



HY26 Results Presentation

Dean Banks Managing Director and Group Chief Executive Officer
Mark Fleming Chief Financial Officer



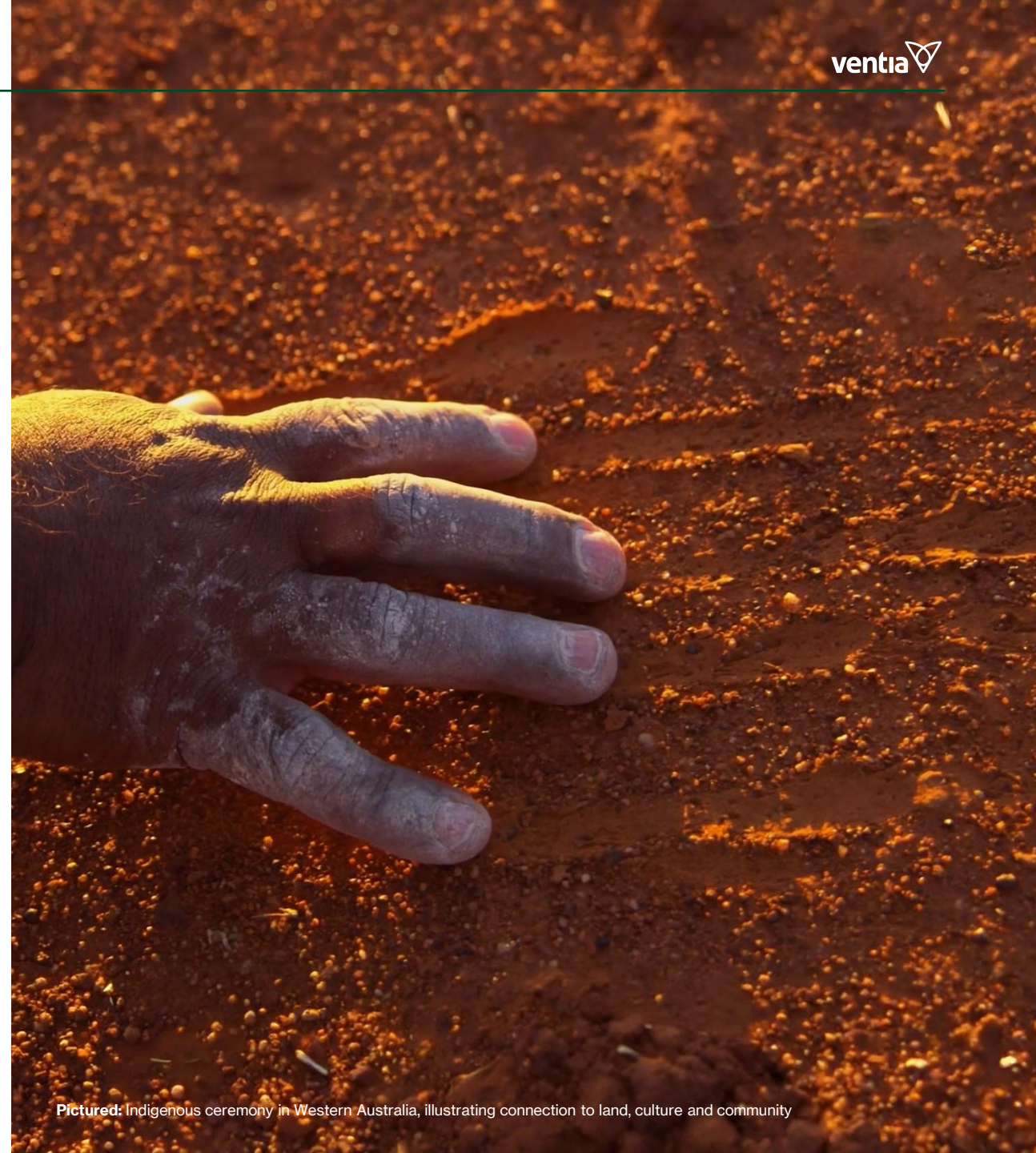
Acknowledgement of Country and Mihi



Ventia would like to respectfully acknowledge the Traditional Custodians of country throughout Australia and their connection to land, sea and community. We pay our respect to them, their cultures and to their Elders past and present.



He tautoko te ahurea i ngā kawa me ngā tikanga o ngā Iwi whānui o Aotearoa, me ka kawa me ka tikaka o ka Iwi whānui o Te Waipounamu. We recognise and celebrate the culture of manawhenua in Aotearoa and Te Waipounamu where our teams respect local Iwi and communities across the country.



