**Knosys Limited**
**Address:** Level 8, 31 Queen St, Melbourne VIC 3000
**Post:** GPO Box 314 Melbourne VIC 3001
**Phone:** +61 (0) 3 9046 9700 | **Email:** hello@knosys.co
**ABN:** 96 604 777 862 | **ASX:** KNO



**ASX Announcement**

27 August 2026

# Preparing for US launch of internationally competitive, next-generation library management solutions

**FY26 Highlights:**

- **Revenue stability,** with total revenue of $9.7m, down 2% on pcp
- **Two-year contract extension with ANZ Bank for a total of $3.8m for KIQ,** paid in advance
- **Agency agreement with Oak Engage,** to introduce the Oak intranet and employee experience platform to the GreenOrbit customer base
- **Annualised Recurring Revenue of $9.0m,** broadly maintained, but down slightly due to the decision to transition away from the GreenOrbit business over time
- **Focus on cash generation,** with positive net operating cash flow of $2.2m and strong cash position of $4.9m, at 30 June 2026
- **Preparing for US launch of next-generation library management solutions** with "soft launch" marketing and tendering activities now underway
- **Positive outlook in FY27,** driven by commercial launch of Libero in the US and continued investment in Library and Knowledge Management solutions.

**Knosys Limited (ASX:KNO)** ("Knosys" or the "Company"), is pleased to provide its financial results for the financial year ended 30 June 2026 ("FY26").

| ($m) | FY26 | FY25 | Δ |
|---|---|---|---|
| **Sales Revenue** | 9.7 | 9.8 | *-0.1* |
| **EBITDA** | (1.6) | (0.6) | *-1* |
| **Net Profit/(Loss) After Tax** | (2.5) | (1.5) | *-1* |
| **Operating cash (out) flow** | 2.2 | (1.2) | *+3.4* |
| **Cash balance** | 4.9 | 2.8 | *+2.1* |

Knosys Managing Director, John Thompson said, "Knosys is an innovative technology company which is strategically harnessing proven AI toolsets to accelerate product development and improve operational scalability. Over the past year, we have been firmly focused on revenue stability and cash flow generation, as we continued our product development and moved towards commercialisation. We enter FY27 with a clear market positioning for our Libero Community Experience & Discovery Hub, as the digital town square for public libraries, with a US launch underway and expected to further advance over the balance of FY27."

**Overview of FY26 Results**

Sales revenue was stabilised at $9.7m, down 2%, underpinned by low volatility recurring revenue streams from Libero and KIQ, despite the Company's decision to transition out of the intranet market.

From an operational perspective, FY26 was a year of two halves. In 1H FY26, Knosys completed a significant phase of its Libero product development program. In November 2025, the Company implemented an internal restructuring to pivot its development program towards localising the Libero software and the Libero Mobile app for the US market, in preparation for US market entry in early FY27 and beyond.

Operating expenses of $12m were up 5% on pcp, due to higher contractor and consulting costs, higher SaaS hosting costs and one-off expenses related to the restructure, resulting in an EBITDA loss of $1.6m and a net loss after tax of $2.5m. Nonetheless, Knosys enters FY27 with a structurally lower cost base and new revenue growth potential.

Knosys reported net operating cash flow of $2.2m and a cash balance of $4.9m as at 30 June 2026.

**Strong recurring revenue base**

Annualised Recurring Revenue (ARR) of $9.0m reflects the stability of recurring revenue from Libero and KIQ and a decline in recurring revenue from GreenOrbit as the phased migration away from this product continues. Key contract extensions and new customers in FY26 included:

- ANZ Bank: Two-year contract extension for $3.8m
- Libero 6 library management system cloud service: Oberon Council, Fliedner University, Wuchopperen Health Service and Balranald Shire Council.
- An initial five existing Libero customers expanded their subscriptions to add the Libero mobile library application
- Positively, sixty existing Libero customers renewed their subscriptions

**Two-year contract extension with ANZ Bank for a total of $3.8m**

In May 2026, ANZ signed a two-year contract extension, with an optional third year, for the continued use of Knosys' Knowledge Management enterprise solution, KnowledgeIQ (KIQ). This contract extension continues Knosys' long-standing relationship with ANZ, with the total contract value of $3.8m paid in advance.

Over the next two years, Knosys will support ANZ in integrating a new AI assistant into its knowledge management portal, helping the bank to use AI to improve employee workflows and customer service.

**GreenOrbit customer migration agency agreement with Oak Engage**

In January 2026, Knosys announced a new agency agreement with Oak Engage to introduce the Oak intranet and employee experience platform to Knosys' GreenOrbit (GO) customer base, offering a technology upgrade. GO currently provides its GreenOrbit intranet solution (the GO Platform) to a portfolio of customers, primarily based in Australia and the United States of America.

Knosys experienced some attrition in its GreenOrbit customer base in 2H FY26, reflecting its decision to exit this business over time. This trend is expected to continue over the next 18 months; however, this will be mitigated by commissions to be received from OAK for customers who migrate to the Oak Engage platform.

**Investment in Core AI Activities**

Knosys is leveraging AI to enhance its core Software-as-a-Service (SaaS) products, positioning them as critical "Systems of Record" in the global AI value chain. By establishing a single source of verified information, Knosys allows large organisations to securely integrate external AI tools while eliminating the risk of data inconsistency. In addition, the Company is using various AI applications within its own business to accelerate and improve its suite of business solutions.

**Refined market positioning for next-generation Libero products**

Knosys is entering the commercialisation phase for the next-generation Libero library management solution with detailed go-to-market plans underway. Modern libraries require a unified foundation for patron discovery, engagement and branch operations. The Libero Community Experience & Discovery Hub has a mobile-first user experience, an all-in-one system with relatively fast deployment and is content provider agnostic.

Libero is already a proven solution across Australia and Germany with circa 100 library customers. The Libero platform has the potential to replace two to five existing systems within the public library ecosystem, delivering clear value and a simplified offering for customers.

**FY27 Outlook**

Marketing activities in the US commenced in Q1 FY27, including the launch of a new US website, the activation of a US-based telemarketing team to introduce Libero to the market, and the relocation of resources from Australia to the US to support the sales process during the year. Knosys is already tendering for the use of the Libero solutions in the US library market. Libero is expected to formally launch in the US in FY27, before scaling in other international markets.

In addition, Knosys is working on the next generation Libero 7 program, which is expected to be ready for commercial sale in FY27. Libero 7 is the next generation library management solution, featuring enhanced automation and personalisation, with a primary focus on public libraries.

## ABOUT KNOSYS

Knosys is a leading SaaS provider headquartered in Melbourne, with operations internationally, providing specialist expertise in helping businesses manage information and knowledge. We enable organisations to make sense of information and use it to connect, collaborate and drive strong business outcomes for customers, employees and stakeholders. Our focus is on developing solutions that enable businesses to make the most of information and knowledge assets that sit within their organisation. This currently includes library management, knowledge management and intranet solutions.

"Connecting People and Information"

*The Board of Knosys Limited has authorised the release of this announcement to the market.*

For further information please contact:

| | | |
|---|---|---|
| John Thompson<br>Managing Director<br>Knosys Limited<br>T: +61 3 9046 9700<br>E: cosec@knosys.it | OR | Katie Mackenzie<br>Belleview Investor Relations<br>T: 0455 502 197<br>E: kmackenzie@belleviewir.com.au |