26 August 2026

ASX Announcement
Airtasker Limited (ASX:ART)

FY26 Financial Results Presentation

Airtasker Limited (ASX:ART) is pleased to lodge the attached presentation being made by Chief Executive Officer, Tim Fung and incoming Chief Financial Officer, Reena Minhas, at its FY26 Financial Results investor briefing as follows:

Date:	Wednesday 26 August 2026
Time:	11.00am AEST
Webinar:	Participants can register and join the webinar here: FY26 Webinar

Mr Fung and Ms Minhas will also participate in a live Q&A session where attendees will have the opportunity to submit questions directly to management.

A recording of the webinar will be made available following the event.

– Ends –

To receive regular Airtasker announcements and updates and to engage with management join Airtasker's Investor Hub or for more information visit investors.airtasker.com.

For further information, please contact:

Media Enquiries
Andrea Philips
adrea.philips@airtasker.com

Investor Relations
investors.airtasker.com
investors@airtasker.com

About Airtasker

Airtasker Limited (ASX:ART) is Australia's leading online marketplace for local services, connecting people and businesses who need work done with people who want to work. With a mission to ***empower people to realise the full value of their skills***, Airtasker aims to have a positive impact on the future of work by creating truly flexible opportunities to work and earn income in the rapidly changing AI era. In 2025, Airtasker entered the world of Formula One through its partnership with the Visa Cash App Racing Bulls Formula One Team (VCARB). Since launching in 2012, Airtasker has had over $1 billion in jobs and 5 million tasks completed globally on the platform, and has put more than $839 million into the pockets of Australian Taskers (net of Airtasker's fees).

This announcement was approved for release by the Board of Directors of Airtasker Limited.

Airtasker

FY26 FINANCIAL RESULTS PRESENTATION

26 August 2026

Meet the Taskies: Chief

OFFICIAL PARTNER

Disclaimer

The following disclaimer applies to this presentation. Please consider its contents carefully. By accepting this presentation, you acknowledge that you are receiving it on the basis set out in the following paragraphs. This presentation has been prepared by Airtasker Limited (**Airtasker**).

Currency of information
The information contained in this presentation is current as at the date of this presentation or such earlier date as specified in this presentation.

Summary information
The information in this presentation is of a general nature only and does not purport to be complete.

Not an offer
This presentation is not a prospectus or other disclosure document, and is not an invitation or offer of securities in Airtasker for subscription, purchase or sale in any jurisdiction.

Third party information
Certain market and industry data used in connection with this presentation may have been obtained from research, surveys or studies conducted by third parties, including industry or general publications. Neither Airtasker nor any of its related bodies corporate, directors, employees, agents or advisers have independently verified any such market or industry data.

Historical information
Past performance information in this presentation is given for illustrative purposes only and should not be relied upon as, and is not, an indication of future performance.

Forward looking information
This presentation contains certain forward-looking statements that involve risks and uncertainties. Airtasker can give no assurance that these expectations will prove to be correct. You are cautioned not to place undue reliance on any forward-looking statements.

Forward looking information (continued)
Actual results may differ materially from those anticipated in these forward-looking statements due to many important factors, risks and uncertainties including, without limitation, risks associated with future capital needs and general economic uncertainty.

Airtasker does not undertake any obligation to release any revisions to any “forward-looking statement” to reflect events or circumstances after the date of this presentation, except as may be required under applicable laws.

Financial information
This presentation contains certain financial information. The financial information has been presented in an abbreviated form insofar as it does not include all the presentation and disclosures, statements or comparative information as required by the Australian Accounting Standards (**AAS**), the International Financial Reporting Standards (**IFRS**) (including the interpretations of the International Financial Reporting Interpretations Committee) and other mandatory professional reporting requirements applicable to financial reports prepared in accordance with the Corporations Act. All currency is in Australian dollars unless indicated. All financial information is audited unless otherwise indicated.

Non-IFRS financial measures
Airtasker uses certain measures to manage and report on its business that are not recognised under AAS or IFRS. These measures are collectively referred to in this presentation as 'non-IFRS financial measures' under Regulatory Guide 230 'Disclosing non-IFRS financial information' published by the Australian Securities and Investments Commission (**ASIC**).

Management uses these non-IFRS financial measures to evaluate the performance and profitability of the overall business. Although Airtasker believes that these measures provide useful information about the financial performance of Airtasker, they should be considered as supplements to the income statement measures that have been presented in accordance with AAS and IFRS in Airtasker's audited financial statements released on ASX and not as a replacement for them.

Disclaimer
No representation or warranty, whether express or implied, is made by any person as to the fairness, accuracy, completeness or correctness of the information, opinions and conclusions contained in this presentation.

You should carry out your own investigations and analysis of Airtasker and verify the accuracy, reliability and completeness of the information contained in this presentation. Neither Airtasker nor any of its related bodies corporate, directors, employees, agents and advisers accept any responsibility for any loss arising from anyone acting or refraining from acting in reliance on the contents of this presentation.

Distribution
This document has been prepared for publication in Australia and may not be released to United States S wire services or distributed in the United States. By receiving this document you are deemed to confirm, represent and warrant to Airtasker and its related bodies corporate and each of their directors, employees, agents and advisers that you agree to be bound by the limitations and conditions set out in this disclaimer.

Our Mission

To empower people to realise the full value of their skills.

Creating jobs isn't a by-product of the work that we do: it's our core purpose.

Antonio G.
Berala, NSW

Antonio Guimaraes joined Airtasker in 2024 as inflation began squeezing his household budget. As demand for his painting work grew, he scaled back his insurance role to pursue it full-time and made $200,000 in a year.

Lily M.
Burleigh Waters, QLD

Mithen needed a lawnmower so started doing lawn mowing on Airtasker to cover the outlay.

"I thought if I could do a couple of people's lawns locally, I'd have paid the lawnmower off in no time. Within a few months, I was the top-rated lawnmower on the Gold Coast, and also got myself a new whipper snipper."

AI makes human skills and physical jobs more valuable

AI productivity gains stimulate greater economic activity causing demand for real world, human labour to grow.

95%[1] of Airtasker jobs require physical, real world skills:

- Cleaning
- Moving
- Furniture assembly
- Handyman
- Gardening

1. Source: Company data for FY26.

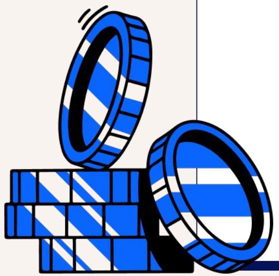
FY26 Financial Highlights

$240m
Group GMV
(Gross Marketplace Volume)

up 14.9% on pcp
(FY25: +9.5%; FY24: -3.5%)

$40m+
International GMV ARR[1]

up 53% and 58% for UK and US, respectively on pcp



↑ 15.5%
Airtasker Revenue Growth[2]

Group revenue a record $57.8m[3]

↑ $16.5m
Australia + Head Office Cash Flow Generation[5]

up 8.6% on pcp

↑ 65.8%
International Revenue Growth[4]

up 55% and 150% for UK and US, respectively on pcp

↑ 10,000+
Members (Paid Subscribers)

up from c. 1,000 members as at 3Q26

1. GMV annual recurring revenue calculated as 12x GMV for Jun-26.
2. FY26 Airtasker marketplaces revenue growth on pcp, excluding the Oneflare marketplace.
3. FY26 Group revenue growth 9.9% on pcp.
4. FY26 international Airtasker marketplaces revenue growth on pcp, excluding the Airtasker Australia and Oneflare marketplaces.
5. Excludes $9.5m net proceeds from the capital raise, $10.8m outflow in settlement of media partnership notes, $0.3m inflow from the maturity of term deposits and $0.2m foreign currency translation impact.

Airtasker drone show at the premier of Michael at the Chinese Theatre, Los Angeles

Promotion at the G'Day from NYC Event, New Jersey

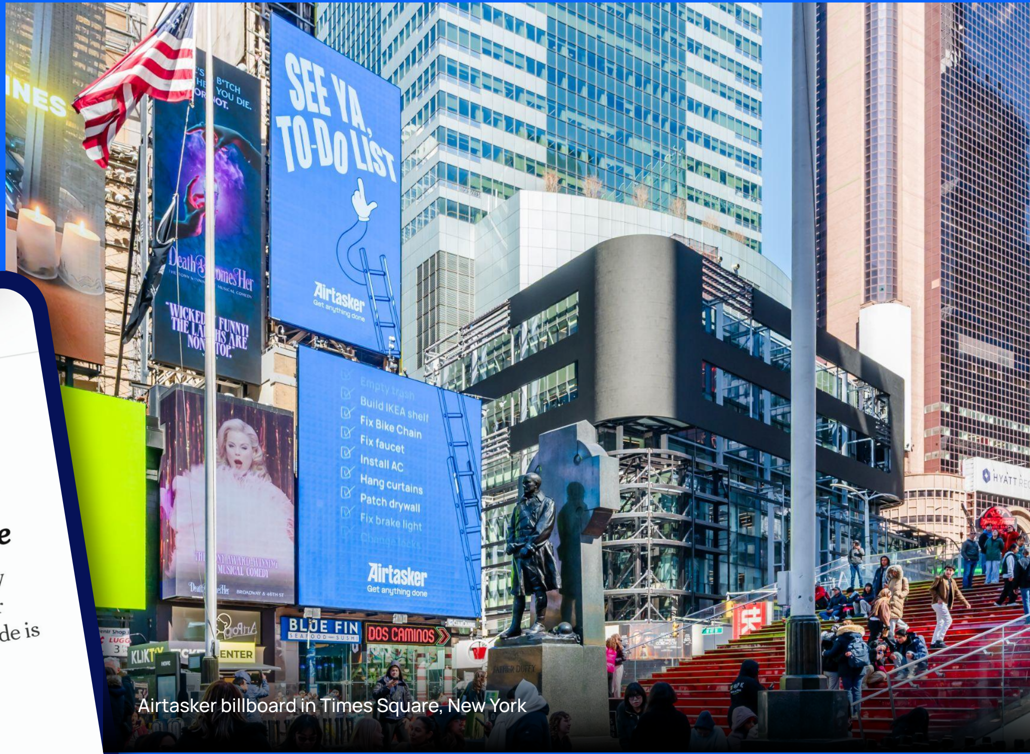

The New York Times

While You Were Sleeping, They Made Money Saving Spots at the Knicks Parade

High-demand events in New York City attract people willing to wait in line for hundreds of dollars. The Knicks parade is no different.

Listen · 2:56 min

Share full article



Airtasker billboard in Times Square, New York

US Marketing Activity

FY26

Airtasker features alongside the Knicks Parade in the New York Times

Section One

FINANCIAL RESULTS

Meet the Taskies

Ike

Ike is a low-key, quiet fixer with a knack for the tricky stuff. An essential tool for every flat pack, he's got the perfect twist to build furniture like there's no tomorrow.

