

ASX Announcement

OMG GROUP Limited (ASX: OMG)

28 August 2026

FY26 results: Revenue up 48% to \$6.13m with record gross margin

Highlights

- FY26 group revenue of \$6.13m, up ~48% on FY25 (\$4.13m)
- Gross profit of \$2.52m, up ~52%, growing ahead of revenue
- Gross margin of ~41%, the highest since inception (FY25: 40%)
- Normalised loss before tax of ~\$1.56m, ~8% lower than FY25 adjusted loss of ~\$1.70m, with gross profit uplift reinvested into distribution, brand and product development
- FY27 opens with an expanded national and international distribution footprint, including an expanded national Woolworths ranging extension for Oat Milk Goodness PrOATein, Blue Dinosaur national ranging with Chemist Warehouse New Zealand and the Company's first Southeast Asia distribution agreement.
- Post period-end, July FY27 delivered net sales of ~\$738k, up ~120% PCP and ~46% on June 2026

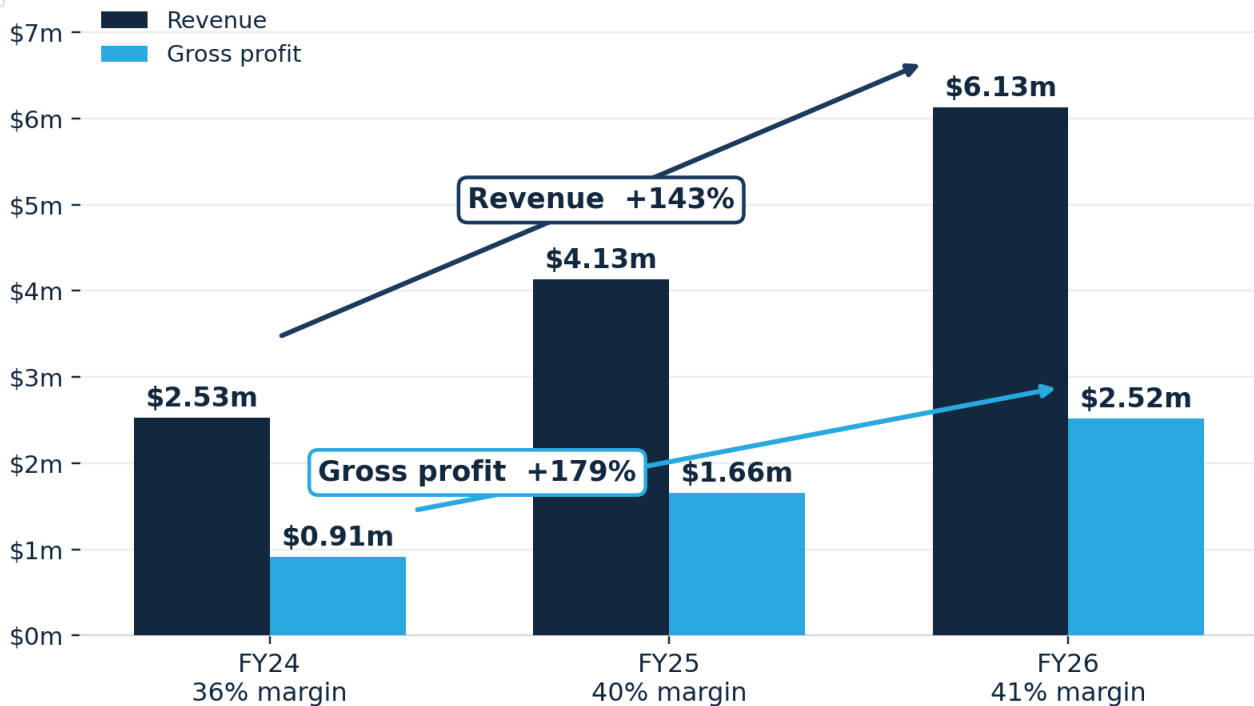
OMG Group Ltd (ASX: OMG) ("OMG Group" or "the Company") is pleased to present the following summary of its audited full year financial results for the 12-month period ended 30 June 2026 ("FY26").

During the period, Company revenue increased ~48% to ~\$6.13m (FY25: \$4.13m), a third consecutive year of revenue growth above 45% and an increase of ~143% over the two years since FY24 (\$2.53m). The result reflects continued growth across the Company's portfolio, alongside an expanded sales and distribution footprint across grocery, petrol and convenience, food service and ecommerce channels. During FY26, the Company also launched its matcha platform, establishing an additional growth vertical entering FY27.

Commercial execution accelerated during FY2026. The Company expanded its national Woolworths ranging extension for three additional Oat Milk Goodness PrOATein products, with rollout scheduled for FY27. It also launched its dual-brand matcha platform and expanded internationally through Blue Dinosaur's national ranging with Chemist Warehouse New Zealand and its first Southeast Asian distribution agreement. Ecommerce remained a key growth channel during FY2026, with Q4 ecommerce net sales increasing ~31% on Q3, continuing the strong growth trajectory established across the year.

Gross profit increased ~52% to ~\$2.52m, growing ahead of revenue and lifting gross margin to ~41% (FY25: 40%), the highest level since inception. Gross profit has increased ~179% since FY24 (\$0.91m at a 36% margin). The improvement reflects continued logistics and inventory discipline, packaging and ingredient efficiencies, and a higher contribution from ecommerce, where the Company captures full retail margin.

