Pointerra

Digital Twins

Simply *faster.*

Full Year FY26 Preliminary Results Presentation

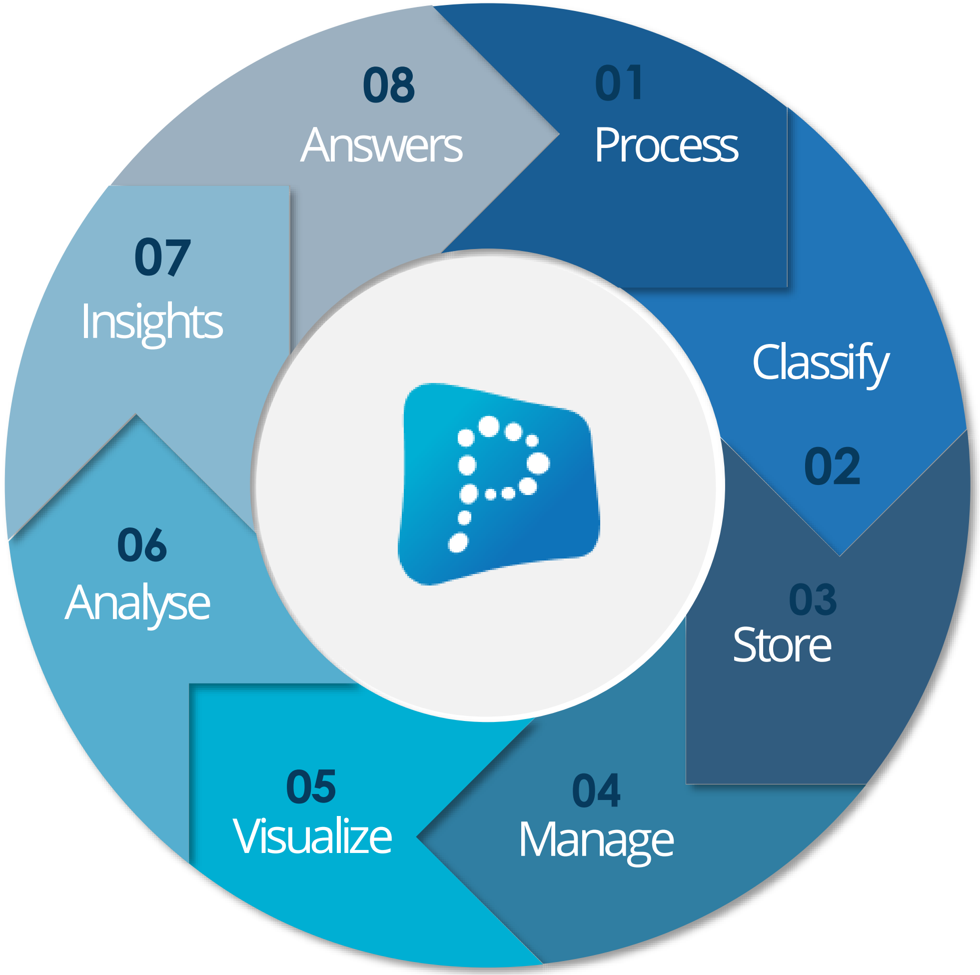
For the year ended 30 June 2026

Pointerra3D – Building Faster Digital Twins to Better Manage the Physical World

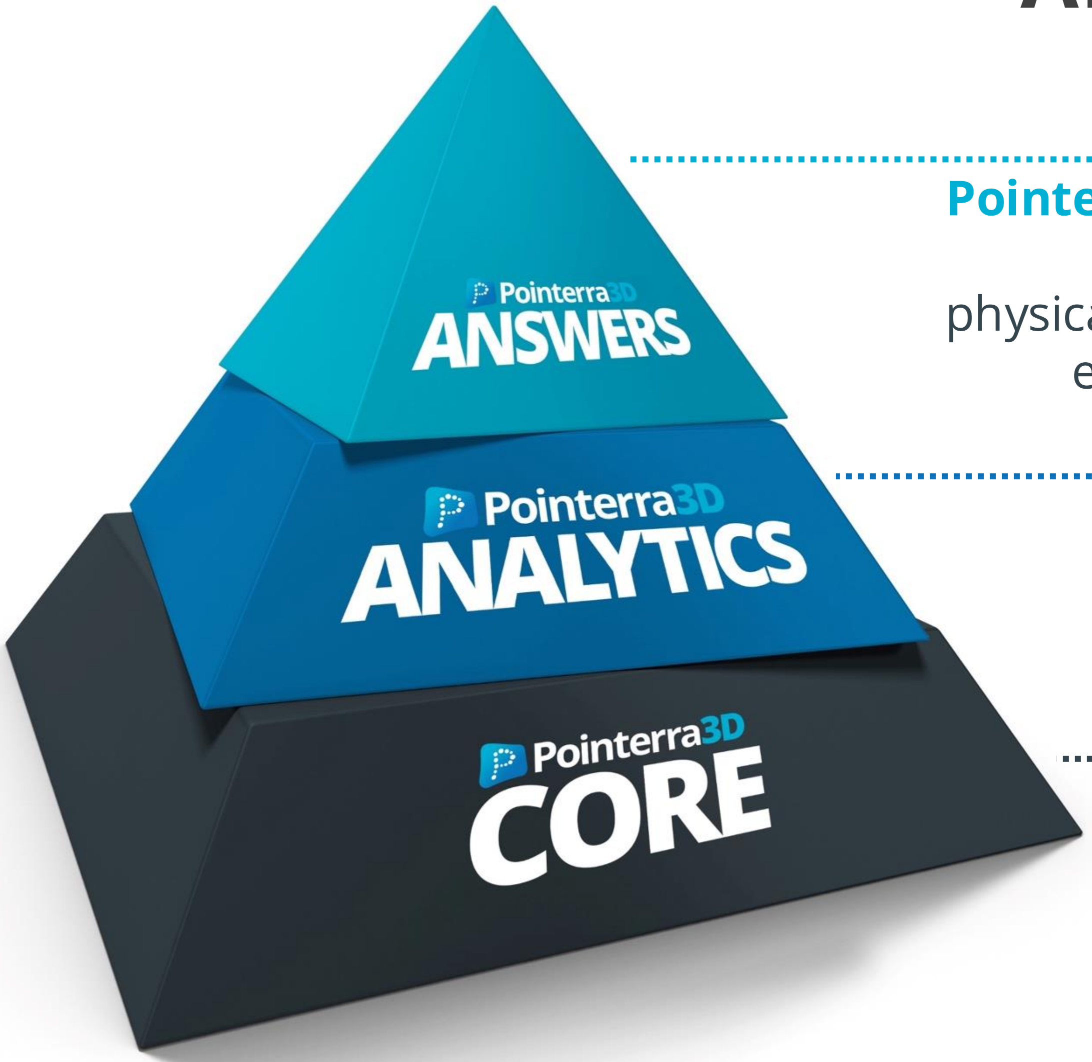
Pointerra3D – the world's fastest true end-to-end digital twin solution, leveraging proprietary patented algorithms and technology via an innovative and unique cloud subscription business model.

Pointerra3D helps customers **answer almost any physical asset management question,** solving numerous traditional 3D digital twin data workflow problems when seeking to plan, design, construct, own, operate, insure and regulate the physical world around us.

Pointerra3D's digital twin solution stores, processes, manages, analyses, extracts, visualises and shares the key insights from massive 3D datasets at **a level of speed, smarts and scale** that is unprecedented.



A Unique Digital Twin ARR Business Model



Pointerra3D ANSWERS delivers predictive digital insights and definitive answers to complex physical asset management questions via simple, easy to use business intelligence interfaces.

Pointerra3D ANALYTICS uses AI enabled analytics to build digital twins from source data, enabling intelligent, dynamic analysis of physical assets.

Pointerra3D CORE is a cloud platform providing solutions to the most common 2D and 3D digital twin data workflow problems.

Pointerra's Growth Strategy

Identify and on-board quality people and channel partners in platform, product and business development across Pointerra's six key target market sectors.

Continue to work with Pointerra3D Core customers, prospects and partners **to identify problematic and inefficient desktop digital twin workflows that can be migrated to the cloud,** building out Pointerra3D Analytics and Answers.

