Beamtree®

FY26

FY26 Annual Results

28th August 2026

Authorised for release by a duly authorised sub-committee of the Board

Beamtree®

Highlights

Strategic Review completed

- Focus on high value products
- Business process improvements
- Product investment to drive growth

Financial Performance

- Recurring Revenue up 10.1% to $27.5m
- Positive Operating Profit of $362k
- Tight cost control

Balance Sheet

- Restructured Debt Facility
- Write-down of Intangible Assets

Helping healthcare providers deliver better care

Our segments	What we provide to support Healthcare delivery
Coding	**Software to audit the quality and accuracy of clinically coded information,** enabling hospitals to maximise complexity recognition and assure revenue received from payers while supporting the efficient use of clinical coding resources through automation.
Analytics	**Platforms that collate clinical data analysis with peer benchmarking across entire countries,** to drive better care and efficient use of scarce resources across health services with informed decisions.
Diagnostic	**AI tools to enable users to build expert rules for repeatable clinical and non-clinical tasks,** creating time and cost savings in diagnostics services, while providing safer, consistent care to patients.

Leading healthcare tech company focused on innovative AI enhanced solutions for coded data in the hospital and pathology markets

Coding
(30% of revenue)

73%

Of acute patient records in Australia processed by Beamtree

Analytics
(42% of revenue)

>10k

Unique benchmarks across ANZ in Health Roundtable

Diagnostics
(28% of revenue)

100m+

Cases interpreted through RippleDown each year

Leading healthcare tech company focused on innovative AI enhanced solutions for coded data in the hospital and pathology markets

Coding

15 years of experience in Hospital clinical data coding assurance in Australia, New Zealand. Operating in Ireland, Saudi and Canada

Coding Services supporting clients for over 15 years now over 200 clients in 4 continents

Analytics

Experts in Hospital and health systems analytics and benchmarking for more than 30 years. Supporting whole of system member services in ANZ and now the UK

Health Roundtable servicing ANZ for over 30 years

Diagnostics

Automation of clinical decision support in Laboratory services in over 25 countries for over 25 years

Beamtree and RippleDown have been serving labs for more than 25 years in over 25 countries

Deep product capability

Deep customer relationships

- Built for our Partner
- Long term customers
- High bar for accuracy

Extensive domain expertise

- Operational and clinical hospital data going back decades
- Standards and degrees of complexity which differ by geography

