Autosports Group Limited
A.C.N. 614 505 261

All Correspondence
P.O Box 635
Five Dock NSW 2046

Telephone: (02) 9509 0662
Facsimile: (02) 9509 0668
Website: autosportsgroup.com.au

20 August 2026

ASX Announcement

Autosports Group Limited Financial Results for the year ended 30 June 2026

Autosports Group delivers a strong FY26 result in challenging market conditions.

- Record revenue of $3.19 billion, up 11.9%.
- Record gross profit of $589.7 million, up 15% on disciplined trading.
- Normalised NPBT[2] of $53.5 million, up 11.1%, at the upper end of guidance.
- New vehicle order write was up 20% on pcp, outpacing new vehicle deliveries as electric vehicle sales surged.
- New vehicle order bank has increased 290% since 30 June 2025.
- Order bank expected to unwind in H2 FY27 on arrival of new European luxury electric vehicle products.

FY26 Performance

Autosports Group Limited (ASX: ASG) announces its financial results for the year ended 30 June 2026 (FY26). Autosports Group delivered record revenue of $3.19 billion, up 11.9% on the prior corresponding period, and normalised NPBT[2] of $53.5 million, up 11.1% on the prior corresponding period.

The prestige and luxury segments remained resilient throughout FY26. The most significant development throughout FY26 was the accelerated adoption of new energy vehicles (NEVs) following the commencement of the war in Iran, and the wave of new entrants to the market. The accelerated adoption of NEVs drove a record order write for the Group, with new vehicle order write up 20% on the prior corresponding period, ahead of new vehicle revenue growth of 9% as accelerated NEV demand left the Group under-supplied with stock in the final quarter of FY26. Gross margins remained resilient at 18.5%, ahead of FY25, reflecting the Group's disciplined strategy of representing brands with future-ready product.

This gap between supply and demand saw forward vehicle order banks grow 290% in FY26, expected to begin unwinding in H2 FY27 as NEV supply catches up with demand. Autosports Group's vehicle service and parts divisions continued to deliver predictable, consistent growth, up 16% and 22% respectively on the prior corresponding period.

To further support growth initiatives, in June 2026 Autosports Group amended its Syndicated Facility Agreement, increasing the aggregate limit from $350 million to $435 million, extending key maturities from three to four years, and easing certain covenants.

Trading Update and Outlook

Autosports Group commenced FY27 with positive momentum. On 1 July 2026, Autosports Group opened Mercedes-Benz Southport at Ferry Road, in the Gold Coast market. Autosports Group is also pleased to be opening two greenfield Omoda Jaecoo dealerships and two greenfield XPENG dealerships in Sydney in August and September, adding quality premium and luxury tech OEMs to Autosports Group's portfolio.

In the ACT, the Phillip property acquisition at 158-174 Melrose Drive is expected to complete in October 2026, further supporting Autosports Group's newly established Canberra operations.

July 2026 Trading Update

July 2026 new vehicle order write is up 18% on the prior corresponding period.

Outlook

Autosports Group retains a positive outlook for FY27.

- Accelerating adoption of luxury BEV products post the onset of the war in Iran continues to provide a growth catalyst for the new vehicle market.
- Autosports Group's strong order bank (up 290% on 30 June 2025) is expected to unwind in H2 FY27 as new BEV supply meets demand.
- The further roll out of new luxury BEV product and brands creates further growth opportunities for Autosports Group's luxury model.
- Autosports Group's record of excellence in winning 17 Dealer of the Year awards in FY26 provides a draw for new and existing OEMs looking for quality representation.
- Revenue growth will also come from the full year cycling of FY26 acquisitions, particularly in Berwick and Adelaide.

FY26 Full Year Results Briefing

A briefing for investors, analysts and media representatives will be hosted by Chief Executive Officer Nick Pagent and Chief Financial Officer Aaron Murray this morning, 20 August 2026, at 10:00am AEST. The details for the briefing are as follows:

Conference Call Registration Link: https://registrations.events/direct/MCM981980

Audio Webcast Registration Link: https://webcast.openbriefing.com/asg-fyr-2026/

Attendees must register for the briefing using one of the above registration links and will receive the briefing access details upon registration.

