INTELLIGENT MONITORING GROUP

An Intelligent Monitoring Group Company ASX:IMB

FY2026 Full Year Results

OUR BRANDS

ADT | signature SECURITY GROUP | WORMALD | Intelligent Monitoring Solutions

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FY26 FINANCIAL HIGHLIGHTS

Delivering another year of profitable growth, strong cash generation and disciplined execution, reinforcing our platform for long-term value creation.

REVENUE	UNDERLYING EBITDA	ADJUSTED UNDERLYING NPAT / EPS
$203.7m	**$44.0m**	**$23.6m / 6.01 cps**
+16.5%	**+14.5%**	**+442% / +363%**
vs FY25	vs FY25	vs FY25

OPERATING CASH FLOW	FREE CASH FLOW	NET DEBT / EBITDA
$22.0m	**$8.1m**	**2.26x**
+107.5%	**+>100%**	**up from 1.87x**
vs FY25	vs FY25	vs FY25

Strong financial performance reflecting the quality, resilience and scalability of our business model.

Underlying EBITDA removes $11.5m of one off costs
Adjusted Underlying NPAT adjusts for one off costs and removes amortisation of acquired intangible assets
Net debt includes lease liabilities

VS. GUIDANCE

IMG delivered at or above guidance at the NPAT(a) and EPS(a) level

IMG delivered $44.0m EBITDA, at the lower end of our guidance range reflecting:

1. ~$1m strategic investment in ADT Guard opex to support growth and build the team for future scale.

2. ~$0.5m adverse FX impact from New Zealand, representing an external currency headwind.

IMB FY26 vs Guidance		Range	Actual**
Underlying EBITDA guidance (AGM)	$m	43-47	**44.0**
= Adjusted Underlying NPAT*	$m	19.9-22.8	**23.6**
= EPS (adj) *	$m	0.052-0.06	**0.06**

* Guidance Pre-Tyco NZ acquisition
** Includes 1 month of Tyco NZ ($0.6m EBITDA, $0.4m NPATA)

SIGNIFICANT PRO FORMA EARNINGS AHEAD

FY27 & FY28 will be significant headline growth years from the addition of Wormald NZ, Red Wolf ('Waka') and ADT UK

Proforma Earnings Bridge

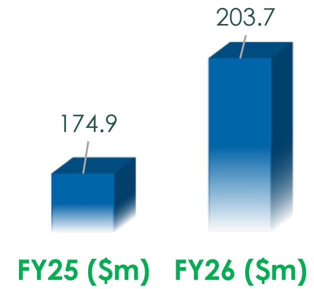
		FY26	Waka	UK	Group Proforma	
Revenue	$m	**203.7**	87.2	164.6	455.5	As disclosed (in acquisition presentations)
Group Underlying EBITDA	$m	**44.0**	10.0	79.0	133.0	At current ex-rates (NZD, AUD, GBP)
Adjusted NPAT	$m	**23.6**			38.1	Assuming full tax and current exchange rates apply
EPSa	$m	**0.06**			0.08	

FY26 OVERVIEW

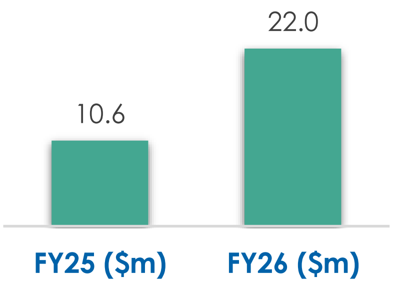
Strong underlying growth, disciplined execution and strategic expansion through Wormald NZ, Red Wolf and the proposed ADT UK acquisition.