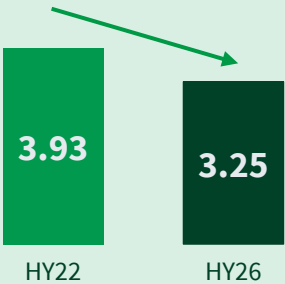
Pictured: Indigenous ceremony in Western Australia, illustrating connection to land, culture and community

Safety is our licence to operate

Total Recordable Injury Frequency Rate¹

17%

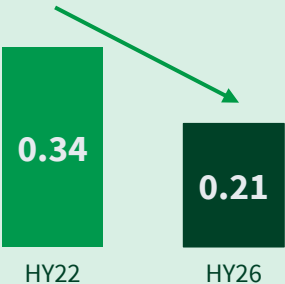
improvement since HY22



Serious Injury Frequency Rate²

38%

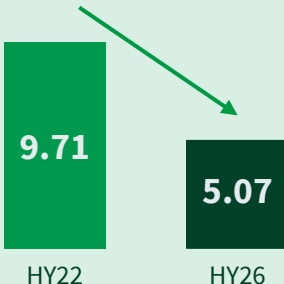
improvement since HY22



Serious Claims Frequency Rate³

48%

improvement since HY22



1. Total Recordable Injury Frequency Rate (TRIFR) is the number of recordable injuries per million hours worked and is a key indicator of workplace safety performance. TRIFR declined by 2.2% on HY25

2. Serious Injury Frequency Rate (SIFR) measures the number of serious injuries per million hours worked and is a key indicator of high-consequence safety performance. SIFR declined by 10.5% on HY25

3. Serious Claims Frequency Rate (SCFR) measures the number of serious workers' compensation claims relative to hours worked. SCFR improved by 0.2% on HY25

Pictured: Member of Ventia's Telecommunications team at our Leonard Road Depot in Auckland, NZ with green optic fibre cable

Strong financial performance since HY22

Delivering on expectations



NPATA growth¹

+50.5%

EBITDA Margin¹

+1.3pp

Realising sustainable growth



Average renewal rate

92.2%

Work in Hand

+21.8%

Benefits to shareholders



Earnings per share¹

+75.9%

Total Shareholder Return

+350%

1. Unless otherwise stated, all comparative references to NPATA, EBITDA and EPS in this presentation are presented on an underlying basis and exclude one-off positive gain of \$24.9m of the Toowoomba novation (TSRC) in FY25

