----------------------------------------------|--------------------------|--------------------------|
| Cash                                         | 435.4                    | 102.1                    |
| Other current assets                         | 52.8                     | 33.0                     |
| Non-current assets                           | 975.8                    | 125.2                    |
| Total assets                                 | 1,464.0                  | 260.2                    |
| Current liabilities                          | 219.3                    | 57.2                     |
| Non-current liabilities                      | 243.3                    | 24.3                     |
| Total liabilities                            | 462.7                    | 81.5                     |
| Net assets                                   | 1,001.4                  | 178.7                    |

Financial Position of Megaport Group reflects the consolidated balance sheet of Megaport Network, Latitude.sh and Extreme IX

Non-current assets at \$975.8M includes:

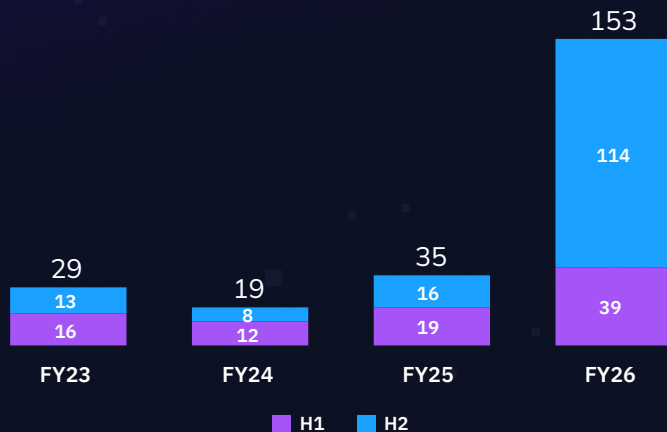
- \$417.7M of intangible assets and goodwill arising from the Latitude.sh and Extreme IX acquisitions, including subsequent additions.
- \$183.1M property, plant and equipment and right-of-use assets associated with the acquired entities.
- \$172.5M of prepayments and deposits for equipment to support strategic customer contracts.
- \$202.6M of other non-current assets across the combined Group.

Current liabilities include lease liabilities and trade and other payables through acquired entities as well as a \$71.1M of contingent consideration for Latitude.sh. Assumption is that milestones will be met in full.

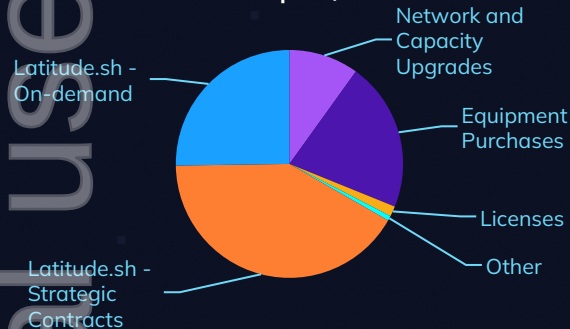
Non-current liabilities includes \$137.0M contingent consideration for Latitude.sh, together with lease and other liabilities assumed through the acquisitions.



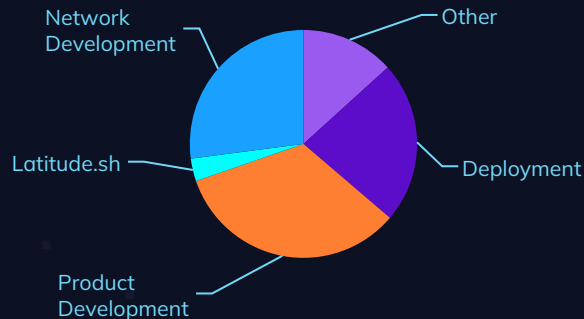
# Capital Expenditure



**FY26 PPE Capex \$130.8M**



**FY26 Capitalised Wages \$21.8M**



Continued investment in Compute, Network and Storage to expand Megaport's distributed footprint and support capacity build-out

## PPE Capex

- Megaport Network capex for equipment purchases was front-loaded in H1 FY26 in order to support DC deployments across the full year.
- H2 FY26 capex largely driven by Latitude.sh strategic deals and Latitude.sh on-demand growth.
- Continued investment in network upgrades to support future growth.

## Capitalised Wages

- Product development to support new and existing products.
- Network development projects to enhance the overall network.
- Deployment for PPE expansion and upgrades.



## Equity Settled Employee Costs

Equity Settled Employee Costs \$M

|         |      |
|---------|------|
| H1 FY24 | 5.6  |
| H2 FY24 | 8.1  |
| H1 FY25 | 8.5  |
| H2 FY25 | 11.0 |
| H1 FY26 | 12.9 |
| H2 FY26 | 21.1 |

FY26 \$34.0M reflects an increase of \$14.5M vs FY25, driven by:

Includes incentive arrangements for key executives, founders of Latitude.sh, and key GTM and R&D staff.

Attracting and hiring new talent, particularly in North America, and Performance Based Incentives.

Includes the impacts of the FY24-FY26 LTI, for Executive KMP, being the first LTI paid by the Group.

This reflects the increased investment in talent in line with Megaport's strategy, including international employees and recent acquisitions.

AASB 2 is also a key consideration for recognition of cost.