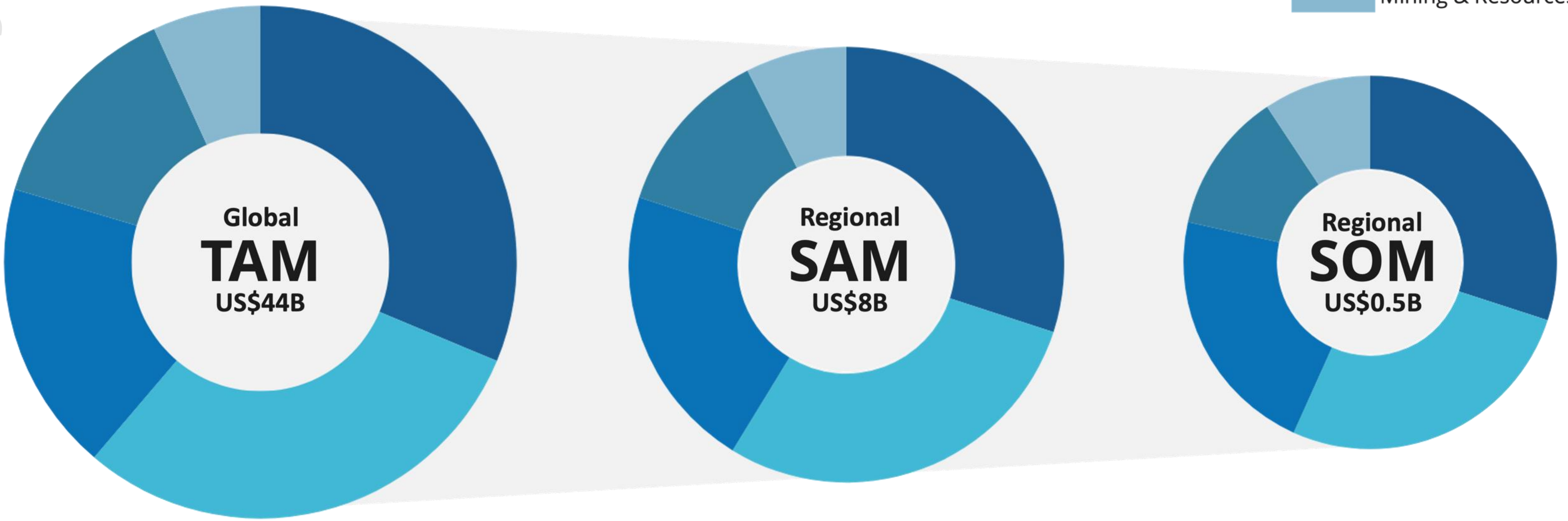
Leverage the Company's proven success in the electric power utility sector to **provide a pathway for growth across other key target market sectors** that have TAM's of more than US$100 million in opportunity for the Company.

Retain a disciplined focus on scaling sticky, recurring SaaS revenue and cashflow so that the resulting operational leverage can drive sustainable profitability.

Target Market Analysis – Enormous TAM

An enormous global market for geospatial SaaS and existing desktop workflow disruption, with strong existing regional representation.

Electric Utilities
AECO
Survey & Mapping
Transportation
Mining & Resources



TAM – Pointerra's Total (Global) Addressable Market = US$44 Billion
SAM – Pointerra's (ASPAC/North America) Serviceable Addressable Market = US$8 Billion
SOM – Pointerra's (ASPAC/North America) Serviceable Obtainable Market = US$0.5 Billion

FY26 Year in Review – H2 Rebound

Reported Revenue
A$8.8m
▼ **20%** (2025: A$11.0m)

Customer Cash Receipts
A$8.9m
▼ **8%** (2025: A$9.7 million)

Customer Invoicing
A$9.2m
▼ **3%** (2025: A$9.5 million)

Deferred Revenue*
A$2.9m
▲ **120%** (2025: A$1.3 million)
*amounts invoiced to customers in advance and settled through platform use, not cash

Operational Cash Flow
-A$0.2m
▲ **72%** (2025: -A$0.8 million)

Underlying EBITDA*
-A$2.0m
▼ **193%** (2025: -A$0.7 million)
*adjusted for share-based payments

FY26 Highlights – Disciplined ARR Focus Grows Scalable, High Margin Customer Portfolio & Underlying H2 EBITDA Profit

H2 FY26 Delivered Positive Underlying EBITDA

H2 FY26 EBITDA (excluding share-based payments) delivered profit A$0.01 million (H2 revenue A$5.37 million), 100% improvement over H1 FY26 loss (excluding share-based payments) of A$2.05 million (H1 revenue A$3.43 million).

