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Jumbo delivers record EBITDA; accelerates international diversification; Brightstar update

Jumbo Interactive Limited (ASX:JIN) (**Jumbo**) today announced its results for the full year ended 30 June 2026.

Jumbo Managing Director, CEO and Founder Mike Veverka said *"FY26 was a defining year for Jumbo. We delivered the highest EBITDA in Jumbo's history and took a decisive step towards becoming a diversified, international, technology-enabled lottery and prize draw company. The acquisitions of Dream Car Giveaways in the UK and Dream Giveaway in the US marked Jumbo's significant move into international B2C markets, building a new growth engine alongside our established Australian business. We now have the ability to apply our software, marketing expertise and operational discipline to accelerate growth in both businesses."*

Jumbo delivered strong double digit growth across key Group metrics with underlying Group EBITDA of \$85.2 million (FY25: \$68.3 million), up 25% on the pcg, reflecting a resilient performance from the Australian business, strong growth in Managed Services and the positive contribution from the Dream Car Giveaways and Dream Giveaway acquisitions.

Australia

Lottery Retailing

The large jackpot environment in FY26 was more subdued than the pcg, with 23 large Powerball and Oz Lotto jackpots greater than or equal to \$30 million (FY25: 31) and an aggregate Division 1 prize value of \$960 million (FY25: \$1,530 million). Notably, there were no jackpots of \$100 million or more in FY26 (FY25: 4), and the average large jackpot value of \$41.7 million was down 15.4% on the pcg (FY25: \$49.4 million).

Despite this backdrop, Lottery Retailing demonstrated resilience. TTV was down 8.2% on the pcg, with lower national games' ticket sales partially offset by continued momentum in charity and proprietary products. Revenue declined by a more modest 4.2%, supported by a higher revenue margin of 24.7% (FY25: 23.6%) reflecting favourable product mix.

SaaS

The SaaS segment continued to perform strongly, with TTV up 15.1%, despite the softer jackpot environment, which also weighed on Lotterywest ticket sales. Excluding Lotterywest, TTV was up 18.6% and revenue up 20.1%, reinforcing the underlying strength of Jumbo's partner portfolio.

Reflecting the combined performance of Lottery Retailing, SaaS and the Corporate segment, Australia underlying EBITDA was \$55.0 million (FY25: \$61.1 million), down 10.1% on the pcg and equivalent to an underlying EBITDA margin of 47.7% (FY25: 51.6%), within Jumbo's 46%-50% guidance range.

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Managed Services

Managed Services delivered a strong result, with underlying EBITDA up 18.1% on the pcip to \$8.4 million (FY25: \$7.1 million). This reflects a better than expected performance in Canada, underpinned by new business wins and product investment, and a solid, in-line result in the UK, where cost discipline largely offset higher than expected jackpot prize payouts.

Dream Giveaways

In October 2025, Jumbo acquired Dream Car Giveaways (**Dream UK**) and Dream Giveaway (**Dream US**), marking the Group's entry into international B2C markets. The performance of these businesses is reported in a separate 'Dream Giveaways' segment within Jumbo's FY26 disclosures, reflecting an 8½-month contribution from Dream UK and 8-month contribution from Dream US.

In aggregate, this segment contributed \$21.8 million in underlying EBITDA. Dream US performance was significantly ahead of expectations, benefitting from changes to the number and timing of draws. Dream UK's contribution was modestly lower than expected, reflecting increased investment as the business transitions from its founders to Jumbo, new market testing initiatives and seasonality.

Key Group Financials

Group metric		FY26	FY25	Variance %
TTV	\$M	1,125.8	996.1	13.0%
Revenue	\$M	193.6	145.3	33.2%
Revenue margin	%	17.2%	14.6%	2.6ppts
Underlying EBITDA ¹	\$M	85.2	68.3	24.8%
Underlying EBITDA margin ¹	%	43.2%	47.0%	(3.8ppts)
Underlying NPAT ¹	\$M	41.4	39.9	3.7%
Underlying NPATA ¹	\$M	50.6	42.3	19.5%
Underlying EPSA ¹	cps	80.2 cps	67.6 cps	18.6%

Dividend and Capital management

As announced at Jumbo's Annual General Meeting in November 2025, following completion of the Dream UK and Dream US acquisitions and the associated increase in debt, the Board revised Jumbo's dividend payout ratio to a range of 30% to 50% of statutory Group NPAT. The revised payout ratio is intended to maintain balance sheet strength, support continued debt reduction and ensure Jumbo remains well positioned to deliver sustainable long-term shareholder returns.