HY26 result highlights

Total Revenue

\$2,893.6m

▼ decrease of 4.7% on HY25

EBITDA

\$273.3m

▲ increase of 8.2% on HY25

EBITDA Margin

9.4%

▲ increase of 1.1pp on HY25

NPATA

\$128.2m

▲ increase of 7.4% on HY25

Cash Conversion

93.8%

▲ increase of 0.6pp on HY25

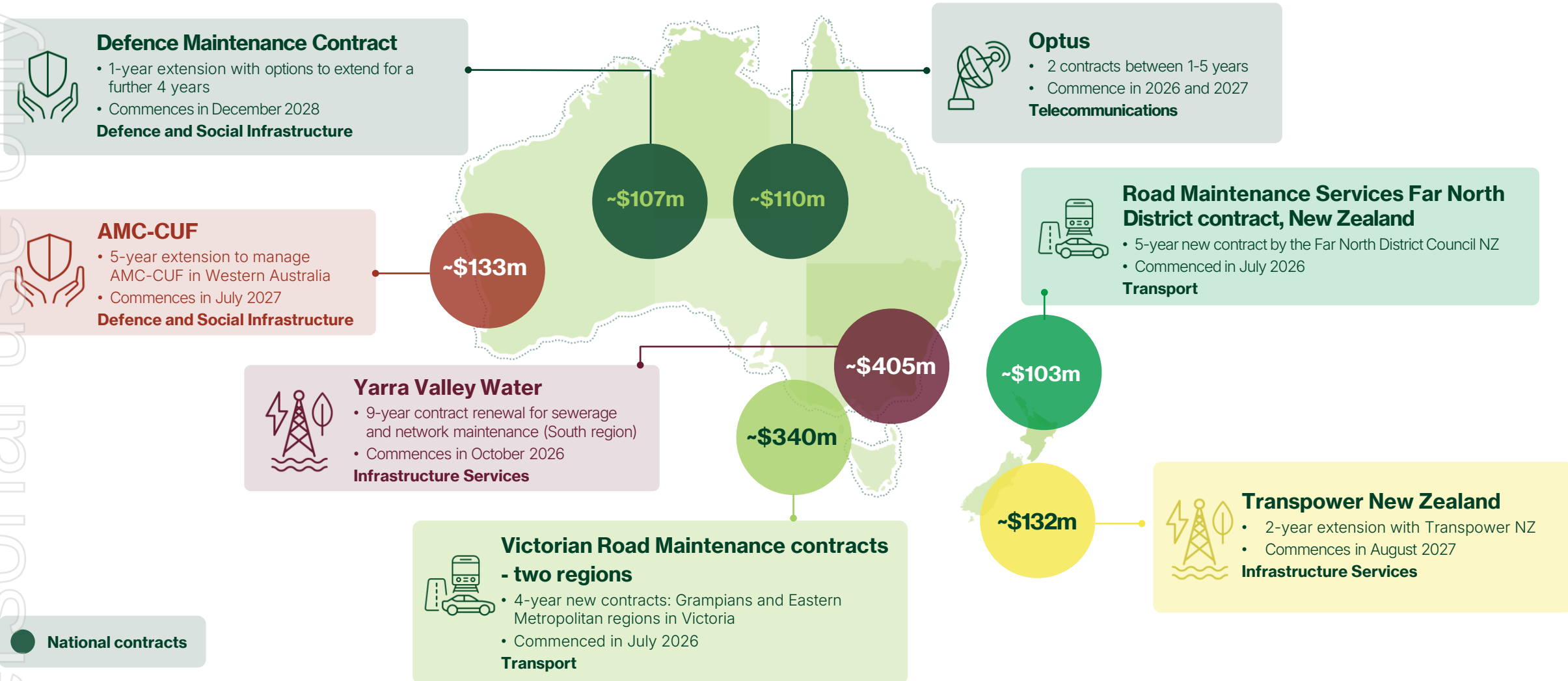
Work in Hand

\$21.1b

▲ increase of 2.5% on HY25

Contract momentum underpins future growth

Work in hand \$21.1 billion as at 30 June 2026, with average contract tenure of 6.2 years¹