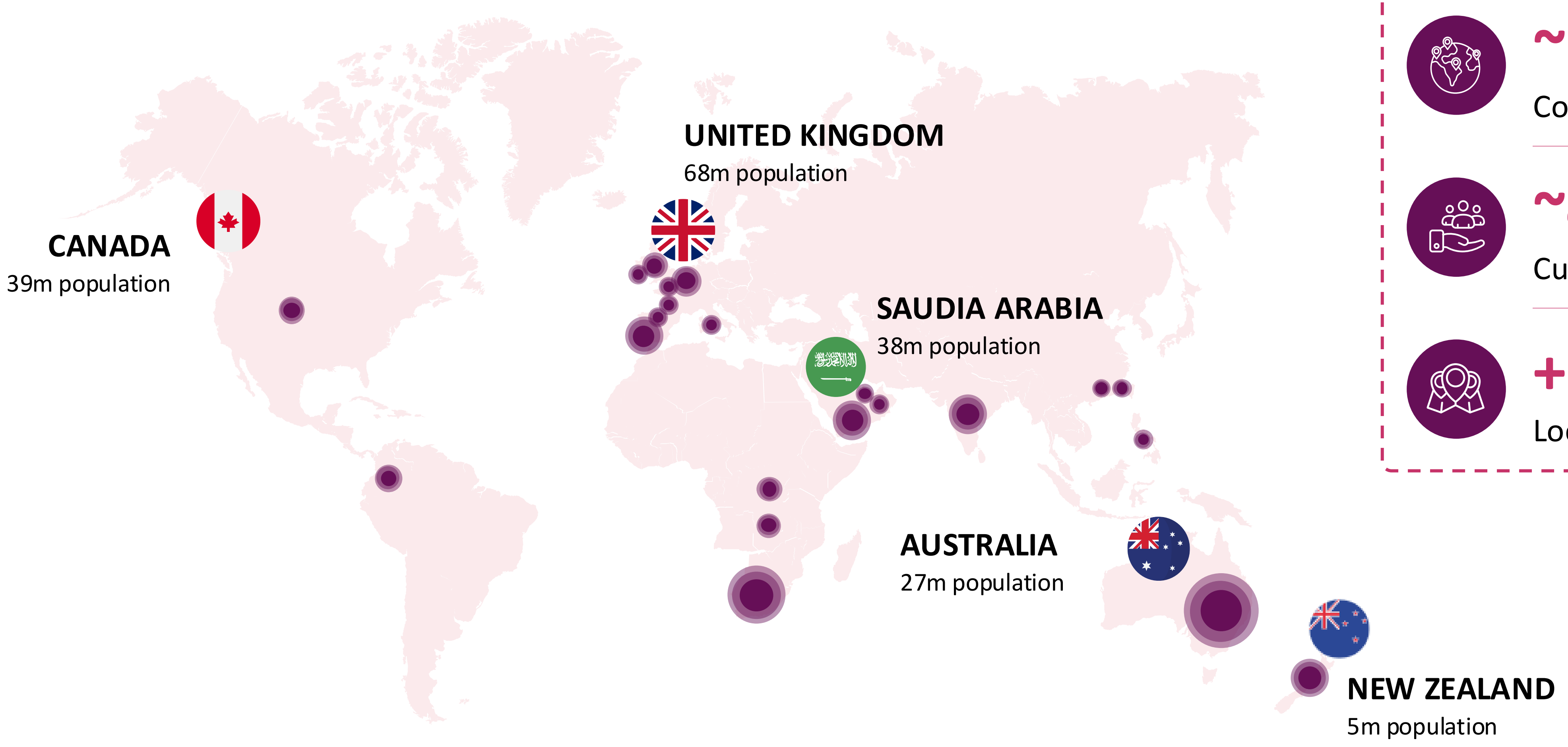
‘Trusted’ Ai

- AI deployed with in Strong guard rails
- Leverage of decades of experience
- Existing and new products

Highly regulated environment

- IHACPA, AIHW, HIMAA (Aus)
- SHC, MOH, CNHI, CHI, SCFHS, SHIMA (Saudi)
- CIHI, Health Canada, Provincial MoHs, CHIMA (Can)
- NHS England, NICE, ICBs, IHRIM (England)

Focused Markets



~25
Countries

~400
Customers

+1200
Locations

FY26 Financial Results

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Profit and Loss

	FY25	FY26	FY26 Growth
Total Recurring Revenue	**25.0**	**27.6**	**10%**
Analytics	11.1	12.2	9%
Diagnostics	7.5	7.9	6%
Coding	5.9	7.2	21%
Clinical decision support	0.5	0.3	(32%)
Non-Recurring Revenue	**3.6**	**1.6**	**(54%)**
Total Revenue	**28.6**	**29.2**	**2%**
Expenses – people	(20.6)	(21.5)	5%
Expenses – non people	(7.3)	(7.3)	0%
Total Operating Expenses	**(27.9)**	**(28.8)**	**3%**
Operating Profit	**0.7**	**0.4**	**(50%)**
Non-operational income & expense	(1.4)	(0.1)	(96%)
Goodwill impairment	-	(9.6)	100%
Software impairment	-	(3.6)	100%
Depreciation & amortisation	(5.5)	(5.1)	(7%)
Interest expense	(0.2)	(0.2)	41%
Income tax benefit/(expense)	0.2	(0.1)	(145%)
Net Profit/(Loss) after Income Tax	**(6.2)**	**(18.3)**	**(197%)**

Recurring revenue up 10%

High-quality recurring revenue makes up 95% of total revenue.
Low churn.
Clinical Decision support discontinued

Expense control - $29.2m

Continued focus on cost management

Goodwill Impairment - $9.6m

Forecast impacted by discontinued products & reassessed growth rates for international markets. Non-cash.

