Steadfast
THE STRENGTH YOU NEED

Market Release

25 August 2026

Steadfast Group is pleased to announce its FY26 results

FY26 Group financial highlights[1]

Underlying revenue of **$2,104.7m** **up 15.3%**	Underlying NPATA of **$366.3m** **up 7.1%**
Underlying EBITA of **$669.8m** **up 13.8%**	Underlying diluted EPS (NPAT) of **28.8cps** **up 7.7%**
Underlying NPAT of **$319.5m** **up 8.2%**	Final dividend (fully franked) of **12.75cps** **up 9.0%**

FY26 statutory NPAT, including non-trading gains and losses, of $269.1m (FY25 $334.9m)

Managing Director & CEO Robert Kelly AM commented "I am pleased to present our FY26 results, continuing Steadfast's track record of accretive growth since listing in August 2013. Despite a challenging operating environment, disciplined execution and strong cost management, we delivered solid performance and positioned the business for continued long-term growth."

As announced on 21 August 2026, following careful consideration, Steadfast has entered into a Scheme Implementation Deed with Amwins Australasia Group Pty Ltd and Starboard BidCo Pty

[1] Unless otherwise denoted, all comparatives are for the period ended 30 June 2025.

Ltd. The Steadfast Board unanimously recommends that Steadfast shareholders vote in favour of the Scheme, in the absence of a superior proposal and subject to the independent expert concluding and continuing to conclude in the independent expert's report that the Scheme is in the best interests of Steadfast shareholders.

Solid growth in the Group's underlying EBITA

The Group delivered strong underlying EBITA growth in FY26 of 13.8% to $669.8m.

Growth was driven by 5.0% organic growth across the business, 4.4% from acquisition of new businesses and 4.4% from increased equity holdings.

Steadfast Australasian Network brokers delivered gross written premium (GWP) growth of 6.2%

The Steadfast Networks delivered a GWP increase of 6.2% to $13.2b in FY26 and solid underlying EBITA growth of 13.2%, including 10.5% growth from acquisitions.

The team focused on the execution of the broker hubbing strategy delivering cost optimisation through improved operational efficiency and elimination of cost duplication, supporting long-term and sustainable growth and margin enhancement.

Steadfast Underwriting Agencies delivered $2.5b of GWP in FY26

Steadfast Underwriting Agencies generated $2.5b of GWP, an uplift of 2.3% over FY25, and underlying EBITA of $260.8m.

During the year, the business undertook a consolidation program delivering operating and capital efficiencies. We remained focused on maintaining underwriting discipline, active retention, targeted new business and expense discipline.

Steadfast International businesses

Steadfast International generated an underlying EBITA of $29.8m, which is an uplift of $23.9m over FY25.

Strong organic performance was driven by growth in ISU Steadfast profit sharing and network membership fees, as well as continued growth in HWS Specialty.

Acquisition growth was driven by strong organic growth since acquisition of HWS Specialty, with new business wins in the Marine division, an exceptional first 10 months' contribution from Novum and two minority equity investments in ISU Steadfast network agencies in 2H of FY26.

Final dividend up 9.0% period-on-period

Total FY26 dividends of 20.95 cps (fully franked), up from 19.50 cps in FY25, +7.4%. Final FY26 dividend of 12.75 cps (fully franked), up from 11.70 cps in FY25, +9.0%.

The final dividend dates are as follows:

- Ex-dividend date of 2 September 2026
- Dividend record date of 3 September 2026
- Payment date of 25 September 2026

The Dividend Reinvestment Plan will not apply to the final FY26 dividend.

Steadfast

Steadfast FY27 guidance range

Steadfast provides the following FY27 guidance range:

	FY27 guidance range
Underlying NPATA	$382m - $392m
Underlying NPAT	$333m - $343m
Underlying EBITA	$700m - $715m
Underlying diluted EPS (NPAT) growth	4% - 8%
Underlying diluted EPS (NPATA) growth	4% - 8%

The guidance is subject to the following key assumptions:

- Achieving 2% - 3% increase in pricing of insurance premiums in Australia.
- Principal key risks and uncertainties are set out in the 2026 Annual Report (pages 74 to 77).

Webcast details

Steadfast Group management will host a webcast at 11.00am (AEST) on Wednesday 26 August 2026.

To access the live webcast, please click here.

A replay of the webcast will be made available on the investor website approximately two business days after the initial broadcast.

This announcement is authorised by the Steadfast Board of Directors.

For more information, please contact:

Shalome Ruiter
Steadfast Group Limited
Executive General Manager - Investor Relations & ESG
M: +61 404 811 847
E: shalomer@steadfast.com.au

Steadfast Group operates insurance broker and agency Networks in Australia, New Zealand, Singapore and the USA. The brokers and agencies in Steadfast's Networks place around $26 billion in gross written premium annually.

Steadfast provides a broad range of services and solutions to support the broker and agency businesses in its Networks, including market access, technology, risk solutions and operational support. Steadfast also acts as a long-term partner by offering its members equity solutions to support succession, perpetuation and acquisition growth.

Steadfast has a majority shareholding in a portfolio of underwriting agencies providing specialist insurance products in niche market segments to the open market.

Steadfast also owns an established Lloyd's broking operation, offering wholesale placement for brokers and agents around the world as well as direct insurance solutions.