VYSARN

# ASX ANNOUNCEMENT

# VYSARN FINANCIAL RESULTS FOR FY2026

**Vertically integrated water services and infrastructure provider Vysarn Limited (ASX:VYS) (Vysarn) (Company) announces its financial results for the twelve (12) months to 30 June 2026 (FY2026).**

**Summary of group results for FY2026:**

- **Revenue from Operations $140.06 million**
- **EBITDA $28.91 million**
- **NPBT $20.90 million**
- **NPAT $15.11 million**
- **Net Tangible Assets $65.99 million**
- **Operational Cashflow $14.92 million**

## FY2026 Results Commentary

Vysarn's revenue from operations to 30 June 2026 of $140.06 million exceeded previous corresponding period revenue from operations by $33.54 million.

Revenue from operations in FY2026 represents a full twelve month operational contribution from all the Company's wholly owned subsidiaries across consultancy, hydrogeological drilling, test pumping, wastewater treatment and managed aquifer recharge.

| FY26 Key Financial Metrics<br>Segments | FY26<br>$ | FY25<br>$ | Variance<br>$ | Variance<br>% |
|---|---|---|---|---|
| Operational Revenue | 140,061,837 | 106,526,209 | 33,535,628 | 31% |
| EBITDA | 28,910,986 | 21,327,261 | 7,583,725 | 36% |
| NPBT | 20,901,160 | 15,028,343 | 5,872,817 | 39% |
| NPAT | 15,111,725 | 10,693,410 | 4,418,315 | 41% |
| Operational Cashflow | 14,921,654 | 17,164,126 | (2,242,472) | (13%) |

Net Profit Before Tax (NPBT) was $20.90 million and Net Profit After Tax (NPAT) was $15.11 million for the 12 months to 30 June 2026.

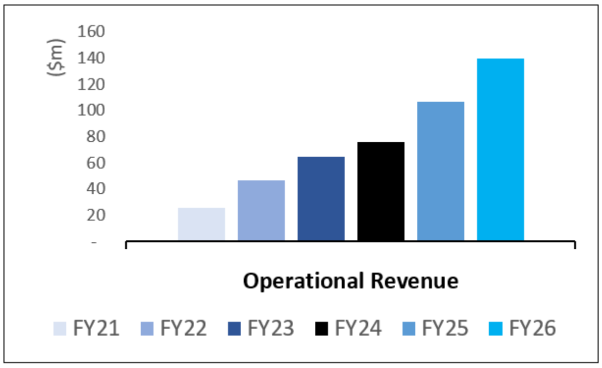
| Key Finanical Metrics | Operational Revenue | | | EBITDA | | | EBT | | |
|---|---|---|---|---|---|---|---|---|---|
| Segments | FY26<br>($) | FY25<br>($) | Percentage Change<br>(%) | FY26<br>($) | FY25<br>($) | Percentage Change<br>(%) | FY26<br>($) | FY25<br>($) | Percentage Change<br>(%) |
| Industrial | 73,900,278 | 60,497,235 | **22.2%** | 17,835,092 | 13,057,925 | **36.6%** | 11,509,040 | 7,808,682 | **47.4%** |
| Technology | 33,131,455 | 25,984,333 | **27.5%** | 7,571,494 | 7,495,895 | **1.0%** | 6,729,668 | 7,140,366 | **-5.8%** |
| Advisory | 33,019,215 | 20,015,446 | **65.0%** | 5,978,288 | 4,168,969 | **43.4%** | 5,470,620 | 3,833,104 | **42.7%** |
| Other | 10,889 | 29,195 | **(62.7%)** | (2,473,887) | (3,395,528) | **27.1%** | (2,808,168) | (3,753,809) | **25.2%** |
| **Group Total** | **140,061,837** | **106,526,209** | **31.5%** | **28,910,986** | **21,327,261** | **35.6%** | **20,901,160** | **15,028,343** | **39.1%** |