FY26 guidance achieved

Guidance	Result	
Airtasker Australia[1] to deliver double digit revenue growth - increasing contribution from topline GMV growth	+11.3% Airtasker Australia[1] revenue growth on pcp	+10.9% Airtasker Australia[1] GMV growth on pcp
Maximise Oneflare cash contribution	Migrated Oneflare business and operations to Airtasker Australia and retired brand and technology platform while maximising Group cash contribution	
Australian marketplaces cash flow generation to increase in FY26	$16.5m cash generated in Australia[2] (after covering global head office costs) +8.6% on pcp	
Airtasker UK and US markets accelerate growth trajectory supported by $5m invested in a disciplined program of planned marketing activity, which will result in underlying Group cash flow of ~$5-$6m outflow[3]	+55.4% UK revenue growth on pcp $29.3m GMV ARR[4]	+149.8% US revenue growth on pcp $10.9m GMV ARR[4]
Strong balance sheet with over $27m in cash[5] provides capital to support UK and US marketing activity plus optionality to settle Australian convertible notes issued to oOh!media and ARN	$12.4m in cash[6] Repaid $10.8m in media partnership notes (with $0.3m discount). Disciplined marketing investment of c.$5.0m in US and UK delivering strong growth. $13.2m of prepaid media assets[5] available to support ongoing growth.	

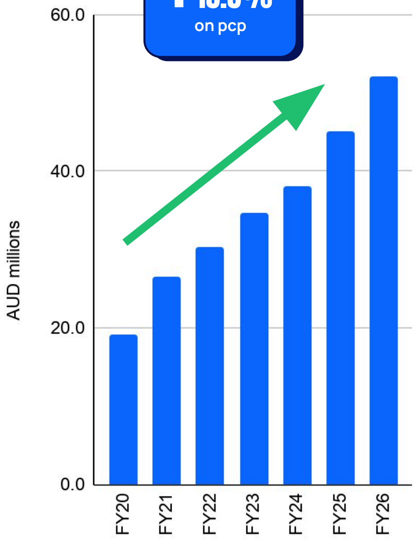
1. Excluding the Oneflare marketplace.
2. Excludes $9.5m net proceeds from the capital raise, $10.8m outflow in settlement of media partnership notes, $0.3m inflow from the maturity of term deposits and $0.2m foreign currency translation impact.
3. Excluding $9.5m net proceeds from the capital raise, $10.8m outflow in settlement of media partnership notes and $0.3m inflow from the maturity of term deposits.
4. GMV annual recurring revenue calculated as 12x GMV for Jun-26
5. Cash and term deposits as at 31-Dec-25.
6. Cash and term deposits as at 30-Jun-26.

FY26 Group revenue $57.8m

Airtasker marketplaces revenue[1]

$52.0m

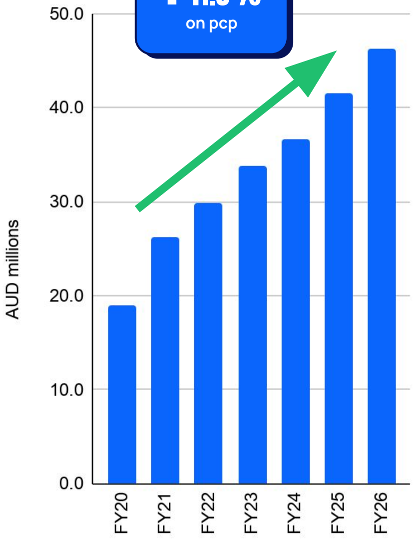
⬆ 15.5% on pcp



Airtasker Australia revenue[1]

$46.3m

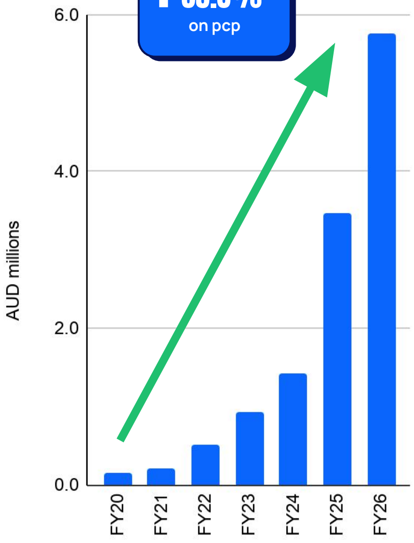
⬆ 11.3% on pcp



Airtasker international revenue[2]

$5.8m

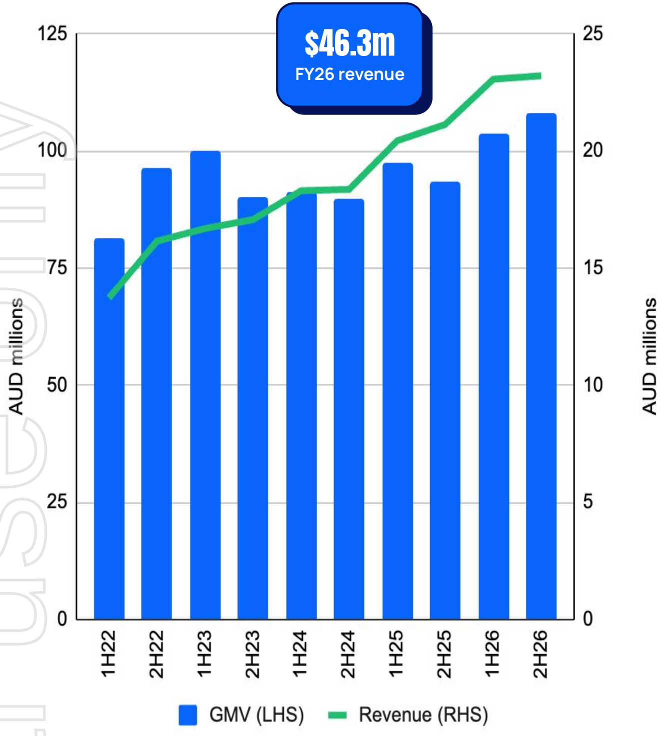
⬆ 65.8% on pcp



1. Excluding the Oneflare marketplace.
2. Airtasker marketplaces excluding the Airtasker Australia and Oneflare marketplaces.

Australia: $212m GMV delivered, revenue up 11.3% on pcp

Airtasker Australia[1] GMV & Revenue

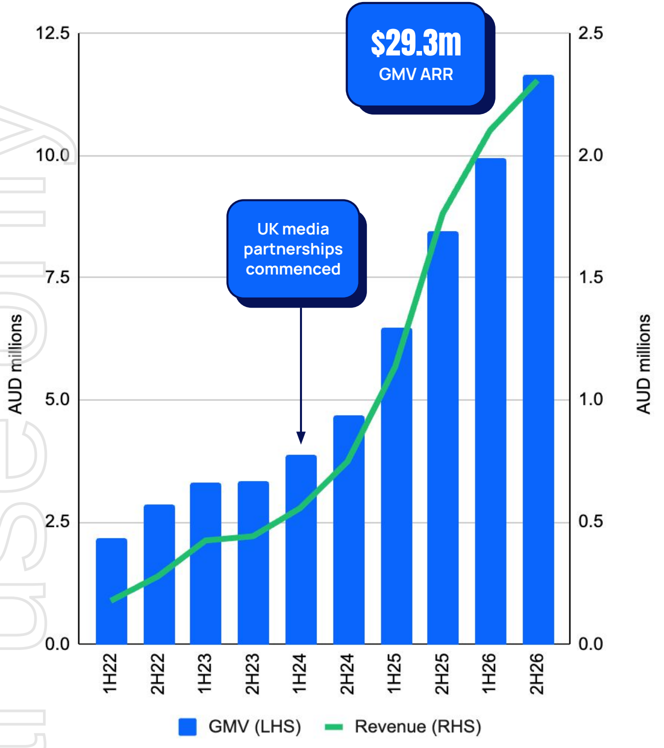


- **Strong marketplace growth with stable monetisation:** Record GMV of $211.6m (+10.9% pcp) and revenue of $46.3m (+11.3% pcp) with the monetisation[2] rate stable at 21.9%.
- **Introduced new recurring revenue stream:** Launched Airtasker membership program (recurring paid subscriptions) with 10,000+ subscribers acquired globally[3] as at 30-Jun-26.
- **Brand consolidation:** Retired Oneflare brand and technology platform with business and operations migrated to Airtasker Australia marketplace. Launched Airtasker Pro Pass membership program (recurring paid subscriptions) for professional tradespeople.
- **Strategic media partnership secured:** Secured partnership with Nine Entertainment providing $5.0m in media capital to further support successful marketing initiatives which have delivered a 20%[4] increase in unprompted brand awareness (brand salience) in FY26 compared to pcp.
- **Balance-sheet management:** Utilised cash on balance sheet to avoid dilution by repaying oOh!media and ARN media notes for $10.8m cash, earning a $300,000 discount (27% reduction in total interest cost).

1. Excluding the Oneflare marketplace.
2. Monetisation rate represents Airtasker marketplaces revenue in a given financial period, expressed as a percentage of Airtasker marketplaces gross marketplace volume in the same period.
3. 9,400 members in Australia and 700 in international marketplaces.
4. YouGov Brand Tracker, 4Q26 compared with 4Q25.

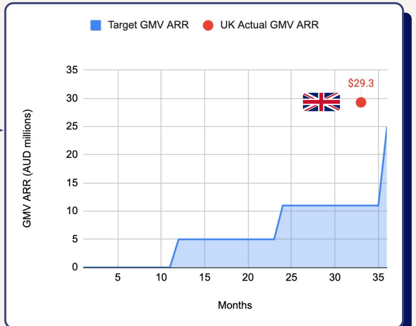
UK: $29.3m GMV ARR, FY26 Revenue up 55% on pcp

Airtasker UK GMV & Revenue



- **Record GMV:** GMV ARR[1] up 53.1% on pcp to £15.4m ($29.3m).
- **Marketplace growth momentum continues:** FY26 GMV up 47.3% on pcp to £11.0m ($21.6m) and revenue up 55.4% on pcp to £2.2m ($4.4m), with monetisation rate improving by 1.0ppts on pcp to 20.4%.
- **Introduced recurring revenue stream:** Launched Airtasker membership in May-26 with 500 paid subscribers acquired in the UK as at 30-Jun-26.
- **Strategic investment to fund expansion:** Secured follow-on investment of $5.1m[2] (£2.5m) from Channel 4 in Oct-25, bringing total investment to £10.0m, to accelerate investment in brand marketing and continue UK expansion.