- Strong momentum across the existing portfolio validated IMG's strategy and operating model.
- WAPL strengthened IMG's Western Australian commercial security footprint, while BNP provided a platform to target the physical security market through ADT Guard.
- Remote video monitoring gained traction, surpassing 1,000 installed sites across Australia and New Zealand.
- IMG's monitoring capabilities assisted police in apprehending 75 offenders during active incidents.
- Continued investment in technology, people and operating capabilities strengthened IMG's customer proposition.
- Wormald NZ and Red Wolf strengthened IMG's position across fire, security and life safety.
- The announced ADT UK acquisition marked a transformational expansion into a major global security market.

16.5% Revenue Growth



107.5% increase in Operating Cash Flow



IMG TODAY: ESTABLISHED SCALE, ACCELERATING GROWTH OPPORTUNITY

Defensive, high-quality recurring revenue platform with a clear runway to accelerate growth through deeper penetration of higher-value security and life security industries.

Strong Financial Profile

- Stronger earnings base with higher-quality recurring revenue and improved margin mix.

Scaled Platform in Australasia

- Creates a significantly larger trans-Tasman platform with expanded customer reach and customer base of >200,000+ monitored and serviced sites.

Specialist Workforce Driving Long-Term Growth

- ~900 full-time employees across Australasia, delivering scalable operational capacity, specialised technical expertise, and a robust platform for long-term growth.

Significant Direct Technical Coverage

- National coverage across all major cities in AU and NZ, supported by 3 monitoring rooms in AU and 1 in NZ.

A MARKET-LEADING PORTFOLIO OF TRUSTED BRANDS

Go-to-market brand structure positions the company as a market leader in a fragmented industry.

INTELLIGENT MONITORING GROUP

ADT

Direct Security Brand (with Subsidiaries)

- Australia
- New Zealand

signature SECURITY GROUP

Direct Partnered Brand

- Australia

WORMALD

Direct Fire Brand

- New Zealand

Intelligent Monitoring Solutions

Wholesale Security Brand

- Australia

DIVISION PERFORMANCE

+12.5% underlying like for like EBITDA growth in Australia – driven by growing pipeline of commercial work and increasing sales of ADT Guard.

EBITDA Breakdown

		FY26	FY25	%	
Group EBITDA	$m	**44.0**	38.4	14.5%	As disclosed
Australia	$m	**31.4**	27.9	12.5%	Organic Growth
Acquisition earnings	$m	**5.6**	0		WAPL, BNP, Wormald & Red Wolf
New Zealand (A$)	$m	**7.0**	10.5	-33.4%	Poor Q1 +42% 2H vs 1H

CORPORATE STORY

IMG is building a leading security monitoring and remote guarding platform in Australasia and the UK

PHASE I

Build the platform

- Acquire and consolidate high-quality monitoring businesses
- Create scale in control rooms, technology and customer relationships
- Use the ADT brand and market position to become the leading independent security services platform

PHASE II

Use the platform to enter much larger markets

Diversify the opportunity from traditional intrusion alarm monitoring:

1. Remote video guarding
2. Commercial security and fire services
3. AI-enabled monitoring and verification

PHASE III

Replicate internationally

- UK acquisition doubles the scale of the group
- Creates a second major geography
- Provides another platform for video guarding and technology development
- Moves IMG from a regional operator towards becoming an international security services company

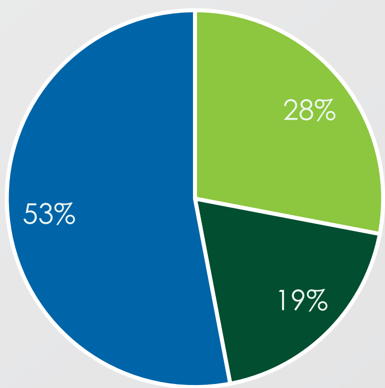
A$9BN TAM IN A BROADER A$13.6BN AUSTRALIAN SECURITY-SERVICES MARKET

A$9.0bn company-defined TAM build

53%
mobile guards & patrols

28%
security system installation & monitoring

19%
commercial security services install & maintenance



~14.1 MILLION PREMISES

→

Monitored Intrusion Alarm

RESIDENTIAL PENETRATION	COMMERCIAL PENETRATION
~3%	~20%

Outlook

- **Large, resilient market:** The industry generates approximately A$13.6bn of revenue in 2026, low volatility.
- **Technology is reshaping security delivery:** Shift toward electronic surveillance, access control, and remote monitoring.
- **Recurring demand underpins the sector:** Security needs across commercial, infrastructure, and government create ongoing (non-discretionary) demand.