Strict ARR Focus & AI-Driven Sales Tools Grew High Margin, NRR Positive Customer Portfolio

H2 FY26 customer invoicing of A$5.02 million, up 21% compared to H1 FY26, reflects improved commercial execution and momentum, with AI-enabled sales tools contributing to improved lead quality, increased lead volumes and a shorter sales cycle. NRR of >100% across the customer portfolio continued to demonstrate a low churn business model with a clear pathway to growth in high margin ARR customer spend across Pointerra's Core, Analytics and Answers products.

Near Cashflow Break-Even Supported by Consistent Customer Receipts

Operating cash outflow improved significantly to -A$0.23 million (from -A$0.83 million in FY25), narrowly missing a cashflow positive year. Customer receipts exceeded A$2 million in each quarter, reflecting a more consistent and predictable cash generation profile, aided by deliberate move away from lumpy program revenue of the past.

New Enterprise Deployments Added to Compounding, High Gross-Margin ARR Growth from Existing Customers

New deployments with Asplundh, Avista, Origin, PG&E and Western Power add to existing enterprise customer accounts, delivering positive NRR (>100%) and ARR growth across the customer base. FY26 delivered largest year of pure ARR (non-program) revenue in history. Best ever customer and sector concentration profile drives diversified, low volatility ARR base.

AI Innovation Driving Higher Customer Spend and ARR

Sustained investment in AI-focused platform R&D, tailored to customer needs across multiple sectors, together with consumption (usage) based Analytics model, is driving compound growth in customer spend and ARR.

FY27 Outlook – Further Scaling Enterprise ARR Through Better Commercial Execution

US DOE Partnership Strengthens US Utility Sector Validation

The US$2.0 million (A$2.9 million) DOE GRACI program is expected to deliver invoicing milestones in H2 FY27, as Pointerra3D continues to progress toward becoming a US regulator-backed, best-practice digital twin platform for electric utilities.

Existing Enterprise Accounts to Compound & Grow ARR

New Asplundh, Avista, PG&E, Western Power and Origin Energy accounts, together with existing enterprise accounts and a strong enterprise deal pipeline, are expected to broaden deployments during FY27, lifting platform adoption, growing customer spend and reinforcing long-term revenue growth. Aided by A$2.9m opening deferred revenue that will vest in FY27.

Qualified 7–8 Figure Sales Pipeline Positioned to Drive ARR Growth and maintain >100% NRR

Enterprise RFPs, paid proof-of-concept engagements and paid pilot programs across multiple industry sectors are expected to convert into new enterprise deployments during FY27, driving growth in high-value ARR. Successful conversion will demonstrate the scalability of the business model and a pathway to cashflow-positive operations in FY27, converting the enormous TAM/SAM/SOM into paying customers.

AI-Enabled Commercial Model Lifts Sales Efficiency and Spend

AI-enabled sales tools, targeted market engagement and the consumption-based Analytics model are expected to lift sales efficiency, increase customer spend and underpin scalable, long-term growth.

Customer-Led AI Innovation Deepens Platform Engagement

Continued investment in AI-led platform development, guided by evolving customer requirements, is expected to deepen enterprise customer engagement and grow customer spend across key market sectors during FY27.

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Summary Information in relation to Pointerra Limited.

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Pointerra

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Pointerra Limited

ABN

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Rule 4.3A

Appendix 4E

Preliminary final report

Name of entity:

Pointerra Limited

1.