In line with this approach and the ongoing positive cash generation of the business, the Board has determined to pay a final, fully franked dividend of 15.0 cents per share, taking the total dividend for the financial year to 27.0 cents per share, fully franked (FY25: 54.5 cents per share). This

¹ Adjusted for one-off items of \$8.682 million pre-tax (\$6.863 million post-tax) and \$(0.417) million pre-tax (\$(0.234) million post-tax) in FY26 and FY25 respectively.

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translates to a dividend payout ratio of 49.5%, at the top end of our targeted 30% to 50% dividend payout ratio range. The record and payment date for the dividend is 4 September and 17 September 2026 respectively.

As part of a proactive approach to capital management, the on-market share buyback program will continue on a disciplined and opportunistic basis, with the timing and number of shares to be purchased dependent on the prevailing share price and alternative capital deployment opportunities.

Update on proposed subcontractor arrangement with Brightstar Lottery

Jumbo refers to its announcement on 18 December 2025, in which it advised the market that Lotterywest had awarded Brightstar Lottery PLC (NYSE: BRSL) (**Brightstar**) the contract for the development, implementation and support of Lotterywest's new gaming and digital solution, and that Jumbo would work with Brightstar on a subcontractor arrangement to provide components of that solution.

As noted in that announcement, the terms of the proposed subcontractor arrangement remained subject to negotiation and Board approval. Jumbo advises that, following a period of good faith negotiation and due diligence, Jumbo and Brightstar have been unable to reach agreement on final commercial terms for the Player Account Management (PAM)¹ component of the proposed solution. The Board views this outcome as having an immaterial impact on future Group EBITDA and reflective of the commercial discipline that underpins the Group's approach to capital allocation more broadly. Jumbo will only pursue partnerships and transactions that are expected to deliver sustainable, profitable returns for shareholders.

Separately, negotiations between Jumbo and Brightstar regarding the digital component of the solution (website and mobile application) remain ongoing and are subject to Jumbo Board approval.

Jumbo's relationship with Lotterywest remains strong, and the existing SaaS agreement through which Jumbo operates the "Oz.Lotterywest" digital channel remains unchanged.

FY27 Outlook

The Group's FY27 Outlook is summarised below:

- Australia² underlying EBITDA margin range of 46% to 50% (FY26: 47.7%)
- International³ underlying EBITDA range of \$36 - \$40 million (FY26: \$30.3 million)

Please refer to the FY26 Investor Presentation for detailed assumptions underpinning the FY27 Outlook.

¹ Player Account Management (PAM) module is the system that manages a player's lottery account. It provides centralised capabilities for player registration and identity verification, secure authentication, wallet and payment management, responsible play settings, and transaction history.

² Includes Lottery Retailing, SaaS and Corporate segments.

³ Includes Managed Services and Dream Giveaways segments, with Dream US to incur a platform fee (3.2% of TTV) as a result of the transition to the Jumbo Lottery Platform.



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FY26 investor/analyst briefing

A briefing for investors and analysts will be held today at 10.30am (Brisbane/AEST).

To register to access the webcast please click on the following link:

[Jumbo Interactive Limited FY26 Results Briefing](#)

To register to access the conference call please click on the following link:

<https://s1.c-conf.com/diamondpass/10055571-u52wm0.html>

Annual General Meeting

In accordance with ASX Listing Rule 3.13.1 Jumbo advises that its 2026 Annual General Meeting (**AGM**) will be held at 11.30am (Brisbane time) on Friday, 6 November 2026 at its registered office in Brisbane at Level 11, 135 Coronation Drive, Milton, QLD 4064. The AGM will be held as a physical meeting allowing in-person attendance or webcast viewing only.

The closing date for the receipt of nominations from persons wishing to be considered for election as a director is 25 September 2026, being 30 business days prior to the AGM in accordance with Jumbo's Constitution.

Shareholders will be advised of further details regarding the AGM in a separate Notice of Meeting, which will be sent to shareholders in due course.

- Ends -

Authorised for release by the Board of Directors.

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About Jumbo Interactive

Jumbo Interactive Ltd (ASX:JIN) brings together technology, creativity, and purpose to deliver winning experiences through digital lotteries and prize draws. Our B2B SaaS platforms and Managed Services power both government and charity fundraising programs, while our B2C brands - including Oz Lotteries, Dream Car Giveaways, and Dream Giveaway - connect millions of customers to life-changing prizes and meaningful causes.

Since 1995, Jumbo has grown from a single-computer start-up into an ASX-listed global group operating across Australia, the United Kingdom, and North America. Today, we're reimagining how people engage with lotteries and prize draws online - making it simpler, more engaging, and more impactful for everyone involved.