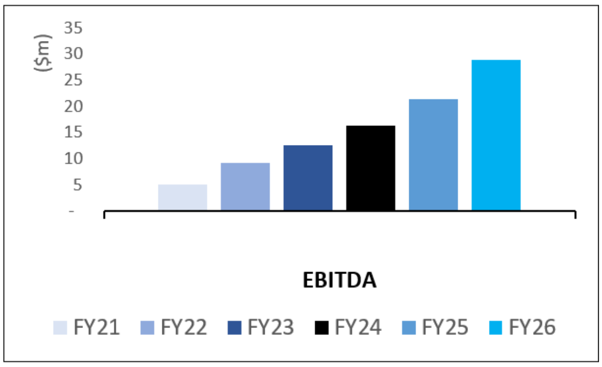
NPBT was inclusive of non-cash costs of $2.16 million relating to the issue and subsequent expensing of Company performance rights, and a non-cash gain of $3.02 million relating to a fair value adjustment on the Contingent Consideration Payable for CMP in the period. The non-cash delta primarily relates to the first half adjustment previously disclosed to the ASX on 24 February 2026 (refer to notes in Appendix 4E).

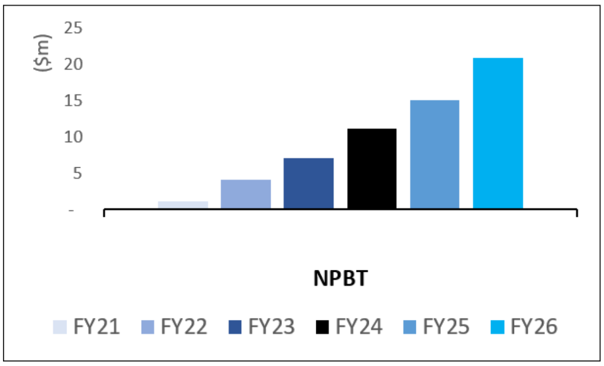
Operational Cashflow was $14.92 million. While the conversion of EBITDA to Operational Cash Flow was lower compared to the previous corresponding period, it is representative of increased income tax instalments, material unpaid due payments by Tier 1 debtors (that were subsequently collected in July), plus the delivery and invoicing of two material Technology projects in late June FY2026 that further exacerbated the reduction in cash conversion late within the reporting period.

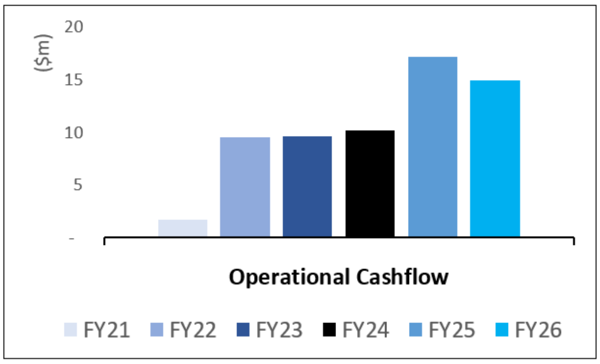
The Company had Net Tangible Assets (NTA) of $65.99 million, Net Current Assets of $28.44 million, and Cash and Cash Equivalent position was $12.96 million as at 30 June 2026. There was material cash deployed during the period across sustaining capex (in-line with depreciation), growth capex (new drill rigs), late project WIP builds across MAR and wastewater treatment plant projects and further investment in the Kariyarra Water Scheme.

**Key Financial Metrics**




**Operations and Outlook**

In FY2026, Vysarn continued to develop and execute its strategy to be a leading vertically integrated water services and infrastructure provider across multiple geographies and sectors in Australia. The Company maintained its trend of material year on year earnings growth delivered by the performance of its diversified water services across consultancy, hydrogeological drilling, test pumping, managed aquifer recharge (MAR) and wastewater treatment.