ABN or equivalent company reference:	Reporting period:	Previous corresponding period:
39 078 388 155	**Year ended 30 June 2026**	Year ended 30 June 2025

2. Results for announcement to the market

					$
2.1	Revenue from ordinary activities	Down	**20%**	to	**8,794,847**
2.2	Loss from ordinary activities for the period after tax attributable to members	Up	**37%**	to	**(2,321,856)**
2.3	Net loss for the period attributable to members	Up	**42%**	to	**(2,348,047)**

2.4 Dividends	Amount per security	Franked amount per security
Final dividend	**Nil**	**N/A**
Interim dividend	**Nil**	**N/A**

2.5 Record date for determining entitlements to the dividends	**N/A**

2.6 Brief explanation of any of the figures reported above to enable the figures to be understood:

It is recommended that the Appendix 4E be read in conjunction with the Company's ASX releases during the year in accordance with the continuous disclosure obligations under the ASX listing rules.

Revenue from ordinary activities of A$8.79 million comprises subscription and project revenue of A$7.52 million and other income of A$1.27 million, including A$1.27 million Research and Development (R&D) refundable tax offset accrual.

Revenue from ordinary activities decreased 20% while customer invoicing for the year decreased 3% to A$9.2 million (FY25: A$9.5 million). The difference principally reflects an increase of A$1.61 million in contract liabilities (deferred revenue) to A$2.95 million at 30 June 2026 (30 June 2025: A$1.34 million), being amounts invoiced to customers in advance of the platform use by the customers. These amounts will be recognised as revenue in future periods through ongoing platform use by the customers: A$2.60 million within twelve months and A$0.35 million thereafter.

Loss from ordinary activities for the period includes depreciation and amortisation expense of A$0.11 million and share-based payment expense of A$0.17 million.

3. Consolidated Statement of Profit or Loss and Other Comprehensive Income

	Reporting Period 30 June 2026 $	Previous Corresponding Period 30 June 2025 $
Revenue	**7,520,390**	9,839,857
Other income	**1,274,457**	1,168,501
Expenses		
Cost of platform services	**(538,402)**	(552,288)
Cost of non-recurring project services	**(641,137)**	(1,807,536)
Employee benefits expense	**(4,457,970)**	(4,906,252)
Administrative expenses	**(707,040)**	(659,358)
Advertising and marketing expenses	**(432,981)**	(197,530)
Compliance and regulatory expenses	**(446,739)**	(427,684)
Research and development expenses	**(2,671,614)**	(2,453,515)
Share-based payment expenses	**(171,977)**	(887,930)
Depreciation and amortisation expenses	**(113,930)**	(102,969)
Other expenses	**(934,913)**	(706,175)
Loss before income tax	**(2,321,856)**	(1,692,879)
Income tax expense	**-**	-
Loss after income tax for the year	**(2,321,856)**	(1,692,879)
Other comprehensive income for the year		
Items that may be reclassified subsequently to profit or loss: Exchange differences on translating foreign operations	**(26,191)**	39,631
Total comprehensive loss for the year net of tax attributable to members of the Company	**(2,348,047)**	(1,653,248)
Loss per share attributable to members of the Company		
Basic loss per share (cents)	**(0.29)**	(0.21)
Diluted loss per share (cents)	**(0.29)**	(0.21)

4. Consolidated Statement of Financial Position

	Note	Reporting Period 30 June 2026 $	Previous Corresponding Period 30 June 2025 $
Current Assets			
Cash and cash equivalents		**1,413,277**	1,867,852
Trade and other receivables		**2,492,250**	1,844,479
Other assets		**186,481**	113,479
Total Current Assets		**4,092,008**	3,825,810
Non-Current Assets			
Plant and equipment		**34,539**	47,601
Intangible assets		**22,246**	39,615
Right of use assets		**215,479**	271,692
Total Non-Current Assets		**272,264**	358,908
Total Assets		**4,364,272**	4,184,718
Current Liabilities			
Trade and other payables		**3,524,575**	2,854,168
Lease liabilities		**61,608**	51,996
Contract liabilities		**2,601,809**	1,341,414
Provisions		**1,069,404**	940,029
Total Current Liabilities		**7,257,396**	5,187,607
Non-Current Liabilities			
Lease liabilities		**238,140**	299,747
Contract liabilities		**347,442**	-
Total Non-Current Liabilities		**585,582**	299,747
Total Liabilities		**7,842,978**	5,487,354
Net (Liabilities)		**(3,478,706)**	(1,302,636)
Equity			
Issued capital		**19,204,960**	19,204,960
Reserves		**5,405,626**	5,259,840
Accumulated losses		**(28,089,292)**	(25,767,436)
Total Equity		**(3,478,706)**	(1,302,636)