1. On contracts above \$100 million

Redefining Service Excellence in HY26



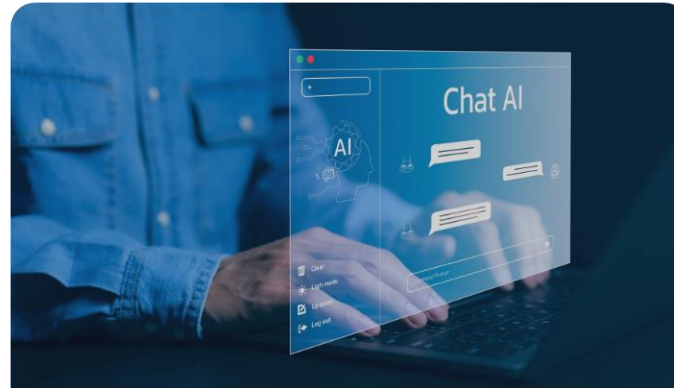
Customer Focus

Customer Have Your Say 

12 NPS¹ 140% increase
on 2025 survey

89% agree we enable them
to achieve their goals

88% of projects provided
feedback



Innovation VenSpark



One ideation AI-platform

550+ ideas submitted on
VenSpark

VenLens an AI-driven
VenSpark idea



Sustainability Fleet Transition



97% of our passenger fleet
electric or hybrid

606 vehicles now electric or
hybrid

27.2%² reduction in our Scope
1 and 2 emissions

1. Net Promoter Score

2. Reduction relates to market-based Scope 1 and 2 emissions from a 2021 baseline as at HY26

Robust performance across the first half



Delivering on expectations

9.4%

EBITDA margin

93.8%

Cash conversion



Realising sustainable growth

98.5%

Customer renewal rate

\$21.1b

Work in Hand HY26



Benefits to shareholders

9.8%

Interim dividend growth on HY25

14.4%

EPS growth on HY25

On track to deliver FY26 guidance of 7-10% NPATA growth

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Financial Results

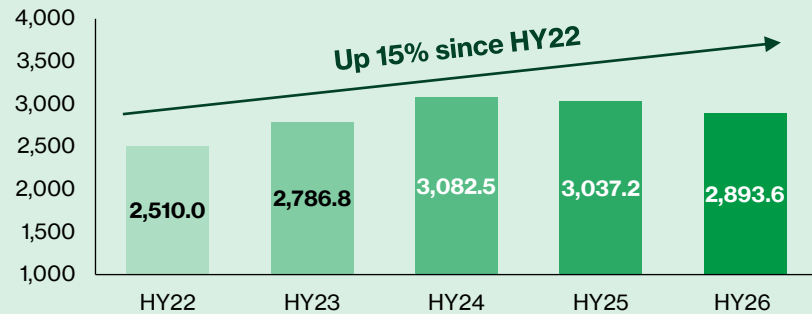
Mark Fleming – Chief Financial Officer



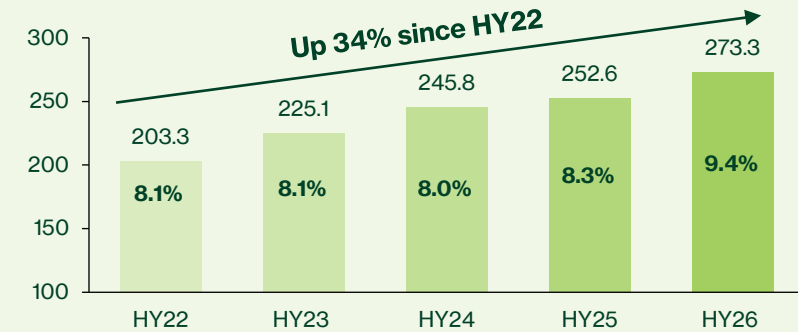
Pictured: Ventia business graduates attending a development workshop at our Western Sydney office, NSW

Proven delivery of consistent performance

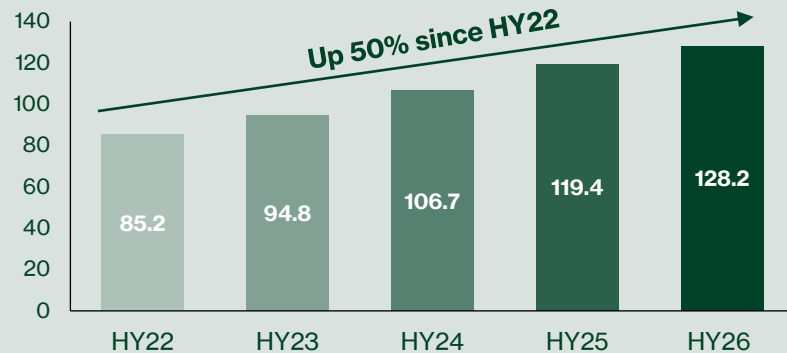
Total Revenue (\$m)



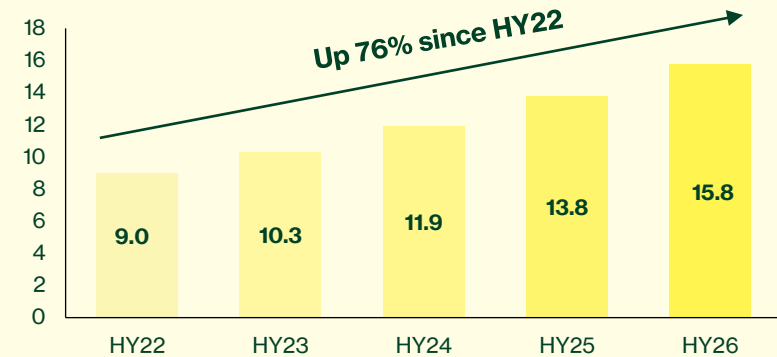
EBITDA and Margin (\$m/%)



NPATA (\$m)



EPS (cents)



Statement of profit & loss

\$ millions (\$m)	Statutory P&L			Underlying P&L		
	HY26	HY25	Delta	HY26	HY25	Delta
Revenue	2,893.6	3,037.2	(4.7%)	2,893.6	3,037.2	(4.7%)
Other income	0.8	25.7 ¹	(96.9%)	0.8	0.8	-
Expenses	(2,621.1)	(2,785.4)	(5.9%)	(2,621.1)	(2,785.4)	(5.9%)
EBITDA	273.3	277.5	(1.5%)	273.3	252.6	8.2%
Depreciation expense	(55.0)	(48.7)	12.9%	(55.0)	(48.7)	12.9%
Amortisation expense	(7.3)	(14.3)	(49.0%)	(7.3)	(14.3)	(49.0%)
Earnings before interest and income tax	211.0	214.5	(1.6%)	211.0	189.6	11.3%
Finance costs	(33.0)	(28.9)	14.2%	(33.0)	(28.9)	14.2%
Interest income	2.9	6.4	(54.7%)	2.9	6.4	(54.7%)
Profit before income tax	180.9	192.0	(5.8%)	180.9	167.1	8.3%
Income tax expense	(53.3)	(57.5)	(7.3%)	(53.3)	(50.0)	6.6%
Profit after income tax	127.6	134.5	(5.1%)	127.6	117.1	9.0%
Amortisation of acquired intangible assets (after tax)	0.6	2.3	(73.9%)	0.6	2.3	(73.9%)
Net profit after tax + amortisation	128.2	136.8	(6.3%)	128.2	119.4	7.4%
Basic earnings per share (cps)	15.81	15.87	(0.6%)	15.81	13.82	14.4%