While Vysarn's growth to date has been underpinned by the iron ore sector in Western Australia (WA), the Company's targeted pursuit of various diversified growth opportunities across other sectors and geographies is starting to bear fruit. The Company anticipates that meaningful organic growth in future periods will start to be driven by sectors and regions other than resources and WA.

During the period, the Company also continued to progress its strategy to own and develop groundwater resources for the potential supply of water to consumers in the Pilbara region of WA.

Late in the reporting period, the Company announced that it had entered into a binding Share Sale Agreement for the acquisition of NWG Enterprises Pty Ltd (NewGround). While the completion of the acquisition remains conditional upon the satisfaction or waiver of various conditions precedent (including Vysarn completing its due diligence investigations and being satisfied with the results in its sole discretion), an acquisition of NewGround will establish a new operating segment focussed on water infrastructure, irrigation, facilities management, and related water service activities across government, urban development and recreational infrastructure markets.

Subsequent to the reporting period, the Company also announced it had entered into a binding Share Sale Agreement for the acquisition of Technology International Group Pty Ltd (Welltech), a water and sewerage management business delivering water solutions across the civil, utility, government and resources sectors.

In addition to the announcement of the NewGround and Welltech acquisitions, Vysarn conducted a capital raise and received commitments from institutional and other professional and sophisticated investors under a fully underwritten single tranche placement of approximately 62.2 million new fully paid ordinary shares at an issue price of $1.05 per share to raise approximately $65.3 million.

The proceeds raised from the capital raise are to be used by the Company to fund the cash component of the proposed Welltech acquisition, associated transaction costs, the ongoing development of the Kariyarra Water Scheme and general working capital requirements.

The NewGround and Welltech acquisitions will provide Vysarn with continuation of the Company's strategy to methodically build out a unique vertically integrated water service and infrastructure capability. The board and management remain of the opinion that the domestic multi-sectorial water and environment thematic is continuing to strengthen, and that the evolution of the Company's suite of water services will have Vysarn well positioned to benefit in future years.

**Advisory**

The advisory segment had a strong financial year both from an earnings perspective coupled with the execution of an aggressive growth strategy (with associated front ended expenditure) focussed on national expansion, increased diversity of water authority clients, and the establishment of a national beachhead for the expansion of the Vysarn group.

Coming into FY2026, management had effectively completed the integration of CMP into the wider group post-acquisition. Management was seeing a return of the acquired earnings run rate from the base business in Victoria (VIC), as well as supporting CMP in its bid to win its way on to another major water authority panel outside of VIC in Sydney Water.

The momentum coming into FY2026 continued throughout the period with the establishment of new offices, expanded personnel, and a national advisory network and platform across VIC, WA, Queensland (QLD), New South Wales (NSW) and New Zealand (NZ). During this expansion phase consultant employee head count increased by circa 20% and water authority panel entries were realised in VIC, NSW and WA. Both major and minor works were won and delivered in each new jurisdiction with WA also providing engineering opportunities in mining, further diversifying the segment's client base and services.

While the Company is expanding its advisory capacity and sectorial diversification to grow advisory earnings, the driving motivation is still a strategic rationale centred on an east coast expansion of Vysarn and its services using CMP's brand and reach. CMP and the national expansion of its office locations and personnel is providing Vysarn with a launching pad to pursue a national presence as well as direct access to the material committed spend by the VIC, NSW and QLD state governments to upgrade water infrastructure. The NZ entry is built on the same rationale and commitment from their federal government to a generational water infrastructure spend.

The outlook remains promising both for domestic advisory services as well as the group cross sell created by the advisory national network. The current pipeline of work and anticipated tendering activity supports further earnings growth within the advisory segment in FY2027. The adjacencies in services across advisory (CMP) now coupled with, wastewater treatment (WWS) and potentially (post transaction completions) construction water (Welltech), sewerage bypass (Welltech) and facilities management (NewGround), will provide a greater pool of opportunities for the Company to leverage the expanded national platform into genuine cross sell initiatives and associated organic earnings growth in new markets in future financial periods.