Software impairment - $3.5m

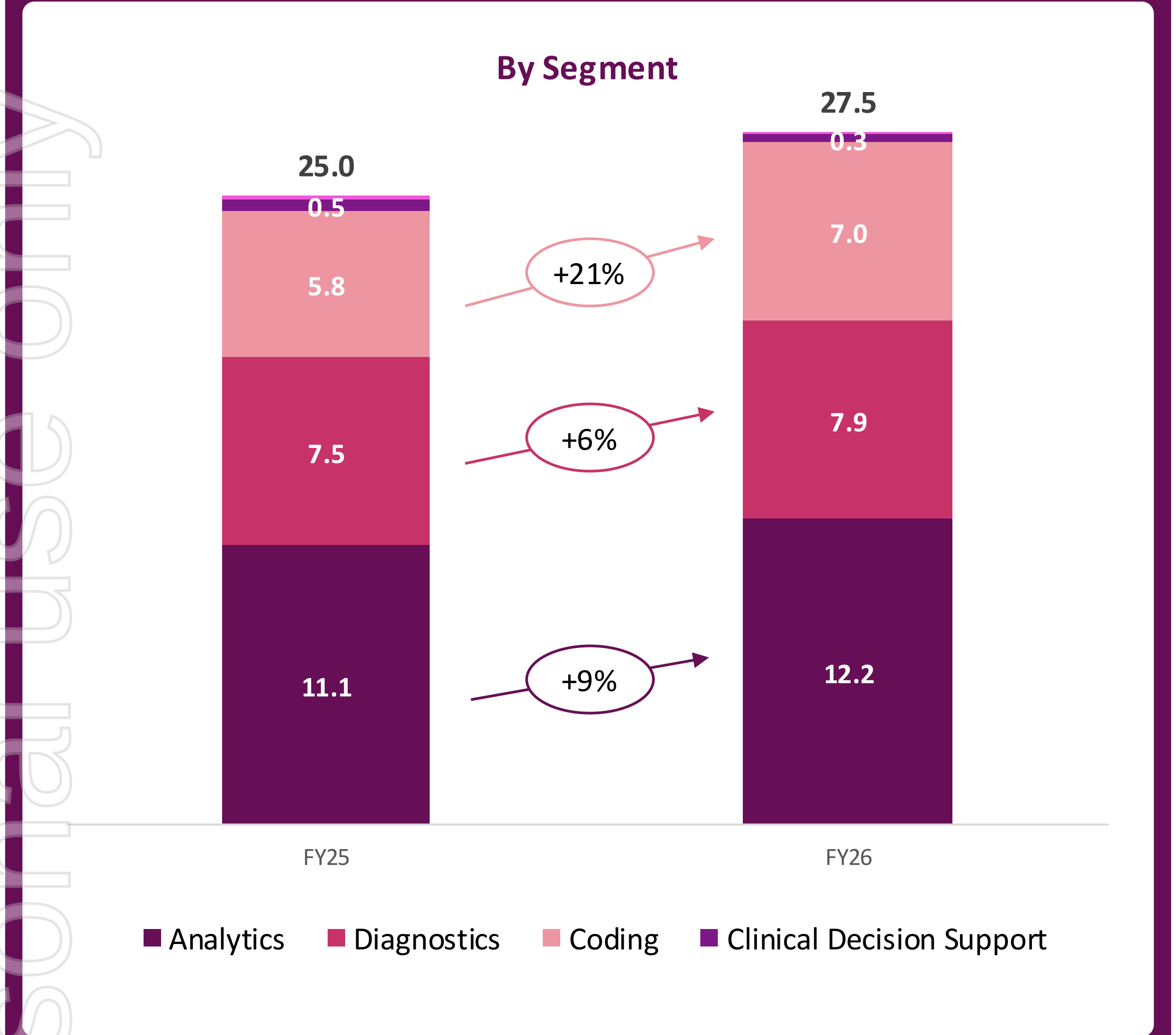
Reviewed useful life of acquired software now fully integrated, which is now rewritten into the base product.
Re-platformed software written off