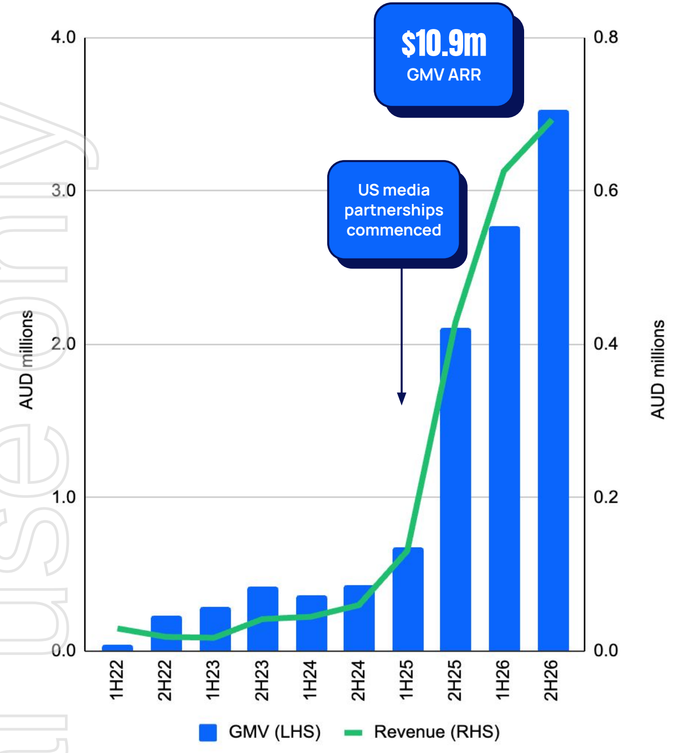
UK has reached 3-year milestone of $25m GMV ARR



1. GMV annual recurring revenue calculated as 12x GMV for Jun-26.
2. Foreign currency translation rate applied corresponds to the rate prevailing at the end of the month in which the transaction was completed.

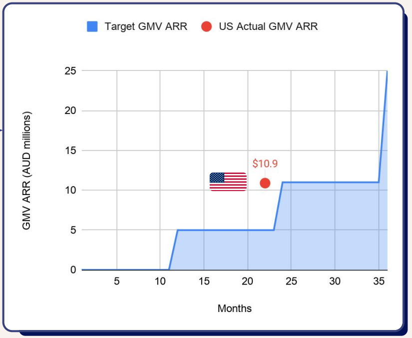
USA: $10.9m GMV ARR, FY26 Revenue up 150% on pcp

Airtasker USA GMV & Revenue



- **Record GMV:** GMV ARR[1] up 57.9% on pcp to US$7.7m ($10.9m).
- **High-growth marketplace scaling:** FY26 GMV up 140.6% on pcp to US$4.3m ($6.3m) and revenue up 149.8% on pcp to US$0.9m ($1.3m), with monetisation rate improving by 0.8ppts on pcp to 20.9%.
- **Introduced recurring revenue stream:** Launched Airtasker membership in May-26 acquiring 200 paid subscribers in the US as at 30-Jun-26.
- **Strategic investment to fund expansion:** Secured follow-on investment of $7.7m[2] (US$5.0m) from iHeartMedia in Nov-25 to support investment in growth activity and brand awareness.

US ahead of progress against 3-year investment timeline

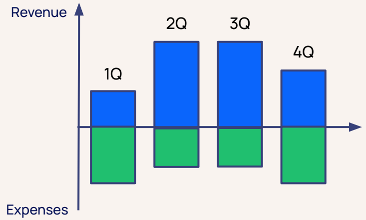


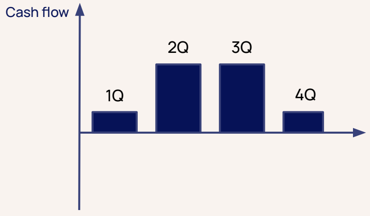
1. GMV annual recurring revenue calculated as 12x GMV for Jun-26.
2. Foreign currency translation rate applied corresponds to the rate prevailing at the end of the month in which the transaction was completed.

Typical Cash Flow Seasonality

	Revenue and Expense[1,2]	Net Cash Flow[1,2]	Notes

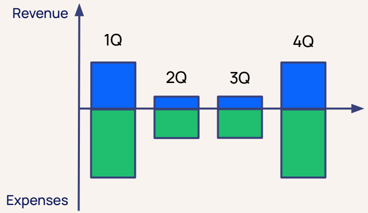
Australia
(Southern Hemisphere)

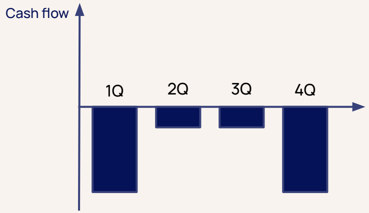




- Australia[3] contributed 90% of Group revenue in FY26.
- Revenue peaks in southern hemisphere spring/summer season (2Q/3Q).
- Employee, tech and G&A costs relatively consistent across 4 quarters.
- This results in positive full year cash generation with lower cash inflows in 1Q/4Q and higher cash inflows in 2Q/3Q.

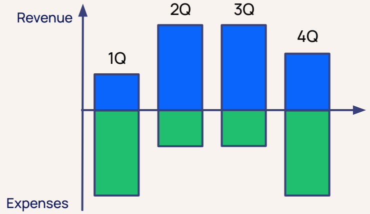
UK & US
(Northern Hemisphere)

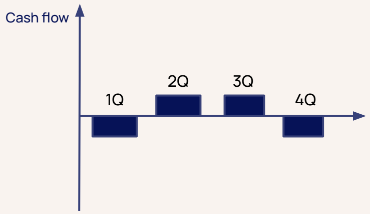




- US and UK contributed 10% of Group revenue in FY26.
- Cash generated in the Australian market defines investment envelope to invest in international markets.
- Significant marketing investment deployed in 1Q/4Q aligned with northern hemisphere spring/summer peak revenue season results in higher net cash outflows in 1Q/4Q.

Group



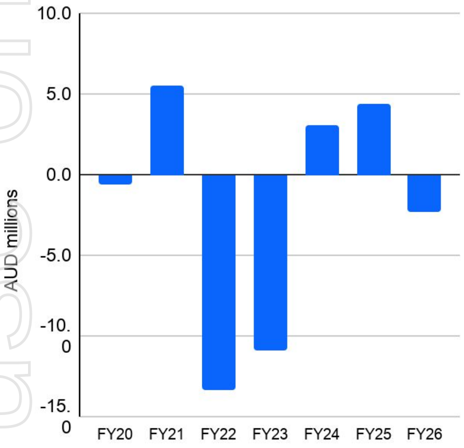


- Group net operating cash outflow $2.3m in FY26.
- Australia still represents the majority of Group revenue and is the main cash generator for the Group peaking in 2Q/3Q.
- The US and UK represent the majority of overall expenses (principally marketing) and create net cash outflows peaking in 1Q/4Q.
- Group cash flow is generally negative in 1Q/4Q and positive in 2Q/3Q.

1. Illustrative only. Charts not to scale.
2. Quarters represent Group financial year quarters.
3. Including the Oneflare marketplace.

$12.4m in cash and term deposits after repayment of Australian media partnership notes

Operating cash flow



- Net operating cash outflow of $2.3m reflects planned $5.0m one-off marketing investment in UK and US over 2H26 (contributing to FY26 GMV uplift in the UK and US of 47.3% and 140.6%, respectively).
- Strong operating cash receipts of $64.1m, up 9.6% on pcp and in line with Group revenue growth.
- Outstanding media partnership notes with oOh!media and ARN were settled in Jun-26 with payment of $10.8m. Airtasker negotiated a combined discount of $300,000 (representing a 27% reduction in total interest cost).
- $12.4m in cash[1] provides capital to support a disciplined program of marketing investments in the UK and US in FY27.

1. Cash and term deposits as at 30-Jun-26.

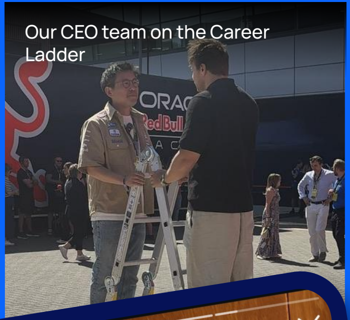
Australia generated $16.5m cash to invest in UK and US expansion

- Australian marketplaces generated positive $37.1m cash in FY26 (up 7.2% on pcp) after covering Australian sales and marketing, customer service operations and all other direct operating costs.
- Australian cash generation after covering all global head office cash expenditure[1] was positive $16.5m in FY26 (up 8.6% on pcp).
- Australian cash generation enables ongoing cash investment into UK and US expansion.
- In FY26 Airtasker completed a $10.0m[5] capital raise and invested $5.0m of those funds in a disciplined program of targeted marketing investments in the UK and US in 2H26 to accelerate international marketplace growth.

	FY26 ($m)	FY25 ($m)	variance ($m)	variance (%)
Australian Marketplaces				
Revenue	52.1	49.2	2.9	5.9%
Expenses	15.0	14.6	(0.4)	(2.7%)
Australian market cash flow[2]	37.1	34.6	2.5	7.2%
Less: Global head office expenditure[1]	20.6	19.4	(1.2)	(6.2%)
Australian market cash flow (after covering global head office costs)	**16.5**	**15.2**	**1.3**	**8.6%**
UK and US cash investment[3]	21.7	14.0	(7.7)	(55.0%)
Underlying Group cash (outflow) / inflow[4]	**(5.2)**	**1.2**	**(6.4)**	**NM**

1. Represents 'Global head office expenditure' as disclosed in note 4 of the FY26 financial statements, adjusted for material non-cash items.
2. Represents EBITDA for the Established Marketplaces Segment as disclosed in note 4 of the FY26 financial statements, adjusted for material non-cash items.
3. Represents EBITDA for the New Marketplaces Segment as disclosed in note 4 of the FY26 financial statements, adjusted for material non-cash items.
4. Represents statutory cash outflow of $6.4m adjusted for $9.5m net proceeds from the capital raise, $10.8m outflow in settlement of media partnership notes, $0.3m inflow from the maturity of term deposits and $0.2m foreign currency translation impact.
5. Airtasker completed a capital raise of $10.0m which generated net proceeds of $9.5m after transaction costs of $0.5m.

Airtasker in the F1 pit lane above the team behind the dream



Our CEO team on the Career Ladder

Airtasker x Racing Bulls swag shared in the F1 paddock

Arvid Lindblad supported by Taskers at an Esses event, London

Silverstone Race Week

UK - Jul-26

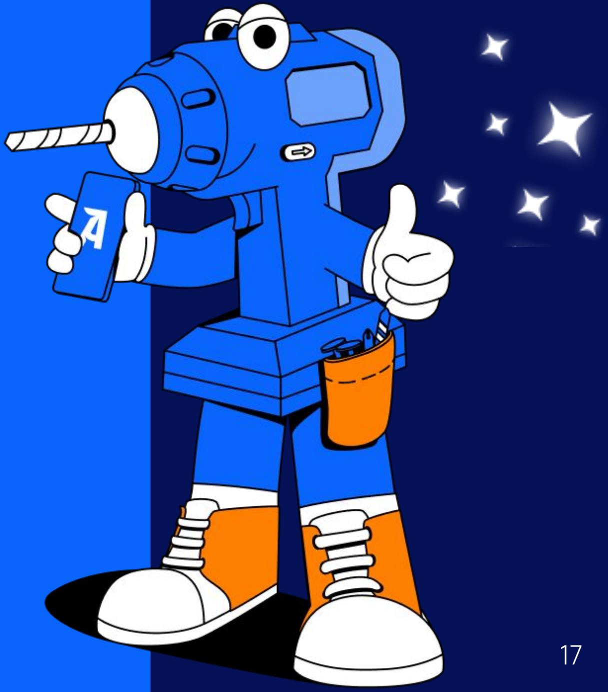
Section Two

GROWTH STRATEGY

Meet the Taskies

Mason

He zips around fixing things with a contagious buzz, always ready to power through whatever comes his way.