Source: IBISWorld

ORGANIC GROWTH ENGINE: ENTERPRISE & COMMERCIAL - SECURITY & FIRE TECHNICAL SERVICES

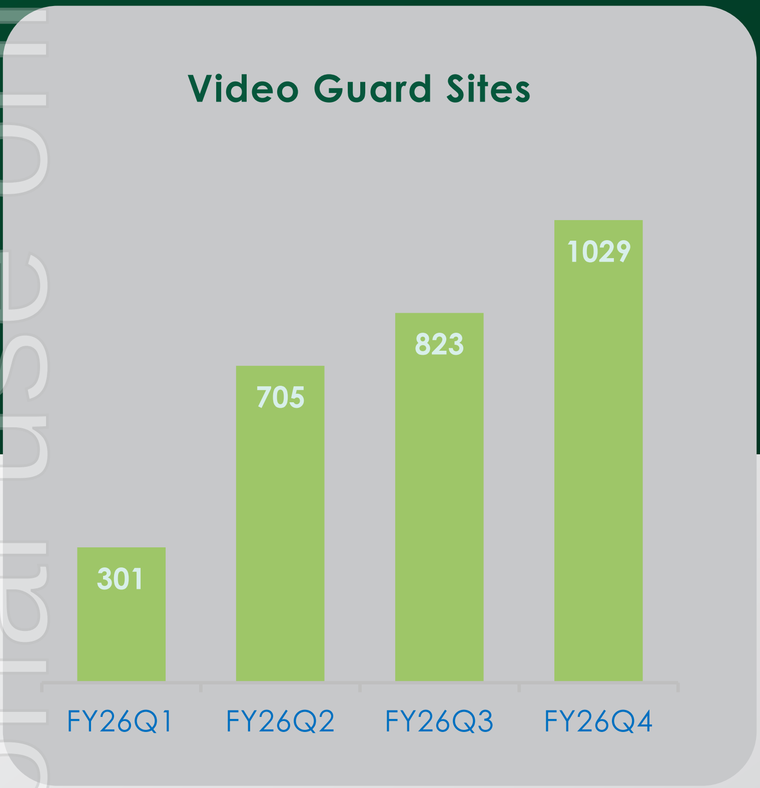
Strong quarterly growth in the probability-weighted pipeline demonstrates commercial momentum and provides strong visibility into future revenue.

Commercial Fire & Security – Growth & Outlook

- **Australia continues to build momentum,** with the commercial security pipeline growing ~26% quarter-on-quarter.
- **New Zealand is gaining traction** following the strategic reset, with stronger project activity and a positive FY27 outlook.
- **Wormald and Red Wolf provide a solid growth platform,** supported by an established customer base and an experienced, growth-focused team.
- Together, these businesses strengthen our ANZ position, broaden our service offering and support organic growth through FY27.

ORGANIC GROWTH ENGINE: LEADING SECURITY AND IOT MONITORING PLATFORM

Building momentum across video monitoring solutions, with growing customer adoption, new market opportunities and increasing industry confidence in our service delivery.



>75 ARREST

>15 MONTHLY DETERRENCE

Video Monitoring – Growth & Outlook

- **Trailer and pole rentals are showing strong early potential**, with several education-sector wins since launching earlier this year.
- **ADT Guard is gaining traction without additional marketing spend,** with improved messaging and early successes driving increasing customer interest.
- **Bureau monitoring continues to build momentum,** as more industry partners recognise the value of our delivery model and place greater trust in our monitoring services.