Revenue

Transition to new Base Services Contracts impacted revenue this period, partly offset by growth across the Group's other three sectors

EBITDA margin

Margin increased in three of the Group's four sectors due to mix shift toward higher margin work and efficiency improvements

Depreciation expense

Increase driven by higher investment in plant and equipment, including Rigs & Wells

Amortisation expense

A portion of software and acquired intangibles fully amortised during FY25

Net interest expense

Increase lease liabilities and higher net debt due to buyback and capex

Earnings per share

Higher than profit after income tax growth due to the buyback reducing shares on issue

1. Includes the one-off positive gain of \$24.9m of the Toowoomba novation (TSRC) in FY25

Diversified portfolio driving resilient performance



Defence and Social Infrastructure

Revenue
\$999.4m
 ▼ 20.0%

Margin
9.1%
 ▲ 1.0 pp

EBITDA
\$90.7m
 ▼ 10.3%

Work in Hand
\$6.8b

Key drivers

- Revenue and EBITDA reflects the transition to new Defence Base Services contracts and reduction in scope of Housing and Communities contracts



Infrastructure Services

Revenue
\$733.9m
 ▲ 6.3%

Margin
10.3%
 ▲ 1.5 pp

EBITDA
\$75.5m
 ▲ 24.6%

Work in Hand
\$4.7b

Key drivers

- Revenue and EBITDA growth driven by ramp up of Energy and Water contracts and full year impact of contracts in Water and Resources secured in 2025



Telecommunications

Revenue
\$818.6m
 ▲ 5.9%

Margin
12.0%
 ▼ 0.6pp

EBITDA
\$97.9m
 ▲ 0.9%

Work in Hand
\$5.0b

Key drivers

- Revenue and EBITDA increase was underpinned by contracts mobilised in 2H25, offset by SKAO winding down and lower volumes in core contracts



Transport

Revenue
\$341.7m
 ▲ 5.3%

Margin
9.3%
 ▲ 1.7 pp

EBITDA
\$31.8m
 ▲ 29.3%

Work in Hand
\$4.6b

Key drivers

- Revenue and EBITDA grew through additional volumes, completion of an underperforming contract and a focus on continuous improvement

Margin improvement driven by efficiencies and continued mix shift toward higher margin work

Delivery against capital allocation framework

Maintain
financial strength
and flexibility



Cash generation

93.8%

cash conversion up 0.6pp
since HY25

Strong credit profile

1.4x

net debt/EBITDA as at
30 June 2026

Invest to grow
core business



Capital investment

\$53.6m

representing 1.9% of revenue

Cumulative acquisitions
since listing

~\$50m

combined purchase price

Maximise total
shareholder
returns



Interim dividend

11.76 cents
per share

increase of 9.8% on HY25

Buyback purchase to date¹

\$185.8m

at an average price of \$4.93
per share

1. Ventia's buyback program commenced in March 2025

Lengthened and diversified our debt profile

30 June 2026 metrics (\$m)

Cash on hand	480.8
Drawn debt	1,050.0
Lease liabilities	179.1
Net debt	748.3

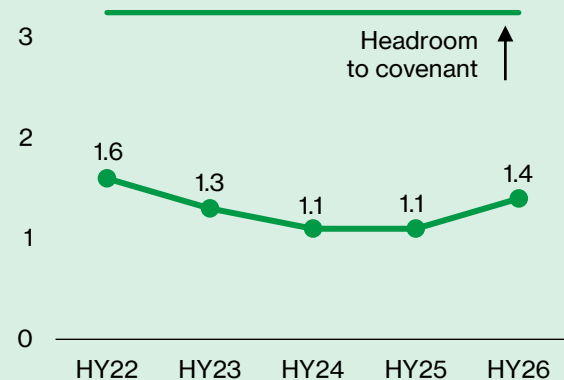
Credit rating S&P: BBB (stable outlook)
 Moody's: Baa2 (stable outlook)