5. Consolidated Statement of Cash Flows

	Reporting Period 30 June 2026 $	Previous Corresponding Period 30 June 2025 $
Cash flows from operating activities		
Proceeds from customers	**8,912,928**	9,668,047
Payments to suppliers and employees	**(10,311,704)**	(11,683,317)
Interest received	**1,828**	2,182
Government tax incentives received	**1,162,669**	1,180,784
Net cash flows used in operating activities	**(234,279)**	(832,304)
Cash flows from investing activities		
Payments to acquire property, plant and equipment	**(12,300)**	(32,547)
Payments to acquire intangible assets	**(14,986)**	(6,598)
Net cash flows used in investing activities	**(27,286)**	(39,145)
Cash flows from financing activities		
Net proceeds from shares issued	**-**	(12,694)
Proceeds from options	**-**	1,200
Payments for lease payments	**(51,995)**	(43,508)
Net cash used in provided by financing activities	**(51,995)**	(55,002)
Net decrease in cash and cash equivalents	**(313,560)**	(926,451)
Effect of movement in exchange rates on cash held	**(141,015)**	74,851
Cash and cash equivalents at the beginning of the year	**1,867,852**	2,719,452
Cash and cash equivalents at the end of the year	**1,413,277**	1,867,852

6. Consolidated Statement of Changes in Equity

	Issued capital $	Share-based payment reserve $	Foreign exchange reserve $	Accumulated losses $	Total $
Balance 1 July 2024	19,075,160	4,317,783	13,296	(24,074,557)	(668,318)
Loss for the year	-	-	-	(1,692,879)	(1,692,879)
Other comprehensive income for the year	-	-	39,631	-	39,631
Total comprehensive loss for the year	-	-	39,631	(1,692,879)	(1,653,248)
Transactions with owners recorded directly in equity					
Options issued	-	1,200	-	-	1,200
Loan shares exercised	129,800	-	-	-	129,800
Share-based payments	-	887,930	-	-	887,930
Balance 30 June 2025	19,204,960	5,206,913	52,927	(25,767,436)	(1,302,636)
Balance 1 July 2025	**19,204,960**	**5,206,913**	**52,927**	**(25,767,436)**	**(1,302,636)**
Loss for the year	**-**	**-**	**-**	**(2,321,856)**	**(2,321,856)**
Other comprehensive income	**-**	**-**	**(26,191)**	**-**	**(26,191)**
Total comprehensive loss for the year	**-**	**-**	**(26,191)**	**(2,321,856)**	**(2,348,047)**
Transactions with owners recorded directly in equity					
Share-based payments	**-**	**171,977**	**-**	**-**	**171,977**
Balance 30 June 2026	**19,204,960**	**5,378,890**	**26,736**	**(28,089,292)**	**(3,478,706)**

7. Dividends (in the case of a trust, distributions)

Date dividend is payable	N/A
Record date to determine entitlements to the dividend	N/A
If it is a final dividend, has it been declared?	N/A

Amount per security

		Amount per security	Franked amount per security at 25% tax	Amount per security of foreign source dividend
Final dividend:	Reporting period	Nil	N/A	N/A
Interim dividend:	Reporting period	Nil	N/A	N/A

Total dividend (distribution) per security (interim *plus* final)

	Reporting period	Previous Corresponding Period
Ordinary securities	N/A	N/A
Preference securities	N/A	N/A

8. Dividend or distribution plans in operation

N/A

The last date(s) for receipt of election notices for the dividend or distribution plans	N/A

9. Net tangible asset (NTA) backing

	Reporting Period 30 June 2026	**Previous Corresponding Period 30 June 2025**
Net tangible asset backing per ordinary security (cents)	**(0.43)**	**(0.17)**

10. Control gained over entities having material effect

Name of entity (or group of entities)	N/A

Consolidated loss from ordinary activities after tax of the controlled entity (or group of entities) since the date in the current period on which control was acquired	N/A
Date from which such loss has been calculated	N/A
Loss from ordinary activities after tax of the controlled entity (or group of entities) for the whole of the previous corresponding period	N/A