ABOUT: ADT RESIDENTIAL UK

ADT UK is a leading provider of Security and Home Automation solutions focused on Residential Customers

Footprint:
- 2 branches
- ~ 400+ employees

ADT Always There®

REVENUE LTM JULY 25	EBITDA MARGIN	RECURRING REVENUE
GBP £87m	49%	93%

- One of the UK's most established residential security providers, with a heritage dating back to 1874.
- Serves more than ~160,000 residential customers with stable recurring revenue.
- Recognised for professionally monitored home security systems, smart home solutions, and 24/7 monitoring and customer support.

ADT UK – ESTABLISHED MARKET LEADER

ADT has operated in the UK for over four decades, maintaining a leading position with an expected CAGR of 6-8%

ADT *Always There*®

Key Stats

~ 29 Million
Total Residential Dwellings in the UK

6-7%
Market Penetration Rate

'23 – '29 Residential Sector CAGR: 6 – 8%

Growth Drivers

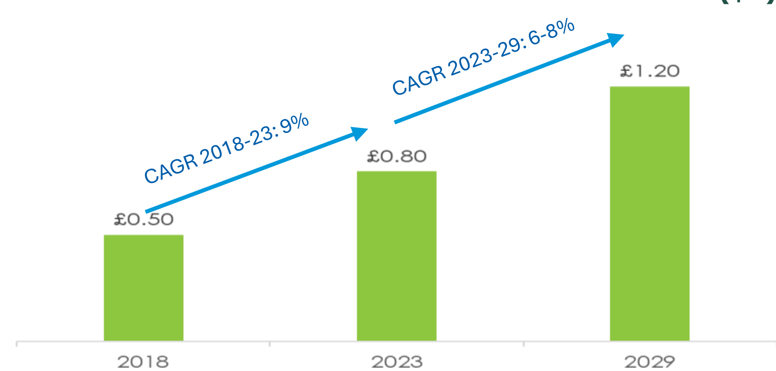
- Increased security concerns
- Greater demand for comprehensive, smart residential security solutions
- UK government pledged to build 1.5mm homes by 2029

Key Players

ADT

verisure
SimpliSafe
BANHAM SECURITY
JAGFORCE SECURITY SERVICE
Yale
Local Players

Total Serviceable Addressable Market Over Time ($b)



FY26 SUMMARY

Scale & Positioning

FY26 marked a significant step-up in the Group's scale and strategic positioning, with the acquisitions of Wormald and Red Wolf broadening our capabilities, customer base and addressable markets.

ADT UK Acquisition

Acquisition of ADT UK represents another important milestone in the Group's growth strategy, providing a platform for further geographic expansion, subject to completion.

Commercial Momentum

Commercial continued to deliver strong momentum, with a growing pipeline translating into new customer wins and an expanding sales book, supported positive quarterly growth.

ADT Guard Growth

ADT Guard surpassed 1,000 sites during FY26, underpinned by strong new commercial customer wins across education and childcare, alongside growing demand for poles and trailer solutions within the construction sector.

AU Strength Drives Growth

Despite a softer first half in New Zealand, the Group delivered resilient underlying performance, with strength across AU businesses supporting 12.5% organic growth for FY26 and positioning the business well entering FY27.

FY27 & BEYOND

ACCELERATE ORGANIC GROWTH ACROSS THE EXISTING PORTFOLIO

Commercial Pipeline

Convert the growing commercial pipeline into new customer wins

ADT Guard & Remote Monitoring

Scale ADT Guard and remote video monitoring

New Zealand Growth

Drive growth from Wormald New Zealand and Red Wolf

ADT UK Integration

Complete ADT UK and establish a platform for long-term growth

FY26 RESULTS -

GROUP FINANCIALS

PROFIT & LOSS OVERVIEW

Strong and improving P&L

- Revenue increased 16.5% to $203.7 million, supported by growth across the Group.
- Underlying EBITDA increased 14.5% to $44.0 million, with a strong EBITDA margin of 21.6%.
- Reported profit improved to $1.0 million, from a $21.9 million loss in FY25, supported by significantly lower finance costs and tax.