Covenants Leverage Ratio¹ ≤ 3.25x
 Interest Cover Ratio² ≥ 4x

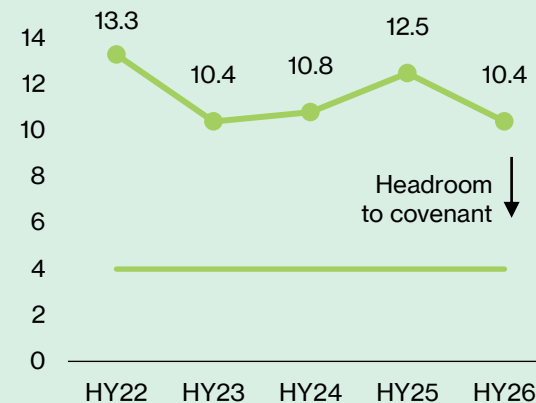
\$300m A\$MTN completed during 1H26

- Transaction more than three times oversubscribed
- Diversified funding sources
- Lengthened tenure
- Greater financial flexibility

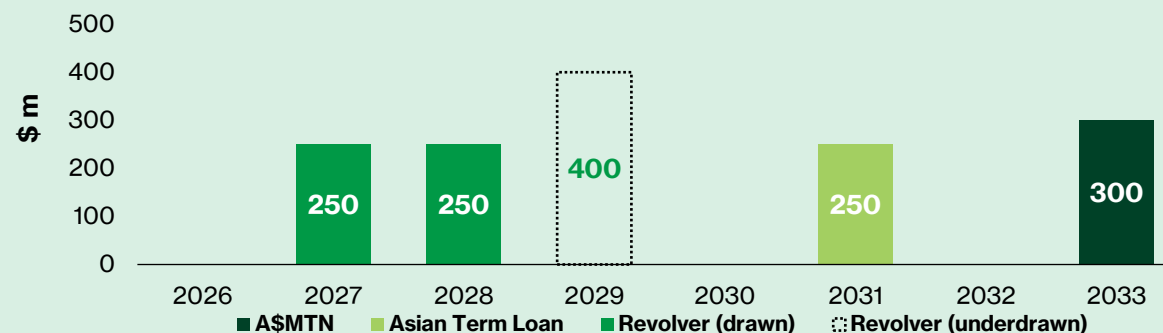
Leverage Ratio¹



Interest Cover Ratio²



Debt Maturity Profile



1. Calculated as Net Debt/bank adjusted EBITDA

2. Calculated as bank adjusted EBITDA/Interest Expense

Dividend 100% franked and buyback upsized

Reliable and growing dividends



Dividends

100%

franked

Interim dividend for HY26

11.76 cps

increase of 9.8% on HY25

Dividend payout ratio

75% of NPATA

target payout 60-80% NPATA

On-market buyback



Buyback program upsized to

\$300m

across 2025 – 2027

Bought back to date

\$185.8m

Average buyback price

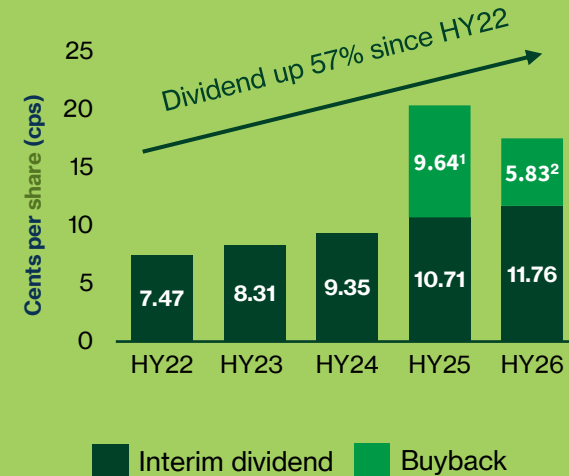
\$4.93

per share

Increasing returns to shareholders



Growing investor returns



1. Calculated using \$82.5 million of buyback completed in HY25 divided by shares on issue at commencement on the buyback – 855.5 million
 2. Calculated using \$48.2 million of buyback completed in HY26 divided by shares on issue as at 1 Jan 2026 – 826.4 million

Outlook

Dean Banks – Managing Director and Group Chief Executive Officer



Exceptional market opportunity

Defence
\$16.0b¹



AUKUS &
Maritime



Northern Force
Posture



Estate Upgrades
and Remediation



Infrastructure
Resilience

**Digital
Infrastructure**
\$19.8b¹



Expansion of
core networks



AI driven data
centre demand



Satellite



Access
Networks

Energy
\$21.9b¹



Grid
decarbonisation



Battery Energy Storage
System (BESS) and
renewable integration



AI driven data
centre demand



High voltage and sub
substation demand

Water
\$13.6b¹



Ageing asset
maintenance and
renewal



Population
Growth



Climate
Resilience



NZ Water
Reform

1. Addressable Market by FY30 as published in our [Investor Day presentation](#)

Case studies across our strategic growth markets



DEFENCE

Defence Maintenance Contract

Maintenance and support services for Department of Defence's most advanced defence assets and a 24/7 nationwide recovery service

