ASX Announcement

25 August 2026

Centrepoint Alliance delivers 16% growth in normalised EBITDA to $12.3 million, with margin improving to 29%

Centrepoint Alliance Limited (ASX: CAF) ("Centrepoint" or "the Company"), a leading provider of financial advice and services to financial advice firms and customers throughout Australia, is pleased to provide the Company's Financial Report and Appendix 4E for the year ended 30 June 2026.

FY26 financial highlights

- Normalised EBITDA increased 16% to $12.3 million.
- Normalised EBITDA margin improved to 29%, from 26% in FY25.
- Net profit before tax was $7.3 million, in line with FY25 and 22% higher after excluding the $1.3 million contingent consideration release recognised in FY25.
- Net profit after tax increased 25% to $6.4 million.
- Net revenue increased 5.2% to $43.0 million.
- Closing cash was $14.4 million at 30 June 2026.
- Recurring revenue represented 88% of net revenue.

FY26 operational highlights

- The authorised representative network increased to 576, representing net growth of five advisers during the year.
- Salaried Advice revenue increased 22% to $10.3 million, supported by fee increases, improved adviser productivity and the contribution from the Brighter Super advice review book.
- Combined funds under management and funds under administration increased 48% to $638.3 million at 30 June 2026.
- Management expenses remained broadly in line with FY25, increasing by 1.3%, while the Company continued to invest in technology, artificial intelligence, compliance capability and future growth.

FY27 earnings guidance

- Normalised EBITDA guidance is in the range of $14.5m to $15.5m.

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Centrepoint Alliance Chief Executive Officer, John Shuttleworth, said:

"FY26 was another year of profitable growth for Centrepoint, with higher adviser fee revenue and continued growth in Salaried Advice supporting a 16% increase in normalised EBITDA. Disciplined cost management and operating leverage lifted our normalised EBITDA margin to 29%, while allowing us to continue investing in technology, compliance capability and future growth".

Dividend

The Board has declared a fully franked final dividend of 1.75 cents per share, bringing total fully franked ordinary dividends for FY26 to 3.0 cents per share.

The key dates for the final dividend are:

- **Record date:** 21 September 2026
- **Payment date:** 6 October 2026

Further information on Centrepoint's FY26 financial performance, business strategy and outlook is contained in the accompanying FY26 Investor Presentation and Appendix 4E.

The release of this announcement has been authorised by the Board of Directors.

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About Centrepoint Alliance

Centrepoint Alliance (ASX: CAF) offers a range of financial services to financial advice firms and customers throughout Australia. The Company operates five core business lines: Licensee Services, Financial Advice, Investment Solutions, Platform Solutions and Lending Solutions. Licensee Services provides services to licensed and self-licensed advisers, including licensing options, practice management, compliance, research, education and technology. Financial Advice is an in-house network of financial advisers providing personalised and holistic advice to clients. Investment Solutions sources high-quality underlying investments and constructs diversified managed account portfolios. Platform Solutions provides portfolio administration services for investment and superannuation. Lending Solutions provides access to in-house lending specialists who support financial advisers and their clients.

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