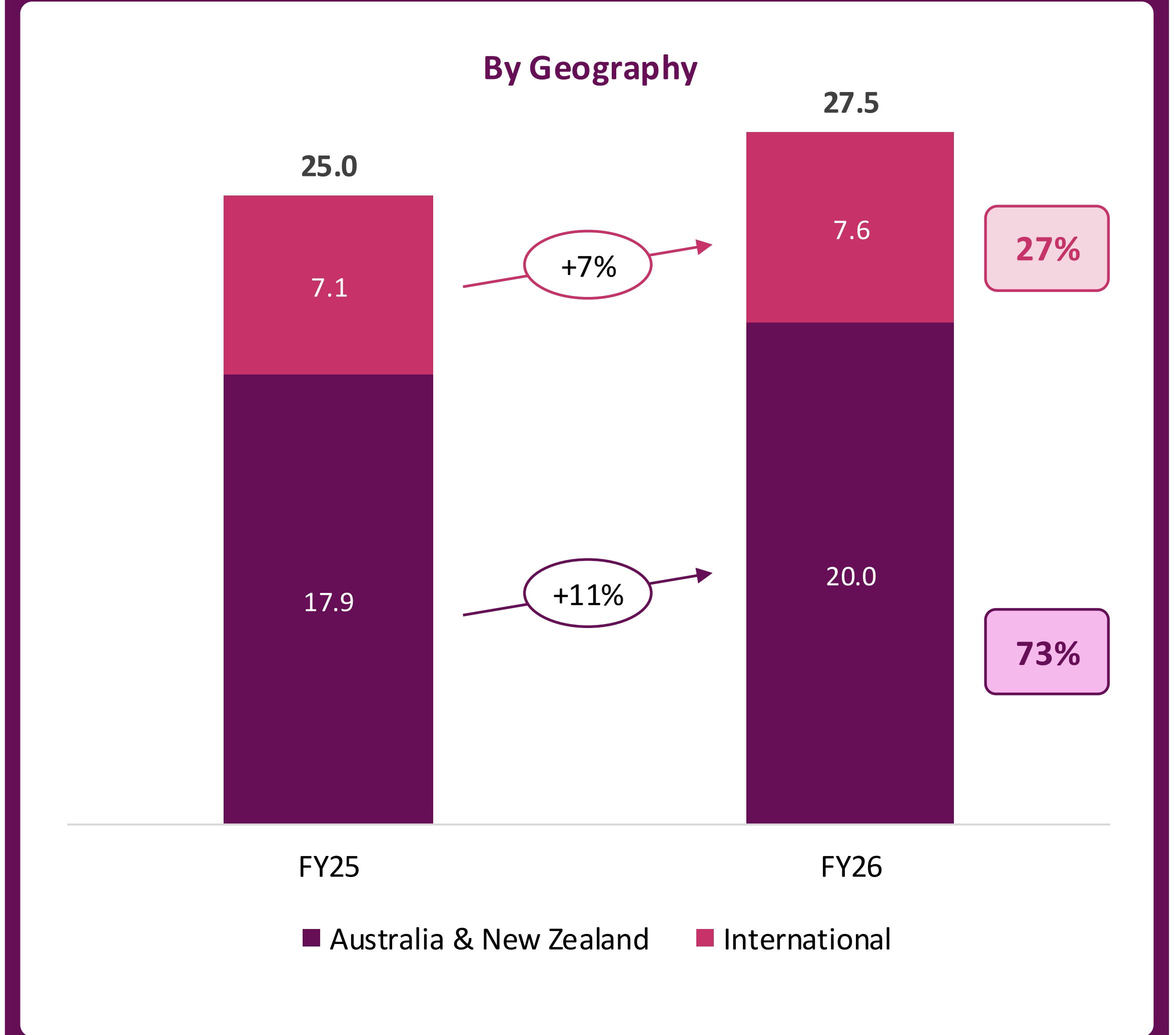
Underlying ARR - $25.4m

Excludes discontinued products $1.7m

*adjusted for roundings

Recurring Revenue by Product and Geography





Balance Sheet

	FY25	FY26
Current Assets		
Cash and cash equivalents	4.8	2.5
Trade and other receivables	4.7	5.2
Contract assets	0.1	0.3
Total Current Assets	**9.6**	**8.0**
Non-Current Assets		
Property, plant and equipment	0.2	0.2
Right-of-use assets	0.9	0.7
Intangible assets	41.8	27.8
Deferred tax assets	1.7	0.8
Total Non-Current Assets	**44.7**	**29.4**
Current Liabilities		
Trade and other payables	3.4	3.2
Borrowings	-	3.3
Contract liabilities	2.8	4.6
Other current liabilities	1.7	1.7
Total Current Liabilities	**7.8**	**12.8**
Non-Current Liabilities		
Lease liabilities	0.7	0.5
Borrowings	2.3	-
Other non-current liabilities	1.5	0.7
Total Non-Current Liabilities	**4.5**	**1.2**
Net Assets	**41.9**	**23.4**

