

ASX Announcement

OMG GROUP Limited (ASX: OMG)

1 October 2026

Strong sales growth underpins maiden positive quarterly EBITDA

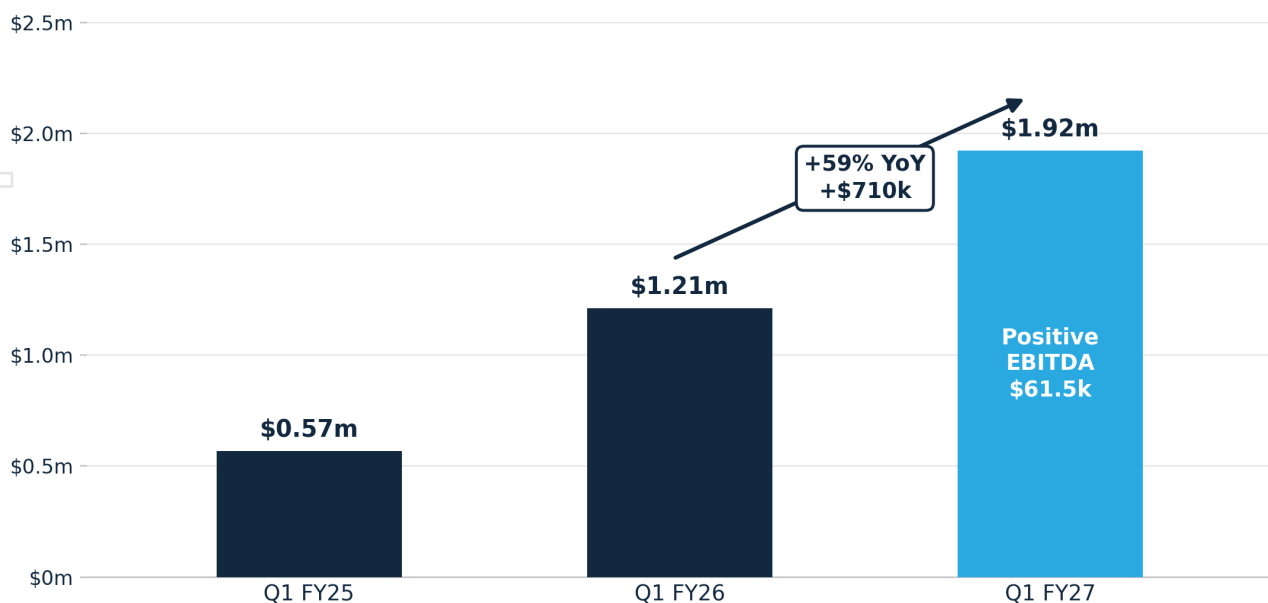
Highlights

- Maiden positive EBITDA of ~\$61,500 delivered during September quarter, marking an important inflection point in the Company's growth strategy
- Q1 FY27 net sales of ~\$1.92m, up 59% or ~\$710,000 on the prior corresponding period
- Result builds on record July trading and demonstrates the operating leverage emerging as OMG scales its multi-brand FMCG platform
- Positive EBITDA milestone follows sustained investment in distribution, ecommerce, product development and the expansion of OMG's matcha platform
- Continued sales growth, combined with disciplined cost management, provides a strong foundation to build on profitability through FY27

OMG Group Ltd (ASX: OMG) ("OMG Group" or "the Company") is pleased to provide the following update on trading for the three-month period ended 30 September 2026 ("Q1 FY27"), which was highlighted by continued strong sales growth and the delivery of the Company's maiden positive quarterly EBITDA, based on preliminary unaudited management accounts.

In a major milestone and based on preliminary accounts, OMG generated Q1 FY27 net sales of approximately \$1.92 million, representing an increase of 59%, or ~\$710,000, on the prior corresponding period. Importantly, the increased sales profile has translated into improved earnings, with the Company generating positive EBITDA of approximately \$61,500 for the quarter.

Q1 net sales: FY25 to FY27



Q1 represents the three months to 30 September. Q1 FY27 based on preliminary unaudited management accounts.

The result represents an important financial milestone for OMG Group and reflects the operating leverage being generated through the Company's expanded sales base, together with the benefits of its disciplined approach to cost management.

The September quarter performance builds on the strong momentum established during FY26 and the record monthly net sales achieved in July 2026. Growth continues to be supported by OMG Group's diversified portfolio and multi-channel strategy across retail, ecommerce, distribution and food service.

The Company has continued to undertake disciplined investments in initiatives designed to support further scale across its portfolio, including the refreshed Blue Dinosaur brand and ecommerce platform, expanded domestic and international distribution and the ongoing commercialisation of its matcha platform.

The combination of sustained top-line growth and a disciplined operating model has enabled OMG Group to convert increasing sales scale into positive EBITDA during Q1 FY27, providing a stronger platform from which to pursue further growth through the remainder of FY27.

Management commentary:

OMG Group Chief Executive Officer, Alex Aleksic said: *"Delivering our first positive EBITDA quarter is an important milestone for OMG and demonstrates the progress we have made in building a more scalable and financially sustainable business."*

"Over the past two years, our focus has been on growing sales while maintaining discipline around the cost base and investing selectively in opportunities that can materially expand our addressable market. With quarterly net sales now reaching ~\$1.92m, we are beginning to see that increased scale translate into positive earnings."

"The almost 60% year-on-year increase in net sales is particularly encouraging and builds on the record trading achieved in July. Importantly, the result reflects contributions across our broader portfolio and sales channels, rather than reliance on any single growth driver."

"We remain focused on maintaining this momentum through FY27, with an expanded distribution footprint, growing ecommerce presence and additional opportunities across Blue Dinosaur, Oat Milk Goodness and our matcha platform providing multiple avenues for further growth."

-ENDS-

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About OMG Group

OMG Group is a health & wellness food company. The Company was established with a vision to provide engaging brands that provide the very best foods to meet consumer demand for clean, sustainable and healthy products. The core brands in the portfolio are Blue Dinosaur® and Oat Milk Goodness.