Growth strategy

1
Core platform investment

Invest in Airtasker brand and core platform experience and maintain market leadership

2
Profitable growth

Deliver profitable growth in Australia to generate cash

3
Scale in UK and US

Leverage platform and invest in new markets turbocharged by media partnerships

CORE PLATFORM INVESTMENT

Address platform leakage and improve purchase frequency

Rebooking

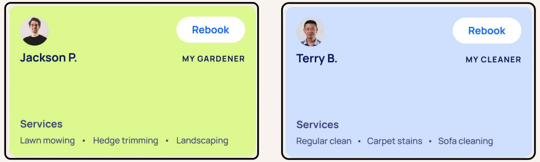
Rapid, continuous improvement of the rebooking experience during FY26 delivered a 96.1%[1] increase on pcp in rebooking volumes to over 33,000 bookings (annualised) and GMV ARR[2] of $8.0m:

- Launched AI-powered digital "Business Cards" to sit on the Customer's home screen
- Revised Tasker rebooking interface (more than doubling responsiveness)
- Revised fee pricing (1.9% Service Fee, $5 Connection Fee) to drive rebooking volume

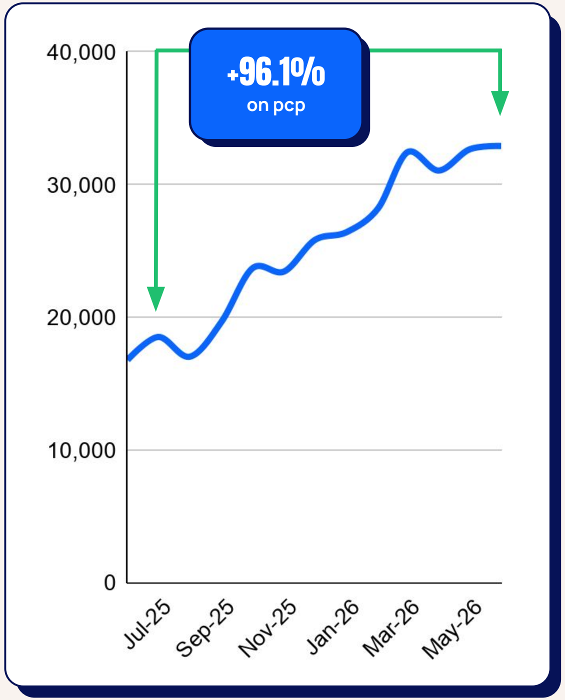
AI-powered leakage reduction

During FY26 we also implemented an AI-powered content moderation system resulting in a significant uplift in the detection and removal of scams and leakage, driving both direct GMV uplift as well as improving marketplace and brand trust.

AI-enhanced Tasker Business Cards now sit on the Customer's home screen:



Rebooking Task Volume (annualised)



1. Jun-26 versus Jun-25.
2. The GMV annualised run rate calculated as 12x rebooking GMV for Jun-26.

CORE PLATFORM INVESTMENT

Generate recurring revenue and improve purchase frequency via Airtasker Membership

Airtasker's membership program launched in Feb-26 with over 10,000 membership subscriptions acquired as at Jun-26. This subscription base forms consistent recurring revenue whilst retaining the upside of transaction volume-based revenue.

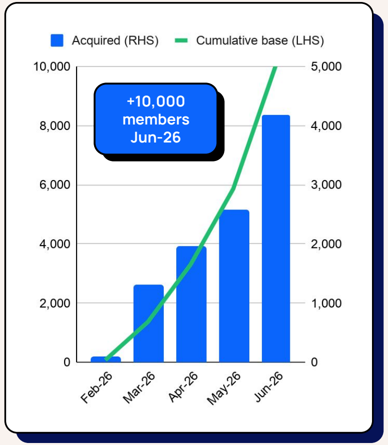
The offer:

- $89[1] annual upfront for unlimited tasks with no Connection Fee
- Renews automatically every 12 months
- Further membership benefits coming soon

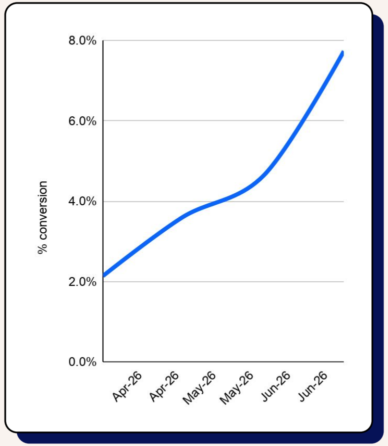
Revenue recognition:

- $89 cash for membership payment received upfront
- $6.74[2] revenue recognised per month over 12 months
- Service Fees (paid by Taskers) still apply on all tasks

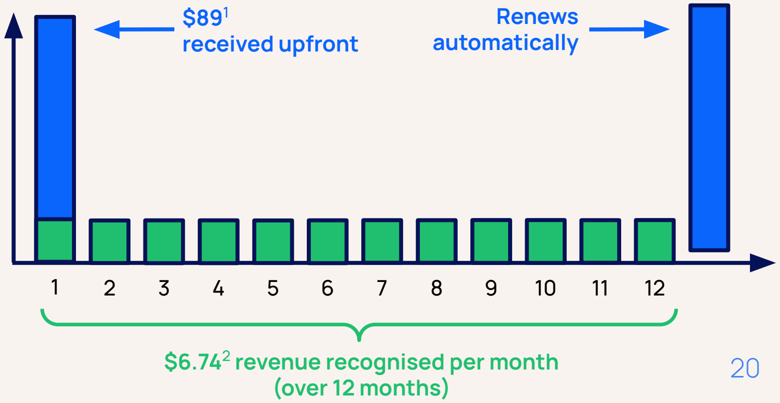
Membership subscription base



Conversion from task booking to subscription



Cash flow and revenue recognition[3]



1. Including GST.
2. Excluding GST.
3. Airtasker Membership is a new product and we have no indication on take-up. If take-up is strong, this will bring forward cash inflows and potentially reduce later cash inflows, with much stickier and higher quality revenue recognised over the period of the membership.

CORE PLATFORM INVESTMENT

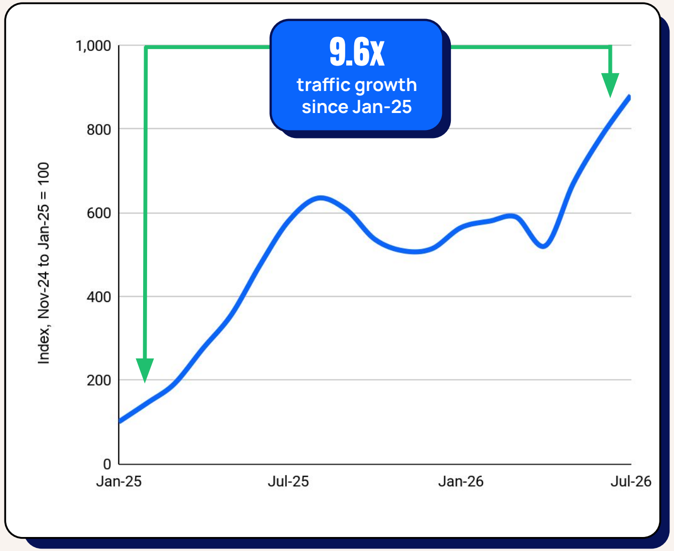
Leverage AI to enhance customer experience and drive growth

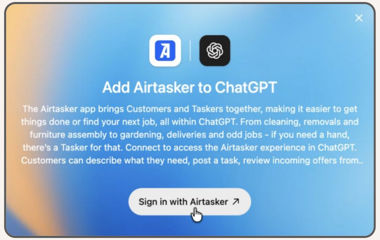
- **Agentic commerce now live:** Launched Airtasker MCP, enabling customers to book tasks end-to-end directly through any AI agent. Plugin now listed on ChatGPT marketplace with more platforms to follow. This will enable Airtasker to remain at the forefront of agentic commerce!

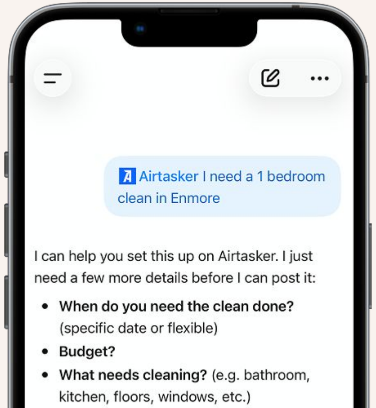
- **Traffic from AI sources increases 214%:** Continued to leverage Airtasker's unique dataset to drive traffic through key AI discovery platforms (ChatGPT, Claude, Gemini, Perplexity) with AI-driven traffic increasing 214% on pcp. AI visitors sign up at 5.3x the marketplace average.

- **Productivity and velocity boost:** Rollout of enterprise AI tools across the organisation (eg. Gemini and Claude) continue to improve productivity. Developer velocity has increased 3.0x on pcp[1] delivering tangible outcomes. e.g. Airtasker Membership launched in 5 weeks from ideation to launch.

AI-referred traffic[2]







1. Based on pull requests measured between Jun-25 and Jun-26.
2. AI-referred traffic, monthly, 3-month rolling, Smoothed. Indexed, Nov-24 to Jan-25 = 100.

PROFITABLE GROWTH

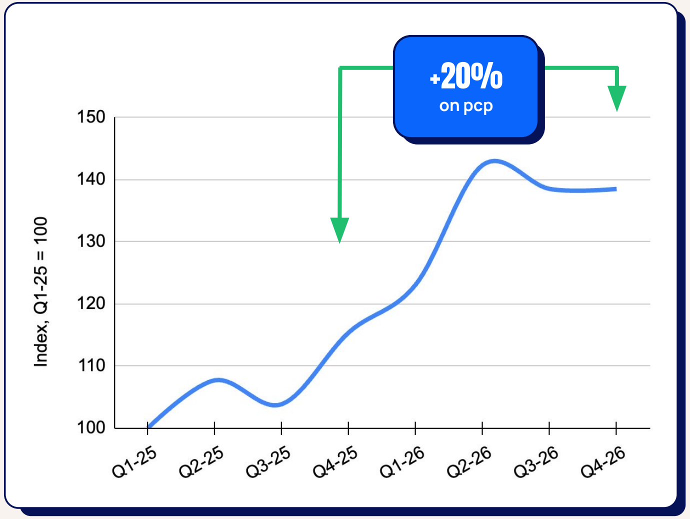
Invest in brand salience to re-accelerate Australian GMV

In FY26, Airtasker engaged leading marketing analytics firm Mutinex to develop a hierarchical bayesian marketing mix model (MMM)[1]: *"A robust statistical analysis using historical data patterns to understand the short term incremental impact of paid-for marketing activities on business outcomes."*

During FY26, we maintained a consistent investment in Airtasker's brand salience via media partnerships with oOh!media and ARN, delivering a 20%[1] increase in unprompted brand awareness year-on-year.