P&L Summary		FY26	FY25	%
Revenue	$m	203.7	174.9	16.5%
Underlying EBITDA	$m	44.0	38.4	14.5%
EBITDA margin	%	21.6%	21.9%	(1.6%)
Depreciation	$m	13.0	8.3	56.6%
Operating EBIT	$m	31.0	30.1	3.0%
Amortisation	$m	10.1	14.1	(28.4%)
Abnormal items	$m	12.5	12.2	2.5%
Finance Costs	$m	7.5	18.9	(60.3%)
Tax Benefit / (Cost)	$m	0.1	(6.8)	<100%
Reported Profit/Loss after tax	**$m**	**1.0**	**(21.9)**	**>100%**
Adjusted Underlying NPAT	**$m**	**23.6**	**4.3**	**>100%**

BALANCE SHEET

Stable, strong balance sheet

- Cash position of $42.7m
- Gross Secured Debt of $121.5m post Waka settlement
- Current facility term until March 2028 with a new debt facility to be provided as part of the UK ADT acquisition

Balance Sheet Summary		FY26	FY25	%
Cash	$m	42.7	24.0	+77.9%
Receivables	$m	36.8	28.7	+28.2%
Inventory	$m	4.0	9.0	-55.6%
Property, Plant & Equipment	$m	23.4	22.9	+2.2%
Goodwill	$m	121.3	87.1	+39.3%
Other Assets (WIP / deposits / ROA)	$m	35.8	16.8	+113.1%
Total Assets	**$m**	**264.0**	**188.5**	**+40.1%**
Accounts Payable	$m	36.3	30.0	+21.0%
Debt	$m	121.5	83.5	+45.5%
Other liabilities	$m	53.3	42.9	+24.2%
Total Liabilities	**$m**	**211.1**	**156.4**	**+35.0%**
Equity	**$m**	**52.9**	**32.1**	**+64.8%**