Intangibles assets $27.8m - $13.3m

Goodwill impairment – $9.6m
Software impairment - $3.6m

Borrowings

Current as at June 26 – waiver received Aug 26
Non-current at half year
Restructured covenant to align with business needs

Liquidity – $5.5m

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Cashflow

	FY25	FY26	Variance
Operating Activities			
Receipts from customers (inclusive of GST)	31.7	33.2	
Payments to suppliers and employees (inclusive of GST)	(31.1)	(32.2)	
Interest received	0.0	0.1	
Interest and other finance costs paid	(0.1)	(0.2)	
Net Cash from Operating Activities	**0.6**	**0.9**	**0.4**
Investing Activities			
Payments for property, plant and equipment	(0.2)	(0.1)	
Payments for intangibles	(2.3)	(3.7)	
Net Cash from Investing Activities	**(2.5)**	**(3.8)**	**(1.3)**
Financing Activities			
Repayment of lease liabilities	(0.3)	(0.3)	
Proceeds from debt facility	2.3	1.0	
Other financing activities	(0.4)	-	
Net Cash from Financing Activities	**1.6**	**0.7**	**0.9**
Net Increase/(Decrease) in Cash & Cash Equivalents	**(0.3)**	**(2.3)**	
Opening Cash & Cash Equivalents	5.0	4.8	
Closing Cash & Cash Equivalents	**4.8**	**2.5**	**(2.3)**

Positive operating Cash flow

Focus on working capital management

Continue to invest in our unique IP

FY26 investment in Evolve
Targeted product expansion

Cash on hand $2.5m

Remaining $3.0m undrawn facility

* Includes $1.85m of cash from initial draw down of debt facility.

FY27 Priorities

FY27 Priorities

Priorities

1. Execution & Focus
2. Leverage our IP to bring value to our partners
3. Continued focus on ARR growth through established & new products

Beamtree®

The partner between patient and healthcare provider

Thank you

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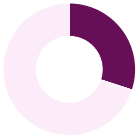
Beamtree - an Australian company with global reach.

Beamtree

A leading healthcare technology company focused on innovative AI enhanced solutions for data quality assurance in the hospital, benchmarking to promote best practice, and automation in diagnostics care.

Hospital clinical **coding** tools, PICQ, RISQ and PICQ Audit

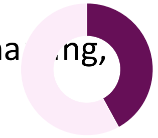


(30% of revenue)

- Audited ~8 mill patient episodes from 362 sites last financial year (>70% of all admissions ANZ) now operating in Ireland, Canada and Saudi.
- PICQ audit providing approx. $4 mill uplift pa per client

"Beyond the immediate identification of coding opportunities, the PICQ® Audit program helped strengthen visibility of clinical complexity across our Local Health District. By applying a structured, data-driven audit methodology, the district was able to systematically review episodes where diagnoses may influence funding outcomes."

Health systems **analytics** and benchmarking, Health Roundtable

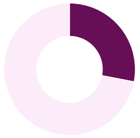


(42% of revenue)

- 189 member hospitals across ANZ, 176,000 dashboard interactions pa, covering 80% of acute activity across the region.

"I've seen the value in having robust, timely, comprehensive and, I use the word intelligence, not data deliberately, intelligence to improve care, particularly where it's able to be peer assessed for sustained improvement."

Automated decision support in labs, RippleDown Auditor and Expert



(28% of revenue)

- Processing over 100mill episodes pa for direct customers
- Generating over $8million in savings for every million episodes.
- Automating 90% of reporting in client labs

"The implementation of RippleDown in our Haematology department has had an enormous positive impact on our workload and the quality of the reports that we provide. The ongoing support of Beamtree with this work is absolutely phenomenal."

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