Whilst Airtasker's above-the-line media investment is primarily focused on long term brand impact, it has also contributed directly to delivering GMV of ~$5.48[2] for every $1.00 invested in FY26 representing ***incremental direct ROI*** of 1.22x within the reporting period.

Brand Salience (Unprompted Awareness)



Marketing Mix Model Metrics

Powered by:
MUTINEX

1.22x
Incremental direct ROI

$5.48
Incremental GMV per $1.00 of marketing investment

1. YouGov Brand Tracker, 4Q26 compared to 4Q25.
2. Mutinex Growth OS MMM Attribution data, Jun-26.

NEW! Media Partnerships with oOh!media and Nova

Nine

$5.0m media value

With access to Nine's powerful media network spanning national free-to-air television channels, 9Now streaming platform, and portfolio of premium digital and publishing brands.

Airtasker may choose to repay in cash or issue ART equity (10% VWAP discount) in FY29.

nova

$5.5m media value

With leading Australia audio broadcaster with coverage across eight metro radio stations across five major capital cities, plus digital audio, podcast and Coles Radio.

Airtasker may choose to repay in cash or issue ART equity (10% VWAP discount) in FY30.

oOh!

$5.5m media value

Which provides access to 30,000+ sites across Australia, including billboards, street furniture, airports, office towers and retail centres.

Airtasker may choose to repay in cash or issue ART equity (10% VWAP discount) in FY30.

SCALE IN THE US AND UK

Rapid iteration to refine our marketplace scaling playbook

Airtasker Pioneers social flywheel

- Airtasker's agentic AI identifies when social influencers have a service need and offers task credit in exchange for creation of organic social content.
- This program drives direct product adoption and creates a "flywheel" with influencers creating branded social content and referring new customers to Airtasker.
- We've scaled this program over 5x during Q4 resulting in increased social engagement and brand awareness across all geographies.

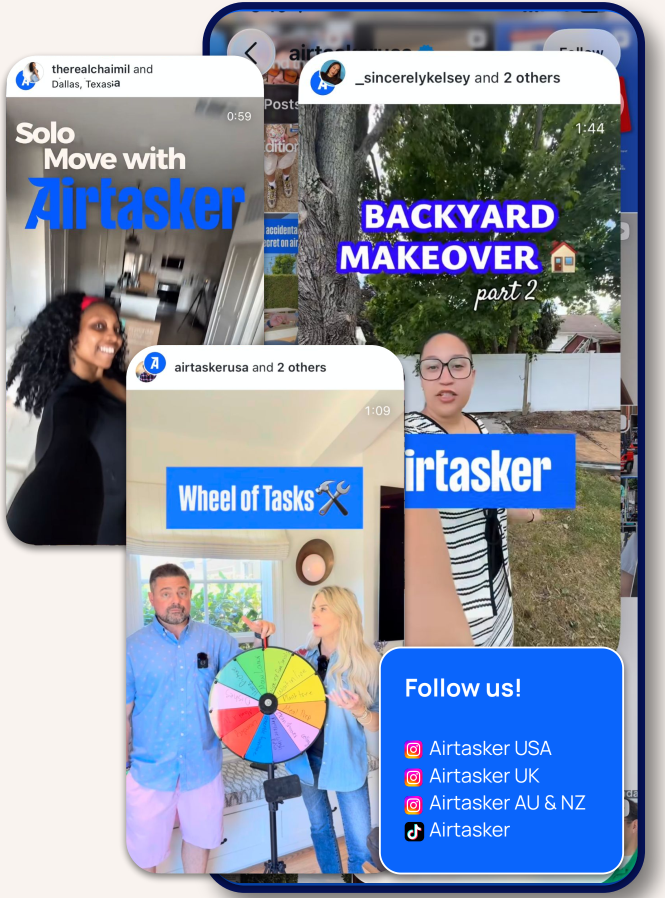
Product expansion

- Following a successful launch in Australia, Airtasker membership has been introduced in the US and UK driving immediate uptake.
- In particular, the US market is demonstrating higher levels of membership adoption (paid subscription) compared to Australia and the UK.
- Pro Pass (paid subscription for Taskers) launches planned in US and UK in Q1 FY27.

NEW: AI and Robotics

Airtasker is working with a number of AI data platforms that use Airtasker to capture video content for AI training in the robotics industry. This additive stream of job opportunities (tasks) contributes to cost-efficiently generating network effects in new markets.

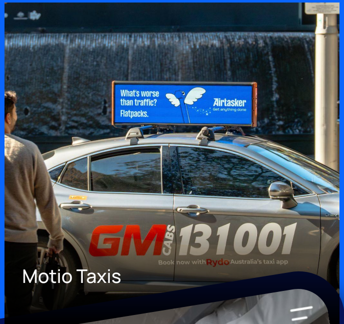
Airtasker Pioneers US content:



FY27 Outlook:

- 👊 Australia to deliver double digit revenue growth (ex-Oneflare) with increasing contribution from topline GMV growth.
- 👊 Australia (including all global head office costs) cash flow generation to increase (FY26: $16.5m).
- 👊 Membership delivers 50,000+ paid subscribers.
- 👊 Airtasker UK continues to grow GMV and revenue whilst reducing cash investment compared to FY26.
- 👊 Airtasker US GMV and revenue growth supported by a targeted program of marketing activity alongside media partners.
- 👊 Group positive free cash flow.

Bourke St Melbourne OOH



Motio Taxis

Taskers helping with Melbourne Race Week

Melbourne Central Domination

AU Marketing Activity

FY26

Airtasker

THAAANKS

VISA RB Cash App FORMULA ONE TEAM

CHANNEL 4 VENTURES

oh!

arn

iHeart MEDIA

Televisa Univision

MERCURIUS MEDIA CAPITAL

SINCLAIR BROADCAST GROUP

Nine

ANNEXURE A

ABOUT AIRTASKER

Meet the Taskies

Ray

Quick and always on point, he's the first to jump in when things start getting wobbly. No drama, no fuss. Ray's all about nailing it.

Airtasker is building

The world's most trusted marketplace to buy and sell local services.

We connect people who need work done, with people who want to work.

Unique value proposition

Open Community

Built on transparency and accountability to enable trust with an efficient light touch operating model.

Infinitely Horizontal

Unifying a fragmented local services industry and creating entirely new service categories.

For Customers:

- Super fast responses
- Huge range
- Great value

For Taskers:

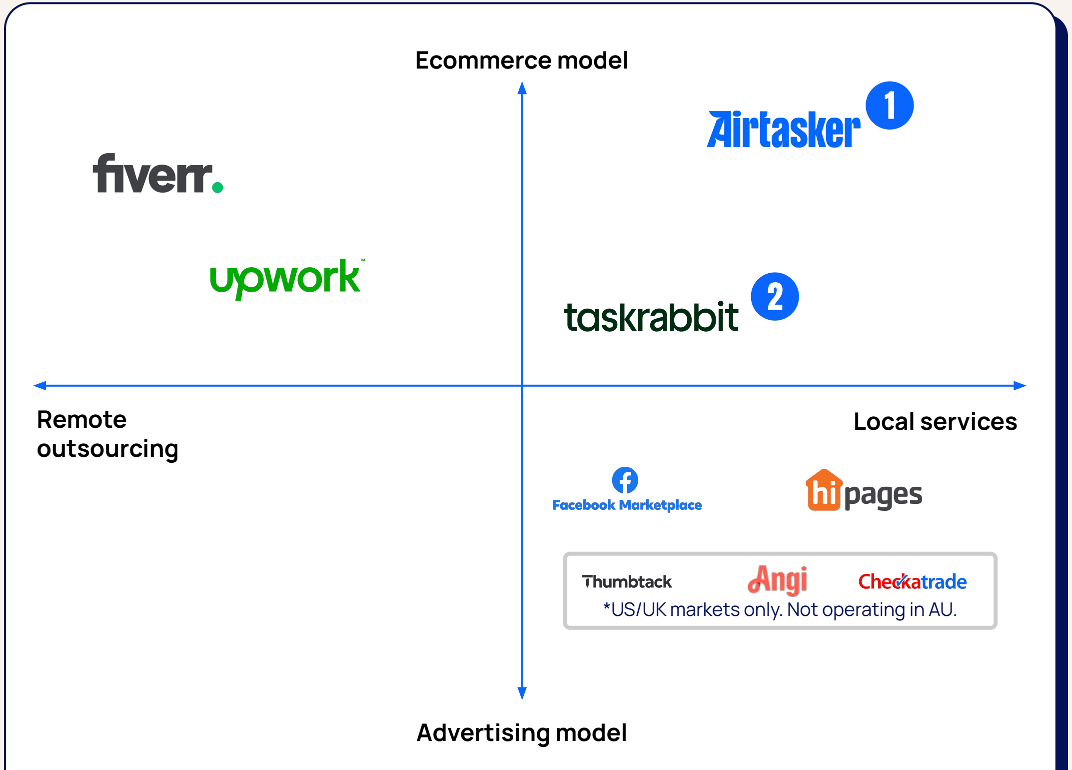
- Instant work
- Pricing control
- Complete flexibility

COMPETITIVE LANDSCAPE

Airtasker is uniquely positioned as a global platform for local services

1 Airtasker community model
Free to join. Customers choose who they work with based on ratings, reviews and verified qualifications.