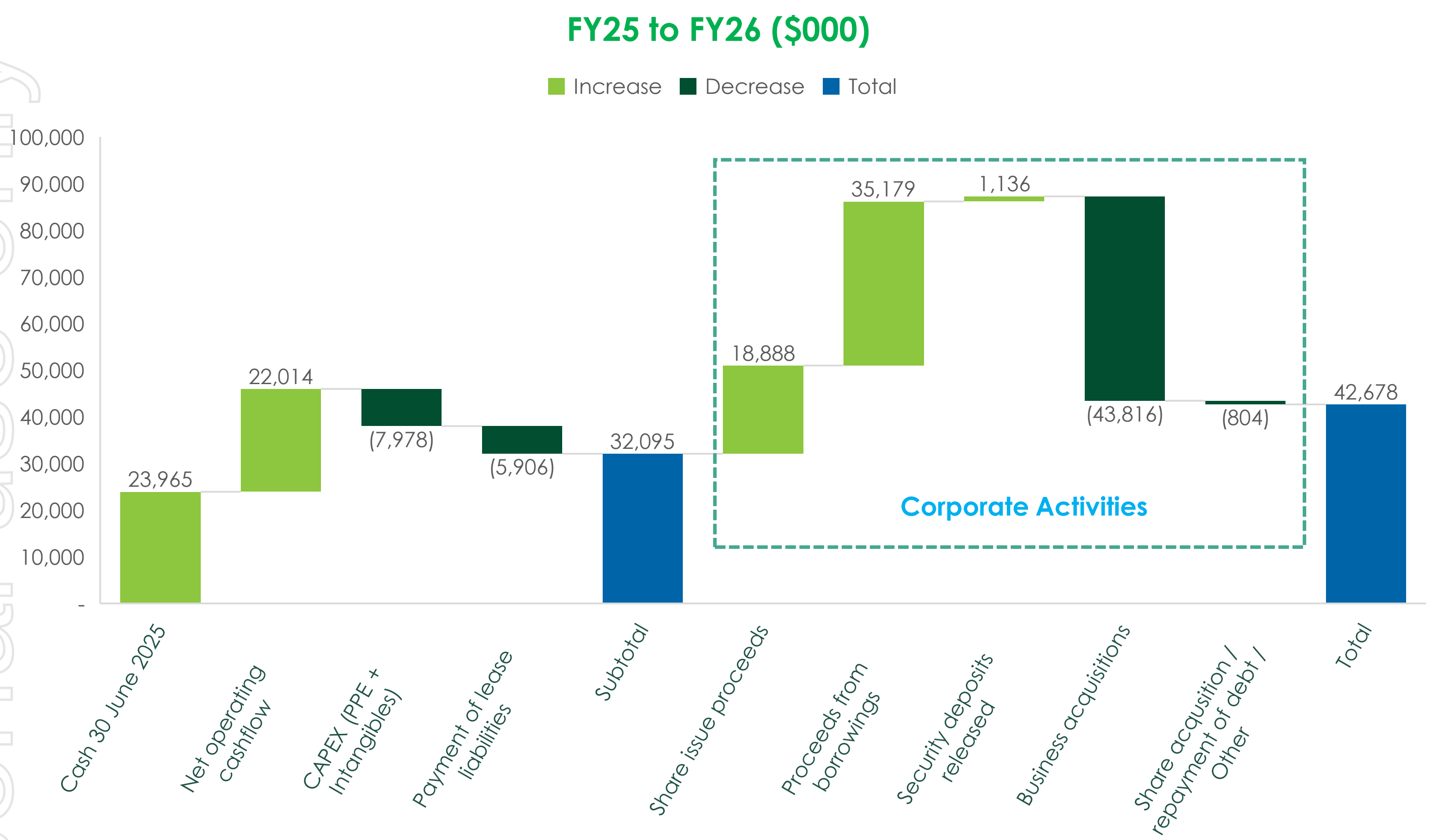
EBITDA OVERVIEW

Reconciliation to Statutory accounts

EBITDA Reconciliation

		FY26	FY25	
Reported EBITDA	$m	32.5	26.9	Per Statutory accounts
Impairment of receivable	$m	3.0	2.9	Impairments of acquired ADT customer receivables on review
Impairment of assets	$m	2.7	4.4	Impairment of acquired assets on review
Business acquisition, integration and advisory costs	$m	4.8	3.8	Various costs relating to the acquisition of Wormald NZ, Red Wolf and ADT UK and the Dec capital raising.
Interest income	$m	(1.0)	(0.6)	
Share based expense	$m	2.0	0.9	The vesting of the shares granted to the MD as part of the ADT deal has led to a non-cash increase in costs recognised in the statement of profit or loss, related to the share price. These shares are fully diluted in the share base presented
Underlying EBITDA (rounded)	$m	44.0	38.4	

CASH BRIDGE



FY25 to FY26 ($000)
Increase
Decrease
Total
100,000
90,000
80,000
70,000
60,000
50,000
40,000
30,000
20,000
10,000
-
23,965
22,014
(7,978)
(5,906)
32,095
18,888
35,179
1,136
(43,816)
(804)
42,678
Corporate Activities
Cash 30 June 2025
Net operating cashflow
CAPEX (PPE + Intangibles)
Payment of lease liabilities
Subtotal
Share issue proceeds
Proceeds from borrowings
Security deposits released
Business acquisitions
Share acquisition / repayment of debt / Other
Total

INTELLIGENT MONITORING GROUP

An Intelligent Monitoring Group Company ASX:IMB

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