**Industrial**

The industrial segment produced a record year of earnings supported by a continuation of a tight supply demand dynamic across water well drilling in the WA iron ore sector coupled with strong Company rig availability.

Within the financial period, the first half earnings were historically strong followed by a well flagged and strategically rational reduction in second half earnings. This was due to the Company's decision to withdraw two drill rigs from the field to be fully rebuilt to a client's specifications in anticipation of potentially winning a new contract with associated earnings growth in FY2027. In hand with the rig rebuilds, the Company also revisited its strategy to expand and reshape the rig fleet with the acquisition of two additional dual rotary rigs and the divestment of the last non-core rig in the fleet.

The reshaping of the rig fleet to provide concentrated specialisations in dual rotary and dual tube flooded reverse drilling techniques was implemented to further strengthen what the Company sees as its competitive moat for the segment.

Late in the financial period the rebuild and acquisition strategy culminated in the notice of award for a new 5 year contract with a key Tier 1 iron ore client that is anticipated to not only provide consistent work for multiple rigs but sustained opportunities for double shifting. Of the two purchased additional dual rotary rigs, one was deployed to a client late in FY2026 with the second rig being transported from an international jurisdiction and anticipated to be available for deployment in the second half of FY2027.

The strategic rotation of drill rigs has also enabled the Company to further diversify its client base in the iron sector across what is now a portfolio of some of Australia's leading resource companies. This will assist in driving and sustaining broader demand for people and equipment, as well providing the ability to reallocate assets to a deeper client pool in the event of an unprogrammed release of a rig by a client in the short term.

The Company continues to consider groundwater management and dewatering in the iron ore sector as a non-discretionary service critical for ongoing production. The Company remains well positioned to service this market across abstraction and injection borefield services, in turn providing opportunities for further organic earnings growth in FY2027.

**Technology**

In FY2026, the technology segment produced an earnings result broadly in line with the previous corresponding period. The full year earnings were materially second half skewed primarily due to a delay in anticipated wastewater treatment plant project awards that were subsequently won and partially delivered in the second half. Earnings from MAR unit sales were relatively consistent half on half within the financial period.

Earnings in the segment continued to be predominantly driven by the iron sector. Production of surplus water drove steady demand and outlook on the use of MAR to dispose of bulk water. The combination of demand across the capital replacement cycle, new mine commissioning, new and expanded mine camps, and increasing environmental regulation drove wastewater treatment plant sales.

The Company continues to anticipate that the WA iron ore sector will be the primary contributor to MAR unit sales, with the iron ore producers all positioning MAR as being the preferred long-term methodology for the disposal of surplus groundwater in the future. The Company continues to actively pursue opportunities in MAR across alternative domestic and international markets.

In addition to developing new markets for MAR, the Company has now developed an expansion in its breadth of product and service offerings in water abstraction, downhole monitoring and the installation, operations and maintenance of Company provided equipment. First sales and delivery of the expanded abstraction offering is targeted to be realised in FY2027.

The pipeline for the delivery of wastewater treatment plants in FY2027 remains promising. The second half skew in earnings of the segment driven by the late award and partial delivery of wastewater treatment plants in that half has meant that completion and the associated earnings of those plants won in late FY2026 will now be realised in FY2027. These plants combined with a solid pipeline of alterative major and minor works in WA provide the potential for year on year earnings growth in the segment.

With the development of the advisory beachhead on the east coast, and the expanded capacity to drive group cross sell, the Company intends to actively target the east coast municipal and urban development sectors for wastewater treatment plant sales. The initial focus will be on regional and broad acre development opportunities where new and/or replacement plants are in demand from councils, developers and local water authorities.

**Asset Management**

In joint venture with the Kariyarra Aboriginal Corporation Registered Native Title Body Corporate (KAC RNTBC), the Company progressed the development of the Kariyarra Water Scheme (KWS) during FY2026.