2 Taskrabbit curated supply model
Workers pay an upfront fee to join and Taskrabbit selects which workers can access jobs.[1]



Source: The Local Services Market - Market Report, Frost & Sullivan, July 2024

1. Based on management research.

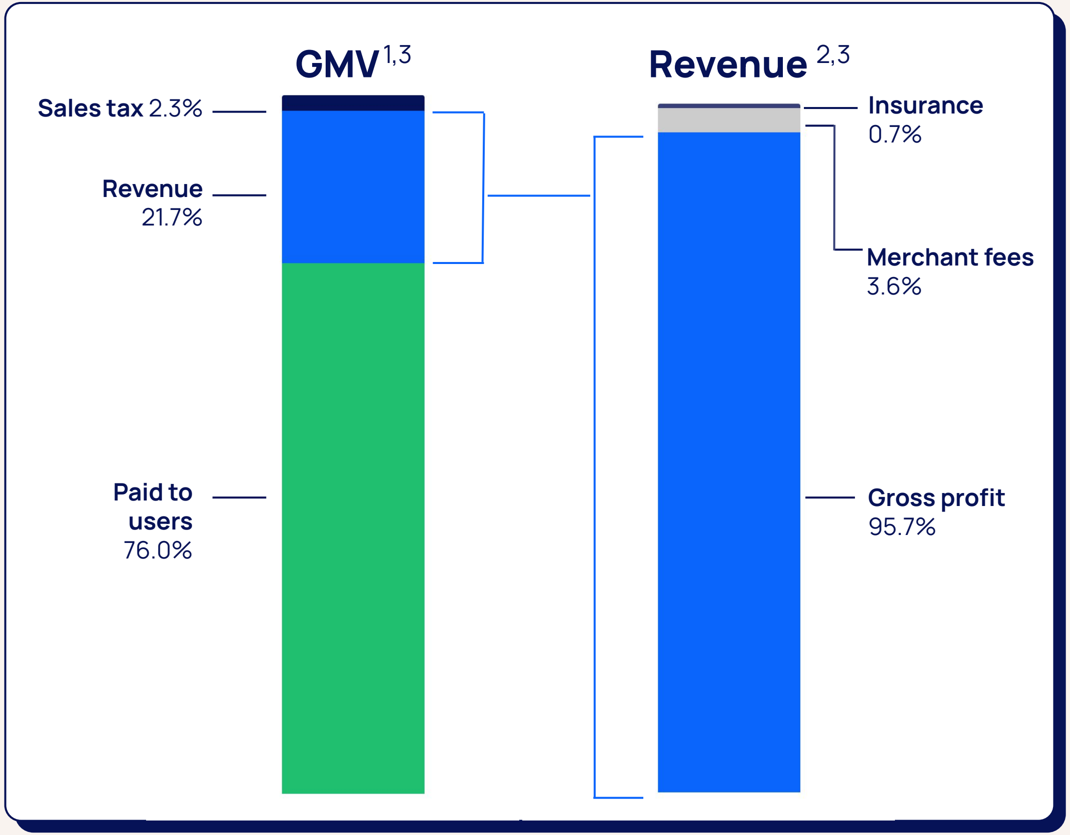
Revenue model tightly aligns Airtasker with Tasker success

How does Airtasker make money?

- Free to post a task and receive offers.
- Free to access jobs and create quotes.[4]
- Fees are charged when customers and Taskers experience marketplace value (at the point of connection, task completion or in certain cases task cancellation).

Win-win business model

- **Low risk for Taskers.** Unlike advertising models, Taskers can access jobs with no upfront fees.
- **Wide range.** No upfront fees means customers access the greatest range of services.
- **Strong gross margin.** Light touch model delivers 95%+ gross margins.



1. Gross marketplace volume (GMV) for Airtasker only. GMV represents the total price of all tasks booked through the Airtasker marketplaces before cancellations and inclusive of price adjustments between customers and Taskers, bonuses paid by customers to Taskers, fees payable by customers and Taskers to Airtasker, Tasker and customer memberships and any applicable sales taxes.
2. Revenue comprising the Airtasker and Oneflare marketplaces.
3. Based on FY26 financial data.
4. On the Airtasker marketplaces.

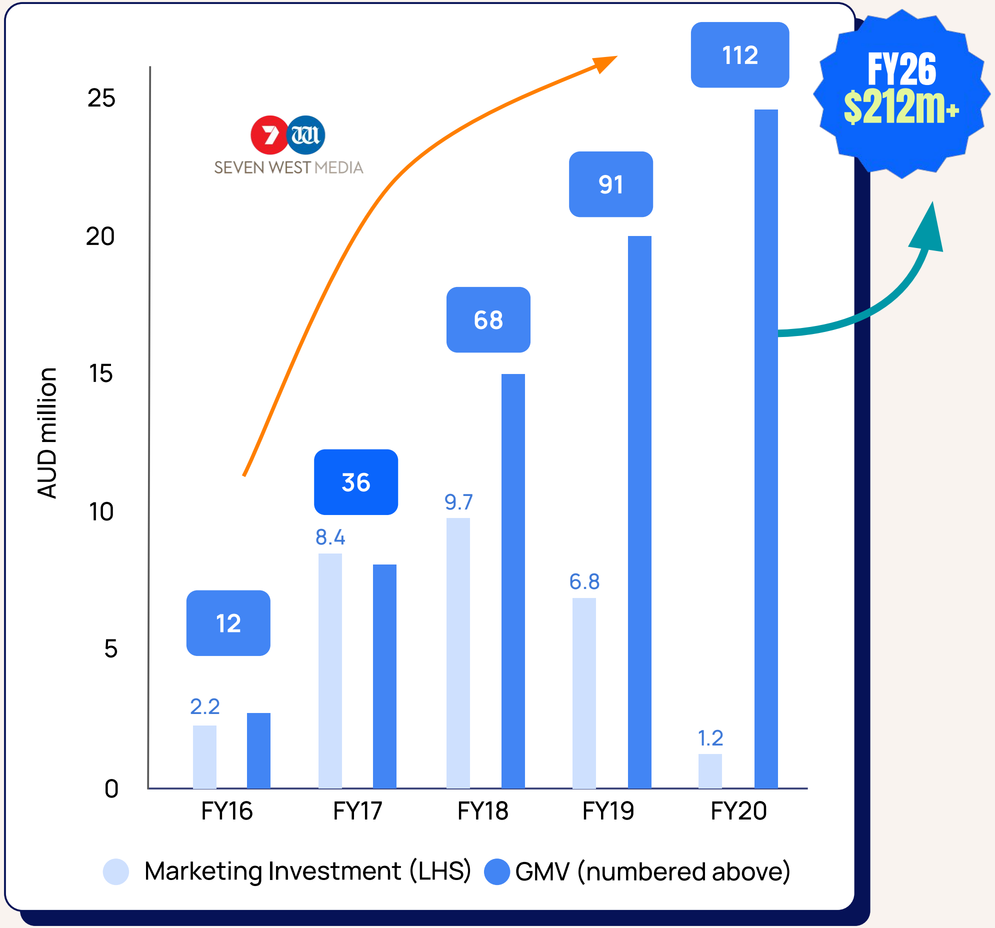
ANNEXURE B
SCALE IN THE UK AND US

SCALE IN UK AND US

We have a proven model to build profitable, cash generative marketplaces

In FY26, our Australian marketplaces generated ~$37.1m of cash flow:

Revenue[1]	$52.1m
Expenses[2]	$15.0m
Cash flow[3]	**$37.1m**



1. Revenue relating to the Established Marketplaces Segment as disclosed in note 4 of the FY26 financial statements.
2. Calculated as the difference between revenue and EBITDA for the Established Marketplaces Segment as disclosed in note 4 of the FY26 financial statements, adjusted for material non-cash items.
3. Cash flow represents EBITDA for the Established Marketplaces Segment as disclosed in note 4 of the FY26 financial statements, adjusted for material non-cash items.

SCALE IN UK AND US

Opportunity to leverage our scalable software platform, turbocharged by local media partnerships

Australian marketplaces generate cash flow in excess of software platform and head office infrastructure investment

$37.1m[1] cash generation

Airtasker (ASX:ART)

$20.6m[2] investment

Software platform and head office infrastructure

Airtasker AU

$16.0m media investment

Opportunity to leverage software platform to replicate profitable marketplace economics

Airtasker UK

Airtasker USA

New markets

£10.0m media investment

US$26.8m media investment

1. Represents EBITDA for the Established Marketplaces Segment as disclosed in note 4 of the FY26 financial statements, adjusted for material non-cash items.
2. In FY26 invested $20.6m in operating the software platform and head office infrastructure that enables the global marketplaces.

Analysis of media partnership potential outcomes on slides 40 and 41.

SCALE IN UK AND US

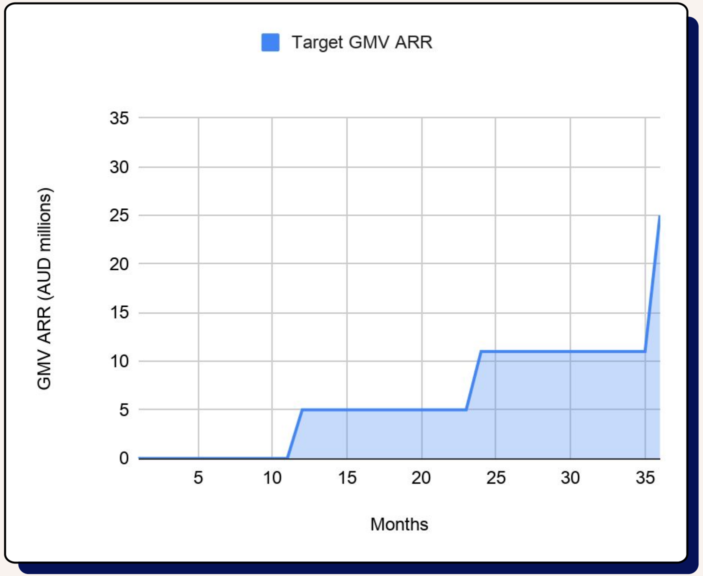
New city-level marketplace goal: $25m GMV ARR and cash positive in 3 years

Our city-level marketplace[1] goal is to reach a GMV ARR of $25m in 3 years from launch. In the UK, we launched with media in Oct-23 and in the US we launched with media in Sep-24.

At $25m GMV ARR, a city-level marketplace generates an approximate $5m revenue ARR (at 20% monetisation rate[2]) with strong gross profit.

Given that city-level operating expenditure is predominantly marketing investment, at the 3-year mark Airtasker has the option to:

1. ***Grow with no further investment required:*** Recycle gross profits into marketing activities to maintain growth trajectory.
2. ***Further accelerate:*** Further accelerate growth trajectory by investing new capital into marketing activities.
3. ***Generate dividends:*** Optimise the city-level marketplace for cash generation and pay a dividend.



1. Based on a city with a population of approximately 10 million such as London or Los Angeles.
2. Monetisation rate assumed based on historical experience.