Loss of control of entities having material effect

Name of entity (or group of entities)	N/A

Consolidated profit (loss) from ordinary activities after tax of the controlled entity (or group of entities) for the current period to the date of loss of control	N/A
Date to which the profit (loss) has been calculated	N/A
Consolidated profit (loss) from ordinary activities after tax of the controlled entity (or group of entities) while controlled during the whole of the previous corresponding period	N/A
Contribution to consolidated profit (loss) from ordinary activities from sale of interest leading to loss of control	N/A

11. Material interests in entities which are not controlled entities

The economic entity has an interest (that is material to it) in the following entities. *(If the interest was acquired or disposed of during either the current or previous corresponding period, indicate date of acquisition "from dd/mm/yy" or disposal "to dd/mm/yy")*

Name of entity	Percentage of ownership interest held at end of period or date of disposal		Contribution to net profit (loss)	
Equity accounted associates and joint venture entities	Reporting period	Previous corresponding period	Reporting period $	Previous corresponding period $
Total	N/A	N/A	N/A	N/A
Other material interests				
Total	N/A	N/A	N/A	N/A

12. Significant information

Any other significant information needed by an investor to make an informed assessment of the entity's financial performance and financial position:

Contract liabilities (deferred revenue)

At 30 June 2026 the Group held contract liabilities of A$2.95 million (30 June 2025: A$1.34 million), an increase of A$1.61 million. Contract liabilities represent amounts invoiced to customers in advance of the platform use by the customers. They are settled through ongoing platform use by the customers rather than by cash payment, and are recognised as revenue over the remaining term of each contract.

A$2.60 million of the balance is classified as current and is expected to be recognised as revenue during FY27. A$0.35 million is classified as non-current and is expected to be recognised beyond FY27, reflecting the multi-year enterprise agreements entered into during the year.

Current contract liabilities of A$2.60 million represent 82% of the Group's net current liability position of A$3.23 million at 30 June 2026.

13. Foreign entities set of accounting standards used in compiling the report (IAS)

The consolidated financial statements comply with International Financial Reporting Standards (IFRS) adopted by the International Accounting Standards Board (IASB). A statement of significant accounting policies is to be detailed in the Annual Report which is in the process of being audited.

14. Commentary on the results for the period

14.1 Earnings per security (EPS)

	Reporting Period **30 June 2026**	**Previous Corresponding Period** **30 June 2025**
Basic EPS (cents per share)	**(0.29)**	**(0.21)**
Diluted EPS (cents per share)	**(0.29)**	**(0.21)**

14.2 Returns to shareholders (Including distributions and buy backs)

	Reporting Period 30 June 2026 $	Previous Corresponding Period 30 June 2025 $
Ordinary securities	**N/A**	N/A
Preference securities	**N/A**	N/A
Other equity instruments	**N/A**	N/A
Total	**N/A**	N/A

The dividend or distribution plans shown below are in operation.

N/A

The last date(s) for receipt of election notices for the dividend or distribution plans: N/A

Any other disclosures in relation to dividends (distributions).

N/A

14.3 Significant features of operating performance

N/A

14.4 Segment Information

The Group has only two reportable segments, being the development and commercialisation of its digital twin technology platform in Australia and United States.

14.5 Report on trends in performance

N/A

14.6 Report any factors which have affected the results during the reporting period or which are likely to affect results in the future, including those where the effect could not be quantified.

N/A

15. Compliance statement

This report is based on accounts to which one of the following applies.
(Tick one)

- ☐ The accounts have been audited.
- ☐ The accounts have been subject to review.
- ✓ The accounts are in the process of being audited or subject to review.
- ☐ The accounts have not yet been audited or reviewed.

16. If the accounts have not yet been audited or subject to audit review and are likely to be subject to dispute or qualification, a description of the likely dispute or qualification:

N/A

17. If the accounts have been audited or subject to review and are subject to dispute or qualification, a description of the dispute or qualification:

N/A

Sign here: .... Date: 31 August 2026
(Director)

Print name: Ian Olson