36-year

relationship with Department of Defence

24/7

nationwide vehicle and equipment recovery service

1-year

contract extension with options to extend for further four years



DIGITAL INFRASTRUCTURE

Telstra Edge DC

Build and management of edge data centres as part of Telstra Aura network program designed to process and store data locally to reduce latency and improve performance

13

custom-built edge data centres supplied and installed

Regional and remote

locations across Australia

AI usage driving

demand for edge data centres



ENERGY

Kowhai Park solar

Design and construction of grid connection infrastructure to link the solar farm to Christchurch and the airport to enable clean energy for electrification

400

hectares adjacent to Christchurch Airport

Substations

design and build of two high-voltage substations

5.5km

of 66kV cable installed



WATER

Yarra Valley Water

Ventia delivers sewerage and water network reactive maintenance and mechanical and electrical maintenance for Yarra Valley Water for more than a decade

9-year

contract renewed to commence in October 2026

10,000+

work orders completed in 2025

Long-term

relationship with Ventia

On track to deliver for 2026



Delivering on expectations

NPATA growth

7-10%

Strong cash generation

>90%



Realising sustainable growth

High renewal rates

>90%

EBITDA margin at

>9.0%



Creating shareholder value

Dividends

75% payout of NPATA

Buyback program

\$300m 2025-27

FY26 guidance – NPATA growth of 7-10%

Disclaimer

This presentation is in summary form and is not necessarily complete. It should be read together with the Company's 2026 Half Year Report lodged with the ASX on 24 August 2026

This presentation contains information that is based on projected and/or estimated expectations, assumptions or outcomes. While these forward-looking statements reflect Ventia's expectations as at the date of this presentation, they are not guarantees or predictions of future performance or statements of fact. These statements involve known and unknown risks and uncertainties, which are beyond the control of Ventia. Many factors could cause outcomes to differ, possibly materially, from those expressed in the forward-looking statements.

While Ventia has prepared this information based on its current knowledge and understanding and in good faith, there are risks and uncertainties involved which could cause results to differ from projections. Subject to disclosure obligations under the applicable law and ASX listing rules, Ventia:

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- undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date of this presentation.

This document is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor.



Pictured: Members of Ventia's transport maintenance crew checking work schedule in Brisbane, QLD

ersonal use only

Q&A

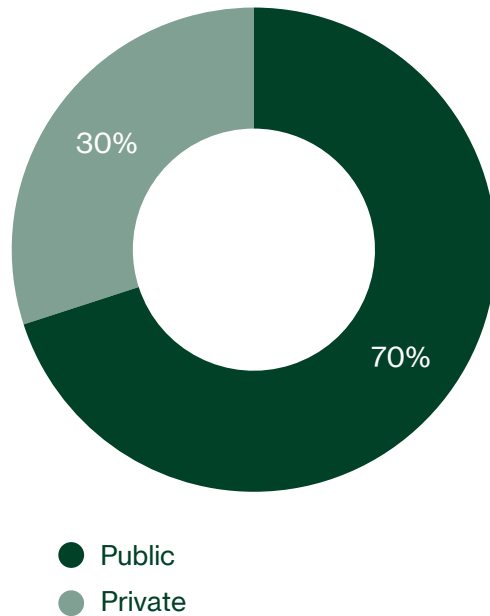


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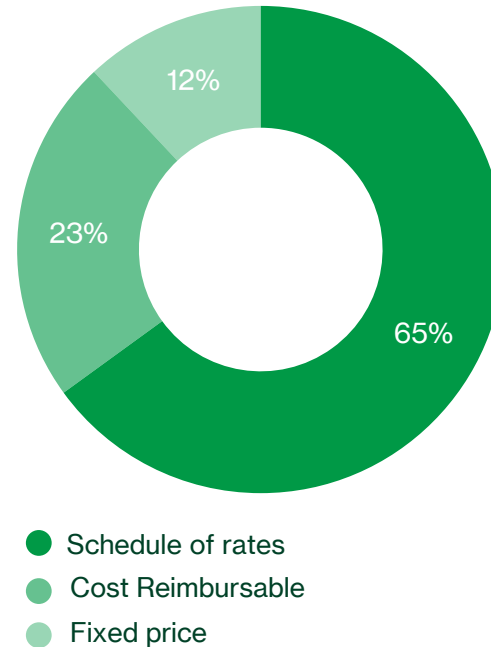