Revenue and gross profit — FY24 to FY26



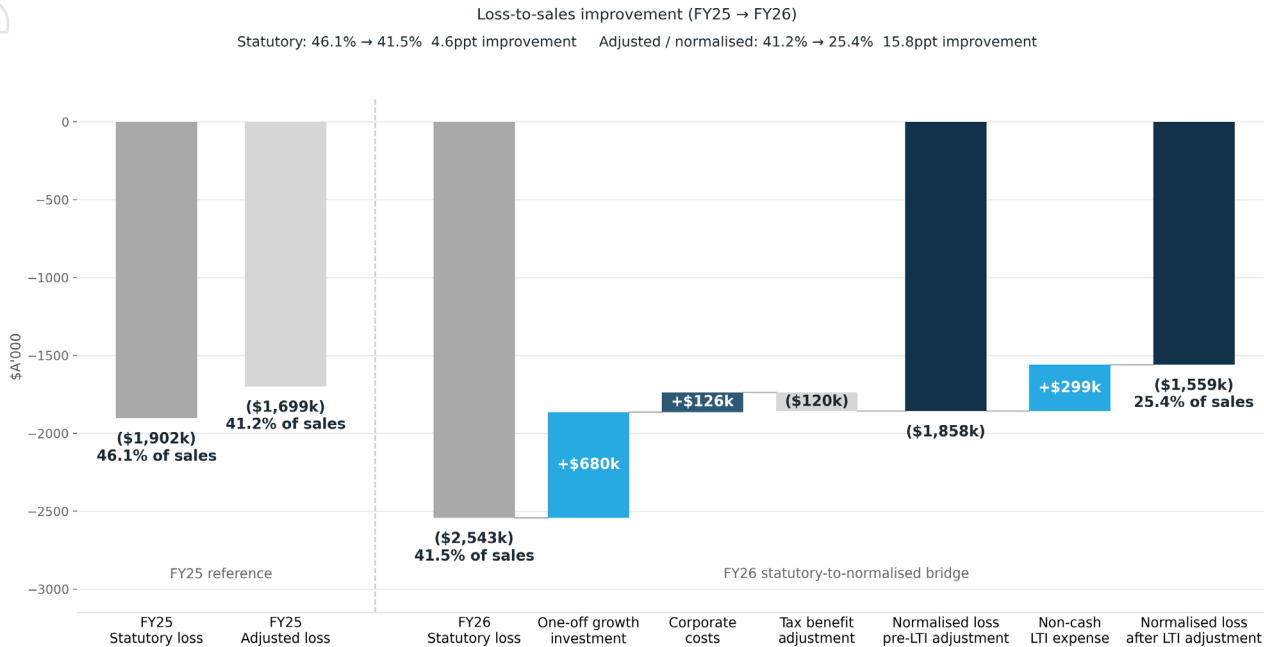
Normalised result:

The statutory loss before tax for FY26 was ~\$2.54m. Management identified a number of one-off and non-recurring items that it does not consider reflective of the underlying trading performance of the business.

Of these, ~\$680k related to one-off growth investment undertaken during FY26 across marketing, brand and product development initiatives, including the national Woolworths ranging extension secured during the year. A further ~\$126k related to transaction costs, partially offset by a ~\$120k tax benefit. Adjusting for these items resulted in a normalised loss before tax, prior to the LTI adjustment, of ~\$1.86m.

FY26 also included ~\$299k of non-cash long-term incentive expense. After adjusting for this expense, normalised loss before tax was ~\$1.56m, an ~8% improvement on the FY25 adjusted loss of ~\$1.70m.

FY26 loss before tax — statutory to normalised (\$A'000)



FY25 adjusted loss reflects the \$203k one-off acquisition cost adjustment disclosed for FY25.

Reinvestment of gross profit:

Gross profit grew by ~\$864k during FY26 while the normalised loss improved by ~8% compared with the FY25 adjusted result. This reflects a deliberate decision to reinvest the gross profit uplift into brand, marketing and product development initiatives that supported the Company's expanded distribution footprint and broader commercial growth platform entering FY2027.

Management commentary:

OMG Group Chief Executive Officer, Alex Aleksic said: "FY26 delivered another year of strong top-line growth, with revenue increasing 48% to \$6.13 million and gross margin reaching a record ~41%. Importantly, we also materially expanded the commercial footprint of the business during the year, while deliberately reinvesting the resulting gross profit growth into brand, distribution and new product initiatives.

We enter FY27 with five ProAtein products to be ranged nationally across Woolworths, Blue Dinosaur ranged nationally with Chemist Warehouse New Zealand, our first Southeast Asian distribution agreement in place and a new matcha platform moving into commercial fulfilment. Ecommerce has also continued to scale strongly, providing an increasingly important direct-to-consumer growth channel.

The focus now is on converting that broader footprint into sustainable revenue growth, maintaining the margin discipline demonstrated in FY26 and continuing to progress the business towards cash flow breakeven."

-ENDS-

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About OMG Group

OMG Group is a health & wellness food company. The Company was established with a vision to provide engaging brands that provide the very best foods to meet consumer demand for clean, sustainable and healthy products. The core brands in the portfolio are Blue Dinosaur® and Oat Milk Goodness.

Join OMG Group's Interactive Investor Hub

Access the latest Company information and engage with management by asking questions about OMG Group's latest announcements and updates:

<https://omg-group.com.au/auth/signup>

This announcement has been approved for release by the Board of Directors of OMG Group Limited.