SCALE IN UK AND US

Growth momentum building: UK hits $29m and US hits $10.9m GMV ARR in Jun-26

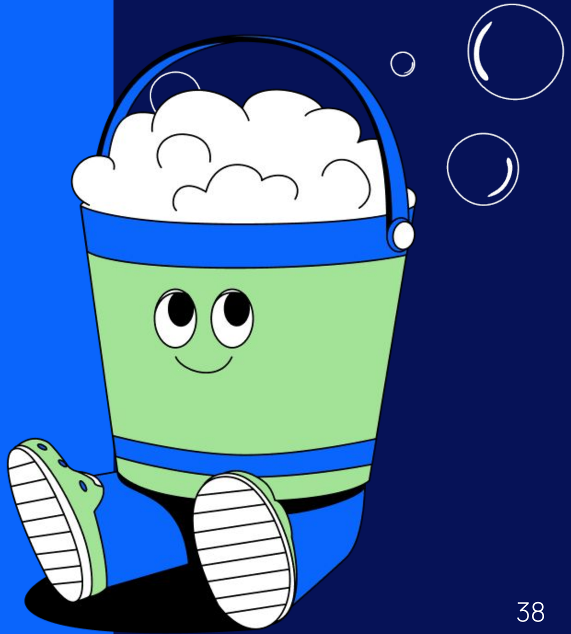
- Airtasker UK reached GMV ARR of $29.3m in Jun-26 at 33 months from launch date (Oct-23)
- Airtasker US reached GMV ARR of $10.9m in Jun-26 at 22 months from launch date (Sep-24)
- In FY27, 2Q and 3Q to maintain GMV levels during seasonal low period with further acceleration in 4Q and 1Q.

ANNEXURE C
STRATEGIC CONTEXT MEDIA PARTNERSHIPS

Meet the Taskies

Charlie

Charlie is the life of the party.
The bubbliest bucket in town, he's ready to splash into the action and loves to turn any task into a fun time.



Media Partnership Summary

All amounts in local currency millions.	Principal	Instrument	Maturity	Airtasker Group entity may choose to:	Airtasker Limited may choose cash or ART equity to acquire[4]:
Airtasker Limited (AUD)					
Nine Entertainment	5.0	Note	1Q29	Repay $5.5m in cash or issue ART equity[1]	No equity repurchase obligation.
Airtasker UK (£)					
Channel 4	3.5	Equity	N/A	Channel 4 holds 20% equity in Airtasker UK	Equity in Airtasker UK in 4Q28 based on the formula: Airtasker UK valuation = Airtasker UK TTM revenue x Group revenue multiple[5]
Channel 4 (Notes 1 & 2)	6.5	Note	2Q28	Issue equity in Airtasker UK[2] or repay £7.3m cash	
Airtasker Limited (Notes 1 & 2)[6]	6.5	Note	2Q28	Issue equity in Airtasker UK[2] or repay £7.3m cash	
Airtasker USA (USD)					
TelevisaUnivision	4.75	Equity	N/A	TelevisaUnivision holds 17% equity in Airtasker USA	Equity in Airtasker USA between 1Q30 and 1Q32 based on the formula: Airtasker USA valuation = Airtasker USA TTM revenue x Group revenue multiple[5]
iHeartMedia (Notes 1 & 2)	10.0	Note	1Q29/2Q29	Issue equity in Airtasker USA[3] or repay US$11.8m cash	
Sinclair	6.0	Note	2Q29	Issue equity in Airtasker USA[3] or repay US$7.2m cash	
Mercurius	6.0	Note	2Q29	Issue equity in Airtasker USA[3] or repay US$7.2m cash	

1. At maturity of the convertible note Airtasker Limited has the option to repay the note and coupon in cash or convert it into equity at a 10% discount to the 30-day VWAP.
2. At maturity of the convertible note Airtasker UK has the option to repay the note and coupon in cash or convert it into subsidiary equity at a 10% discount to a mutually agreed valuation or, if required, an independent expert valuation.
3. At maturity of the convertible note Airtasker USA has the option to repay the note and coupon in cash or convert it into subsidiary equity at a 20% discount to a mutually agreed valuation or, if required, an independent expert valuation.
4. This equity repurchase mechanism only applies where a media partner holds equity in a Group subsidiary either from an initial issue of equity or as a result of the conversion of a maturing convertible note.
5. Calculated as Airtasker Limited ASX market capitalisation divided by Airtasker Group TTM revenue.
6. Issued by Airtasker UK to Airtasker Limited and eliminates on consolidation for Group results.

UK Media Partnership Potential Outcomes

(Illustrative Example Only[1])

Airtasker Limited (ART) currently holds 80% of the equity in Airtasker UK. If media partnership convertible notes are converted at maturity, ART may hold approximately 65% of total equity in Airtasker UK (noting that the final ART equity % may vary from this illustrative example).

In Jun-28, ART will acquire the remaining 35% Airtasker UK equity from its media partner based on the following valuation methodology:

Airtasker UK valuation = Airtasker UK TTM revenue x Group revenue multiple[2]

Based on this illustrative example:

If ART is trading at 2x Group revenue multiple ($173m market cap) → ART will acquire 35% of Airtasker UK for $12m via issue of ART scrip (or cash) → 7% dilution

If ART is trading at 8x Group revenue multiple ($694m market cap) → ART will acquire 35% in Airtasker UK for $47m via issue of ART scrip (or cash) → 7% dilution

AUD millions	FY25 Revenue (actual)	3 year CAGR (asmp.)	2028 (ART buyback of UK equity): Revenue (potential outcome)	Valuation (2x ART revenue multiple)	Valuation (8x ART revenue multiple)
Airtasker Limited (ART)	**45**	**24%**	**87**	**173**	**694**
Airtasker Australia	42	12%	59	118	473
Airtasker UK	3	80%	17	34	135
Airtasker USA[3]	1	100%	11	21	85
Value of media partners' share of Airtasker UK (35% of equity)				12	47
ART equity dilution (potential outcome)				7%	7%

1. This is an illustrative example only and should not be construed as guidance. The potential outcomes modelled are hypothetical.
2. Calculated as Airtasker Limited ASX market capitalisation divided by Group TTM revenue.
3. For Airtasker USA forecast revenue of $10.7m and valuation assumed FY25 revenue was 2x 2H25 revenue or $1.3m rather than $0.6m as 1H25 was pre-media launch.

US Media Partnership Potential Outcomes
(Illustrative Example Only[1])

Airtasker Limited (ART) currently holds 83% of the equity in Airtasker USA. If media partnership convertible notes are converted at maturity, ART may hold approximately 65% of total equity in Airtasker USA (noting that the final ART equity % may vary from this illustrative example).

In Jun-29 ART will acquire the remaining 35% Airtasker USA equity from its media partners based on the following valuation methodology:

Airtasker USA valuation = Airtasker USA TTM revenue x Group revenue multiple[2]

Based on this illustrative example:

If ART is trading at 2x Group revenue multiple ($237m market cap) → ART will acquire 35% of Airtasker USA for $15m via issue of ART scrip (or cash) → 6% dilution

If ART is trading at 8x Group revenue multiple ($947m market cap) → ART will acquire 35% in Airtasker USA for $60m via issue of ART scrip (or cash) → 6% dilution

			2029[4] (ART buyback of US equity)		
AUD millions	FY25 Revenue (actual)	4 year CAGR (asmp.)	Revenue (potential outcome)	Valuation (2x ART revenue multiple)	Valuation (8x ART revenue multiple)
Airtasker Limited (ART)	**45**	**27%**	**118**	**237**	**947**
Airtasker Australia	42	12%	67	133	533
Airtasker UK	3	80%	30	61	243
Airtasker USA[3]	1	100%	21	43	171
Value of media partners' share of Airtasker USA (35% of equity)				15	60
ART equity dilution (potential outcome)				6%	6%

1. This is an illustrative example only and should not be construed as guidance. The potential outcomes modelled are hypothetical.
2. Calculated as Airtasker Limited ASX market capitalisation divided by Group TTM revenue.
3. For Airtasker USA forecast revenue of $21.3m and valuation assumed FY25 revenue was 2x 2H25 revenue or $1.3m rather than $0.6m as 1H25 was pre-media launch.
4. For simplicity of illustrative example, assumed calculations as of 30-Jun-29.

ANNEXURE D

QUARTERLY OPERATIONAL METRICS

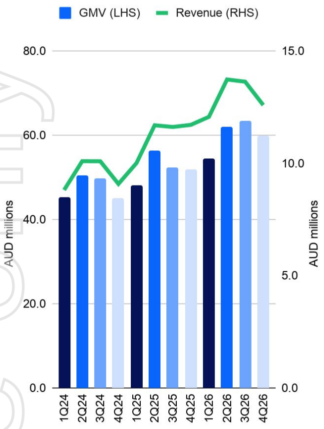
Meet the Taskies

Larry

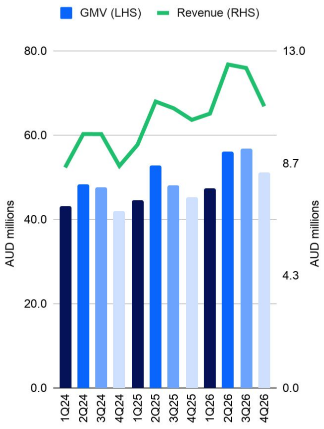
Long and laid-back, Larry’s got your back when you need things done high up. He’s strong, stable and always keeping things grounded.

Quarterly Financial Metrics

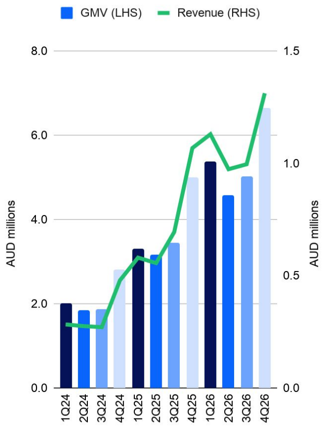
Airtasker marketplaces[1]



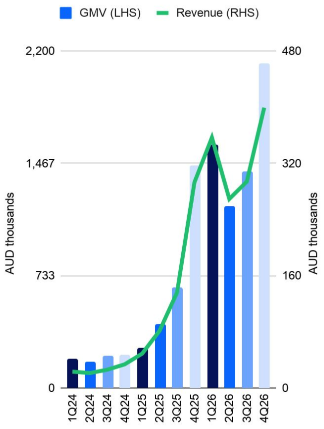
Australia[1]



UK



US



- Above the line brand marketing investment commenced Sep-24 (1Q25) for Australia to drive GMV and revenue growth.
- Fiscal 2Q/3Q (spring/summer) strongest quarters in southern hemisphere.
- AU FY26: Revenue up 11.3% on pcp to $46.3m; GMV up 10.9% on pcp to $211.6m.
- 5 year AU revenue CAGR 12.0%.

- Above the line brand marketing investment commenced Oct-23 (2Q24) for UK and Sep-24 (1Q25) for US, to drive strong growth in GMV and revenue.
- Fiscal 4Q/1Q (spring/summer) strongest quarters in northern hemisphere.
- UK FY26: Revenue up 55.4% on pcp to £2.2m ($4.4m); GMV up 47.3% on pcp to £11.0m ($21.6m).
- US FY26: Revenue up 149.8% on pcp to US$0.9m ($1.3m); GMV up 140.6% on pcp to US$4.3m ($6.3m).