Contract structure and customer profile mitigates risk

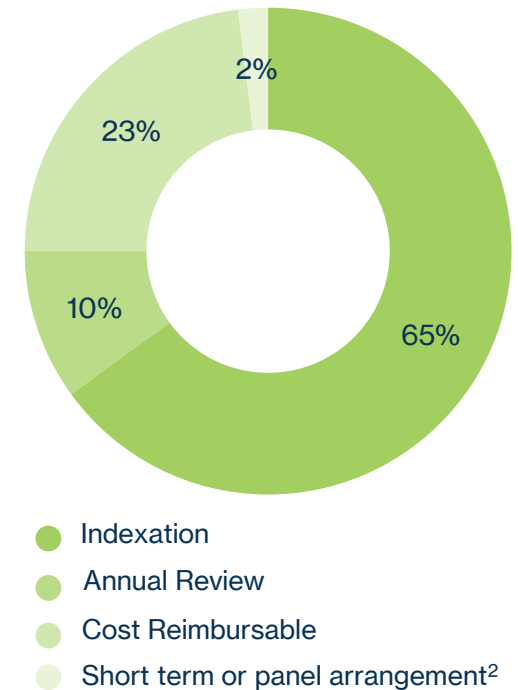
Revenue by customer type¹



Revenue by contract profile¹



Revenue by escalation mechanism¹

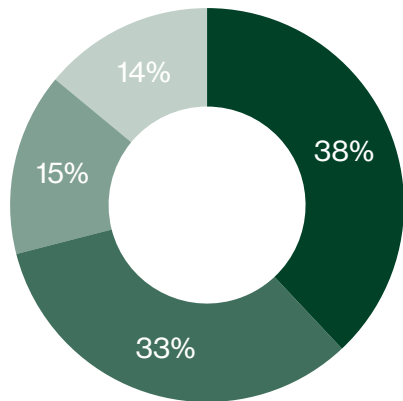


1. Revenue by customer type, contract profile, escalation mechanism and work type reflects HY26 Total Revenue

2. Panel arrangements relate to specific projects that are short term and individually priced taking into account the prevailing market conditions at the time of the tender

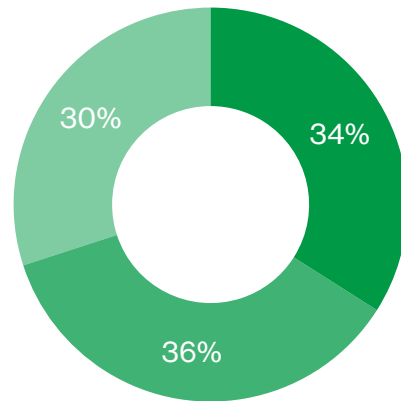
Sectors split by end market

Defence and Social Infrastructure



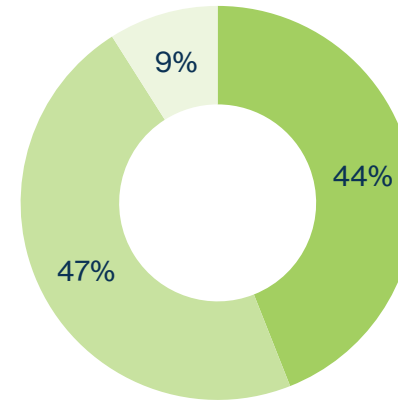
- Defence
- Social Infrastructure
- Community and Housing
- Local Government

Infrastructure Services



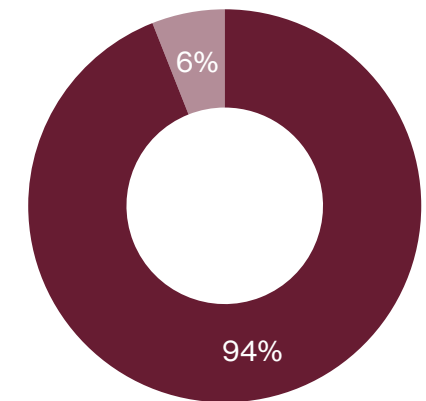
- Resources
- Water and Environment
- Energy and Renewables

Telecommunications



- Fixed Networks
- Operations and Services
- Wireless

Transport



- Operations and maintenance
- Technical Solutions

End market percentages reflect HY26 Total Revenue