Of most significance in the period was the submission of the hydrogeological assessment (H3 Report) for the KWS to the Department of Water and Environmental Regulation (DWER). The H3 Report supported the application for a Section 5C groundwater licence of up to 10 GL per annum under the Rights in Water and Irrigation Act 1914 (WA).

The volume of water associated with the Section 5C license application continues to have the potential to underwrite a major bulk water supply project that would be capable of delivering material volumes to the town of Port Hedland and its surrounds in the Pilbara region of Western Australia. Based on continued due diligence and available public disclosures, the Company remains of the opinion that the Port Hedland region has a growing demand for potable and industrial water.

The KAC RNTBC and the Company continued to advance commercial discussions with several prospective bulk water supply off takers in the East Pilbara region of Western Australia. This included the Water Corporation that publicly launched a Registration of Interest (ROI) process for organisations with the capacity to supply a new bulk water source for the Port Hedland Water Supply Scheme.

Following the ROI submission, the joint venture was short-listed to proceed to the next stage of the Water Corporation process, being a formal Request for Proposal (RFP).

A formal market sounding was conducted in unison with the Water Corporation RFP process to quantify and support ancillary or alternative anchor demand from industrial and mining projects in the Eastern Pilbara. Non-binding expressions of interest received via the market sounding have further underpinned indicative demand for total volumes in excess of that currently applied for under the Section 5C license application.

In parallel with the submission of the Section 5C license application and off take discussions, the Company has progressed other regulatory approvals that will be required in order to develop the KWS, which include but are not limited to environmental approvals (State and Federal), Local Government approvals and land tenure approvals associated with the construction of water infrastructure for the abstraction and delivery of water to end users.

While continuing to acknowledge the ongoing complexities and interdependencies of the various state and federal regulatory approvals required to progress the KWS, the Company is targeting an undertaking from DWER for the issue of the Section 5C license, a binding water offtake or option agreement and in principle funding for the development of the associated KWS water infrastructure by the end of CY2026.

**Group**

The Company entered FY2026 focussed on delivering earnings growth that included a full 12 month contribution from all Vysarn wholly subsidiaries after the acquisition of CMP and WWS in the prior financial year. In parallel with this approach, the Company remained intent on continuing to identify and execute on opportunities for further geographic and sectorial diversification, as well as the establishment of the foundations of a national footprint.

The Company delivered on this objective in FY2026.

Looking ahead, the acquisitions of NewGround and Welltech will not only deliver further diversification across the vertical service offering but will contribute to the strategic shift of Vysarn away from primarily being WA and resource centric to a company with an expanded east coast presence and access to new growth sectors and markets.

The combined earnings from NewGround and Welltech are anticipated to be highly earnings accretive in future financial periods, which in turn should contribute to opportunities to repeat the Company's trend of material year on year earnings growth. The acquisitions are also anticipated to provide further diversification and defence against the operational and financial risks associated with a concentrated market, sector and service model.

While Vysarn remains acquisitive, in FY2027 the board and management will focus on the acquisition completions, subsequent integration and the delivery of earnings from NewGround and Welltech. In hand with this approach, the Company will also target organic growth opportunities across the established industrial, advisory and technology segments.

In preparation for Vysarn's increase in scale and complexity over coming financial periods, the Company will make a material investment in the breadth and depth of senior management and other associated key personnel in FY2027.

Vysarn is well positioned and funded as it enters FY2027. The Company has solid cash reserves post the capital raise, anticipates a return of strong operational cashflow, is underleveraged, has access to material acquisition and growth debt facilities, and has identified multiple organic growth initiatives that have the potential to provide further scale and diversification.

In executing this strategy, the Company's board and management will continue with their strict focus on capital allocation, building scale through diversification, and delivering long term and sustainable value for its shareholders.

This ASX announcement has been authorised for release by the Board of Vysarn Limited.