For further information, please contact:

Nick Pagent
Chief Executive Officer
(02) 8753 2888
investor@autosportsgroup.com.au

Caroline Gatenby
General Counsel and Company Secretary
(02) 8753 2888
investor@autosportsgroup.com.au

This announcement is authorised for release by the Board of Directors of Autosports Group Limited.

[1] Normalised EBITDA excludes AASB16 impact, acquisition and restructure costs.
[2] Normalised NPBT excludes AASB16 impact, acquisition and restructure costs and acquisition amortisation.

Important Notice and Disclaimer

This document contains summary information about Autosports Group Limited (ACN 614 505 261) (**ASG**) and its activities current as at the date of this document. The information in this document is of general background and does not purport to be complete. It should be read in conjunction with ASG's other periodic and continuous disclosure announcements filed with the Australian Securities Exchange, which are available at www.asx.com.au.

This document is for information purposes only and is not a prospectus or product disclosure statement, financial product or investment advice or a recommendation to acquire ASG shares or other securities. It has been prepared without taking into account the objectives, financial situation or needs of individuals. Before making an investment decision, prospective investors should consider the appropriateness of the information having regard to their own objectives, financial situation and needs and seek legal, financial and taxation advice appropriate to their jurisdiction. Past performance is no guarantee of future performance.

This document contains forward-looking statements including statements regarding our intent, belief or current expectations with respect to ASG's business and operations. When used in this document, the words 'likely', 'estimate', 'project', 'intend', 'forecast', 'anticipate', 'believe', 'expect', 'may', 'aim', 'should', 'potential', 'target' and similar expressions, as they relate to ASG, are intended to identify forward looking statements. Forward looking statements involve inherent risks and uncertainties, both general and specific, and there is a risk that such predictions, forecasts, projections and other forward looking statements will not be achieved. A number of important factors could cause ASG's actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward looking statements, and many of these factors are outside ASG's control. Forward looking statements are provided as a general guide only, and should not be relied on as an indication or guarantee of future performance. As such, undue reliance should not be placed on any forward looking statement.

No representation or warranty, expressed or implied, is made as to the fairness, accuracy, completeness or correctness of the information, opinions and conclusions contained in this document (including forward-looking statements). To the maximum extent permitted by law, none of ASG and its related bodies corporate, or their respective directors, employees or agents, nor any other person accepts liability for any loss arising from the use of this document or its contents or otherwise arising in connection with it, including, without limitation, any liability from fault or negligence on the part of ASG, its related bodies corporate, or any of their respective directors, employees or agents.

Readers should note that this document contains pro forma financial information. The pro forma financial information provided in this document is for illustrative purposes only and is not represented as being indicative of ASG's views on the future financial condition and/or performance of ASG.

All references in this document to "$" are to Australian currency, unless otherwise stated.

A number or figures, amounts, percentages, estimates, calculations of value and fractions in this document are subject to the effect of rounding. Accordingly, the actual calculation of these figures may differ from the figures set out in this document.

About Autosports Group

Autosports Group Limited (ASX: ASG) is Australia's only ASX-listed specialist prestige and luxury automotive retailer. Autosports Group operates more than 90 businesses across key metropolitan markets in Sydney, Canberra, Melbourne, Brisbane, Gold Coast, Adelaide and Auckland, New Zealand.

Since its establishment in Sydney in 2006 as a single luxury dealership, Autosports Group has delivered on its strategy to become a diversified automotive group representing premier luxury and prestige automotive brands from prime locations. Autosports Group's operations include new and used vehicle dealerships, motorcycle dealerships, used vehicle outlets and specialist collision repair facilities. Autosports Group provides comprehensive automotive solutions including vehicle sales, finance and insurance services, aftermarket products, spare parts, vehicle servicing and collision repair services.

For more information, visit: www.autosportsgroup.com.au.