# Glossary

| Term                                      | Definition                                                                                                                                                                                                                                                                                                                                                            |
|-------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Annual Recurring Revenue or ARR - Network | Annual Recurring Revenue for Network is the recurring revenue expected over a 12 month period, calculated as Monthly Recurring Revenue for the last month of the period x 12, and excludes any non-recurring or one-off revenue.                                                                                                                                      |
| Annual Recurring Revenue or ARR - Compute | Annual Recurring Revenue for Compute is the recurring revenue expected over a 12 month period, calculated as Monthly Recurring Revenue as at the final day of the month x 12, and excludes any non-recurring or one-off revenue.                                                                                                                                      |
| CAC (Customer Acquisition Cost)           | CAC includes all Sales & Marketing costs in the period (not including share based payments), divided by the number of gross customer additions.                                                                                                                                                                                                                       |
| Compute (Division)                        | Compute refers only to the contribution of Latitude.sh (which was acquired in November 2025) to the Megaport business                                                                                                                                                                                                                                                 |
| Constant Currency                         | Constant Currency ('CC') applies a fixed exchange rate that eliminates fluctuations when calculating financial performance figures. Comparisons for revenue are based on average exchange rates for FY26. Comparisons for ARR are based on average exchange rates for June 2026. Comparisons for Guidance are based on the exchange rates provided for FY26 guidance. |
| CPU                                       | CPU = Central Processing Unit                                                                                                                                                                                                                                                                                                                                         |
| Customer Logos                            | Customer Logos reflect a consolidation of revenue generating customer accounts, where those accounts are owned by the parent company.                                                                                                                                                                                                                                 |
| Customer LTV                              | Customer Lifetime Value (LTV) calculated as ARR per customer multiplied by Gross Margin % multiplied by the Average Customer Lifetime.                                                                                                                                                                                                                                |
| DC                                        | Data Centre                                                                                                                                                                                                                                                                                                                                                           |

# Glossary (continued)

|                 |                                                                                                                                                                                                                                                                                                                                                                                                                |
|-----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| EBITDA          | Earnings Before Interest Tax Depreciation and Amortisation ('EBITDA') represents operating results excluding equity-settled employee and related costs, foreign exchange gains and losses, gains and losses on disposal of property, plant and equipment, costs related to business acquisitions, fair value gains and losses on contingent consideration, and certain non-recurring non-operational expenses. |
| Extreme IX      | India's leading Internet Exchange operator that has been acquired by Megaport                                                                                                                                                                                                                                                                                                                                  |
| GPU             | GPU = Graphics Processing Unit                                                                                                                                                                                                                                                                                                                                                                                 |
| Gross Profit    | Gross profit is revenue less direct network costs (comprising data centre power and space, colocation, physical cross connect fees, bandwidth and dark fibre, network operation and maintenance) which are directly related to generating revenue, and partner commissions which are indirectly related to generating revenue.                                                                                 |
| Group ARR       | Group ARR is the sum of Annual Recurring Revenue for Network and Annual Recurring Revenue for Compute                                                                                                                                                                                                                                                                                                          |
| GTM             | Go To Market                                                                                                                                                                                                                                                                                                                                                                                                   |
| HoH             | HoH = Half-on-half                                                                                                                                                                                                                                                                                                                                                                                             |
| Large Customers | Large Customers are customers whose ARR contribution is equal to or greater than \$100,000.                                                                                                                                                                                                                                                                                                                    |
| Latitude.sh     | Combination of Latitude.sh Holdings LLC and Latitude.sh S.A                                                                                                                                                                                                                                                                                                                                                    |

# Glossary (continued)

|                               |                                                                                                                                                                                                                  |
|-------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| LTV : CAC                     | LTV:CAC represents the ratio of Lifetime Value per Customer divided by the average Customer Acquisition Cost (CAC).                                                                                              |
| Net Cash                      | Net Cash is cash at bank less debt (including the network financing liability). As at 30 June 2026 comprised cash at bank of \$435.4M less the amount outstanding under the network finance facility of \$28.5M. |
| Net Cash Flow                 | Net Cash Flow is the change in Net Cash over the period.                                                                                                                                                         |
| Net Revenue Retention by logo | Net Revenue Retention ('NRR') - Logo is the percentage of revenue retained from existing customer logos after accounting for expansion and churn. NRR is measured in constant currency over a 12 month period.   |
| Network (Division)            | Network refers to Megaport's pre-existing NaaS business and does not include any contribution from the acquisition of Latitude.sh.                                                                               |
| n.m.                          | n.m. = not meaningful                                                                                                                                                                                            |
| pcp                           | Prior Corresponding Period                                                                                                                                                                                       |
| pp                            | pp = percentage point.                                                                                                                                                                                           |
| PRSUs                         | PRSUs are Performance Restricted Stock Units issued to key management personnel.                                                                                                                                 |

# Glossary (continued)

|                |                                                                                                                                                                                                                |
|----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| RSUs           | RSUs are Restricted Stock Units used to attract and retain staff.                                                                                                                                              |
| TAM            | Total Addressable Market                                                                                                                                                                                       |
| TCV            | Total Contract Value                                                                                                                                                                                           |
| Total Services | Total Megaport Network Services comprises revenue-generating Ports, Virtual Cross Connections (VXCs), Internet Exchange (IX), Megaport Cloud Router (MCR), Megaport Virtual Edge (MVE), and Megaport Internet. |
| YoY            | YoY = year on year.                                                                                                                                                                                            |