1. Excludes the Oneflare marketplace.

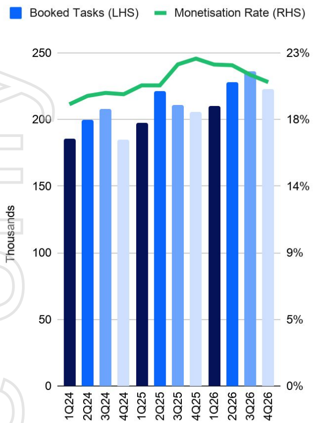
Quarterly Financial Metrics

	FY24				FY25				FY26			
AUD (thousands)	**1Q24**	**2Q24**	**3Q24**	**4Q24**	**1Q25**	**2Q25**	**3Q25**	**4Q25**	**1Q26**	**2Q26**	**3Q26**	**4Q26**
GMV												
AU	43,072	48,349	47,755	42,030	44,630	52,715	48,163	45,308	47,371	56,171	56,868	51,151
UK	2,018	1,851	1,875	2,813	3,317	3,176	3,459	5,008	5,380	4,566	5,033	6,637
US	191	174	211	215	262	415	655	1,450	1,586	1,186	1,415	2,117
Other	18	17	13	23	18	24	30	33	32	62	111	92
Total	**45,298**	**50,392**	**49,854**	**45,081**	**48,227**	**56,331**	**52,307**	**51,799**	**54,369**	**61,984**	**63,427**	**59,997**
Revenue												
AU	8,506	9,795	9,793	8,565	9,383	11,049	10,787	10,342	10,583	12,477	12,343	10,866
OF	2,318	2,096	2,078	2,070	2,060	1,894	1,898	1,738	1,765	1,545	1,532	962
UK	283	275	271	479	580	556	694	1,068	1,129	974	996	1,312
US	23	21	26	34	49	82	136	293	357	269	294	399
Other	0	3	0	6	0	6	0	8	0	10	0	14
Total	**11,130**	**12,192**	**12,168**	**11,153**	**12,072**	**13,586**	**13,515**	**13,448**	**13,835**	**15,276**	**15,164**	**13,553**

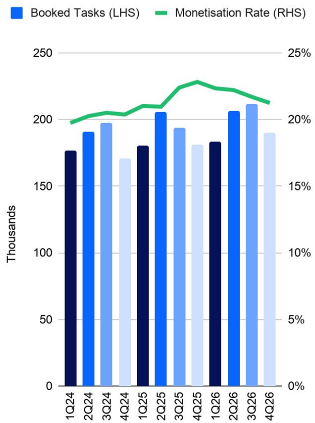
1. AU GMV excludes the Oneflare ('OF') marketplace.

Quarterly Operational Metrics

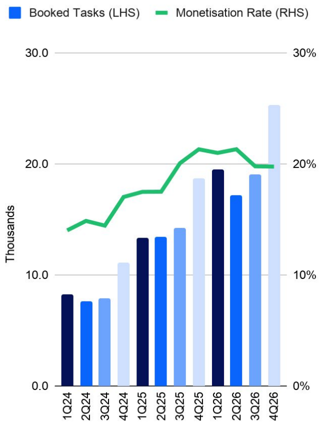
Airtasker marketplaces[1]



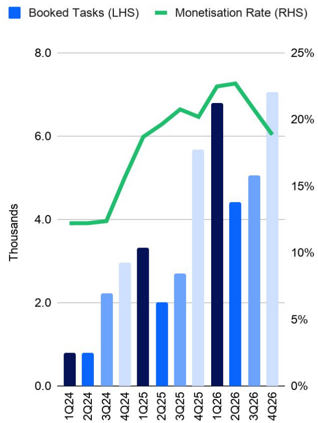
Australia[1]



UK



US



- Product investment in marketplace reliability/sales funnel efficiency continued to drive growth in booked tasks whilst maintaining monetisation rate.
- Airtasker marketplaces: FY26 booked tasks up 7.4% on pcp to 898k (FY25:836k booked tasks). FY26 monetisation rate held in line with pcp at 21.7%.
- AU: FY26 booked tasks up 4.0% on pcp to 792k (FY25: 762k booked tasks). FY26 monetisation rate held in line with pcp at 21.9%.
- UK: FY26 booked tasks up 35.6% on pcp to 81k (FY25: 60k booked tasks). FY26 monetisation rate improved 1.0ppts on pcp to 20.4%.
- US: FY26 booked tasks up 70.2% on pcp to 23k (FY25: 14K booked tasks). FY26 monetisation rate improved 0.8ppts on pcp to 20.9%.

1. Excluding the Oneflare marketplace.

Quarterly Operational Metrics

	FY24				FY25				FY26			
	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25	1Q26	2Q26	3Q26	4Q26
Booked Tasks (thousands)												
AU	176.5	191.2	197.6	171.0	180.4	205.9	193.8	181.5	183.7	206.5	211.7	189.8
UK	8.3	7.7	7.9	11.1	13.4	13.4	14.2	18.7	19.5	17.2	19.1	25.3
US	0.8	0.8	2.2	3.0	3.3	2.0	2.7	5.7	6.8	4.4	5.1	7.1
Other	0.2	0.2	0.1	0.1	0.1	0.2	0.2	0.2	0.2	0.3	0.6	0.5
Total	**185.8**	**199.8**	**207.8**	**185.2**	**197.2**	**221.5**	**210.9**	**206.1**	**210.3**	**228.3**	**236.4**	**222.6**
Average Task Price (AUD)												
AU	$243.97	$252.91	$241.68	$245.85	$247.46	$256.05	$248.57	$249.64	$257.82	$272.04	$268.67	$269.56
UK	$243.20	$241.62	$238.16	$252.40	$247.76	$236.25	$243.33	$267.85	$275.81	$266.23	$264.10	$262.37
US	$238.56	$218.66	$94.96	$72.40	$78.54	$206.17	$243.14	$255.40	$233.31	$269.17	$279.00	$299.38
Other	$117.16	$106.35	$107.70	$178.68	$133.99	$136.74	$155.43	$166.21	$142.81	$216.19	$179.99	$202.56
Total	**$243.81**	**$252.22**	**$239.90**	**$243.41**	**$244.55**	**$254.30**	**$248.06**	**$251.37**	**$258.58**	**$271.48**	**$268.29**	**$269.55**
Monetisation Rate												
AU	19.75%	20.26%	20.51%	20.38%	21.02%	20.96%	22.40%	22.83%	22.34%	22.21%	21.70%	21.24%
UK	14.02%	14.87%	14.45%	17.03%	17.49%	17.50%	20.07%	21.32%	20.99%	21.33%	19.79%	19.76%
US	12.22%	12.22%	12.38%	15.66%	18.70%	19.64%	20.76%	20.20%	22.49%	22.70%	20.77%	18.86%
Other	0.00%	17.45%	0.00%	24.97%	0.00%	23.24%	0.00%	24.73%	0.00%	16.66%	0.00%	14.66%
Total	**19.45%**	**20.03%**	**20.24%**	**20.15%**	**20.76%**	**20.76%**	**22.21%**	**22.61%**	**22.20%**	**22.15%**	**21.49%**	**20.99%**

1. Airtasker marketplaces only.

ANNEXURE E

AI UPDATE

Physical, real-world jobs are less exposed to AI disruption

AI is already transforming white-collar work:

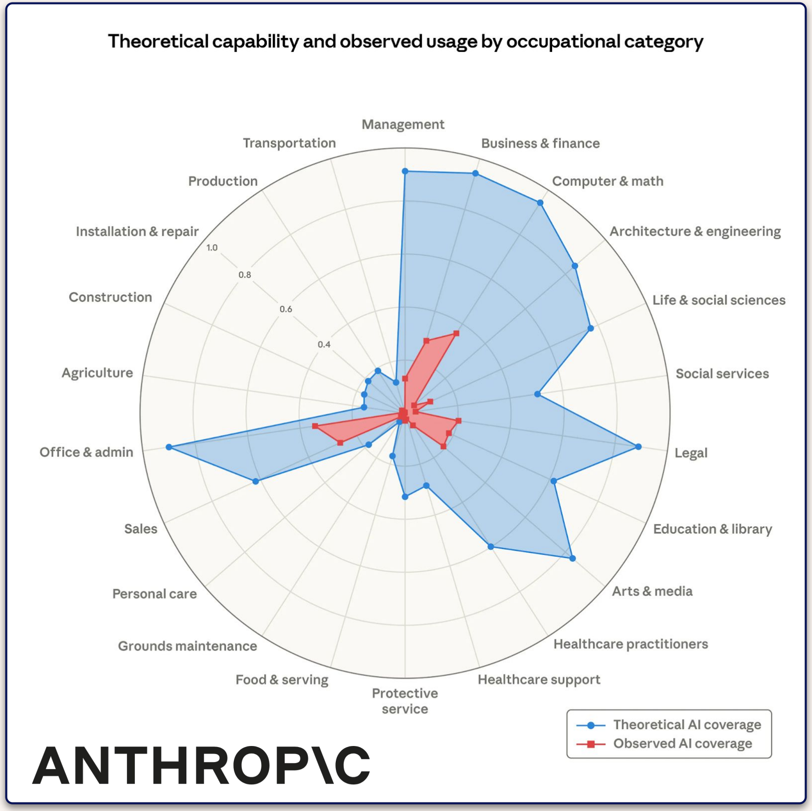
- Software
- Legal
- Admin

Real-world jobs have significantly lower exposure to automation:

- Handyman
- Installation and repair
- Garden maintenance

Labor Market Impacts of AI[1]

Mar-26



1. Source: Anthropic Labour Market Impacts: https://www.anthropic.com/research/labor-market-impacts

AI destroys certain competitive moats whilst strengthening others

Agentic AI may disrupt competitive moats built on software interfaces, workflows and publicly available data but they can't easily replicate:

- Network effects
- Embedded transactions
- Proprietary data

The Ten Moats of Vertical Software[1]

Nicholas Bustamente, Feb-26

THE TEN MOATS			
DESTROYED / WEAKENED		INTACT / STRONGER	
1. Learned Interfaces	x	6. Proprietary Data	+
2. Business Logic	x	7. Regulatory Lock-in	+
3. Public Data Access	x	8. Network Effects	+
4. Talent Scarcity	x	9. Transaction Embedding	+
5. Bundling	x	10. System of Record	~

1. Source: Nicholas Bustamente: The Ten Moats of Vertical Software https://x.com/nicbstme/status/2023501562480644501

AI unlocks powerful value drivers for Airtasker

- **Software development efficiency:** Airtasker is a “net buyer” of software. As building software becomes faster and cheaper, Airtasker can deliver greater customer value with lower cost.

- **Content moderation and leakage:** AI utilises semantic, human language enabling real-time content moderation to make Airtasker even more trusted and to address platform leakage.

- **Operational uplift:** Across the company, AI is already driving powerful operational improvements including enhanced customer discovery and product development velocity.

Airtasker's competitive advantage:

1. Network effects
2. Embedded transactions
3. Proprietary reputation data
4. Regulatory responsibility